

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



*Merry Christmas  
And Happy New Year!*



EXCITING NEW YEAR'S RESOLUTION

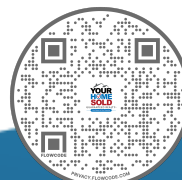
# 2024

As a self-described 'Fellow Lover of Holiday Time', I wanted to share with you some exciting updates for the New Year. It seems most people establish New Year's resolutions, only to fall short of keeping them, for whatever reason. Each New Year I like to share a great story that has helped **my team & I dramatically improve our follow through on achieving important goals** – as sort of a 'Happy New Year - After Christmas Gift' and motivator for you to follow through on your own resolutions. But more on the stories later. Some of your friends, neighbors, associates or relatives may have a New Year's resolution to make a move. Well we can help them, you and our community at The Rotary Club of Concord all at the same time. (see inside for details).

**Your Referrals  
Help The Community!**



Check out How I Guarantee Your Sale. Scan the QR Code.



**Leticia Almaro Nicolini**  
925.216.7720

**Selling Your Home and  
Getting Top Dollar!**

**Call me TODAY for a free  
consultation.**  
**925.216.7720**



Go Serve Big!!! Investing in the People of Our Great Community.





### OUR GUARANTEE to you, your friends, and family—

**For the month of January, anyone you refer to me who is considering making a move, will receive a guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!**

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

### HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!

As a result of working with 5,000+ families over a 20-year time period we have developed a special program to help those homeowners wanting to make a move, Sell Fast, For Top Dollar and with the Least Amount of Hassle! So, we are giving homeowners wanting to make a move a very special gift this holiday season.

**IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!**

**A real estate team with experience, proven results and a give-back philosophy!**

***This is where you come in...*** If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it **with the least amount of hassle.**

**Just as we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!**

**AND remember, your REFERRALS help those in need!**

## A Real Estate Team that *Gives Back*

Go Serve Big!!! Investing in the People of Our Great Community.



**As you know, we love making guarantees!**

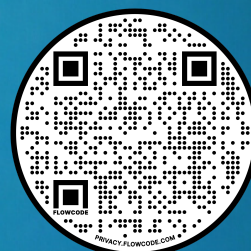
**Like our Buyer Satisfaction Guarantee:**  
Love the home, or we'll buy it back!

**Or our Seller Guarantee:**  
Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like The Rotary Club of Concord!

Call me today for a **free consultation**. I am here to help with your real estate needs.

**Leticia Almaro Nicolini**  
**925.216.7720**

Check out the Latest on the Market.  
Scan the QR Code.







**Rotary is where neighbors, friends and problem-solvers share ideas, join leaders and take action to change lives locally and around the world**

**A Real Estate Team that**

**Gives Back!**

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

Not only will they benefit from our award-winning service, but you can rest assured a very worthy cause will benefit as well!

**To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!**

Feel free to call me at any time if you are also interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of active local projects, as well as ways to support our international chapters.

**Leticia Almaro Nicolini**  
& The Almaro Team  
Your Home Sold Guaranteed Realty  
925-216-7720

*Leticia*

## MAKING A DIFFERENCE

*As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!*

So When you hear me say **"YOUR REFERRAL HELP THE COMMUNITY..."** they really do!

**Please make sure to read the attached story. You will see why we love supporting Rotary!**



**The Almaro Team**  
**YOUR HOMESOLD**  
GUARANTEED REALTY™  
Our Name is Our Promise

**When You Put Others First, You Will Never Be Second!**

Go Serve Big!!! Investing in the People of Our Great Community.



# A TOAST TO SUCCESS

Celebrating the Your Home Sold Guaranteed Realty  
NorCal Team 2023 Annual Mixer!

We were thrilled to share the joy from our Annual Mixer at Fleming's Steakhouse in Santa Clara on December 8, 2023. It was an evening of laughter, dance, and heartfelt connections, bringing together our dedicated team, local partners, and valued clients. Congratulations to Leticia and Crystal of The Almaro Team, who not only lit up the party but also clinched two prestigious awards – the Chairman's Club Awardee and Multi-Million Dollars Club Awardee.



As we raised our glasses to 2023's triumphs, we were more inspired than ever to continue our commitment to excellence, making dreams of homeownership a reality. Cheers to a fantastic year behind us and the boundless possibilities awaiting us in 2024!



# OUR CURRENT AND COMING SOON LISTINGS

**Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!**

Sign Up at [www.bit.ly/38x83mo](http://www.bit.ly/38x83mo) to learn more about this amazing offer!



## **Charming San Jose Home**

4 Bedrooms, 3 Bath, Approx. 1,787 sq. ft. Lovingly maintained, this home is move-in ready! **Call 925-392-3202** for a Private Showing and More Details.



## **Awesome Homes in Bethel Island**

Remodeled, 3 beds, 2 baths  
Don't miss this opportunity to step into your dream home! **Call 925-392-3202** for a Private Showing and More Details.



## **Newly Remodeled Home in Pittsburg for Sale**

3 Beds, 2 Baths, 1611 sqft

**Call 925-392-3202**

for a Private Showing and More Details.



## **Your Home HERE Coming Soon!**

We have ready buyers looking for:

- 3bed, 2 bath home in Dublin, Pleasanton, San Ramon, Fremont to \$1.2M
- 3 bed, 2 bath home in Martinez or Pleasant Hill to \$700K
- 3 bed, 2 bath home in Pinole, El Sobrante, Concord to \$725K



## Contact Us

*Your Home Sold*  
**GUARANTEED**  
*Or I'll Buy It!\**

\*Some conditions apply

**(925) 216-7720**

Visit us on the web at:  
**www.TheAlmaroTeam.com**



  
**TheAlmaroTeam**

**Leticia Almaro Nicolini**  
BROKER REALTOR  
DRE# 01155073

## A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

## Refer your friends, neighbors, associates or family members considering making a move:

- 1 If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)
- 2 You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- 3 You can go to [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

## Why I Support the Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) and together, we can make a difference!





# Rotary projects around the globe

by Brad Webber

## Peru

Much of the milk produced in Peru never leaves the farm: It's consumed directly by farming families, fed to calves, and used to make artisanal cheeses. The Rotary E-Club of Fusión Latina Distrito 4465 teamed up with the nonprofit CEDEPAS Norte to help subsistence farmers in the country's northern highlands. Last year the club delivered stainless steel presses and molds to open two cheese production facilities. A global grant of more than \$50,000 helped pay for the equipment, training, management, and marketing. "So far there are 21 new employees and 63 families served, and 25 pregnant cows were gifted" through the Peruvian government program Agroideas, says Club President Fernando Barrera, who lives in Trujillo.



## United States

Earl Knauss got a lesson in food waste when he received a neighbor's gift of three bushels of red peppers that had been cast aside by a farm because they were misshapen. "I discovered that odd-shaped, blemished, and imperfect vegetables were dumped or destroyed," says Knauss, of the Rotary Club of Hamburg in western New York state. He asked the farm's owner for more of the unsalable produce and collected 18-gallon totes of vegetables that he sent to food pantries. The Farm to Family project has since expanded to include three farms, and the Hamburg club formally adopted it in 2018. From May to December, Rotary members and friends work alongside Knauss delivering vegetables to about 3,000 families. In 2022, they provided more than 100,000 pounds of vegetables to 23 distribution sites. Among them is the Resurrection Life Food Pantry in Cheektowaga, where pantry director Kim Reynolds says the site would not have many fresh vegetables without the program. "Our clients rely on Farm to Family to fill that gap," she says.

## Italy



A rising number of young people with eating disorders prompted the Rotaract Club of Terre Cremasche and the nonprofit Consultorio Insieme Crema to conduct workshops for people ages 20 to 35. Beginning in April, the series covered three topics: body image, mindful eating, and wellness and sustainable dining. The sessions were developed in collaboration with counseling centers and psychologists. "The aim is to guide participants in critically examining their eating habits and the emotional and historical significance of meals," says club member Emma Prévot. The club funded much of the program with a gala cocktail reception in the town of Crema's civic museum, housed in a 15th century convent.

## Philippines

With two club leaders being registered nutritionist dietitians, the Rotary Club of Lucena University District takes healthy eating seriously. The club paired with the Quezon chapter of the Nutritionist-Dietitians' Association of the Philippines to offer lessons at a jail on how diet can prevent disease, the importance of exercise, sleep, and drinking enough water, and other topics. Club President Joey Kathlyn Samonte and Past President Bella Castro also explained a food chart on optimal portion sizes for various food groups. And aspiring chefs tested their skills in a cooking contest using the organic vegetables grown at the jail. Club member Jasper Panganiban lauds the pair's devotion. "These types of projects to encourage healthy lifestyles and diets in the community are close to their hearts," Panganiban says.



ARTICLE SOURCE [CLICK HERE](#)

To read more amazing stories like this one and learn how we give back to Rotary Club of Concord simply visit: [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) together, we can make a difference.