

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | OCTOBER 2020



Vinny Steo

Your Home Sold
GUARANTEED

Or I'll Buy It!™

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a
free consultation.**

410-793-1616



The month of October can be a spooky month, maybe even a scary month with monstrous problems. Yikes!! Well maybe not, but words like that seem to be popping up everywhere as kids and adults alike look forward to Halloween.

In fact, according to the USA Today, adults spend more on themselves to celebrate Halloween than any other day during the year. I get that. Especially if they want to hang out with the kids to go trick or treating, or to a Halloween party of some kind.

For many homeowners and home buyers though, they are truly scared. Scared to death of how in the world they are going to get out of their house and into their next one (the trick).

(see inside for details)

**Your Referrals
Help The Kids!**



Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate company you can trust!

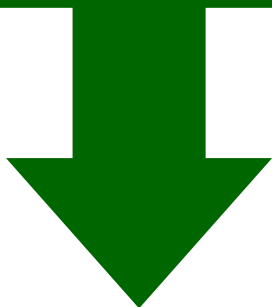
A real estate company with experience, proven results and a give-back philosophy!

Your Home Sold
GUARANTEED
*Or I'll Buy It!**TM

RE/MAX

As you know, we love making guarantees!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like Johns Hopkins Children's Center!



Call me today for a free consultation. I am here to help with your real estate needs.

Vinny Steo
410-793-1616
contactus@vinnysteo.com

My Treat: As a result of working with nearly 2,000 families over a 17-year time span, we have developed a special program to help home sellers and homebuyers. We will guarantee the sale of their present home at a price agreeable to them and in the unlikely event their home does not sell, we'll buy it. Now that is a how you turn a trick into a real treat.

AND remember... YOUR referrals help the Kids.

My heart breaks for many young people and families who will not be able to enjoy this fun time of the year out trick or treating or going to Halloween parties.

As you know, tragedy falls on many in this life. Tragedies like sickness, cancers and other nasty diseases. We aim to do what we can to help kids who are unable to get out and have fun right now, due to these evil health problems.

We are still on a mission to raise \$25,000 for Johns Hopkins Children's Center. We do this by donating to them a portion of our income from every home sale that is referred to us. As you know Johns Hopkins Children's Center does great work in helping kids fight through and survive nasty diseases like cancer, Non-Hodgkin's lymphoma, leukemia and others.

Kids under their care are 300% more likely to enter into remission IF they can get into the Johns Hopkins Children's Center. BUT the Children's Center survives on Sponsorships and Donations. So, YOUR REFERRALS REALLY DO HELP THE KIDS...

A Real Estate Company
that *Gives Back*



Benefiting



JOHNS HOPKINS
CHILDREN'S CENTER

Continued on next page.

Go Serve Big!!! Investing in the People of Our Great Community.

A Real Estate Company that Gives Back! *Continued from page 2.*

Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

Who do you know considering buying or selling a home you could refer to my real estate sales team?

As the areas leading non-profit, they depend on sponsorships and donations to continue their leading-edge care and keep family's expenses to a minimum.

MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on Sponsorship and Donations.

So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

YOUR REFERRALS REALLY DO HELP THE KIDS...

Anyone you know considering buying or selling a home please refer them on over to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call me direct at 410-793-1616 or forward my number on.

As you will see throughout this month's homeward bound, pictures are worth more than words. Whether it's the smiling faces of beautiful young people gaining a chance at long life, or the determined faces of our great company people working to help, we are committed to the mission of Go Serve Big!!!



Vinny Steo
Your Home Sold Guaranteed!

P.S. Do you like stories? Everyone has one. The story of this young person enclosed is a really good one. Read with tissue handy.

P.P.S. It is easy to refer those you know considering buying or selling a home. **Just call me at 410-793-1616 or pass on my number.**

When You Put Others First, You Will Never Be Second!



Go Serve Big!!! Investing in the People of Our Great Community.

A real estate company with experience,
proven results and a give back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move

1

You can fill out the enclosed response card with someone you know considering a move and mail back to me.

2

You can pass along our business card to them. I have enclosed a couple here for that purpose.

3

You can go to www.SteoRewards.com and enter their contact info online or forward the link to someone you know considering a move.

4

Of course you can always call me direct as well at 410-793-1616.

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Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER



Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking health care professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting in a way that I can the

good work these people do at Johns Hopkins Children's Center. Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to heal young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients and since their services survive on sponsorship and donations we are happy to contribute and proud to support them.

Sincerely,
Vinnysteo