



Rick & Karey Kendrick

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EXCLUSIVE INFORMATION FOR THE  
KENDRICK HOMESELLING TEAM VALUED CLIENTS

## SPRING ISSUE

For information on our exclusive Guaranteed Sale Program, order a Free Report by visiting [www.KendrickGuarantee.com](http://www.KendrickGuarantee.com) Or FREE Recorded Message: 1-866-274-7448 ID# 5072 or call Rick direct at 561-702-4782 (no obligation to list) and Start Packing!

\*Seller and Rick Kendrick must agree on guaranteed price and possession date at time of listing.

## When Work and Family Collide

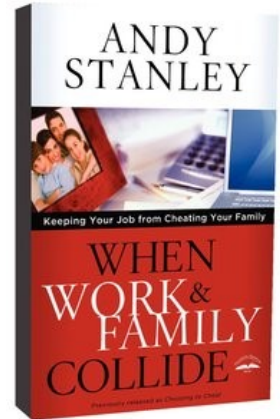
For almost everyone, the word cheating has negative connotations, especially if you've ever been cheated. But allow me to use this unpleasant word in a broader sense. Try thinking of it as simply choosing to give up one thing in hope of gaining something else of greater value.

Daily we all decide to shortchange one thing in order to more fully experience another. It's especially true with our schedules. We face a variety of responsibilities and opportunities-work, family, hobbies, clubs, sports. The list is endless. Each competes for our attention. Each competes for our most valuable resource: our time. But to give each the time it demands or deserves would require more time than any of us have.

So we "cheat." We give up certain opportunities for the sake of others. We invest in some relationships while neglecting others. We allocate our time the best we can, knowing all the while that somebody's going to feel cheated. Unfortunately, that "somebody" is usually someone we care a great deal about. Which brings me to the point of a little book I read and wanted to share some of it with you.

The author of this little book, Andy Stanley, has spent hundreds of hours with men and women who've cheated their families for the sake of their career goals. They all admitted knowing there was a problem. They all tried in their own way to dissipate the tension. But they felt trapped. Over time they dreaded coming home. The reception was cold. The conversation was filled with sarcasm used to hide the pain. The discomforts of home drove many to work even longer hours. Others went to the gym. Some to the bar. A few found comfort in co-workers or friends.

Eventually things unraveled to the point that they had no choice but to seek help. For most there was an event, a wake-up call: Suddenly their kids had withdrawn. Overnight someone's grades had dropped off. Out of nowhere she was more interested in tennis than the family. But in each case, these were symptoms of something that had been brewing for quite some time.



## INSIDE THIS

- ◆ WHEN WORK AND FAMILY COLLIDE
- ◆ SPRING MARKET
- ◆ HOUSE PRICES
- ◆ LOCAL BUSINESSES & COUPONS



We all wrestle with the tension between work and family. Regardless of which side of the equation you're on, you know what it's like to deal with the endless cycle of guilt, anger, jealousy, and rejection. Left unattended, these seething emotions have the potential to erode the foundations of even the strongest relationships.

But there's a solution. Strangely enough, the solution is similar to the problem. Both involve "cheating," in that broad sense of giving up one thing to gain something else. Simply put, you must choose to cheat at work rather than at home.

This little book, *When Work and Family Collide* is about establishing priorities. A priority is something you put ahead of something else. A priority is something you say yes to even when it means saying no to other important things. Everybody "cheats" like this.

Life is about relationships. Kids, for example, spell 'love' T I M E. I like to think of relationships as a muscle. If you do not work em out, they will atrophy. I have personally chosen work over relationships many times. Each of those times, I was reminded the importance of investing in those closest to me. I love my work. I love those closest to me. I love cultivating new relationships as well. Choosing who over what is where I mess up some times. This little book gave me new insight in to making the right choices by following simple principles. Feel free to pick up a copy if you or someone close to you is experiencing the similar collisions of Work, Family and Life.



Go Serve Big!!!

Rick and Karey Kendrick  
Chasewood Realty



# Find Out What Homes in Your Neighborhood are Selling For . . .

## FREE SERVICE FOR PALM BEACH AREA HOME OWNERS

**You can Receive a FREE computerized printout of recent Home Sales & Current Listings anywhere in the Palm Desert area mailed to you at NO Cost, or Obligation.**

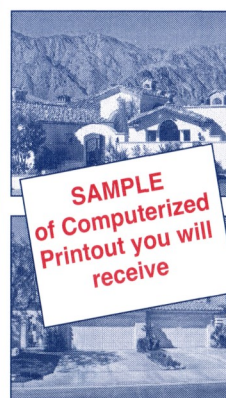
**You don't have to talk to anyone.** Just call our 24/hr hotline below and leave a message indicating which streets or buildings you would like to have information on. **You will receive by mail, a computerized printout on each active property for sale (or recently sold)** including the address and photo of the home, a description of key features, along with the list price and (if relevant) the sale price.

**This information will give you a good idea of what your home might sell for if you were to put it up for sale in today's market.**

**To receive a Computerized Area Home Sales Report call:**

**1-866-274-7448 ID# 2075**

(24/hr recorded message)



**123 Main Street, Your Town**  
Listed: 02/04/12 for \$675,000  
Sold: 03/05/12 for \$667,000

**667 Any Street, Your Town**  
Listed: 04/01/12 for \$1,095,000  
Sold: 04/14/12 for \$1,050,000



# The Real Estate Investor Building Wealth Through Real Estate



# Corner

Here's this month's BEST BUYS:



*\$295,000*

Jupiter Duplex  
Two 2/1 Units, Below Market Rents



*\$240,000*

Lake Park, Estimated NOI \$11,400  
Two 2/2 Units, Well Maintained



*\$1,250,000*

Wellington, Sale Includes Eight apartments. Each unit is 2 Bed / 2 Bath. Est NOI \$54,650

## ***Cash Flow Cabins***



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Thank you!  
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**561-702-4782**

## Your Referrals Help the Kids!



As you may have heard, **Little Smiles** is a volunteer organization that provides toys, games, DVD's, computers, VIP outings, celebrity meet & greets, concerts, sporting event tickets, theme park tickets, junk food runs & much much more... for children in local hospitals, hospices and shelters throughout South Florida.

So even though we are eager to enjoy Spring, others are simply hoping they can be here to see it.

This is why we have resolved to do what we can to help.

We are donating a portion of our income to Little Smiles. We are on a mission to raise \$10,000 for Little Smiles.

**This is where you can help.** Life moves fast for some and we are eager to make the Home Selling or Home Buying experience a smooth and rewarding one. Over the last years of helping hundreds of families sell their home and/or buy another, we have met some wonderful, loving, caring people. People like you!

For anyone considering a move that we help, you can rest assured that not only will they get the award winning service we are known for, but that a solid portion of the income we receive from the transaction will go toward a very worthy cause.

### Your Referrals Really Do Help the Kids...

We want to make it easy to refer your friends, neighbors, associates or family members considering making a move, so here are your options:

1. You can pass along our business card to them, We have enclosed a couple here for that purpose.
2. You can go to [www.LittleSmilesReferrals.com](http://www.LittleSmilesReferrals.com) and enter their contact info on line or forward the link to who you know considering a move.
3. Of course you can always call us direct as well at 561-702-4782.

You and your referrals mean more than ever to our team. As we move forward in this new season, please know we are extremely thankful for you and your being a special part of our business. With all our appreciation.

Rick & Karey Kendrick

Owners, Chasewood Realty



**P.S. Please consider doing business with some of our favorite people:**

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More than a Mortgage

NMLS3029

**Eric Rosemary**

Branch Manager

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F 954.229.1030

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