

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | NOVEMBER 2020



Vinny Steo

*Your Home Sold*  
**GUARANTEED**  
*Or I'll Buy It!™*

**Selling Your Home and  
Getting Top Dollar!**

**Call me TODAY for a  
free consultation.**

**410-793-1616**

*Thank you, and...*

The month of November brings about an extra opportunity to say Thank You for being a valuable part of our business. As most begin to prepare for the Holiday season, plan Thanksgiving get-togethers and the like, it's easy to become wrapped up in all that we have to do to ensure a fun, joyful time for all we are responsible for and overlook all that we have to be thankful for. Gratitude though is an attitude that is contagious!

Unfortunately, many homeowners are desperate to exit their current home. Actually, loathing this time of year as it adds to the frustration of not being settled for the Holiday's. You may know someone or a family that fits this description.

*See inside for details...*

**Your Referrals  
Help The Kids!**



**Go Serve Big!!! Investing in the People of Our Great Community.**

# If you or a friend are thinking about selling, make sure to choose a real estate company you can trust!

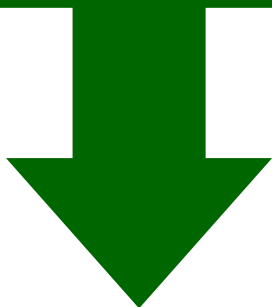
## A real estate company with experience, proven results and a give-back philosophy!

*Your Home Sold*  
**GUARANTEED**  
*Or I'll Buy It!\**<sup>TM</sup>

RE/MAX

As you know, we love making guarantees!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like Johns Hopkins Children's Center!



Call me today for a free consultation. I am here to help with your real estate needs.

Vinny Steo  
410-793-1616  
contactus@vinnysteo.com

### Here is where you and I can HELP!

As a result of working with almost two thousand families over a 17-year time span we have developed a special program to help the homeowners wanting to make a move and Sell Fast, For Top Dollar and with the Least Hassle!

For the month of November, we will guarantee, in writing, the sale of an area home for 100% of Market Value or I will Pay the Difference.

I know there is some risk on my part to make such an incredible guarantee like that, but we are selling just about every home we list for the market value price, sometimes even more, so there is no reason for area home owners, your friends and family, to fret about selling right now.

### This is where you can help!

If you or anyone you know is considering making a move, we would like to offer them a FREE No Obligation to Move Consultation to discuss just how they can make their move, get what they want and do it with the least hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their home sold!!!

**AND remember...**

**YOUR referrals help the Community.**

**A Real Estate Company**  
that *Gives Back*



Benefiting



**JOHNS HOPKINS**  
CHILDREN'S CENTER

*Continued on next page.*

Go Serve Big!!! Investing in the People of Our Great Community.

**A Real Estate Company that Gives Back!** *Continued from page 2.*

# Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

*Who do you know considering buying or selling a home you could refer to my real estate sales team?*

As the areas leading non-profit, they depend on sponsorships and donations to continue their leading-edge care and keep family's expenses to a minimum.

## MAKING A DIFFERENCE

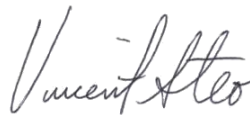
In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on Sponsorship and Donations.

So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

## YOUR REFERRALS REALLY DO HELP THE KIDS...

Anyone you know considering buying or selling a home please refer them on over to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call our company direct at 410-793-1616 or forward my number on.

As you will see throughout this month's homeward bound, pictures are worth more than words. Whether it's the smiling faces of beautiful young people gaining a chance at long life, or the determined faces of our great company people working to help, we are committed to the mission of Go Serve Big!!!



Vinny Steo  
Your Home Sold Guaranteed!

P.S. Do you like stories? Everyone has one. The story of this young person enclosed is a really good one. Read with tissue handy.

P.P.S. It is easy to refer those you know considering buying or selling a home. **Just call me at 410-793-1616 or pass on my number.**

*When You Put Others First, You Will Never Be Second!*



Go Serve Big!!! Investing in the People of Our Great Community.

A real estate company with experience,  
proven results and a give back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move

1

You can fill out the enclosed response card with someone you know considering a move and mail back to me.

2

You can pass along our business card to them. I have enclosed a couple here for that purpose.

3

You can go to [www.SteoRewards.com](http://www.SteoRewards.com) and enter their contact info online or forward the link to someone you know considering a move.

4

Of course you can always call me direct as well at 410-793-1616.

*Your Home Sold*  
**GUARANTEED**  
*Or I'll Buy It!™*

RE/MAX  
Community

## Contact Us

Your Home Sold Guaranteed Or I'll Buy It!™

RE/MAX COMMUNITY

*Proudly Serving Maryland Families For Over 17 Years*

2107 Laurel Bush Road, Suite 104

Bel Air, MD 21015

410-793-1616

ContactUs@vinnysteo.com



Benefiting

JOHNS HOPKINS  
CHILDREN'S CENTER



## Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking health care professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting in a way that I can the

good work these people do at Johns Hopkins Children's Center. Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to heal young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients and since their services survive on sponsorship and donations we are happy to contribute and proud to support them.

Sincerely,  
Vinny Steo