



Rick & Karey Kendrick

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IN HOUSE
EXCLUSIVE INFORMATION FOR THE
KENDRICK HOMESELLING TEAM VALUED CLIENTS

SPRING ISSUE

For information on our exclusive Guaranteed Sale Program, order a Free Report by visiting www.KendrickGuarantee.com Or FREE Recorded Message: 1-866-274-7448 ID# 5072 or call Rick direct at 561-702-4782 (no obligation to list) and Start Packing!

*Seller and Rick Kendrick must agree on guaranteed price and possession date at time of listing.

From STUCK to UNSTUCK!

I am a big history buff. Most adults of reasonable success are too, they learn from it and try to avoid repeating mistakes they have made and that others have made.

One of my favorite stories from history is Nehemiah and his life. This guy was DRIVEN to solve problems. There is much written on this man and much can be learned especially in the way of getting unstuck.

You know what I mean by STUCK, right? Maybe your routine has become unproductive for your health or finances or relationships. In my work, I coach my team from a position of 'your routine = your results'. Want a different result? Change your routine. Want to be SUPER successful? Help others who want it change their routine.

Nehemiah is famous for quoting "In Judah it was said, 'The strength of those who bear the burdens is failing. There is too much rubble. By ourselves we will not be able to rebuild the wall.'"

Maybe you can relate to this passage and how Nehemiah was feeling. There are times I feel stuck in rubble as well. Sometimes, everything I look at is rubble with no way out. Hopelessness can become an unwelcome constant companion.

If you have been in leadership any length of time, as a business person or parent, you have been there. In every leader's life there are times we just feel stuck with no idea how to get positive momentum going.

So what did Nehemiah do? His actions provide a template for getting out of rubble and moving towards a brighter tomorrow.

The following are **16 Steps You Can Take To Get Unstuck** and get out of rubble:

1. **To Get Unstuck Surround Yourself with People You Love and Trust** – "So in the lowest parts of the space behind the wall, in open places, I stationed the people by their clans."
2. **To Get Unstuck You Need The Right Tools And Resources** – "with their swords, their spears, and their bows."
3. **To Get Unstuck Rally Your Leaders First** – "And I looked and arose and said to the nobles and to the officials."
4. **To Get Unstuck Rally Your People Second** – "and to the rest of the people."
5. **To Get Unstuck Relax** – "Do not be afraid of them."
6. **To Get Unstuck Remember What GOOD Has Been Done For You In The Past** – "Have Faith it will be done to you again"
7. **To Get Unstuck You Must Engage The Battle** – "and fight for your brothers, your sons, your daughters, your wives, and your homes."
8. **To Get Unstuck Get Back To Work** – "we all returned to the wall, each to his work."
9. **To Get Unstuck Assign People To Their Area Of Expertise** – "From that day on, half of my servants worked on construction, and half held the spears, shields, bows, and coats of mail."

INSIDE THIS ISSUE

- ◆ **STUCK TO UNSTUCK**
- ◆ **SPRING MARKET**
- ◆ **HOUSE PRICES**
- ◆ **LOCAL BUSINESSES & COUPONS**

10. **To Get Unstuck Support Those Who Are Working Hard** – “And the leaders stood behind the whole house of Judah who were building on the wall.”

11. **To Get Unstuck You Must Carry A Heavier Load** – “Those who carried burdens were loaded in such a way that each labored on the work with one hand and held his weapon with the other.”

12. **To Get Unstuck You Must Be Diligent** – “And each of the builders had his sword strapped at his side while he built.”

13. **To Get Unstuck Everyone Must Rally Together** – “The work is great and widely spread, and we are separated on the wall, far from one another. In the place where you hear the sound of the trumpet, rally to us there.”

14. **To Get Unstuck Have Faith And Allow it to Work For You** – “Our God will fight for us.”

15. **To Get Unstuck Requires Great Time And Effort** – “So we labored at the work, and half of them held the spears from the break of dawn until the stars came out. I also said to the people at that time, ‘Let every man and his servant pass the night within Jerusalem, that they may be a guard for us by night and may labor by day.’”

16. **To Get Unstuck Requires A Great Team** – “So neither I nor my brothers nor my servants nor the men of the guard who followed me, none of us took off our clothes; each kept his weapon at his right hand.”

Whether you are a parent, a CEO or teacher, you will at times feel stuck. I believe that is part of life. My experience has led me to a belief that the fastest way for me to get unstuck is to help others who are stuck get unstuck. The challenge is that when we feel stuck we often times don't feel like helping others. But wow, how awesome is the feeling when we do something that really benefits others... I call it 'the catalyst to first helping our own self.'

This is the way we try to run our real estate business. You may have seen at the bottom of our company peoples email signatures “when you put others first you will never be second”. My hope is that this season's **Inhouse** will in some way help you get unstuck from whatever may cause you to get stuck.

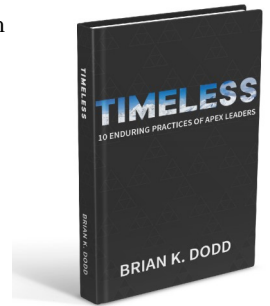
I want to thank Brian Dodd, author of *Timeless*, for contributing to this season's article.

Go Serve Big!!!
Rick & Karey Kendrick



If you or someone you know want more
er picking up a copy of Dr. Peale's

on this subject of Positive Thinking, consid-
classic, *The Power of Positive Thinking*.



Find Out What Homes in Your Neighborhood are Selling For . . .

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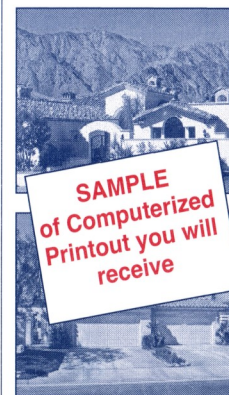
You don't have to talk to anyone. Just call our 24/hr hotline below and leave a message indicating which streets or buildings you would like to have information on. **You will receive by mail, a computerized printout on each active property for sale (or recently sold)** including the address and photo of the home, a description of key features, along with the list price and (if relevant) the sale price.

This information will give you a good idea of what your home might sell for if you were to put it up for sale in today's market.

To receive a Computerized Area Home Sales Report call:

1-866-274-7448 ID# 2075

(24/hr recorded message)



123 Main Street, Your Town
Listed: 02/04/12 for \$675,000
Sold: 03/05/12 for \$667,000

667 Any Street, Your Town
Listed: 04/01/12 for \$1,095,000
Sold: 04/14/12 for \$1,050,000

The Real Estate Investor Building Wealth Through Real Estate



Here's this month's **BEST BUYS**:



Juno Beach, Est. NOI \$47,800
Quadplex, Four 2/1 units



West Palm Beach, Est. NOI \$22,000
Triplex, Two 2/1 Units, One 1/1



Palm Beach Shores, Four Units, All four are 2/1

Corner

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If you know of anyone else who may be interested in building wealth through real estate investing, please pass on my contact info or provide me with their info.

Thank you!
Rick Kendrick
561-702-4782

Your Referrals Help the Kids!



As you may have heard, **Little Smiles** is a volunteer organization that provides toys, games, DVD's, computers, VIP outings, celebrity meet & greets, concerts, sporting event tickets, theme park tickets, junk food runs & much much more... for children in local hospitals, hospices and shelters throughout South Florida.

So even though we are eager to enjoy Spring, others are simply hoping they can be here to see it.

This is why we have resolved to do what we can to help.

For every referral we receive this year, we are donating a portion of our income to Little Smiles. We are on a mission to raise \$10,000 for Little Smiles.

This is where you can help. Life moves fast for some and we are eager to make the Home Selling or Home Buying experience a smooth and rewarding one. Over the last years of helping hundreds of families sell their home and/or buy another, we have met some wonderful, loving, caring people. People like you!



For anyone considering a move that we help, you can rest assured that not only will they get the award winning service we are known for, but that a solid portion of the income we receive from the transaction will go toward a very worthy cause.

Your Referrals Really Do Help the Kids...

We want to make it easy to refer your friends, neighbors, associates or family members considering making a move, so here are your options:

1. You can pass along our business card to them, We have enclosed a couple here for that purpose.
2. You can go to www.LittleSmilesReferrals.com and enter their contact info on line or forward the link to who you know considering a move.
3. Of course you can always call us direct as well at 561-702-4782.

You and your referrals mean more than ever to our team. As we move forward in this new season, please know we are extremely thankful for you and your being a special part of our business. With all our appreciation.

Rick & Karey Kendrick



Owners, Chasewood Realty

P.S. Please consider doing business with some of our favorite people:



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