

## Exclusive Information from The Almaro Team



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**The Almaro Team**

Call me TODAY for a  
free consultation.

925.216.7720

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- The Greatest Lesson Ever Learned
- 12 Quotes about Gratitude
- Real Estate Investor Corner
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## The Greatest Lesson Ever Learned

If it's OK with you, I want to share something that has had profound impact on my life. I won't be able to cover all of the ways I've been impacted by this lesson in this newsletter, but this one thing undoubtedly has resulted in my personal growth, success in business and loving relationships more than anything else. My parents instilled this in us - my brother and I - since we were little.

In a word the lesson is **GRATITUDE**. In a few words the lesson is:

'Learn to be thankful for what you already have, while you pursue all that you want.'

I'm not here to judge anyone today, but I am here to share. I made a vow awhile back to share things that positively impact me with those I care about and just about anyone else willing to listen.

In the hustle of to-do lists and work deadlines, sometimes it's (too) easy to block out the details of the day, forgetting that each and every day holds precious gifts. From the air we breathe to the friendships we hold close, there is always something to be thankful for.



Recently I had the privilege of hearing Dr. Ike Reighard speak on this subject of gratitude to a group of top real estate professionals. You want watch that presentation at [vimeo.com](https://vimeo.com). I would encourage you to go and watch it and feel free to share it with those you care about.

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# The Greatest Lesson Ever Learned

Again, I encourage you to go and watch Dr. Ike's presentation on Gratitude. I hope it will inspire you as it did me.

With the changing of the seasons upon us, I think it's a great time to pause and reflect on all we have to be thankful for. But how can we best inspire a life of gratitude?



What helps me do this is to start my day in a private, quiet place reading from those who share this belief on the importance of gratitude. From some of my recent reading I've put together 12 quotes about Gratitude.

Here they are:

1. "I would maintain that thanks are the highest form of thought, and that gratitude is happiness doubled by wonder." —Gilbert K. Chesterton

2. "Gratitude is the healthiest of all human emotions. The more you express gratitude for what you have, the more likely you will have even more to express gratitude for." —Zig Ziglar

3. "Learn to be thankful for what you already have, while you pursue all that you want." —Jim Rohn



4. "Be thankful for what you have; you'll end up having more. If you concentrate on what you don't have, you will never, ever have enough." —Oprah Winfrey

5. "'Thank you' is the best prayer that anyone could say. I say that one a lot. Thank you expresses extreme gratitude, humility, understanding." —Alice Walker

6. "Thankfulness is the beginning of gratitude. Gratitude is the completion of thankfulness. Thankfulness may consist merely of words. Gratitude is shown in acts."  
—Henri Frederic Amiel

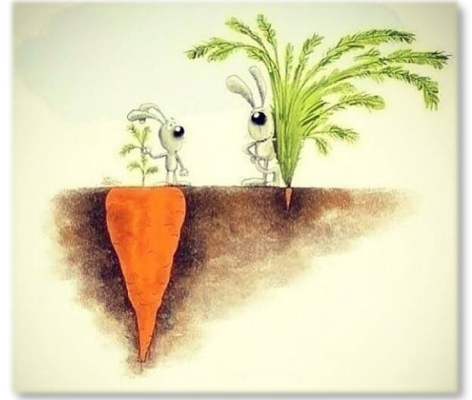


# The Greatest Lesson Ever Learned

7. "Enjoy the little things, for one day you may look back and realize they were the big things." —Robert Brault

9. "The way to develop the best that is in a person is by appreciation and encouragement." —Charles Schwab

10. "There are only two ways to live your life. One is as though nothing is a miracle. The other is as though everything is a miracle."  
—Albert Einstein



11. "Reflect upon your present blessings, of which every man has plenty; not on your past misfortunes, of which all men have some."  
—Charles Dickens

12. "None is more impoverished than the one who has no gratitude. Gratitude is a currency that we can mint for ourselves, and spend without fear of bankruptcy."  
—Fred De Witt Van Amburgh

Feel free to share these quotes and video on gratitude with anyone you want. The world could use more people who live life thinking and acting this way. I like to call it ***Living an Inspired Life of Gratitude***.

With that, I want to thank you for being connected to our real estate business. My team and I love helping people locate and relocate the place they call home. We are grateful for the opportunity to serve!



Go Serve Big!!!  
Leticia Almaro Nicolini  
& The Almaro Team  
925-216-7720

*Leticia*





# THE VIP CLIENT – Real Estate Investor Corner

## BUILDING WEALTH THROUGH REAL ESTATE



**Awesome Ranch Style Home**  
Almost 5 acres w/4 bedrooms 2 baths  
home in Oakley, CA



**Develop your own family compound**  
or use it as business storage!



**Amazing Single Story Home Not on MLS**  
Calling investors to fully renovate  
and reap the benefits!  
3 bedrooms 2 baths with pool and large yard in  
Concord, CA

### Selling?

**Your Home Sold GUARANTEED  
Or Leticia will Buy It! \***

*\*some conditions apply*

For more information on my exclusive  
“Guaranteed Sales” program, visit:  
**www.GuaranteedToSellProgram.com**

Or for a **FREE** recorded message call  
**833-600-0793 ID# 1072**

### Buying?

**If You Are Not Satisfied with Your Home Purchase 18 Months After Closing  
Leticia will Sell It for FREE! \***

*\*some conditions apply*

For more information on my exclusive “Sell it For Free” program, visit: **www.SellIt-ForFree.com**

Or for a **FREE** recorded message call  
**833-600-0793 ID# 1083**

## CASH FLOW CABINS



**Done For You. Turn Key Real Estate Investment  
Opportunities in the Great Smoky Mountains!  
Guaranteed Cash Flow or We Pay You the Difference!\***

**FREE List Available upon Request.**

**call NOW at 925-216-7720**

*\*Conditions apply. Call for Details.*

**We have special financing options  
available as well as tenants who will rent  
these homes if you need assistance with  
that.**

**If these homes do not interest you, then  
contact us about other great investment  
opportunities anywhere in the United  
States of America.**

**Just know the good deals go fast!**

**If you know of anyone else who may be  
interested in building wealth through real  
estate investing, please pass on my  
contact info or provide me with theirs.**

Thank you!

Leticia Almaro Nicolini

*Leticia*

## ADDITIONAL INVESTMENT OPPORTUNITIES!!

**Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!**

Sign Up at [www.bit.ly/38x83mo](http://www.bit.ly/38x83mo) to learn more about this amazing offer!



### 10 Best Home Buys in Walnut Creek

Free list with pictures of **Walnut Creek Homes** available properties in your specific price range and area.

Click [HERE](#) now for free report!



### 10 Best Home Buys in Concord

Free list with pictures of **Concord Homes** available properties in your specific price range and area.

Click [HERE](#) now for free report!



### 10 Best Home Buys in San Ramon

Free list with pictures of **San Ramon Homes** available properties in your specific price range and area.

Click [HERE](#) now for free report!



### 10 Best Home Buys in Danville

Free list with pictures of **Danville Homes** available properties in your specific price range and area.

Click [HERE](#) now for free report!



# What our investment Clients have to say...



"I would just like to say that everyone was great even when I got distracted and annoyed they kept me in the game and made me feel real comfortable. The Almaro Team was great in assisting me with everything I needed and asked for perfect service."

- Vernon C.

"Leticia and her team are super energetic and capable. They followed the paperwork, and kept the ball rolling, leading to a good sale for us. Leticia has a good eye for her market, and was able to provide insight how to best market our property. Leticia got \$100K over asking, which in my view is remarkable. If you have a property that is ready to sell, Leticia is more than capable." - David F.



"Leticia was overall awesome and helped me get the house I really wanted and she was able to keep the deal alive. She aided in closing preparation, coordinated details & process and represented my interests in negotiations. I would recommend her the next time you are buying or selling in the area ."

- Michael Z.

"I appreciated that Leticia took the time to learn about areas she wasn't as knowledgeable about. And she used her great interpersonal skills to get very helpful information about what others were offering and the best ways to win a bid. It worked! We purchased a house! Thank you, Leticia!"

- Eric & Sandra C.



For a FREE Quick Online Home Evaluation Visit: [www.YourQuickHomeValue.com](http://www.YourQuickHomeValue.com)

Or Listen To a FREE Recorded Message At 833-600-0793 ID #5041

# Your Referrals Help the Kids!

BENEFITING



As you may have heard, **Rotary** is front and center in the fight against nasty diseases that destroy or cut short thousands of lives. While also educating and equipping communities to stop other diseases and expand access to health care.

So even as we are eager to enjoy life, others are simply hoping they can be here to live it. This is why we here at The Almaro Team have resolved to do what we can to help.

For homes we sell this year, we are donating a portion of our income to Rotary Club of Concord. Our goal is to raise \$10,000 or more to help them in their quest to take action and create lasting change across the globe, in our community and in ourselves.



## **This is where you can help!**

**Who do you know considering making a move you could refer to my award-winning real estate sales team?**

**For anyone considering a move that we help, you can rest assured that not only will they get the award winning service we are known for, but that a solid portion of the income we receive from the transaction will go toward a very worthy cause.**

**I want to make it easy for you to refer your friends, neighbors, associates or family members considering making a move, so you can pass along our business card to them, simply text LETY to 925-392-3202. Of course you can always call me direct as well at [925.216.7720](tel:925.216.7720).**

You and your referrals mean more than ever to my team and I. As we move forward in this new season, please know we are extremely thankful for you being a special part of our business.

With all my appreciation,

Leticia Almaro Nicolini  
The Almaro Team

A handwritten signature in black ink that reads "Leticia".

To donate to this worthy cause go to: [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) together, we can make a BIGGER difference!

## Recent Client's Stories

### Seller's Story in Antioch

Burdened with a rental investment that had become a nightmare and financial drain I called on Leticia, for my third transaction with her, to help me sell it. She advised me on what repairs to do and how we would market it and time the sale to lessen the impact of an uncertain and slightly softening market at the time. I am happy to report I am breathing easier now and always know I am in the most trustworthy and capable hands. Leticia knows how to get the job done with the least amount of hassle and I am grateful!

NEYDI

### Buyer's Story in Oakley

I was referred to Leticia when I wanted to purchase a home with property to accommodate my growing business and grown up toys. We found a unique property that would be a project to rehabilitate and I was *all in*. When the seller's agent got called away on a family emergency, Leticia immediately jumped in and expertly navigated emotional territory on what turned out to be a distressed farm sale. She is adept at distinguishing subtleties in communication and can hear the true needs and concerns of clients and recommend the most appropriate course of action. She kept all parties talking and cooperating and coordinating to a satisfactory and successful close on a very unique escrow!

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