

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | AUGUST 2021



Vinny Steo  
CEO/Broker

Your Home Sold  
**GUARANTEED**  
Or I'll Buy It!™

**Selling Your Home and  
Getting Top Dollar!**

**Call me TODAY for a  
free consultation.**

**410-793-1616**

Boy... It's **HOT**  
AND NOT JUST OUTSIDE.

You do not have to be a weather person to predict the weather this time of year. We all know... it is the hottest time of the year. But that is not all that's hot. The economy is red hot too. By all measures the best economy in 20 years or so.

This is GOOD for most reading this, but there will be some exceptions. There always are. An example could be someone will sell a house and make out great, meaning a buyer pays a bit more than they would have not too long ago. And in some areas, the opposite happens. Seller does not make out that great, but the buyer does.

Most homeowners who do NOT have to sell of course know this and will hold back on buying or selling. That will of course impact supply and demand. Results right now? RED HOT opportunities!



**Your Referrals  
Help The Kids!**



Benefiting

**JOHNS HOPKINS**  
CHILDREN'S CENTER

Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate company you can trust!

A real estate company with experience, proven results and a give-back philosophy!

Your Home Sold  
**GUARANTEED**  
Or I'll Buy It!™

RE/MAX  
Community

**AS YOU KNOW, WE LOVE  
MAKING GUARANTEES!**

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like **Johns Hopkins Children's Center**.

Call me today for a free consultation. I am here to help with your real estate needs.

**Vinny Steo**  
**410-793-1616**

**ContactUs@vinnysteo.com**

How does this impact you? Well, it is a HOT time to invest in real estate. Single family, multi-family, even farmland. If you did not get the memo, here is a special clause from our Buyer and Seller Agreements of our VIP Client Program enabling past clients of ours to create additional wealth thru real estate.

**VIP CLIENT PROGRAM:** Seller \_\_\_ does OR \_\_\_ does not wish to participate in Broker's VIP Client Real Estate Investor Program (REIP), whereby Seller will receive notices of free real estate investor trainings and notices of real estate investment opportunities by mail, email or phone at times when investment opportunities arise. Seller may opt out of The REIP at any time. Seller is never obligated to invest in real estate.

So, if you or anyone you know like the idea of making money in real estate using other people's money, please contact us right away... while these HOT investment opportunities are available.

Making gains in assets and wealth are nice! I especially like it because it allows me the opportunity to GIVE more. How about you?

As you probably know, we donate a portion of our income to some AMAZING worthy causes! Like **Johns Hopkins Children's Center**, one of the country's leading non-profit children's hospital.

**A Real Estate Company that  
*Gives Back***



AND remember, your REFERRALS help the Kids!



Benefiting

**JOHNS HOPKINS**  
CHILDREN'S CENTER

*Continued on next page.*

Go Serve Big!!! Investing in the People of Our Great Community.

**A Real Estate Company that Gives Back!** *Continued from page 2.*

# Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow



This year we are on a mission to raise \$25,000 for JHCC. Their work in helping kids fight thru and survive nasty debilitating diseases like cancer, non-Hodgkin's lymphoma, leukemia as well as their work in early diagnosis of autism and spinal cord injuries is second to none!

And as the leading not for profit hospital in our area, you probably know they need sponsorships and donations to continue their leading-edge care and keep family's expenses to a minimum.

We are committed to donating a portion of our income from referred home sales to this very worthy cause. So, **YOUR REFERRALS** really do **HELP THE KIDS...**

Who do you know considering buying or selling a home, or investing in real estate you could refer to my team? Not only will they benefit from our award-winning service, but the kids at the **JHCC** will benefit as well.

Just give me a call or pass my number on to anyone you know considering buying or selling. My number is **410-793-1616**.

You and your referrals mean more than ever to my team and I. As we move forward thru this red-hot summer, please know we are extremely thankful for you and you being a special part of our business.

## MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on Sponsorship and Donations.



So When you hear me say "YOUR REFERRALS

HELP THE KIDS..." they really do!

*When You Put Others First, You Will Never Be Second!*

Go Serve Big!!!

*Vincent Steo*  
**Vinny Steo**

**410-793-1616**

*P.S. Check out the story enclosed of this amazing young person whose life was given back thanks to Johns Hopkins Children's Center.*



Go Serve Big!!! Investing in the People of Our Great Community.



A real estate company with experience,  
proven results and a give back philosophy!

Over the last 18 years of helping over 2,000 families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move

1

You can go to [www.SteoRewards.com](http://www.SteoRewards.com) and enter their contact info online or forward the link to someone you know considering a move.

2

Of course you can always call me direct as well at **410-793-1616**.

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## Contact Us

Your Home Sold Guaranteed Or I'll Buy It!™

RE/MAX COMMUNITY

Serving Maryland and Lower PA for  
Nearly Two Decades

2107 Laurel Bush Road, Suite 104

Bel Air, MD 21015

**410-793-1616**

ContactUs@vinnysteo.com



## Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking health care professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting in a way that I can the good work these people do at Johns Hopkins Children's Center.

Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to heal young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients and since their services survive on sponsorship and donations we are happy to contribute and proud to support them.

Sincerely,  
Viny Steo