



**Rick & Karey Kendrick**  
Chasewood Realty, Inc.

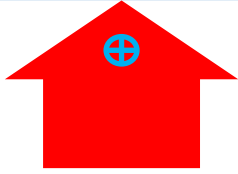
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*Or I'll Buy it!\**

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\*Conditions Apply. Call for Details.



# MARKET WATCH

*Real Estate News for those on the Move*

October

## 7 Things You Must Know Before Putting Your Home Up for Sale

A new report has just been released which reveals 7 costly mistakes that most homeowners make when selling their home, and a 9 Step System that can help you sell your home fast and for the most amount of money.

This industry report shows clearly how the traditional ways of selling homes have become increasingly less and less effective in today's market. The fact of the matter is that fully three quarters of homesellers don't get what they want for their homes and become disillusioned and - worse - financially disadvantaged when they put their homes on the market.

As this report uncovers, most homesellers make 7 deadly mistakes that cost them literally thousands of dollars. The good news is that each and every one of these mistakes is entirely preventable. In answer to this issue, industry insiders have prepared a free special report entitled "The 9 Step System to Get Your Home Sold Fast and For Top Dollar".

**To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4000. You can call any time, 24 hours a day, 7 days a week.**

Get your free special report NOW to find out how you can get the most money for your home.

## 6 COSTLY MISTAKES HOMEBUYERS MAKE WHEN MOVING UP TO A LARGER HOME AND HOW TO AVOID THEM

A new report has just been released which identifies the 6 most common and costly mistakes that homebuyers make when moving to a larger home.

Unlike the experience of buying a first home, when you're looking to move-up, and already own a home, there are certain factors that can complicate the situation. It's very important for you to understand these issues before you list your home for sale.

Not only is there the issue of financing to consider, but you also have to sell your present home at exactly the right time in order to avoid either the financial burden of owning two homes or, just as bad, the dilemma of having no place to live during the gap between closings.

In answer to this issue, Industry Insiders have prepared a FREE special report entitled "6 Mistakes to Avoid When Trading Up to a Larger Home."

These six strategies will help you make informed choices before you put your home on the market in anticipation of moving to a larger home.

**To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4007. You can call any time, 24 hours a day, 7 days a week.**

Get your free special report NOW to find out what you need to know to make your move-up to a larger home worry-free and without complication.

## HOMES UNDER \$500,000

Palm Beach County,  
bargains. Free list w/  
pics of homes for sale.  
Free recorded message  
1-866-274-7449  
ID# 4050

## DIVORCE

Before you list your home, order  
Free Special Report that reveals  
what happens to your matrimo-  
nial home before, during, and  
after a divorce.  
Free recorded message  
1-866-274-7449  
ID# 4009

## FIRST TIME BUYERS

Why rent when you can  
own?  
Free list w/pics of homes  
available for under  
\$1600/month\*.  
Free recorded message  
1-866-274-7449  
ID# 4051

## SELL YOUR HOME FAST and for TOP DOLLAR

Before listing your home,  
order this Free Report that  
reveals 27 tips to give you the  
competitive edge.  
Free recorded message  
1-866-274-7449  
ID# 4023

## FREE HOMESSELLER'S MARKETING KIT

This remarkable kit has helped dozens of area homesellers save thousands of dollars and countless headaches. Now you too can maximize your home's salability with this Homeseller's Marketing Kit. **The kit contains: a Free Special Report** revealing 27 Valuable Tips to Sell Your Home Fast and for Top Dollar and a **Free Video** that shows you how to "Price and Prepare Your Home for Sale". To order any time, 24 hours a day, simply call **1-866-274-7449 ID #4028**. We'll mail you your free marketing kit at NO CHARGE and WITHOUT OBLIGATION.

IT'S

**YOUR**

MOVE

### Discover How to Choose the Best Real Estate Agent When Selling in Palm Beach County

Not all real estate agents are the same. If you decide to seek the help of an agent when selling or buying your home, you need some good information before you make any moves.

Choosing a real estate agent is one of those critical issues that can cost or save you thousands of dollars. In this FREE special report, we give you the specific questions you should be asking to ensure that you get the best representation for your needs. Before you hire any real estate agent, call and get a copy of a FREE Report entitled "10 questions to Ask Before You Hire an Agent".

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4006. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to find out the questions the others would prefer you never ask!

### HOMESELLERS: FIND OUT WHAT THE HOUSE DOWN THE STREET SOLD FOR

Taking a look at what homes in your neighborhood have sold for is a great way to educate yourself on the marketplace. Knowing what a nearby home sold for can help you determine what your home might sell for if you decided to put it on the market.

We can give a head-start by giving you privileged access to a FREE computerized printout of recent Home Sales and Current Listings mailed to you at **No Cost or Obligation**. This is critical information that you must have weeks before you put your home up for sale.

To hear a brief recorded message about how to order your FREE copy of this report, call 1-866-274-7449 and enter ID#4041. You can call any time, 24 hours day, 7 days a week.

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## INFORMATION CORNER

Valuable **FREE** reports for Buyers and Sellers e-mailed or mailed to you at no cost or obligation. Call anytime, 24 hours a day: **1-866-274-7449** and **enter the ID#** of the information that you would like to receive.

### BUYERS

**SAVE THOUSANDS.....**Find out how you can save thousands of dollars ID #4014 when you buy a home

**STOP PAYING RENT.....**Learn how not to pay your landlord's mortgage ID #4001

**AVOID 6 COSTLY ERRORS WHEN MOVING TO A LARGER HOME AND SAVE THOUSANDS.....**Six strategies when moving up ID #4004

**10 BEST BUYS HOT LIST.....**Receive a FREE list of the most current Best Buys in your desired location and price range ID #4040

**9 BUYER TRAPS.....**How to avoid these common traps that could cost you the home of your dreams ID #4018

### SELLERS

**10 QUESTIONS TO ASK BEFORE HIRING A REALTOR.....**Don't hire an agent before you read this free report ID #4006

**COSTLY HOMESSELLER MISTAKES.....**Learn how to avoid these common mistakes and save yourself thousands of dollars when you sell ID #4000

**HOW TO SELL YOUR HOME WITHOUT AGENT.....**10 insider tips to selling your own home which will help you sell for the best price ID #4017

**HOW TO AVOID COSTLY HOUSING MISTAKES BEFORE AND AFTER A DIVORCE.....** Divorce is rarely easy and often means difficult decisions ID #4009

**EMPTY NESTERS.....**How to know when it's time to sell the place you call home ID #4013

### MARVIN MAIZEL HOME INSPECTION SERVICE



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Florida State License HI681  
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National Association of  
Certified Home Inspectors (INACHI)



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### Palm Beach County Summary Statistics | September 2016

	Sep-16	Sep-15	% Chg	2016 YTD	2015 YTD	% Chg
Absorption Rate	4.63	4.51	2.66	5.04	5.12	-1.56
Average List Price	\$803,417	\$667,555	20.35	\$556,135	\$495,989	12.13
Median List Price	\$349,000	\$293,350	18.97	\$284,000	\$254,900	11.42
Average Sale Price	\$380,855	\$327,332	16.35	\$370,998	\$341,291	8.70
Median Sale Price	\$247,445	\$220,000	12.48	\$241,500	\$220,000	9.77
Average CDOM	77	78	-1.28	N/A	N/A	N/A
Median CDOM	40	36	11.11	41	45	-8.89