



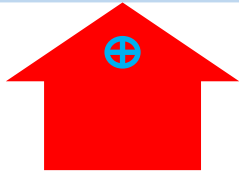
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Chasewood Realty, Inc.

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# MARKET WATCH

*Real Estate News for those on the Move*

April

## Why 3/4 of Homesellers Don't Get the Price They Want for Their Home

A new report has just been released which reveals 7 costly mistakes that most homeowners make when selling their home, and a 9 Step System that can help you sell your home fast and for the most amount of money.

This industry report shows clearly how the traditional ways of selling homes have become increasingly less and less effective in today's market. The fact of the matter is that fully three quarters of homesellers don't get what they want for their homes and become disillusioned and - worse - financially disadvantaged when they put their homes on the market.

As this report uncovers, most homesellers make 7 deadly mistakes that cost them literally thousands of dollars. The good news is that each and every one of these mistakes is entirely preventable. In answer to this issue, industry insiders have prepared a free special report entitled "The 9 Step System to Get Your Home Sold Fast and For Top Dollar".

**To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4000. You can call any time, 24 hours a day, 7 days a week.**

Get your free special report NOW to find out how you can get the most money for your home.

## MOVE-UP HOMEBUYERS BEWARE: FREE REPORT REVEALS HOW TO SAVE THOUSANDS

A new report has just been released which identifies the 6 most common and costly mistakes that homebuyers make when moving to a larger home. Unlike the experience of buying a first home, when you're looking to move-up, and already own a home, there are certain factors that can complicate the situation. It's very important for you to understand these issues before you list your home for sale.

Not only is there the issue of financing to consider, but you also have to sell your present home at exactly the right time in order to avoid either the financial burden of owning two homes or, just as bad, the dilemma of having no place to live during the gap between closings.

In answer to this issue, Industry Insiders have prepared a FREE special report entitled "6 Mistakes to Avoid When Trading Up to a Larger Home."

These six strategies will help you make informed choices before you put your home on the market in anticipation of moving to a larger home.

**To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4007. You can call any time, 24 hours a day, 7 days a week.**

Get your free special report NOW to find out what you need to know to make your move-up to a larger home worry-free and without complication.

## HOMES UNDER \$500,000

Hot Properties, bargains.  
Free list w/pics of homes  
for sale.

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**1-866-274-7449**  
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## DIVORCE

Before you list your home,  
order Free Special Report  
that reveals what happens  
to your matrimonial  
home before, during,  
and after a divorce.

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## FIRST TIME BUYERS

Why rent when you can  
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available for under  
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## SELL YOUR HOME FAST and for TOP DOLLAR

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order this Free Report that  
reveals 27 tips to give you  
the competitive edge.

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## FREE HOMESELLER'S MARKETING KIT

This remarkable kit has helped dozens of area homesellers save thousands of dollars and countless headaches. Now you too can maximize your home's salability with this Homeseller's Marketing Kit. **The kit contains: a Free Special Report** revealing 27 Valuable Tips to Sell Your Home Fast and for Top Dollar and a **Free Video** that shows you how to "Price and Prepare Your Home for Sale". To order any time, 24 hours a day, simply call **1-866-274-7449 ID #4028**. We'll mail you your free marketing kit at NO CHARGE and WITHOUT OBLIGATION.

IT'S

**YOUR**

MOVE

## 10 Questions to Ask Before You Hire a Real Estate Agent

Not all real estate agents are the same. If you decide to seek the help of an agent when selling or buying your home, you need some good information before you make any moves.

Choosing a real estate agent is one of those critical issues that can cost or save you thousands of dollars. In this FREE special report, we give you the specific questions you should be asking to ensure that you get the best representation for your needs. Before you hire any real estate agent, call and get a copy of a FREE Report entitled "10 questions to Ask Before You Hire an Agent".

To hear a brief recorded message about how to order your FREE copy of this report call toll-free 1-866-274-7449 and enter 4006. You can call any time, 24 hours a day, 7 days a week.

Get your free special report NOW to find out the questions the others would prefer you never ask!

## INFORMATION CORNER

Valuable **FREE** reports for Buyers and Sellers e-mailed or mailed to you at no cost or obligation. Call anytime, 24 hours a day: **1-866-274-7449** and **enter the ID#** of the information that you would like to receive.

### BUYERS

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**AVOID 6 COSTLY ERRORS WHEN MOVING TO A LARGER HOME AND SAVE THOUSANDS.....**Six strategies when moving up ID #4004

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## Palm Beach County | March 2017 Market Snapshot

|                        | Mar-17    | Mar-16    | % Chg | 2017 YTD  | 2016 YTD  | % Chg |
|------------------------|-----------|-----------|-------|-----------|-----------|-------|
| Months of Inventory    | 5.41      | 5.4       | 0.19  | 5.43      | 5.21      | 4.22  |
| Average List Price     | \$848,626 | \$755,945 | 12.26 | \$678,956 | \$618,336 | 9.80  |
| Median List Price      | \$359,900 | \$319,000 | 12.82 | \$315,000 | \$287,000 | 9.76  |
| Average Sale Price     | \$396,972 | \$356,908 | 11.23 | \$393,326 | \$355,637 | 10.60 |
| Median Sale Price      | \$250,000 | \$230,000 | 8.70  | \$243,000 | \$225,000 | 8.00  |
| Average Days on Market | 89        | 78        | 14.10 | N/A       | N/A       | N/A   |
| Median Days of Market  | 43        | 39        | 10.26 | 46        | 43        | 6.98  |