

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | JANUARY 2022

Rotary is a global network of 1.2 million neighbors, friends, leaders and problem-solvers who see a world where people unite and take action to create lasting change – across the globe, in our communities and in ourselves.



Leticia Almaro Nicolini
925.216.7720



The **Almaro** Team

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a free
consultation.
925.216.7720**



As a self-described 'Fellow Lover of Holiday Time', I wanted to share with you some exciting news for the New Year.

It seems most people establish New Year's resolutions, only to for whatever reason, fall short of keeping them. Each year I highlight a great book that helped me and my team **dramatically improve our follow through on achieving important goals** and I wanted to share that with you – as sort of a 'Happy New Year After Christmas Gift'... more on the book in a moment.

Some of your friends, neighbors, associates or relatives may have a New Year's resolution to make a move. Well we can help them with that, help you and help the community at The Rotary Club of Concord at the same time. (see inside for details).

**Your Referrals Help
The Community!**



Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate team you can trust!

A real estate team with experience, proven results and a give-back philosophy!



UNSURE ABOUT SELLING DURING THE HOLIDAYS-

Some homeowners wanting to enjoy this holiday season are less than enthusiastic because they feel trapped. They are desperate to exit their current home and give themselves a big Christmas Gift - a NEW place to call home. I am here to help!

HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME. EXPERIENCE COUNTS!

As a result of working with 5,000+ families over a 20-year time period we have developed a special program to help those homeowners wanting to make a move, Sell Fast, For Top Dollar and with the Least Amount of Hassle! So, we are giving homeowners wanting to make a move a very special gift this holiday season.

OUR GUARANTEE to you, your friends and family—

In the month of January, for anyone you know who is wanting to sell their home, I will guarantee the sale of their home at 100% of Market Value or I'll Pay the Difference!*

First, one must outline their goals; I agree to deliver, and if I don't, I pay the penalty. Who do you know considering selling their home who wouldn't benefit from that kind of peace of mind?

Just let me know and I'll give them a call! This is where you come in...

If you or anyone you know is considering making a move, we would like to offer them a **FREE No Obligation-to-Sell Consultation** to discuss just how they can make their move, get what they want and do it with the least amount of hassle.

Just as we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction!

**AND remember...
YOUR referrals help the Community.**

**A Real Estate Team
that *Gives Back***



Call me today for a free consultation. I am here to help with your real estate needs.

**Leticia Almaro Nicolini
925.216.7720**

A Real Estate Team that *Gives Back!*



Rotary is where neighbors, friends and problem-solvers share ideas, join leaders and take action to change lives locally and around the world.

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

MAKING A DIFFERENCE

As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!



SO, YOUR REFERRALS REALLY DO HELP YOUR NEIGHBORS WHO NEED HELP THE MOST!

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

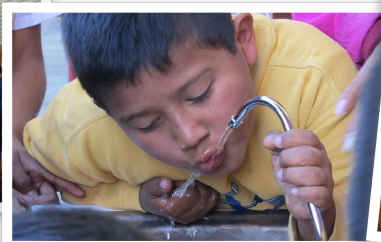
Please make sure to read the attached story. You will see why we love supporting Rotary!

YOUR REFERRALS HELP THE COMMUNITY overcome sickness, pain and setbacks.

Who do you know that is considering buying or selling a home that would benefit from our award-winning service and feel good about making a difference? Just give us a call!

Leticia Almaro Nicolini
& The Almaro Team
Your Home Sold Guaranteed Realty
925-216-7720

Leticia



When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.

A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

1

If you received this newsletter via email and want to refer a friend, it's easy! Just **CLICK HERE!**

2

You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.

3

You can go to www.ReferralsHelpRotary.com and enter their contact info online or forward the link to who you know is considering a move.

4

Of course you can always call me direct as well at **925-216-7720**.

Your Home Sold
GUARANTEED
Or I'll Buy It!*

*Some conditions apply

Contact Us



(925) 216-7720

Visit us on the web at:
www.TheAlmaroTeam.com




The**Almaro**Team

Leticia Almaro Nicolini

BROKER REALTOR

DRE# 01155073

Why I Support Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to **www.ReferralsHelpRotary.com** and *together, we can make a difference!*

Rotary projects around the globe

by Brad Webber

United States

When the COVID-19 pandemic forced the Rotary Club of Westlake Village, California to halt its annual street fair, the club rebooted the event — with a seasonal shift. The members worked with the local park district to stage a drive-in presentation of the comedy movie *Elf* by erecting an inflatable outdoor movie scene. They used PVC pipes to assemble a twinkle-lights entry tunnel and painted oversized candy canes and presents to create a holiday village. “We put the icing on the cake: We did the marketing, we dressed up, we did the props,” says Erin Culbertson, the club’s president-elect. The event proved so successful that the club hosted two more movie themed drive-ins. A European-style holiday marketplace is slated for this month.



Guyana

Chartered in September 2020 as a cause-based club with an environmental focus, the Rotary Club of Garden City (Georgetown) has created a garden at the Cheshire Home, a residence for about 30 adults and children with disabilities in the village of Unity. About two dozen members of the club spent several months making plans, clearing land, digging drain and overseeing construction of the garden, which includes a wheelchair-accessible shade house designed to protect tomatoes, herbs and leafy vegetables from the tropical sun. The \$7,000 project was funded through a \$5,000 grant from District 7030 and a takeout-meal fundraiser. “The garden will eventually reduce the residence’s food bill while helping those who live there gain agricultural skills”, says club member Elizabeth Cox.



Finland

Every year, about 1.4 million trees, mostly spruce, are brought into Finnish homes and decorated for Christmas Eve. After the holidays, many are chopped up to fuel the family woodstove or collected for incineration at energy plants. The Rotary Club of Lappeenranta-Saimaa came up with an eco-friendly alternative: sinking the trees into Lake Saimaa — one of the largest freshwater lakes in Europe — to provide spawning habitat for perch, pike and other fish. The practice, suggested by club member Kari-Matti Vuori, a limnologist, “also fosters ‘a water purification system’ that supports organisms like algae, fungi and other beneficial microbes”, says Kaapo Pulkkinen, a club member and past governor of District 1430. “The response was surprising. We got over 600 trees,” Pulkkinen says, adding that experts will follow the project’s progress and report on the results.

Nigeria

District 9110 Rotaractors teamed up to deliver pantry staples and toiletries to a correctional facility in Ogun state. Members of the Rotaract clubs of Iju-Ishaga and Ijebu-Ife, with support from a Rotaract district committee, organized the distribution of goods, which included beans, cassava flour, packaged water, tissue, bathroom slippers, toothpaste, toothbrushes, detergent, and soap. Afterward, the Rotaractors served meals at a nearby shelter that houses people in need. Also taking part in the effort were the Rotaract clubs of Abeokuta, Lekki Phase 1, and Ota.



To read more amazing stories like this one and learn how we give back to Rotary Club of Concord simply visit: www.ReferralsHelpRotary.com together, we can make a difference.