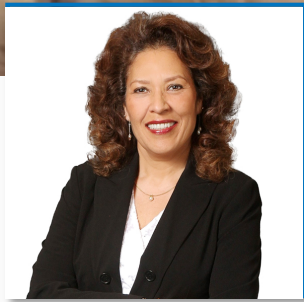


HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | OCTOBER 2021

B Walker Ranch is out to make a profound difference for families whose lives have been touched by **autism**.



Leticia Almaro Nicolini
925.216.7720

 **TheAlmaroTeam**

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a free
consultation.
925.216.7720**



The month of October can be spooky, maybe even a bit scary, with monstrous problems. Yikes!! Well maybe not, but words like these seem to be popping up everywhere as kids and adults alike look forward to Halloween.

In fact, according to USA Today, adults spend more on themselves at Halloween than any other day during the year. I get that, especially if they want to hang out with the kids 'trick or treating' or attend an adult Halloween party.

Many homeowners and homebuyers though are truly scared. Scared to death of how they are going to get out of their house and into their next one (the trick). *See inside for details...*

**Your Referrals Help
The Community!**



Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate team you can trust!

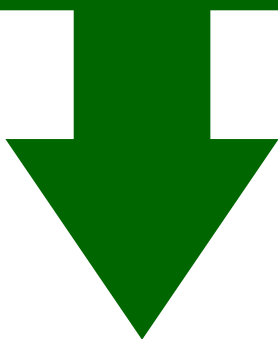
A real estate team with experience, proven results and a give-back philosophy!



AS YOU KNOW, WE LOVE MAKING GUARANTEES!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It!

And we guarantee that a portion of our income WILL go to a very worthy cause like **B Walker Ranch**



Call me today for a free consultation. I am here to help with your real estate needs.

Leticia Almaro Nicolini
925.216.7720

My Treat: As a result of working with over 5,000 families during my 20-year career, I have, together with my team created a special program to help both home sellers and home buyers alike. We guarantee the sale of a homeowner's residence at an agreed to price. In the unlikely event the home doesn't sell, we'll buy it. That's right. Now *that's how you turn a trick into a treat!*

AND remember... Your referrals help the community.

Halloween is such a whacky, fun holiday to let your imagination soar in what costume to wear; in creating the perfect costume for your kids; or in playing practical jokes on your friends!

But for those unable to celebrate in 'trick or treating' due to health impairments, tragedy or other circumstances, my heart breaks for kids unable to get out and have fun this time of year.

Our team is dedicated to helping you and those you know buy and sell real estate, so we have more to GIVE to those in need in our community.

A CORE philosophy at our team is 'the size of the portal you give through is directly proportional to the size of the portal you receive from'.

Our mission is to Go Serve Big!!! Serve you, serve those you refer to us and of course, serve our community.

A Real Estate Team

that *Gives Back*

Continued on next page.



Go Serve Big!!! Investing in the People of Our Great Community.



A Real Estate Team that Gives Back! *Continued from page 2.*

B Walker Ranch is on target to becoming a flagship property and model program that can be duplicated in communities everywhere.

BWR, a 10.63-acre parcel, is developing a variety of programs for adults with autism designed to foster self-advocacy by recognizing their individual needs and harvesting a sense of purpose within a farm environment. For most young people graduating from highschool at 18, they have an opportunity to go onto the next chapter of their lives. However, there are few “next steps” for young adults with autism. We have an epidemic in this country as 1.5 million young people turning 22, ‘age out’ of their existing program with little or nowhere to go. It’s a critical issue.

If you would like to find out more about B Walker Ranch and sponsorship opportunities, visit their website by clicking [HERE](#)

Life moves fast and we are eager to make the Home Selling and Buying experience a smooth and rewarding one. Who do you know considering buying or selling a home that you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, but a very worthy cause will too. It is very easy to refer your friends, neighbors, associates or family members who are considering making a move.

MAKING A DIFFERENCE

As a 501(c)3 nonprofit, B Walker Ranch survives on Sponsorships and Donations to change and support an idea who’s time has come. We proudly donate a portion of our income from real estate sales to B Walker Ranch to help them continue building this program and increase their awareness.

Thank you in advance for your referrals!

The best number to reach me: 925-216-7720.

In over 2 decades of helping thousands of families sell and buy the place they call home, we have met so many wonderful, loving, caring people. We are so grateful. Thank you for reading this month’s Homeward Bound and for the many referrals over the years. Rest assured when you refer family and friends to us, they are in good hands, we treat them like our own.

Go Serve Big!!!
Leticia Almaro Nicolini
& The Almaro Team
925-216-7720

Leticia

**SO, YOUR REFERRALS REALLY DO HELP YOUR
NEIGHBORS WHO NEED HELP THE MOST!**



Photo courtesy of B Walker Ranch



When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.

A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So the referrals you send, can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but the satisfaction of knowing a substantial contribution is going towards a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

- 1 If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)
- 2 You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- 3 You can go to www.ReferralsHelpAutism.com and enter their contact info online or forward the link to anyone you know who is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

Your Home Sold
GUARANTEED
Or I'll Buy It!*

*Some conditions apply

Contact Us



(925) 216-7720

www.TheAlmaroTeam.com




The Almaro Team

Leticia Almaro Nicolini

BROKER REALTOR

DRE# 01155073

Why I Give to B Walker Ranch:

I was born and raised in Mexico City. My family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others. When I became aware of the amazing work my colleagues at B Walker Ranch were doing to support children and young adults with autism, I felt motivated to help. I share their sense of commitment and purpose in improving the lives of others. I enthusiastically volunteer my time and contribute a portion of my income to further the work and awareness of B Walker Ranch.

There is so much joy in giving! Bringing together my business, my clients and a worthy cause inspires me to give it my all everyday.



The Almaro team is committed to providing outstanding results for buyers and sellers referred to us by our past clients. I hope you will join me in supporting B Walker Ranch, by referring people ready to make a move – buying or selling. They rely on sponsorships and personal donations. Simply go to: www.ReferralsHelpAutism.com and together, we can make a BIGGER difference!

If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)



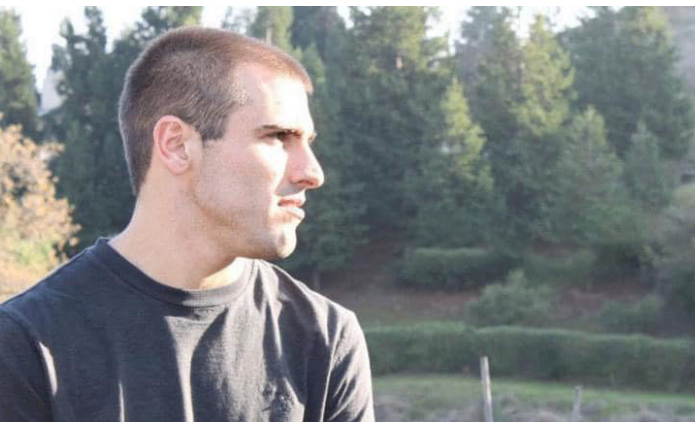
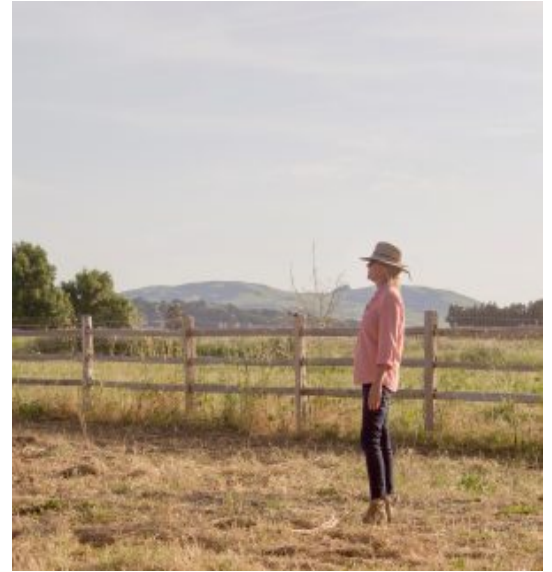
Autism – “A Mother’s Story” (Jeanine Stanley)

If moms are the heart of the family then special needs mothers have to be the enlarged heart! We take on the extra burden of raising children who require more. The colossal task of rearing special needs children is daunting, isolating, overwhelming and yet, ultimately rewarding. Without us even realizing it, the experience changes us profoundly. We don’t Sweat the Small Stuff, we just try and survive it and in time learn to celebrate and embrace it.

My son’s diagnosis of Autism occurred when he was three years of age. With the diagnosis went a life of dreams that I had for my only boy. I began a time of depression and grief as I ventured into this different world of Special Education.

It was nothing I knew as my two daughters had attended regular schools. I fought the “little yellow bus” with all my being, as it symbolized anything but normalcy. That moment arrived on our first day of school when that bus pulled up to the curb and my son, donning his cutest little Gap outfit, had to get on. He took that big step up, faced the bus driver and asked “Will you bring me back to this house with this mom?” and I beamed as I knew in that instant that I was “**special**” too.

A year prior when symptoms were just beginning, I remember justifying the different things I saw my son do. I couldn’t face the possibility that something might be wrong. Is he just tuning me out because he is preoccupied? Is he relentlessly taping that hanger on the floor because he is going to be a drummer one day? Eventually he was tested and that fateful diagnosis came and my hope for a regular life with a regular boy began to slip away.



What I grieve most is the dream of raising a son who would play team sports, get a drivers license, possibly go to college, get married and eventually allow me grandchildren. I don’t know to what extent these events will happen as the story is not yet over, but the reality is many of our children never get these opportunities and moms lament over these losses.

Surviving the small stuff is the order of the day. We have easily given up the notion of perfection and just pray we don’t drown in another day of challenges.

There were too many shopping trips where I would reach to grab some vegetables only to find my son in an instant eating out of the bulk bins. Will the school call with a calamity? “Your son was standing too close to some girls at recess and now the parents want to talk to you”? Do our neighbors want to levy another complaint? Will the cat live through another flight from the second floor? It is all Small stuff yet any one of these things can cause you severe angst and can bring the strongest of us to our knees.

For full article Click: bwalkerranch.org

