



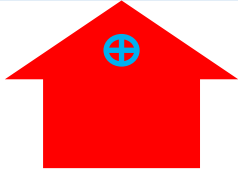
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MARKET WATCH

Real Estate News for those on the Move

May

Beware of Home Inspection Pitfalls Before You Put Your Home Up for Sale

According to industry experts, there are over 33 physical problems that will come under scrutiny during a home inspection when your home is for sale. A new report has been prepared which identifies the eleven most common of these problems, and what you should know about them before you list your home for sale.

Whether you own an old home or a brand new one, there are a number of things that can fall short of requirements during a home inspection. If not identified and dealt with, any of these 11 items could cost you dearly in terms of repair. That's why it's critical that you read this report before you list your home. If you wait until the building inspector flags these issues for you, you will almost certainly experience costly delays in the close of your home sale or, worse, turn prospective buyers away altogether. In most cases, you can make a reasonable pre-inspection yourself if you know what you're looking for, and knowing what you're looking for can help you prevent little problems from growing into costly and unmanageable ones.

To help homesellers deal with this issue before their homes are listed, a free report entitled "11 Things You Need to Know to Pass Your Home Inspection" has been compiled which explains the issues involved.

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4003. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to learn how to ensure a home inspection doesn't cost you the sale of your home.

Don't Buy a Home Until You Read this

A new report has just been released which identifies the 6 most common and costly mistakes that homebuyers make before buying a home.

Mortgage regulations have changed significantly over the last few years, making your options wider than ever. Subtle changes in the way you approach mortgage shopping, and even small differences in the way you structure your mortgage, can save or cost you literally thousands of dollars and years of expense.

Whether you are about to buy your first home, or are planning to make a move to your next home, it is critical that you inform yourself about the factors

involved before you buy. In answer to this issue, Industry Insiders have prepared a FREE special report entitled "6 Things You Must Know Before You Buy".

Having the right information before hand can undoubtedly make a major difference in this critical negotiation.

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4004. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to find out what you need to know before you buy a home.

ACREAGE

Free list w/pics of lovely homes on 1-2 acre lots, private locations under \$300,000. Free list w/pics of available properties.

Free recorded message
1-866-274-7449
ID# 4047

Legal Loopholes That Can Cost You Thousands in the Sale of Your Home.

Before listing your home, order Free Report that reveals 3 costly errors to avoid.

Free recorded message
1-866-274-7449
ID# 4011

HOMES WITH POOLS

Free list w/pics of homes for sale with in-ground pools.

Free recorded message
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HOME BUYER TRAPS TO AVOID

Free Report reveals what you need to know before you buy a home.

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FREE HOMESELLER'S MARKETING KIT

This remarkable kit has helped dozens of area homesellers save thousands of dollars and countless headaches. Now you too can maximize your home's salability with this Homeseller's Marketing Kit. **The kit contains:** a **Free Special Report** revealing 27 Valuable Tips to Sell Your Home Fast and for Top Dollar and a **Free Video** that shows you how to "Price and Prepare Your Home for Sale". To order any time, 24 hours a day, simply call **1-866-274-7449 ID #4028**. We'll mail you your free marketing kit at NO CHARGE and WITHOUT OBLIGATION.

IT'S

YOUR

MOVE

Why 50% of Homes Listed for Sale Don't Sell the First Time & What to do About It

If your home has just come off the market and hasn't sold, don't be discouraged. The reason your home did not sell may have nothing to do with your home or the market. In reality, your home may have been one of the more desirable properties for sale. So Why Didn't Your Home Sell?

Last year many of the homes listed for sale never sold at all, and many sellers found that there was a tremendous amount a homeowner needed to be educated on to sell their home for top dollar in the shortest time period. Don't risk making the wrong choices and losing both time and money on your investment. Before you hire a realtor, know the right questions to ask to save you time and money.

Industry experts have prepared a free special report called "How to Sell a House that Didn't Sell" which educates you on the issues involved.

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4012. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to make sure your home sells the next time you list it for sale.

INFORMATION CORNER

Valuable **FREE** reports for Buyers and Sellers e-mailed or mailed to you at no cost or obligation. Call anytime, 24 hours a day: 1-866-274-7449 and enter the ID# of the information that you would like to receive.

BUYERS

SAVE THOUSANDS.....Find out how you can save thousands of dollars ID #4014 when you buy a home

STOP PAYING RENT.....Learn how not to pay your landlord's mortgage ID #4001

AVOID 6 COSTLY ERRORS WHEN MOVING TO A LARGER HOME AND ID #4004

SAVE THOUSANDS.....Six strategies when moving up

10 BEST BUYS HOT LIST.....Receive a FREE list of the most current Best ID #4040 Buys in your desired location and price range

9 BUYER TRAPS.....How to avoid these common traps that could cost ID #4018 you the home of your dreams

SELLERS

10 QUESTIONS TO ASK BEFORE HIRING A REALTOR.....Don't hire an ID #4006 agent before you read this free report

COSTLY HOMESSELLER MISTAKES.....Learn how to avoid these com- ID #4000 mon mistakes and save yourself thousands of dollars when you sell

HOW TO SELL YOUR HOME WITHOUT AGENT.....10 insider tips to ID #4017 selling your own home which will help you sell for the best price

HOW TO AVOID COSTLY HOUSING MISTAKES BEFORE AND AFTER A ID #4009 **DIVORCE.....** Divorce is rarely easy and often means difficult decisions

EMPTY NESTERS.....How to know when it's time to sell the place you ID #4013 call home

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Summary Statistics | Palm Beach County April 2017

	Apr-17	Apr-16	% Chg	2017 YTD	2016 YTD	% Chg
Months of Inventory	5.22	5.36	-2.61	5.41	5.26	2.85
Average List Price	\$873,103	\$771,183	13.22	\$649,180	\$594,225	9.25
Median List Price	\$365,000	\$324,989	12.31	\$309,500	\$284,900	8.63
Average Sale Price	\$409,796	\$378,167	8.36	\$394,162	\$362,531	8.73
Median Sale Price	\$257,500	\$240,000	7.29	\$245,000	\$230,000	6.52
Average Days on Market	84	78	7.69	N/A	N/A	N/A
Median Days on Market	39	40	-2.50	44	43	2.33