MARCH 2024

# HOMEward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER









Leticia Almaro Nicolini

Selling Your Home and Getting Top Dollar!

Call me TODAY for a free consultation

925.216.7720

DRE#01155073

SERVE SERVE

**Spring is Springing Forward!** Yay! I just came in from shooting a video outside and WOW! It's nice today! Yes I realize that when you read this, it could be cold and rainy, but those dreary days are just about over. Everyone loves Spring, primarily because it means... Summer is near!

For many across this great country though, it's still COLD, gray, and snowy! One thing's for sure, this winter season will end.

As we all experience, some of life's seasons will also be **HOT** and others will be **COLD**, some high and some low. The lows we want to move through quickly, while the highs we want to stay in forever. But it's the low points, those tough times, that have taught me the most and make me who I am.

Unfortunately, there are some that will have a Spring this year they would much rather forget. With all the beauty Springtime brings, for some there is also the ugly. Just down the street from where I'm typing this, The Rotary Club of Concord is having to turn some away. For these families, Springtime is the furthest thing from their mind. While these families long to see their kids out in the yard playing or riding their bikes, instead they are praying for help.

Check out How I Guarantee Your Sale. Scan the QR Code



Benefiting



Your Referrals Help The Community!

Go Serve Big!!! Investing in the People of Our Great Community.



One of our goals in Rotary is to raise enough funds so all who need help can be served.

#### OUR GUARANTEE to you, your friends, and family—

For the month of March, anyone you refer to me who is considering making a move, I will guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

### HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!

As a result of working with over 5,000 families during my 20+ year career and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable cash offer on any home at market value.

### IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!

## A real estate team with experience, proven results and a give-back philosophy!

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it with the least amount of hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!

AND please remember, your REFERRALS help those in need!

A Real Estate Team that Gives Back



As you know, we love making guarantees!

Like our Buyer
Satisfaction Guarantee:

Love the home, or we'll buy it back!

#### Or our Seller Guarantee:

Your Home Sold or We'll
Buy It! And we guarantee
that a portion of our
income WILL go to a very
worthy cause like The
Rotary Club of Concord

Call me today for a **free consultation.** I am here to help with your real estate needs.

Leticia Almaro Nicolini 925.216.7720

Check out the Latest on the Market. Scan the QR Code.







#### Rotary is where neighbors, friends and problem-solvers A Real Estate Team that share ideas, join leaders and take action to change lives locally and around the world

Gives Back!

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

Not only will they benefit from our awardwinning service, but you can rest assured a very worthy cause will benefit as well!

To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!

Feel free to call me at any time if you are also interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of active local projects, as well as ways to support our international chapters.

Leticia Almaro Nicolini & The Almaro Team Your Home Sold Guaranteed Realty 925-216-7720

#### **MAKING A DIFFERENCE**

As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!

> So When you hear me say "YOUR REFERRAL HELP THE COMMUNITY..." they really do!







When You Put Others First, You Will Never Be Second!



### Some of our sales







**ALGIERS CIRCLE, PACHECO** 

**WOODSIDE LN, SAN JOSE** 

OAKWOOD RD, ORINDA





**CLINTON AVE, RICHMOND** 

ALCOTT CT, BETHEL ISLAND







**GOLF CLUB RD, PLEASANT HILL** 



SHADDICK DR, ANTIOCH



**CALIFORNIA ST, RODEO** 



MARITA DR, ANTIOCH

# OUR CURRENT AND COMING SOON LISTINGS



Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!

Sign Up at www.bit.ly/38x83mo to learn more about this amazing offer!



#### Awesome Homes in Bethel Island

Remodeled, 3 beds, 2 baths Don't miss this opportunity to step into your dream home! **Call 925-392-3202** 

for a Private Showing and More Details.



# Newly Remodeled Home in Pittsburg for Sale

3 Beds, 2 Baths, 1611 sqft

Call 925-392-3202

for a Private Showing and More Details.



#### Beautiful Family Home in Crockett for Sale

4 beds, 3 baths, 2,176 sqft
Don't miss this opportunity to step into
your dream home! Call 925-392-3202

for a Private Showing and More Details.



## Your Home HERE Coming Soon! We have ready buyers looking for:

- 3bed, 2 bath home in Dublin, Pleasanton, San Ramon, Fremont to \$1.2M
  - •3 bed, 2 bath home in Martinez or Pleasant Hill to \$700K
- •3 bed, 2 bath home in Pinole, El Sobrante, Concord to \$725K



# Your Home Sold GUARANTEED Or I'll Buy 17!\*

\*Some conditions apply

(925) 216-7720
Visit us on the web at:
www.TheAlmaroTeam.com





The**Almaro**Team

Leticia Almaro Nicolini BROKER REALTOR DRE# 01155073

# A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

# Refer your friends, neighbors, associates or family members considering making a move:

- If you received this newsletter via email and want to refer a friend, it's easy! Just CLICK HERE!
- You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- You can go to www.ReferralsHelpRotary.com and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

# Why I Support the Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to www.ReferralsHelpRotary.com and together, we can make a difference!

YOUR HØMESOLD

#### Rotary projects around the globe

by Brad Webber

#### **Honduras**

Nearly 40 percent of adolescents are not in secondary school in Honduras, where educational achievement scores are low. The Rotary clubs of Tegucigalpa Sur and Peterborough, Ontario, teamed up to address the issue. In 2018 the clubs, which have collaborated on projects before, constructed a teacher training center in the municipality of Lepaterique and supplied books and other learning materials. Most recently, the clubs partnered with a nonprofit organization and the country's Ministry of Education to provide literacy training to primary school teachers. "Sixteen-hour workshops are being held on a rotating basis with 160 teachers" representing 62 schools, says Marie Press, a member of the Peterborough club. "The feedback has been incredibly positive."



#### **United States**

Rotary clubs in the ski resort towns of Park City, Utah, and Breckenridge, Colorado, have a friendly rivalry for the longest "shot ski" — a ski affixed to shot glasses that people raise together to down whiskey at the same time. In October, the Rotary Club of Park City Sunrise recaptured the crown as 1,363 people lined a street to drink rye whiskey (or apple cider) in unison from hundreds of shot skis held end to end. The event raised more than \$43,000 for grants to assist community organizations, club member Connie Nelson says. She concedes that she and fellow club member Mike Luers were inspired by the Colorado club during a "reconnaissance" tour of successful winter resorts. "Their main street was closed for a festival. I looked at Mike and he looked at me and we said, 'We can beat that,'" she says. The festive affair is "branding for our Rotary club," Nelson adds. "We not only sell out but we have people on a waiting list to try to get on the line. It's not just to sample the alcohol. It's about the getting together, the unique community sharing."



#### **England**

For its centennial project, the Rotary Club of Halifax built a scenic overlook above the town on an ancient road and footpath known as the Magna Via. Illustrated panels identify landmarks such as Wainhouse Tower, Borough Market, Square Church spire, the Halifax gibbet (a replica of the 16th century precursor to the guillotine), and the Town Hall, designed by Sir Charles Barry, architect of Big Ben and the Houses of Parliament. QR codes link to descriptions of the landmarks on the club website. "The views are magnificent and span the horizon," says Ken Robertshaw, a past governor of District 1040. The \$25,000 project, dedicated in late June, was funded by sponsoring businesses and individual donors, including Robertshaw, who contributed in honor of his late wife, Pauline. The Town Council agreed to maintain the overlook. "Given the history of the site, it seemed like an appropriate place for us to build something that celebrates the rich heritage of the town," Robertshaw says.

#### Sri Lanka

All the world's a stage for young Sri Lankan thespians who, with their Rotarian supporters, take their Shakespeare seriously. For nearly five decades, tens of thousands of them have participated in the All Island Inter-School Shakespeare Drama Competition. Known as the "Shakes," last year's contest, held in September and organized by the Rotary Club of Colombo North and the Colombo YMCA, included more than 1,000 students. The ensembles performed 30-minute scenes that organizers chose from eight plays. "They are judged mainly on acting, and marks are also allocated for direction, teamwork, and effects," Club President Lasika Jayamaha says. Rotaractors assisted with front of house and backstage roles. "The competition has been a springboard for thousands of young people across the island" to careers in acting, directing, and media, Jayamaha says. Adding to the shine, the coveted rotating trophy is a silver bust of Shakespeare that was a gift from the mayor of Stratford-upon-Avon, the birthplace of the Bard.



