**IULY 2024** 

# HOMEward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER





Leticia Almaro

Selling Your Home and **Getting Top Dollar!** 

Nicolini

Call me TODAY for a free consultation

925.216.7720

DRE#01155073

from stone; but is malleable and personal, always changing shape depending on the angle of our

My personal definition of freedom is the ability to act based on my convictions without external restriction or retribution. It is the ability to represent myself as I see myself to be, not having to hide or disguise who I am in order to pursue happiness, fulfillment, and growth. It is the power of free self-expression. Personal freedom is one of my top three values. Of course, there are boundaries to freedom. My actions should not hurt others or restrict their personal freedoms; this is the dance of conscience. Will what I want conflict with what others want or need? If so, how can I have the personal autonomy I need while respecting the freedom of those around me?

I believe there is always a path for mutual free expression, when we respect one another. Today, as we prepare to celebrate Independence Day on July 4th, I offer the following quotes as food for thought and as writing prompts:

"We must be free not because we claim freedom, but because we practice it. — William Faulkner

"If we don't believe in freedom of expression for people we despise, we don't believe in it at all." — Noam Chomsky

And I leave you with these questions: Which, if any, of these quotes resonate with you? What do you believe about freedom and how do you describe or define it for yourself?

"We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable Rights, that among these are Life, Liberty and the pursuit of Happiness.'

Those words really come to life for us when you consider the idea of owning real estate, especially your own home.

Check out How I Guarantee Your Sale. Scan the OR Code





Your Referrals Help The Community!

Go Serve Big!!! Investing in the People of Our Great Community.



My guaranteed sale program is a solution to 'the unlucky mishap' in real estate of homeowners experiencing a catch-22. In fact, this is how successful businesses are built: Identify a problem and solve it.

In today's market, many homeowners really want to make a move, but are finding themselves in a catch-22 – Do we sell first or buy first? They don't want to end up stuck, owning two homes at once, or none at all.

The solution to this dilemma is my guarantee: "Your Home Sold Guaranteed at a Price Agreeable to You or I'll Buy It\*" my hassle-free way for you to avoid the age-old dilemma of whether to buy first or sell first.

#### OUR GUARANTEE to you, your friends, and family—

For the month of July, anyone you refer to me who is considering making a move, I will guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

## HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!

As a result of working with over 5,000 families during my 20+ year career and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable cash offer on any home at market value.

## IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!

#### A real estate team with experience, proven results and a give-back philosophy!

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it with the least amount of hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!

AND please remember, your REFERRALS help those in need!

A Real Estate Team that Gives Back



As you know, we love making guarantees!

Like our Buyer
Satisfaction Guarantee:

Love the home, or we'll buy it back!

#### Or our Seller Guarantee:

Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like The Rotary Club of Concord

Call me today for a **free consultation**. I am here to help with your real estate needs.

Leticia Almaro Nicolini 925.216.7720

Check out the Latest on the Market. Scan the QR Code.







#### Rotary is where neighbors, friends and problem-solvers A Real Estate Team that share ideas, join leaders and take action to change lives locally and around the world

Gives Back!

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!

Not only will they benefit from our awardwinning service, but you can rest assured a very worthy cause will benefit as well!

Feel free to call me at any time if you are also interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of active local projects, as well as ways to support our international chapters.

Leticia Almaro Nicolini

& The Almaro Team Your Home Sold Guaranteed Realty 925-216-7720

### **MAKING A DIFFERENCE**

As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!

> So When you hear me say "YOUR REFERRALS HELP THE COMMUNITY..." they really do!







When You Put Others First, You Will Never Be Second!



## Some of our sales







**ALGIERS CIRCLE, PACHECO** 

**WOODSIDE LN, SAN JOSE** 

OAKWOOD RD, ORINDA





**CLINTON AVE, RICHMOND** 

ALCOTT CT, BETHEL ISLAND







**GOLF CLUB RD, PLEASANT HILL** 



SHADDICK DR, ANTIOCH



**CALIFORNIA ST, RODEO** 



MARITA DR, ANTIOCH

# OUR CURRENT AND COMING SOON LISTINGS



Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!

Sign Up at www.bit.ly/38x83mo to learn more about this amazing offer!



## Your Dream Home Awaits in Tracy, CA!

4 Bed, 3 Bath, 2,738 Sq Ft
Don't miss this opportunity to step into
your dream home! Call 925-392-3202

for a Private Showing and More Details.



## Newly Remodeled Home in Pittsburg for Sale

3 Beds, 2 Baths, 1611 sqft

Call 925-392-3202

for a Private Showing and More Details.



## Newly Remodeled Gem in San Lorenzo, CA

3 Beds, 1 Bath, 1,423 sqft
Don't miss this opportunity to step into
your dream home! Call 925-392-3202

for a Private Showing and More Details.



## Your Home HERE Coming Soon! We have ready buyers looking for:

- 3bed, 2 bath home in Dublin, Pleasanton, San Ramon, Fremont to \$1.2M
  - •3 bed, 2 bath home in Martinez or Pleasant Hill to \$700K
- •3 bed, 2 bath home in Pinole, El Sobrante, Concord to \$725K



## Your Home Sold GUARANTEED Or I'll Buy 17!\*

\*Some conditions apply

(925) 216-7720
Visit us on the web at:
www.TheAlmaroTeam.com





The**Almaro**Team

Leticia Almaro Nicolini BROKER REALTOR DRE# 01155073

## A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

## Refer your friends, neighbors, associates or family members considering making a move:

- If you received this newsletter via email and want to refer a friend, it's easy! Just CLICK HERE!
- You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- You can go to www.ReferralsHelpRotary.com and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

# Why I Support the Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to www.ReferralsHelpRotary.com and together, we can make a difference!

YOUR HØMESOLD

### Rotary projects around the globe

by Brad Webber

#### **United States**

Thanks to the foresight of the Rotary Club of Bucyrus, Ohio, students were outfitted with 6,600 pairs of glasses for the 8 April total solar eclipse. In late 2022, with the eclipse still nearly two years away, "we talked about how neat it would be to get solar eclipse glasses for every school in our county for their students for the big event," says Julie Rexroad, a club member, Interact club adviser, and science teacher at Wynford Local Schools. Once the club approved the \$4,300 purchase, members designed, ordered, stored, and eventually delivered the glasses, purchased online from a company recommended by a local astronomy club. "Our location in Ohio is in the totality zone, and it is a once-in-a-lifetime event for most," Rexroad says. For those missing out, northern Ohio can always look forward to 2099.



#### Canada

Atop self-crafted engineering marvels of corrugated paper and tape, about 80 cardboard toboggan enthusiasts sledded during a timed contest of the Rotaract Club of North Simcoe, Ontario, in February. The challenge is held in conjunction with Penetanguishene's Winterama, a 76-year-old staple in the town, and is open to competitors at no cost, attracting as many as 160 each year. "We've seen so many amazing sleds, and each year they get even better," Club President Elana Durtnall says. The club awards prizes for categories such as most creative, most team spirit, and fastest sled, with the speediest clocked at about 28 kilometers per hour (17 mph) by the radar of auxiliary officers of the Ontario Provincial Police. Club members handle tasks such as registration, social media promotion, sponsorship acquisition, and assistance with building a Rotaract cardboard toboggan used to promote the event in the parade the previous day.



#### **England**

Rotary clubs in District 1200 hold a full menu of skills tests in disciplines including writing, speaking, music, technology, and more, but the Young Chef event is among the most popular. At a district-level qualifier directed by connoisseurs of the Rotary Club of Burnham-on-Sea in February, seven high school students whipped up three-course menus in two hours. The victorious victuals included venison steaks accompanied by fondant sweet potato, pea puree with juniper berry red wine sauce, and strawberry mille-feuille, a puff pastry dessert. The winning chef and a runner-up advanced to the regional final in Cardiff, Wales, in March. "We find it a rewarding competition for us as well as the contestants," says Jane Gibbs, a Burnham-on-Sea club member who has organized Young Chef assemblies for more than a dozen years.

#### Malaysia

After providing food and medicine to villagers in Nyamok during the pandemic, the Rotary Club of Metro Kuala Lumpur heightened its assistance to the impoverished community in Pahang state, a five-hour drive from the club base. Rotarians embarked on a project to construct three toilets as well as five kitchens and washing areas for food preparation for the Orang Asli ethnic group. The club lined up a District 3300 grant, other sponsors, and volunteers and then plotted the logistics, including the acquisition of plywood, bricks, cement, and tools, along with the three trucks used to deliver the materials along muddy roads into the remote village. After three days of construction with help from community members, the job was complete, club member Jennifer Lim says. Members installed more ceramic tiles in March to improve the appearance of the toilet facilities, Lim says.



