

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



**Rotary** is a global network of 1.2 million neighbors, friends, leaders and problem-solvers who see a world where people unite and take action to create lasting change – across the globe, in our communities and in ourselves.

## HAPPY FREEDOM MONTH!

As you know July is the month to celebrate FREEDOM.

We practice our rights of freedom and debate its boundaries in politics, yet how often do we take time to reflect on what freedom means to us personally?

Freedom is not a concept carved from stone; but is malleable and personal, always changing shape depending on where we find ourselves standing and the angle of our view.

My personal definition of freedom is, *the ability to act based on my convictions without external restriction or retribution*. It is the ability to represent myself as I see myself to be, not having to hide or disguise who I am in order to pursue happiness, fulfillment, and growth. It is the power of free self-expression. Personal freedom is one of my top three values.

Of course, there are boundaries to freedom. My actions should not hurt others or restrict their personal freedoms, and so this is the dance of conscience. Will what I want conflict with what others want or need? If so, how can I have the personal autonomy I need while respecting the freedom of those around me?

I believe there is always a path for mutual free expression, when we respect one another. Today, as we prepare to celebrate Freedom Month, I offer the following quotes as food for thought and as writing prompts: (see inside for details)

Check out How I Guarantee Your Sale. Scan the QR Code.



**Leticia Almaro Nicolini**

**Selling Your Home and Getting Top Dollar!**

**Call me TODAY for a free consultation  
925.216.7720**



**Your Referrals Help  
The Community!**



Go Serve Big!!! Investing in the People of Our Great Community.



"We must be free not because we claim freedom, but because we practice it." — William Faulkner

"If we don't believe in freedom of expression for people we despise, we don't believe in it at all." — Noam Chomsky

And I leave you with these questions: Which, if any, of these quotes resonate with you? What do you believe about freedom and how do you describe or define it for yourself?

"We hold these truths to be self-evident, that all men are created equal, that they are endowed by their Creator with certain unalienable Rights, that among these are Life, Liberty and the pursuit of Happiness."

Beautiful famous words. Those words really come to life for us when you consider the idea of owning real estate, especially your own home.

My guaranteed sale program is a solution to 'the unlucky mishap' in real estate of homeowners experiencing a catch-22. In fact, this is how successful businesses are built: Identify a problem and solve it.

In today's market, many homeowners really want to make a move, but are finding themselves in a catch-22 – Do we sell first or buy first? They don't want to end up stuck, owning two homes at once or none, at all.

The solution to this dilemma is my guarantee: **"Your Home Sold Guaranteed at a Price Agreeable to You or I'll Buy It\*"** My own revolution, so to speak, to the age-old dilemma of whether to buy first or sell first.

### OUR GUARANTEE to you, your friends, and family—

**For the month of July, anyone you refer to me who is considering making a move, will receive a guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!**

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

### HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!

As a result of working with over 5,000 families during my 20+ year career and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable cash offer on any home at market value.

**IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!**

**A real estate team with experience, proven results and a give-back philosophy!**

***This is where you come in...*** If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it **with the least amount of hassle.**

Just as we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!

**AND remember, your REFERRALS help those in need!**

## A Real Estate Team that *Gives Back*

Go Serve Big!!! Investing in the People of Our Great Community.



**As you know, we love making guarantees!**

**Like our Buyer Satisfaction Guarantee:**

Love the home, or we'll buy it back!

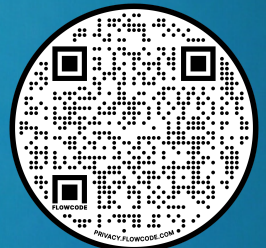
**Or our Seller Guarantee:**

Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like The Rotary Club of Concord!

Call me today for a **free consultation**. I am here to help with your real estate needs.

**Leticia Almaro Nicolini**  
**925.216.7720**

Check out the Latest on the Market.  
Scan the QR Code.



**Your Referrals Help  
The Community!**



**Rotary is where neighbors, friends and problem-solvers share ideas, join leaders and take action to change lives locally and around the world**

**A Real Estate Team that**

**Gives Back!**

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

Not only will they benefit from our award-winning service, but you can rest assured a very worthy cause will benefit as well!

**To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number!**

Feel free to call any time if you too are interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of local projects, as well as ways to support our international chapters.

**Leticia Almaro Nicolini**  
& The Almaro Team  
Your Home Sold Guaranteed Realty  
925-216-7720

*Leticia*

## MAKING A DIFFERENCE

*As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!*

So When you hear me say  
**"YOUR REFERRALS HELP THE COMMUNITY..."** they really do!

**Please make sure to read the attached story. You will see why we love supporting Rotary!**



**When You Put Others First, You Will Never Be Second!**

Go Serve Big!!! Investing in the People of Our Great Community.



# OUR CURRENT AND COMING SOON LISTINGS

**Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!**

Sign Up at [www.bit.ly/38x83mo](http://www.bit.ly/38x83mo) to learn more about this amazing offer!



## **Charming San Jose Home**

4 Bedrooms, 3 Bath, Approx. 1,787 sq. ft. Lovingly maintained, this home is move-in ready! **Call 925-392-3202 for a Private Showing and More Details.**



## **Awesome Homes in Bethel Island**

Remodeled, 3 beds, 2 baths  
Don't miss this opportunity to step into your dream home! **Call 925-392-3202 for a Private Showing and More Details.**



## **Elegant Mediterranean Chateau**

Unique details, one of a kind architecture, over 5000 sq.ft. of living space.

**Call 925-392-3202 for a Private Showing and More Details.**



## **Your Home HERE Coming Soon!**

We have ready buyers looking for:

- 3bed, 2 bath home in Dublin, Pleasanton, San Ramon, Fremont to \$1.2M
- 3 bed, 2 bath home in Martinez or Pleasant Hill to \$700K
- 3 bed, 2 bath home in Pinole, El Sobrante, Concord to \$725K





## Contact Us

*Your Home Sold*  
**GUARANTEED**  
*Or I'll Buy It!\**

\*Some conditions apply

**(925) 216-7720**

Visit us on the web at:  
**www.TheAlmaroTeam.com**



  
**TheAlmaroTeam**

**Leticia Almaro Nicolini**  
BROKER REALTOR  
DRE# 01155073

## A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

## Refer your friends, neighbors, associates or family members considering making a move:

- 1 If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)
- 2 You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- 3 You can go to [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

## Why I Support the Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) and together, we can make a difference!





# Rotary projects around the globe

by Brad Webber

## Canada

Rotary clubs in District 5370 partnered with social service agencies to provide beds for families, including Ukrainian refugees resettling in the Edmonton area. More than 10 clubs teamed up with the nonprofit *Sleep in Heavenly Peace* for a bed-building day in October. Rotarians, Rotaractors, and friends and family assembled 35 beds in eight hours, says Kelly Baker, immediate past president of the Rotary Club of Edmonton Northeast. The district collaborated with Ukrainian Canadian Social Services and Catholic Social Services to arrange funding and to identify the neediest recipients. Rotary members followed up less than a month later with "Stuff a Van" Drive, a bed linen collection at a local shopping center. "Eighteen people braved the cold weather, and the Rotaractors were amazing as they promoted this event," Baker says. "We had a number of Ukrainian nationals stop by and tell their story, and it really affirmed why we were doing this drive." The clubs also raised about CA\$10,000 (US \$7,500), with some of it going to purchase adult-sized beds.



## Grenada

Grenada's national library, damaged by Hurricane Ivan in 2004 and forced to close a few years later, stands as a picture of decay, with its door padlocked and windows broken. The Rotaract Club of Grenada aims to show that the weather-beaten building is hardly symbolic: The nation, like many of its West Indies neighbors, have a high literacy rate. In July 2022 club members collected more than 500 books and, with assistance from a local carpenter, Rotarians, and friends, constructed three book boxes modeled after the Little Free Libraries. The club placed them in well-trafficked parks in the parish of St. George, home of the country's capital. The club also renovated the library at its adopted home, the Mt. Moritz Anglican School, supplying new shelves, desks, and a fresh coat of paint. "Our national library has not been functional for years so a lot of reading material is not as available as it should be," club member Semone Sargeant says. The installation of the boxes "creates an avenue for persons to read whatever they want, as often as they want."



## South Korea

Seeking to engage more of its Rotary members in volunteering, the women's committee of District 3650 in Seoul, South Korea, paired them with children from the Hyeshim-Won Youth Home for monthly sightseeing trips. In January, Rotarians treated 30 young people from the home to an outing at the Lotte World Amusement Park. They took spins on the merry-go-round and rides on bumper cars and pirate ships. The district and Rotary members donated about \$2,800 for discounted tickets and food, while District Governor-elect Young Suk Lee, of the Rotary Club of Seoul Hangang, covered the cost of busing. District Governor Bong Rak Sohn and the Rotary Club of Seoul KANS organized the event. "We wanted to show the children there are many good people in the world," says Kwi-Young Song, chair of the district women's committee, Rotary Club of Hanseong.

## Australia

The Rotary Club of Beecroft enlisted a contract distiller and concocted a signature gin steeped with botanicals reflecting the flora around its north suburban Sydney base. In November more than 150 Rotarians, business leaders, and residents met for a Beecroft Spirit Gin launch party to select the flavorings "that best represent the area of Beecroft," says Daniel Dummer, a club member and project leader. Working with Craft Foundry, the club produced 260 bottles of gin infused with the essences of strawberry gum, lemon myrtle, and rosella. By Christmas, the lot had sold out, with nearly \$1,800 in proceeds directed toward the renovation of an electrical substation in Beecroft as well as international projects, says Dummer. "Beecroft has a strong sense of community, and gin is a fast-growing spirit in Australia right now. Our goal was to bring the community together around a delicious and memorable local project while raising funds for projects here and abroad."



ARTICLE SOURCE [CLICK HERE](#)

To read more amazing stories like this one and learn how we give back to Rotary Club of Concord simply visit: [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) together, we can make a difference.