



Rick & Karey Kendrick
Chasewood Realty, Inc.

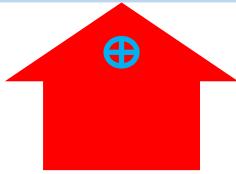
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MARKET WATCH

Real Estate News for those on the Move

July

EMPTY NESTERS: How to Get the Most Money When You Sell

Are you an "Empty Nester" who needs a home for the future? Is it time to downsize or to move into another home more suitable for your glorious retirement years? The freer years ahead are exciting ones to look forward to, and it's time for you to move on as well.

If you find yourself in this situation, you're in vast and good company. And what that means is that there are many wonderful opportunities for you to create this new chapter in your life...if you know what it takes to get the most out of the equity you've built up in your current home.

To help you understand the issues involved in making such a move, and how to avoid the 9 most common and costly mistakes most Empty Nesters make, a new report has been prepared which identifies these issues, and shows you how to steer clear of the mistakes that could cost you literally thousands of dollars.

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1- 866-274-7449 and enter 4013. You can call any time, 24 hours a day, 7 days a week. Get your free special report NOW to find out how you can fly your empty nest with the most cash in your pocket.

AVOID 6 COSTLY ERRORS WHEN MOVING TO A LARGER HOME AND SAVE THOUSANDS

A new report has just been released which identifies the 6 most common and costly mistakes that homebuyers make when moving to a larger home.

Unlike the experience of buying a first home, when you're looking to move-up, and already own a home, there are certain factors that can complicate the situation. It's very important for you to understand these issues before you list your home for sale.

Not only is there the issue of financing to consider, but you also have to sell your present home at exactly the right time in order to avoid either the financial burden of owning two homes or, just as bad, the dilemma of having no place to live during the gap between

closings. In answer to this issue, Industry Insiders have prepared a FREE special report entitled "6 Mistakes to Avoid When Trading Up to a Larger Home."

These six strategies will help you make informed choices before you put your home on the market in anticipation of moving to a larger home.

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1- 866-274-7449 and enter 4007. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to find out what you need to know to make your move-up to a larger home worry-free and without complication.

10 BEST HOME BUYS

Free list w/pics of available properties in your specific price range and area.

Free recorded message
1-866-274-7449
ID# 4040

DIVORCE

Before you list your home, order Free Special Report that reveals what happens to your matrimonial home before, during and after a divorce.

Order Free Report
1-866-274-7449
ID #4009

HOMES WITH POOLS

Free list w/pics of homes for sale with inground pools.

Free recorded message
1-866-274-7449
ID# 4046

10 QUESTIONS TO ASK BEFORE YOU HIRE A REALTOR®

Do not hire an agent before you read this Special Report.

Free recorded message
1-866-274-7449 ID
#4006

FREE HOMESSELLER'S MARKETING KIT

This remarkable kit has helped dozens of area homesellers save thousands of dollars and countless headaches. Now you too can maximize your home's salability with this Homeseller's Marketing Kit. **The kit contains:** a **Free Special Report** revealing 27 Valuable Tips to Sell Your Home Fast and for Top Dollar and a **Free Video** that shows you how to "Price and Prepare Your Home for Sale". To order any time, 24 hours a day, simply call **1-866-274-7449 ID #4028**. We'll mail you your free marketing kit at NO CHARGE and WITHOUT OBLIGATION.

IT'S

YOUR

MOVE

WHERE TO TURN WHEN YOUR HOME DOESN'T SELL

If your home has just come off the market and hasn't sold, don't be discouraged. The reason your home did not sell may have nothing to do with your home or the market. In reality, your home may have been one of the more desirable properties for sale. So Why Didn't Your Home Sell?

Last year many of the homes listed for sale never sold at all, and many sellers found that there was a tremendous amount a homeowner needed to be educated on to sell their home for top dollar in the shortest time period. Don't risk making the wrong choices and losing both time and money on your investment. Before you hire a realtor, know the right questions to ask to save you time and money.

Industry experts have prepared a free special report called "How to Sell a House that Didn't Sell" which educates you on the issues involved.

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1- 866-274-7449 and enter 4012. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to make sure your home sells the next time you list it for sale.

HOMESELLERS: FIND OUT WHAT THE HOUSE DOWN THE STREET SOLD FOR

Taking a look at what homes in your neighborhood have sold for is a great way to educate yourself on the marketplace. Knowing what a nearby home sold for can help you determine what your home might sell for if you decided to put it on the market.

We can give a head-start by giving you privileged access to a FREE computerized printout of recent Home Sales and Current Listings mailed to you at **No Cost or Obligation**. This is critical information that you must have weeks before you put your home up for sale.

To hear a brief recorded message about how to order your FREE copy of this report, call 1-866-274-7449 and enter ID#4041. You can call any time, 24 hours day, 7 days a week.

INFORMATION CORNER

Valuable **FREE** reports for Buyers and Sellers e-mailed or mailed to you at no cost or obligation. Call anytime, 24 hours a day: **1-866-274-7449** and **enter the ID#** of the information that you would like to receive.

BUYERS

SAVE THOUSANDS.....Find out how you can save thousands of dollars ID #4014 when you buy a home

STOP PAYING RENT.....Learn how not to pay your landlord's mortgage ID #4001

AVOID 6 COSTLY ERRORS WHEN MOVING TO A LARGER HOME AND ID #4004

SAVE THOUSANDS.....Six strategies when moving up

FIXER UPPER HOMES.....Receive a FREE list of the most current fixer ID #4046 uppers in your desired location and price range

9 BUYER TRAPS.....How to avoid these common traps that could cost ID #4018 you the home of your dreams

SELLERS

DISCOVER HOW YOU CAN GET YOUR ASKING PRICE.....Learn pricing ID #4016 strategy from three different angles.

COSTLY HOMESSELLER MISTAKES.....Learn how to avoid these com- ID #4000 mon mistakes and save yourself thousands of dollars when you sell

HOW TO SELL YOUR HOME WITHOUT AGENT.....10 insider tips to ID #4017 selling your own home which will help you sell for the best price

HOW TO AVOID COSTLY HOUSING MISTAKES BEFORE AND AFTER A ID #4009 **DIVORCE.....** Divorce is rarely easy and often means difficult decisions

HOME INSPECTION TRAPS TO AVOID WEEKS BEFORE LISTING.....Find ID #4003 out which 11 items will cost you dearly if not dealt with in advance.

HOW TO SELL YOUR HOUSE WITHOUT AN AGENT

Free Report reveals 10 insider tips to selling your house by yourself for the best price in the shortest amount of time, while saving the commission. **Free recorded message, 1-866-274-7449, ID#4017.**

Summary Market Statistics - Palm Beach County

	Jun-16	Jun-15	% Chg	2016 YTD	2015 YTD	% Chg
Absorption Rate	4.84	4.89	-1.02	5.12	5.38	-4.83
Average List Price	\$795,046	\$668,459	18.94	\$572,112	\$520,823	9.85
Median List Price	\$345,000	\$285,700	20.76	\$285,000	\$255,000	11.76
Average Sale Price	\$406,974	\$375,994	8.24	\$375,538	\$350,170	7.24
Median Sale Price	\$260,000	\$235,000	10.64	\$239,000	\$220,000	8.64
Average CDOM	79	81	-2.47	N/A	N/A	N/A
Median CDOM	37	39	-5.13	42	49	-14.29