

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Week 14 28	29 9:30 AM - Team Meeting 10:00 AM - ISA Meeting 10:00 AM - OSA Meeting	30 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	31 10:00 am to 12 PM Working With Tdesk, Processing Offers, General Housekeeping with Jen Weigh 12:00 to 1:30 PM Working with Buyers, VIP Presentation with Rick & Kitty 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	1 11:00 AM Craig Proctor Role Play Webinar	2 Office Closed - Good Friday	3
Week 15 EASTER SUNDAY 4	5 9:30 AM - Team Meeting 10:00 AM - ISA Meeting 10:00 AM - OSA Meeting 10-12 - Review Buyers with Rick & Kitty 12-1:30 ISA Overview, CINC Procedures	6 10:00 AM Tech: Teams - How to Have a Virtual Meeting on the Fly 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	7 10-11:30 AM CINC Training 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	8 11:00 AM Craig Proctor Role Play Webinar	9 9-11 AM CINC Training	10
Week 16 11	12 9:30 AM - Team Meeting 10:00 AM - ISA Meeting 10:00 AM - OSA Meeting	13 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	14 9:00 to 11:00 AM CINC Launchpad - How to Navigate Your Day 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams 2:00 Buyers are Not Liars: Strategies to Increase Your Met to Sold Ratio	15 11:00 AM Craig Proctor Role Play Webinar	16	17
Week 17 18	19 9:30 AM - Team Meeting 10:00 AM - ISA Meeting 10:00 AM - OSA Meeting	20 10:00 AM Tech: Office 365 - Create, Communicate, Collaborate 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	21 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams 2:00 Buyers: Beat out other Buyers! Strategies for Winning the Bid!	22 11:00 AM Craig Proctor Role Play Webinar	23	24
Week 18 25	26 9:30 AM - Team Meeting 10:00 AM - ISA Meeting 10:00 AM - OSA Meeting	27 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	28 1:30 PM Role Play: Universal Call Back Script - Microsoft Teams	29 11:00 AM Craig Proctor Role Play Webinar	30	31