

when opportunity **KNOCKS...**



It is time for a shake-up in real estate! Agents are no longer gatekeepers. Instead, we are advisors. We are counselors. We are our client's partner through the buying and selling processes. At Concierge, we have created a unique experience in real estate, one in which we take the real estate journey with our clients.

Concierge is more than a place of service: it's a state of mind, and it's who we are. We build strong relationships that are supported by state-of-the-art technology. Innovation is our middle name.

I invite you to explore the possibilities of becoming part of the Concierge Movement.



Cat Deegan
Cat Deegan

Broker-In-Charge

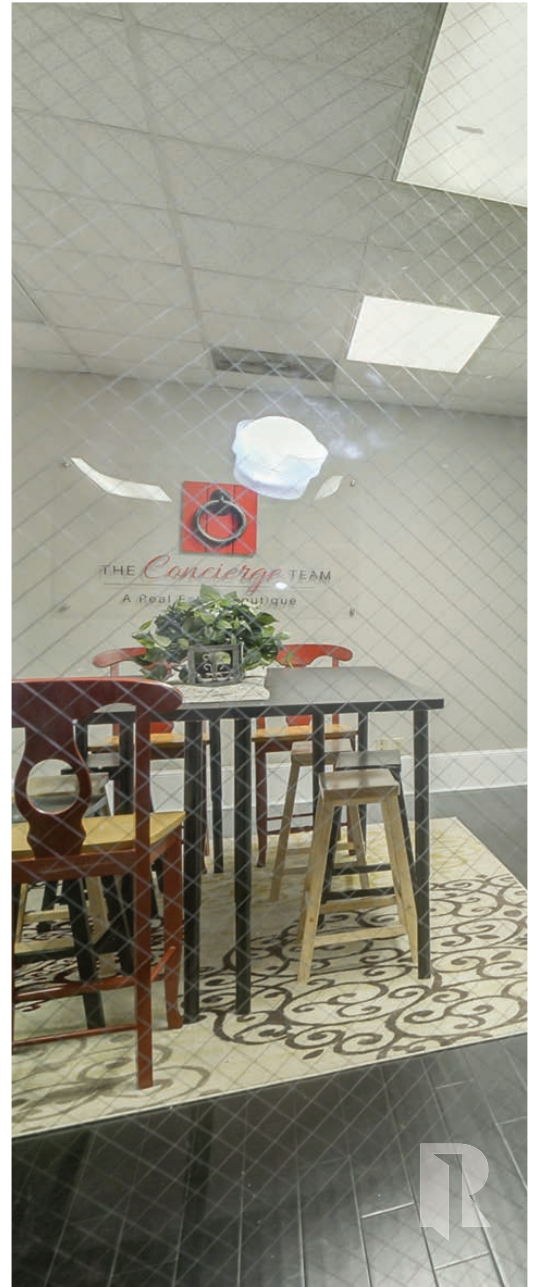
CONCIERGE

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noun.

Personalized services to meet the demands of professionals, busy families, and for those who expect more.

A modern concierge agent serves as a lifestyle manager, locating a residence that will support and engage the client's lifestyle.



...the right fit is **KEY**



Our ideal candidate:

- Holds a real estate license or will obtain one
- Provides high-end customer service
- Converts leads into clients through relationship-building and technology
- Confidently navigates through sales process while putting our clients' needs first
- Has the desire to constantly learn and grow
- Thrives in a team environment
- Maintains a calming and positive attitude in all circumstances
- Has high expectations and is driven to succeed
- Is tech-savvy and embraces innovation
- Can think analytically and has a proactive approach to stop potential issues before they arise
- Works hard, plays hard, and wants to live The Good Life!

our success
HINGES
on our culture



“We support one another and celebrate each other's success. I have an entire team behind me with their knowledge and enthusiasm.”

“We are a team.”

Josh Campos
REALTOR®



“Concierge is all about innovation and technology. Technology has allowed us more freedom to serve our clients, and we do this better than anyone!”

“We love technology.”

Cat Deegan
Broker-In-Charge
REALTOR®



“Being able to learn from Cat has been so helpful. She takes the time to train new agents and set customized goals, productivity tracking, and reviews.”

“We encourage training and continuing education.”

Joshua Cline
REALTOR®



“Our culture of unsurpassed service and casual elegance permeates everything we do. We go out of our way to create an extraordinary experience.”

“We aren't just a name.”

Catherine Stevens
Team Lead,
REALTOR®, MCNE



LOCK in your success



Join the Open to Close team.

- Incoming monthly leads
- Amazing website with state-of-the-art conversion software
- Productivity tracker to stay on target
- Project Management software to see you through to closing
- Personal Branding Package
- Listing Marketing Kits
- Use of fully stocked business center
- Supportive staff, including your Transactional Coordinator
- Customized and guaranteed training from RE techniques to emotional intelligence to business & finance
- Monthly, quarterly, and annual reviews and business coaching, productivity and goal charting, and more!
- Trendy, fun office in charming downtown Aiken. Private and communal spaces both available for an optimal work environment

Open to Close

CONCIERGE

REAL ESTATE TEAM

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Serving Aiken - Augusta - Columbia