

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | JUNE 2021

B Walker Ranch is out to make a profound difference for families whose lives have been touched by **autism**.

B
WALKER
RANCH



Leticia Almaro Nicolini
925.216.7720


The **Almaro** Team

Selling Your Home and
Getting Top Dollar!

Call me TODAY for a free
consultation.
925.216.7720



You guessed it! **June 20th is Father's Day**. Like Mother's Day, Father's Day is a time to show our appreciation for our parents' hard work and dedication to providing the best home and life possible for their families. Since you have been kind enough to be a part of our business, I wanted to take the opportunity to give YOU something for Father's Day. I'm not talking about another tie, or a BBQ tool kit, I have **TWO much more valuable gifts!** Yes, TWO gifts.

Gift #1 is my lifetime home sale guarantee.

Your Home Sold, Guaranteed, at Your Price or I'll Buy It*

Yes, this is the guarantee I am most famous for. And you will know that whether it's a super awesome real estate market or a housing recession, I have not wavered from this guarantee. The peace of mind from a guarantee like this is a fantastic gift. I can think of none better.

My team and I are committed to results. In fact, Results Oriented is one of our core values. For more than 20 years people have been coming to us when they want their home sold, at their price and with the least hassle. We look forward to the next 20 years of Guaranteed Results for area homeowners. *(see inside for details)*

**Your Referrals Help
The Community!**



HAPPY

Father's
DAY

B
WALKER
RANCH

Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate team you can trust!

A real estate team with experience, proven results and a give-back philosophy!



AS YOU KNOW, WE LOVE MAKING GUARANTEES!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like B Walker Ranch

Gift #2...

Donations to B Walker Ranch on Your behalf.

In last month's letter, I updated you on our goal of raising \$10,000 for B Walker Ranch this calendar year. In case you missed it, we donate a portion of our income from home sales to B Walker Ranch. They have developed a variety of programs for adults with autism, designed to foster self-advocacy by recognizing their individual needs, and harvesting a sense of purpose within a farm environment. B Walker Ranch depends on sponsorships and donations to continue their valuable programs serving adults with Autism.

Since that letter, we have received 7 referrals. That is 7 families wanting to buy or sell a home, referred to us by clients like you. This means we will be contributing more money towards this very worthy cause as soon as we close escrow on any of those referrals!

YOUR REFERRALS HELP THE COMMUNITY! Keep them coming

A Real Estate Team that Gives Back

AND remember, your REFERRALS help the Community!

Most don't know though that B Walker Ranch is a non-profit. They depend on sponsorships and donations to deliver their world class assistance to our neighbors in need!

This year, my team and I are on a mission to raise \$10,000 for B Walker Ranch, a day program for adults with autism. We do this by donating to them a portion of our income from homes we sell.

Continued on next page.



Call me today for a free consultation. I am here to help with your real estate needs.

**Leticia Almaro Nicolini
925.216.7720**

Go Serve Big!!! Investing in the People of Our Great Community.



A Real Estate Team that Gives Back! *Continued from page 2.*

B Walker Ranch is still on target to be a flagship property that will be a model program that can be duplicated in communities everywhere.

BWR, a 10.63-acre parcel, is developing a variety of programs for adults with autism designed to foster self-advocacy by recognizing their individual needs and harvesting a sense of purpose within a farm environment. When our children graduate from high school at 18 they have an opportunity to go onto the next step of their life. There are a few next steps for those children with autism. We have an epidemic in this country as 1.5 million children are turning 22 and aging out of their existing program with little or nowhere to go, is critical.

If you would like to find out more about B Walker Ranch and Sponsorship Opportunities visit their website by clicking [HERE](#)

Life moves fast for some and we are eager to make the Home Selling and Buying experience a smooth rewarding one. Who do you know considering buying or selling a home you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, but a very worthy cause will also benefit as well. It is very easy to refer your friends, neighbors, associates, or family members considering making a move.

As we move forward this Summer, please know we are extremely thankful for you being a special part of our business.

Thank you in advance for your referrals!

The best number to reach me at is 925-216-7720.

Over the decades of helping thousands and thousands of families sell or buy the place they call home, we have met so many wonderful, loving, caring people. We are so grateful. Thank you for reading over this months Homeward Bound, and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Go Serve Big!!!
Leticia Almaro Nicolini
& The Almaro Team
925-216-7720

P.S. Please read over the great story enclosed. It will help tell the story of the great work B Walker Ranch is doing better than I can.

MAKING A DIFFERENCE

As a 501(c)3 nonprofit, B Walker Ranch survives on Sponsorships and Donations to change and support an idea who's time has come. We proudly donate a portion of our income from real estate sales to B Walker Ranch to help them continue building this program and increase their awareness.

SO, YOUR REFERRALS REALLY DO HELP YOUR NEIGHBORS WHO NEED HELP THE MOST!



Photo courtesy of B Walker Ranch

When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.

A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

- 1 If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)
- 2 You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- 3 You can go to www.ReferralsHelpAutism.com and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

Your Home Sold
GUARANTEED

Or I'll Buy It!*

*Some conditions apply

Contact Us

**YOUR HOMESOLD**
GUARANTEED REALTY™

Our Name is Our Promise

(925) 216-7720

Visit us on the web at:

www.TheAlmaroTeam.com



**The Almaro Team**

Leticia Almaro Nicolini

BROKER REALTOR

DRE# 01155073

**B
WALKER
RANCH**

Why I Give to B Walker Ranch:

I was born and raised in Mexico City. My family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US Citizen.

I am passionate about helping others, when I became aware of the amazing work my colleagues at B Walker Ranch had been doing to support children and young adults with autism, I felt motivated to help. I love that I can utilize a portion of my income to also contribute, in addition to volunteering my time and energy, to further the work and awareness of B Walker Ranch.

Building into the community where we live is very important to me, so bringing together my business, my clients and a worthy cause inspires me to give it my all.

There is so much joy in giving. While my family and work occupy much of my time and resources, I also pay it forward to others by helping make the world a better place.

My team and I are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I know the founders of B Walker Ranch and share their sense of commitment to their purpose of improving their community. They rely on sponsorships and personal donations; we are happy to contribute and proud to support them.

I hope you will join me in supporting B Walker Ranch, by referring people ready to make a move – buying or selling. Simply go to: www.ReferralsHelpAutism.com together, we can make a BIGGER difference!

B Walker Ranch History

How we came up with this idea:

Our family began asking the question, “What will happen to Ben Walker when we, his parents, pass on?” His siblings and other family members have pondered this same question. Who will take care of Ben like his parents do? Does a program exist that can provide the type of care required for Ben and thousands like him? It is questions like these that keep parents awake at night.



The family business of commercial farming could be our answer for the future of meeting the need for meaningful Day programming for those like Ben. With a well trained staff, my son like many others can become a contribution to their communities by utilizing their strengths. Farming allows room to move, space to better handle odd behavior in an accountable yet adaptable environment. A ranch that will be free from prejudice and judgment, a place of acceptance and learning within ones own pace. A ranch where problems and solutions will show up organically.

Everyday tasks such as getting the wheelbarrow unstuck or gathering the chickens become natural teaching tools. 92% of people with autism are under the age of 18 and programming needs are limited. A good program that works with the individual’s potential is scarce; as they are expected to adapt to the program’s expectations. B Walker Ranch has taken a different approach and teaches to the participants’ capabilities, a unique attribute of a working ranch. Some will plant, some will weed, some will organize and label. The idea is that more opportunities will create more possibilities for the client.

Ben my son, has many strengths. He is capable of working small machinery with supervision and direction. He is able to follow clear instruction, and he is easily motivated to try new endeavors. He often sits listening to his ipod during his current Day program. This is an outrage to parents that have spent countless sums of money on education and behavioral therapies. “There needs to be better options for our young adults. B Walker Ranch will address these needs”.

My business partner, Pamela Hale Mitchell, has a similar story about growing up with little or no adaptable programming for her brother. Roger has many talents and many strengths; and if given the opportunity to reach his potential, he could move mountains. What has gotten in the way is the limited access to good programming. If a good program could be found, the standard of the individuals’ behavior is usually set too high. They are individuals with unique behaviors that need to be recognized and embraced. Programs need to be adaptable and offer choices. This will allow clients to find their capabilities and follow their interests, and families will feel more confident that a good fit is found for their loved ones.

Pamela has aligned her passions to this cause of creating quality Day Programming for adults with autism. She brings 25 years of entrepreneurial experience, and has been a successful Real Estate Agent, an athlete and a mother. She is dedicated to creating a business that inspires people to give their time and money to better the everyday lives of this special needs population. I am privileged to have her co-create with me and look forward to the day we officially open B Walker Ranch and begin helping these individuals with autism find meaning and purpose in their lives.

—Jeanine Stanley

For article source [Click here](#)