

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | JUNE 2021



Vinny Steo
CEO/Broker

Your Home Sold
GUARANTEED
Or I'll Buy It!™

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a
free consultation.**

410-793-1616

*With RE/MAX Community
Your Referrals Help the Kids!*

June 20th is Father's Day! **BUT why would I mention this to YOU?**

Well, since you have been kind enough to be a part of our business, **I wanted to take the opportunity to give YOU a gift on Father's Day. Dads love gifts and in this spirit we have TWO very special gifts. Yes, TWO gifts.**

Gift #1 is my lifetime home sale guarantee.

Your Home Sold, Guaranteed, at Your Price or I'll Buy It*

Yes, this is the guarantee I am most famous for. And you will know that whether it's a super awesome real estate market or a housing recession, I have not wavered from this guarantee. The peace of mind from a guarantee like this is a fantastic gift. I can think of none better.

My team and I are committed to results. In fact, Results Oriented is one of our core values. For more than 18 years people have been coming to us when they want their home sold, at their price and with the least hassle. We look forward to the next 30 years of Guaranteed Results for area homeowners.

(see inside for details)



**Your Referrals
Help The Kids!**



Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER

Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate company you can trust!

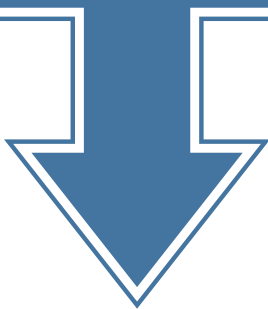
A real estate company with experience, proven results and a give-back philosophy!

Your Home Sold
GUARANTEED
Or I'll Buy It!™

RE/MAX
Community

**AS YOU KNOW, WE LOVE
MAKING GUARANTEES!**

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like **Johns Hopkins Children's Center**.



Call me today for a free consultation. I am here to help with your real estate needs.

Vinny Steo
410-793-1616

ContactUs@vinnysteo.com

Gift #2...

Donations to Johns Hopkins Children's Center on Your behalf.

In last month's letter, I updated you on **our goal of raising \$25,000 for Johns Hopkins Children's Center this calendar year**. In case you missed it, we donate a portion of our income from every home sale that is referred to us to Children's. Their work in helping kids fight thru and survive nasty debilitating diseases like cancer, non-Hodgkin's lymphoma, leukemia as well as their work in early diagnosis of autism and spinal cord injuries is second to none! And as the leading not for profit hospital in our area, they depend on sponsorships and donations to continue their leading-edge care and to keep family's expenses to a minimum.

Since that letter, we have received 37 referrals. That is 37 families wanting to buy or sell a home, referred to us by clients like you. This means we have been able to contribute toward this very worthy cause.

YOUR REFERRALS HELP THE KIDS! Keep them coming!

Who do you know considering buying or selling a home you could refer to my real estate sales team? Not only will they benefit from our award-winning service and iron clad guarantees but the kids at Johns Hopkins Children's Center will benefit as well.

Just give me a call or pass my number on to anyone you know considering buying or selling. My number is 410-793-1616.

A Real Estate Company that
Gives Back



AND remember, your REFERRALS help the Kids!



Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER

Continued on next page.

Go Serve Big!!! Investing in the People of Our Great Community.

A Real Estate Company that Gives Back! *Continued from page 2.*

Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow



Your referrals help the kids...

You may know someone considering buying or selling a home. If so, please refer them to our team. Not only will they benefit from our award-winning service, a very worthy cause will benefit as well.

Just give me a call or pass on my number. Thank you for giving this some thought.

A core value at our company is "the size of the hole you give through is directly proportionate to the size of the hole you receive through."

MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on Sponsorship and Donations.



So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

When You Put Others First, You Will Never Be Second!

If you would like to find out more about Johns Hopkins Children's Center and Sponsorship Opportunities visit their website: www.hopkinsmedicine.org

Life moves fast for some and we are eager to make the Home Selling and Buying experience a smooth rewarding one. Over the last two decades of helping nearly two thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people. People like you!

As we move forward this Summer, please know we are extremely thankful for you being a special part of our business.

Thank you in advance for your referrals!
My number is 410-793-1616.

I've added the photo again of myself along with many of the great agents at our company proudly holding up a big check payable to Johns Hopkins Children's Center. Our First Goal was \$10,000. Mission accomplished! With the help of our clients, I'm confident we'll make our big goal of \$25,000 this year.

With over 18 years of helping nearly two thousand families sell or buy the place they call home, we have met so many wonderful, loving, caring people. We are so grateful. Thank you for reading over this month's Homeward Bound and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Go Serve Big!!!
Vinny Steo
410-793-1616

P.S. Check out the story enclosed of this amazing young person whose life was given back thanks to Johns Hopkins Children's Center.



Go Serve Big!!! Investing in the People of Our Great Community.

A real estate company with experience,
proven results and a give back philosophy!

Over the last 18 years of helping over 2,000 families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move

1

You can pass along our business card to them. I have enclosed a couple here for that

2

You can go to www.SteoRewards.com and enter their contact info online or forward the link

3

Of course you can always call me direct as well at 410-793-1616.

Your Home Sold
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Contact Us

Your Home Sold Guaranteed Or I'll Buy It!™

RE/MAX COMMUNITY

Serving Maryland and Lower PA for
Nearly Two Decades

2107 Laurel Bush Road, Suite 104

Bel Air, MD 21015

410-793-1616

ContactUs@vinnysteo.com



Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking health care professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride

these people do at Johns Hopkins Children's Center. Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to heal young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients and since their services survive on sponsorship and donations we are happy to contribute and proud to support them.

Sincerely,

Vinny Steo