

Monthly Indicators



June 2020

While much of the country was working on a phased reopening of the economy in June, real estate activity continued to strengthen as well. Nationally, June showing activity as tracked by ShowingTime was up notably from the COVID-19 depressed levels in recent months but was also up from June 2019, reflecting pent-up demand by prospective home buyers.

New Listings increased 3.2 percent for Single Family homes and 18.4 percent for Condominium homes. Pending Sales increased 22.5 percent for Single Family homes but decreased 23.8 percent for Condominium homes. Inventory decreased 15.5 percent for Single Family homes but increased 15.9 percent for Condominium homes.

Median Sales Price increased 1.5 percent to \$761,500 for Single Family homes but decreased 9.2 percent to \$503,000 for Condominium homes. Days on Market increased 28.2 percent for Single Family homes and 15.5 percent for Condominium homes. Months Supply of Inventory decreased 7.8 percent for Single Family homes but increased 37.5 percent for Condominium homes.

While buyer activity continues to be robust, seller activity continues to be a bit softer, with fewer homes being listed for sale than a year ago. Many housing experts believe sellers remain reluctant to list their homes due to continued concerns over COVID-19, which was beginning to see a resurgence in June. Until sellers regain confidence, housing inventory will continue to be constrained during what is expected to be an active summer selling season.

Quick Facts

- 36.0%

Change in Number of
Closed Sales
All Properties

+ 10.0%

Change in Number of
Median Sales Price
All Properties

- 0.6%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

Single Family Market Overview	2
Condominium Market Overview	3
New Listings	4
Pending Sales	5
Closed Sales	6
Days on Market Until Sale	7
Median Sales Price	8
Average Sales Price	9
Percent of List Price Received	10
Housing Affordability Index	11
Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined	14

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	6-2019	6-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		125	129	+ 3.2%	818	671	- 18.0%
Pending Sales		89	109	+ 22.5%	620	484	- 21.9%
Closed Sales		89	71	- 20.2%	539	455	- 15.6%
Days on Market Until Sale		117	150	+ 28.2%	133	144	+ 8.3%
Median Sales Price		\$750,000	\$761,500	+ 1.5%	\$740,000	\$765,173	+ 3.4%
Average Sales Price		\$1,109,775	\$969,877	- 12.6%	\$1,007,594	\$1,053,814	+ 4.6%
Percent of List Price Received		96.2%	97.0%	+ 0.8%	96.3%	97.1%	+ 0.8%
Housing Affordability Index		46	47	+ 2.2%	47	47	0.0%
Inventory of Homes for Sale		477	403	- 15.5%	—	—	—
Months Supply of Inventory		5.1	4.7	- 7.8%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



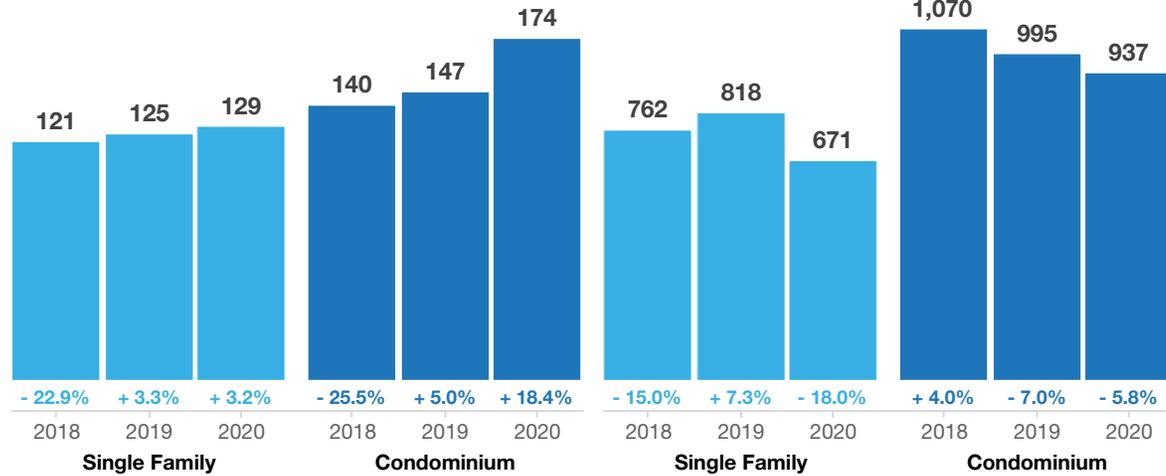
Key Metrics	Historical Sparkbars	6-2019	6-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		147	174	+ 18.4%	995	937	- 5.8%
Pending Sales		122	93	- 23.8%	822	510	- 38.0%
Closed Sales		123	67	- 45.5%	811	630	- 22.3%
Days on Market Until Sale		129	149	+ 15.5%	133	149	+ 12.0%
Median Sales Price		\$554,000	\$503,000	- 9.2%	\$524,000	\$569,500	+ 8.7%
Average Sales Price		\$883,808	\$794,081	- 10.2%	\$718,822	\$769,806	+ 7.1%
Percent of List Price Received		97.7%	97.2%	- 0.5%	97.5%	97.5%	0.0%
Housing Affordability Index		62	72	+ 16.1%	66	63	- 4.5%
Inventory of Homes for Sale		509	590	+ 15.9%	—	—	—
Months Supply of Inventory		4.0	5.5	+ 37.5%	—	—	—

New Listings

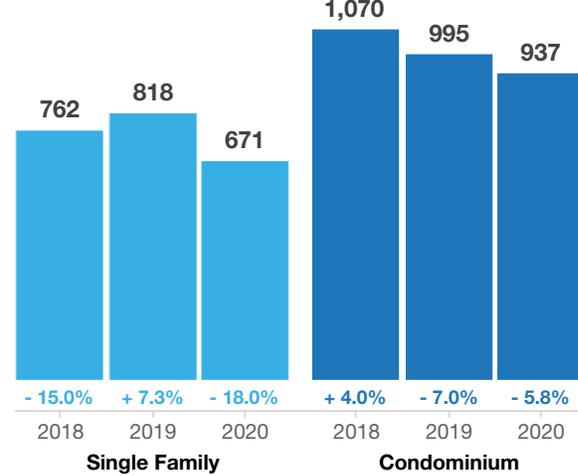
A count of the properties that have been newly listed on the market in a given month.



June

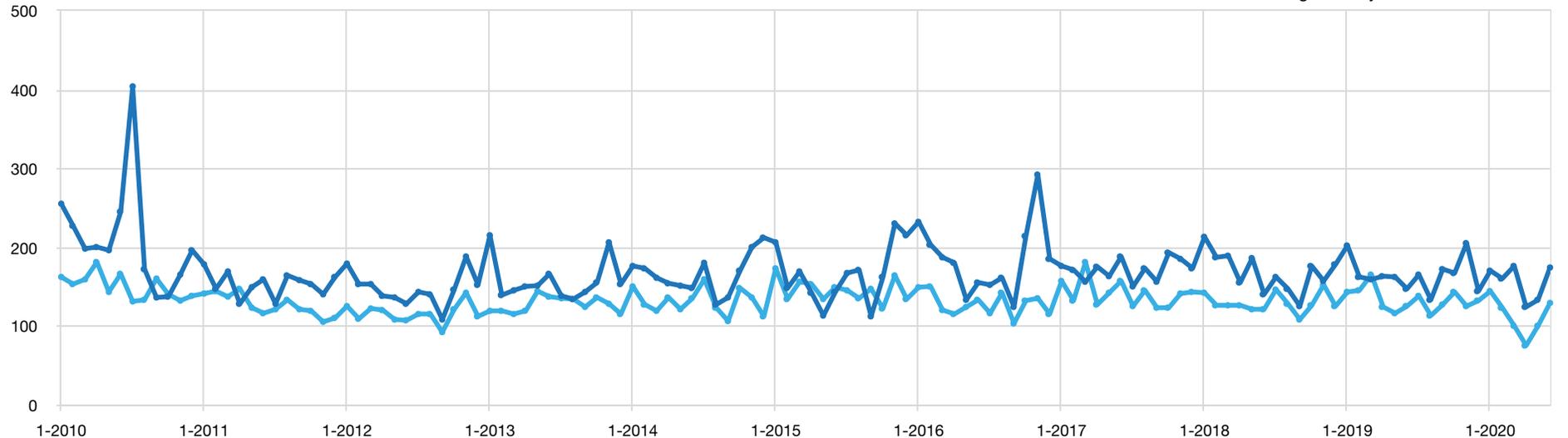


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	138	- 5.5%	165	+ 1.9%
Aug-2019	113	- 11.7%	133	- 9.5%
Sep-2019	127	+ 17.6%	172	+ 37.6%
Oct-2019	143	+ 13.5%	167	- 5.1%
Nov-2019	125	- 17.8%	205	+ 30.6%
Dec-2019	132	+ 5.6%	144	- 19.1%
Jan-2020	144	+ 0.7%	170	- 15.8%
Feb-2020	123	- 15.2%	160	- 1.2%
Mar-2020	100	- 39.4%	176	+ 10.7%
Apr-2020	75	- 39.5%	124	- 23.9%
May-2020	100	- 13.8%	133	- 17.9%
Jun-2020	129	+ 3.2%	174	+ 18.4%
12-Month Avg	121	- 9.7%	160	- 1.2%

Historical New Listings by Month

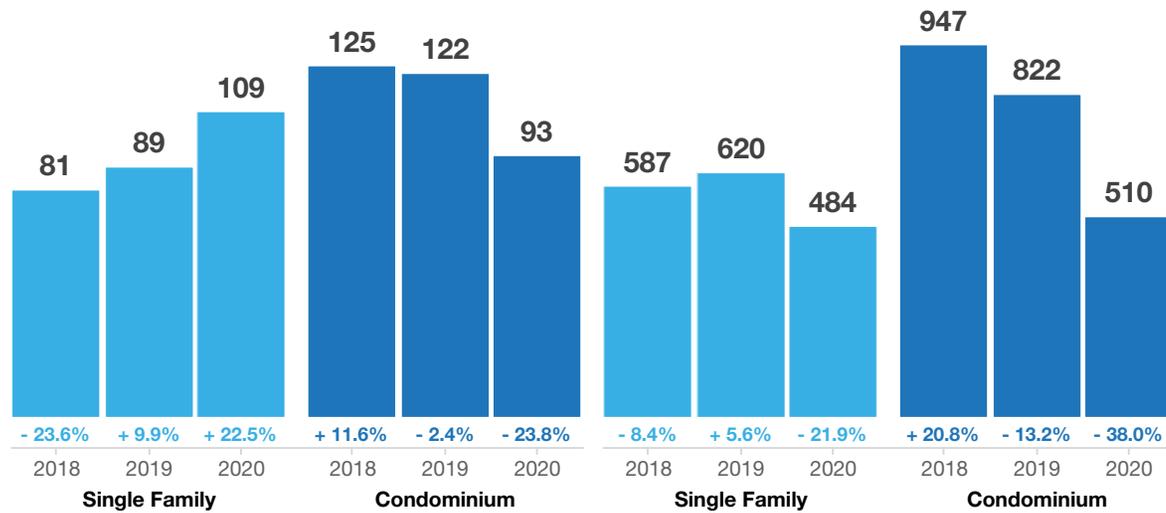


Pending Sales

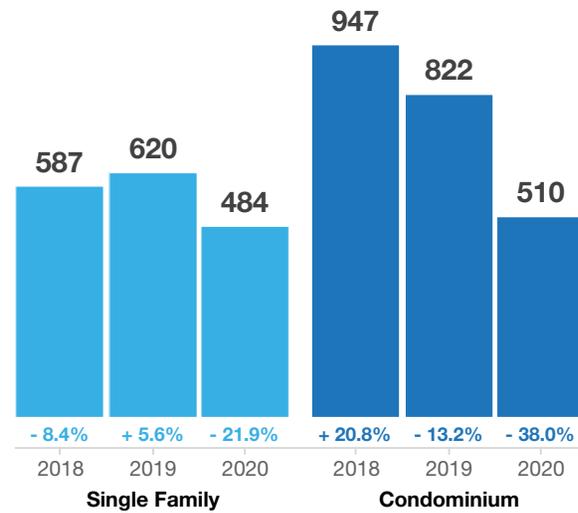
A count of the properties on which offers have been accepted in a given month.



June

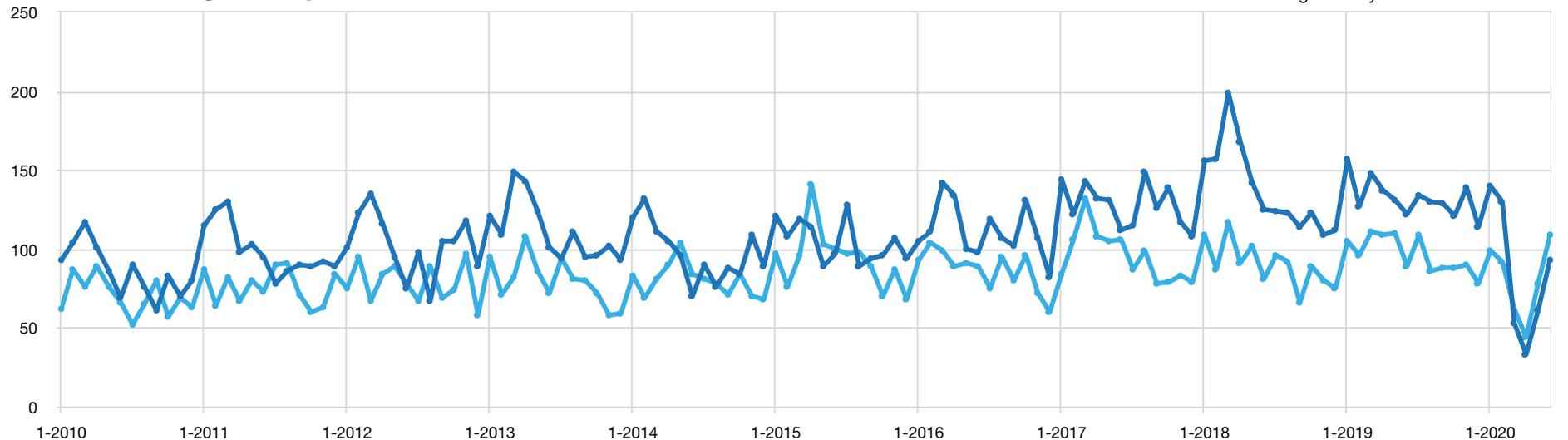


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	109	+ 13.5%	134	+ 8.1%
Aug-2019	86	- 6.5%	130	+ 5.7%
Sep-2019	88	+ 33.3%	129	+ 13.2%
Oct-2019	88	- 1.1%	121	- 1.6%
Nov-2019	90	+ 12.5%	139	+ 27.5%
Dec-2019	78	+ 4.0%	114	+ 1.8%
Jan-2020	99	- 5.7%	140	- 10.8%
Feb-2020	92	- 4.2%	130	+ 2.4%
Mar-2020	62	- 44.1%	53	- 64.2%
Apr-2020	44	- 59.6%	33	- 75.9%
May-2020	78	- 29.1%	61	- 53.4%
Jun-2020	109	+ 22.5%	93	- 23.8%
12-Month Avg	85	- 8.6%	106	- 16.5%

Historical Pending Sales by Month

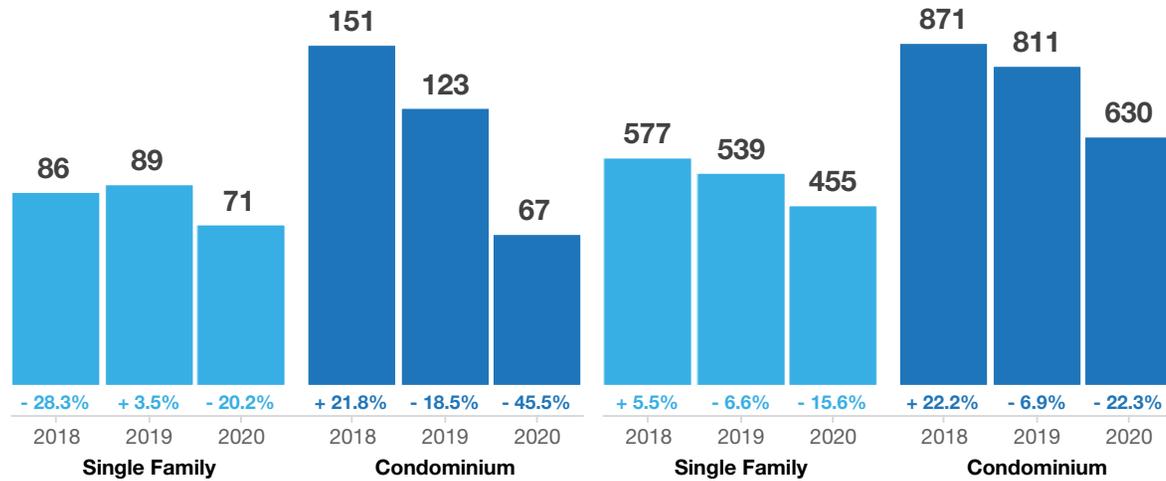


Closed Sales

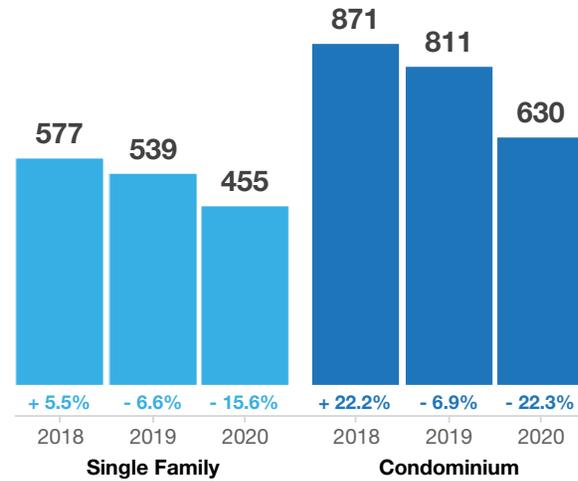
A count of the actual sales that closed in a given month.



June

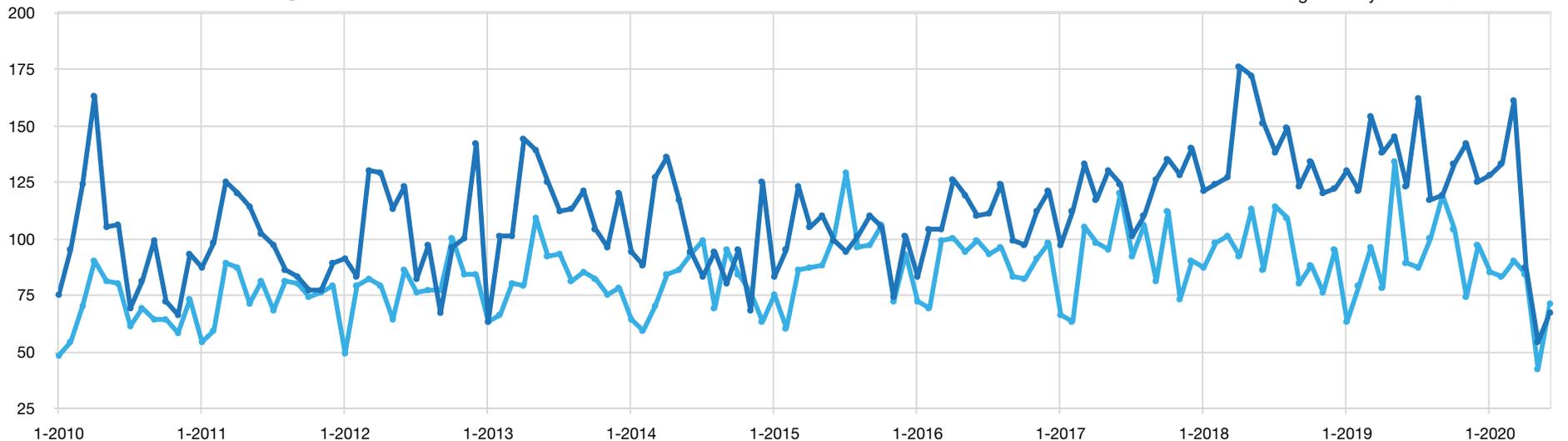


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	87	-23.7%	162	+17.4%
Aug-2019	100	-8.3%	117	-21.5%
Sep-2019	119	+48.8%	119	-3.3%
Oct-2019	104	+18.2%	133	-0.7%
Nov-2019	74	-2.6%	142	+18.3%
Dec-2019	97	+2.1%	125	+2.5%
Jan-2020	85	+34.9%	128	-1.5%
Feb-2020	83	+5.1%	133	+9.9%
Mar-2020	90	-6.3%	161	+4.5%
Apr-2020	84	+7.7%	87	-37.0%
May-2020	42	-68.7%	54	-62.8%
Jun-2020	71	-20.2%	67	-45.5%
12-Month Avg	86	-6.5%	119	-10.5%

Historical Closed Sales by Month

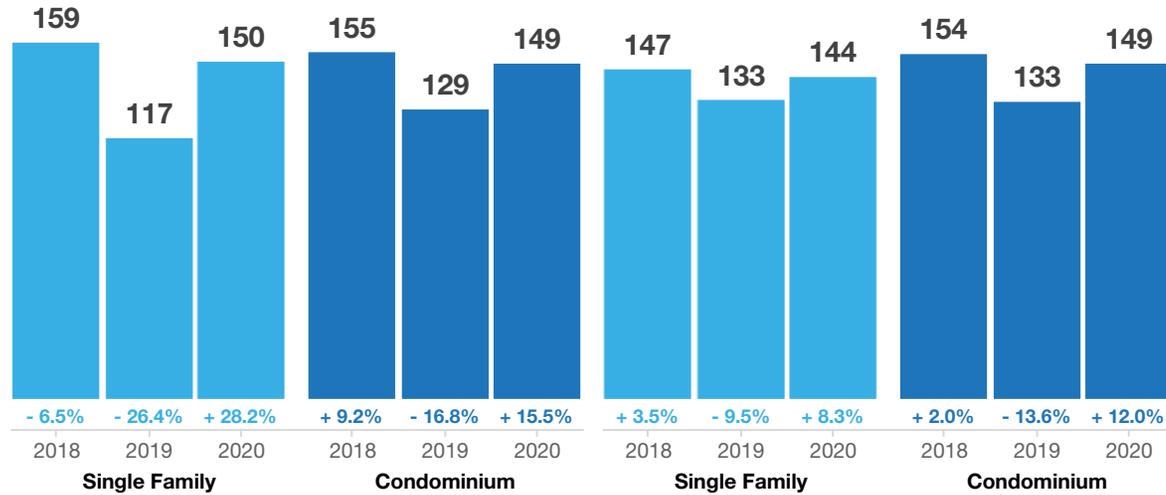


Days on Market Until Sale

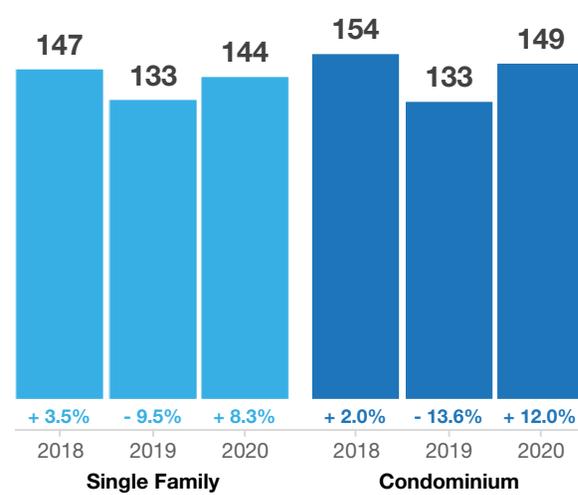
Average number of days between when a property is listed and when it closed in a given month.



June



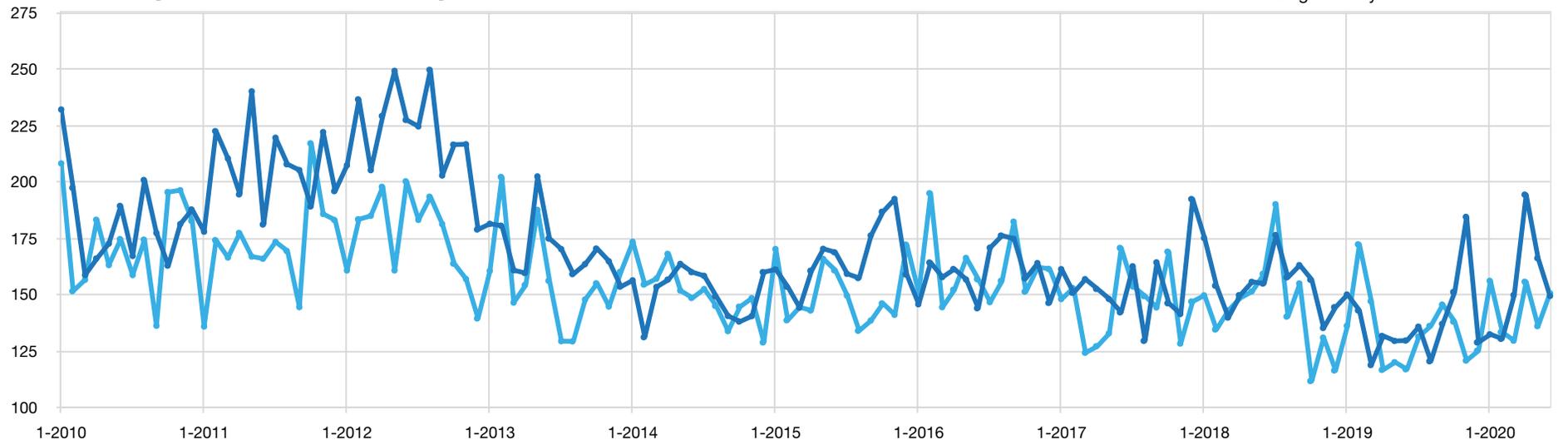
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	131	- 31.1%	135	- 23.3%
Aug-2019	136	- 2.9%	120	- 23.6%
Sep-2019	145	- 6.5%	137	- 16.0%
Oct-2019	138	+ 24.3%	151	- 3.2%
Nov-2019	120	- 8.4%	184	+ 36.3%
Dec-2019	125	+ 7.8%	128	- 11.1%
Jan-2020	156	+ 14.7%	132	- 12.0%
Feb-2020	133	- 22.7%	130	- 9.1%
Mar-2020	129	- 12.2%	150	+ 27.1%
Apr-2020	155	+ 33.6%	194	+ 48.1%
May-2020	136	+ 13.3%	166	+ 28.7%
Jun-2020	150	+ 28.2%	149	+ 15.5%
12-Month Avg*	138	+ 0.1%	146	+ 1.5%

* Days on Market for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

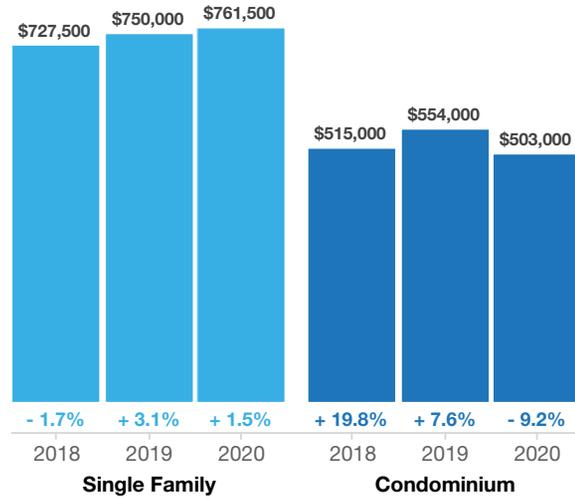


Median Sales Price

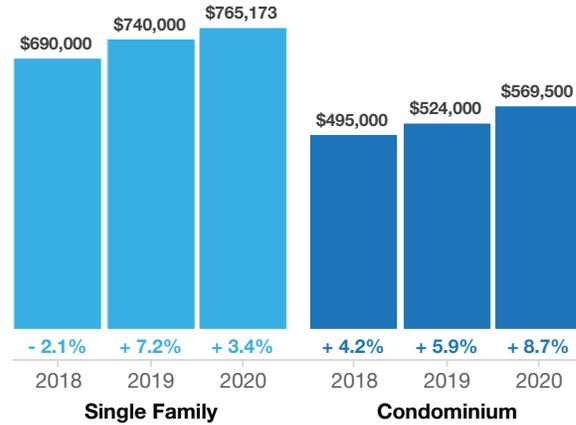
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



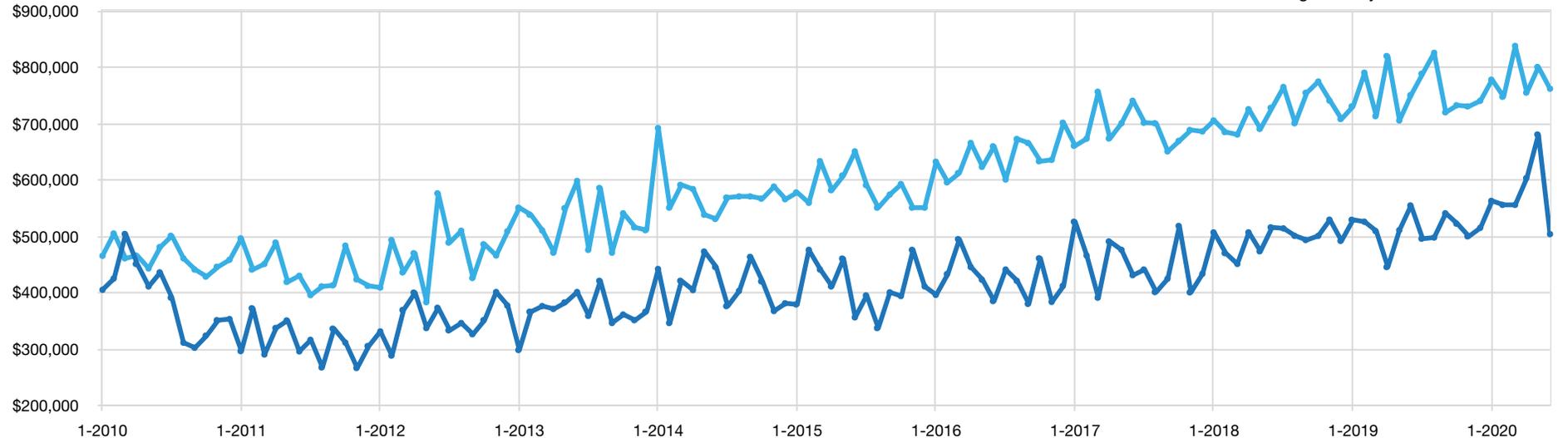
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	\$788,000	+ 3.1%	\$494,875	- 3.6%
Aug-2019	\$825,250	+ 17.9%	\$496,950	- 0.6%
Sep-2019	\$719,435	- 4.6%	\$540,000	+ 9.6%
Oct-2019	\$732,000	- 5.5%	\$521,600	+ 4.3%
Nov-2019	\$729,998	- 1.4%	\$499,000	- 5.6%
Dec-2019	\$740,000	+ 4.6%	\$514,120	+ 4.7%
Jan-2020	\$777,500	+ 6.5%	\$562,000	+ 6.3%
Feb-2020	\$747,150	- 5.4%	\$555,000	+ 5.7%
Mar-2020	\$837,500	+ 17.5%	\$555,000	+ 9.1%
Apr-2020	\$754,523	- 7.9%	\$602,494	+ 35.6%
May-2020	\$800,000	+ 13.5%	\$680,000	+ 33.3%
Jun-2020	\$761,500	+ 1.5%	\$503,000	- 9.2%
12-Month Avg*	\$755,000	+ 2.4%	\$530,000	+ 2.9%

* Median Sales Price for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical Median Sales Price by Month

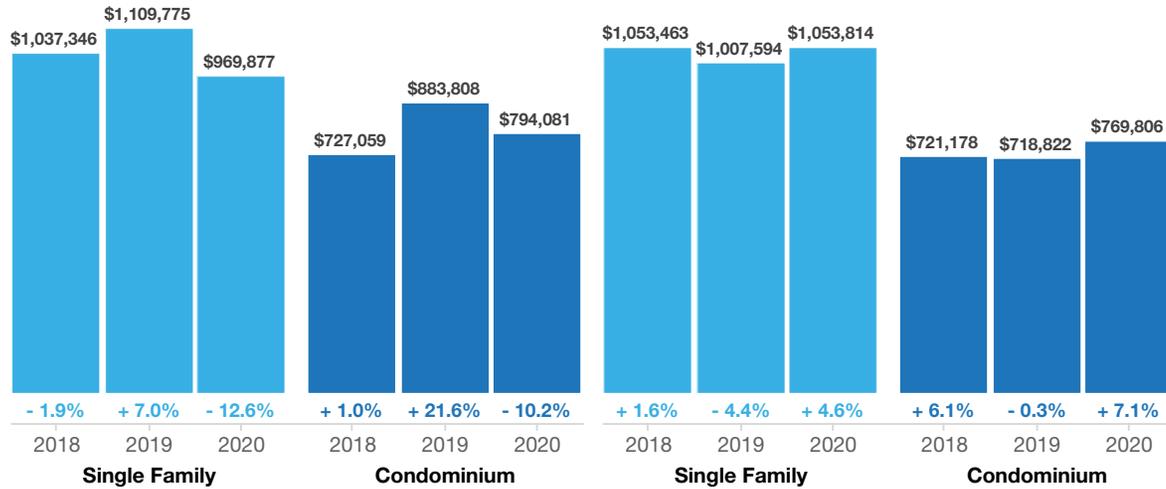


Average Sales Price

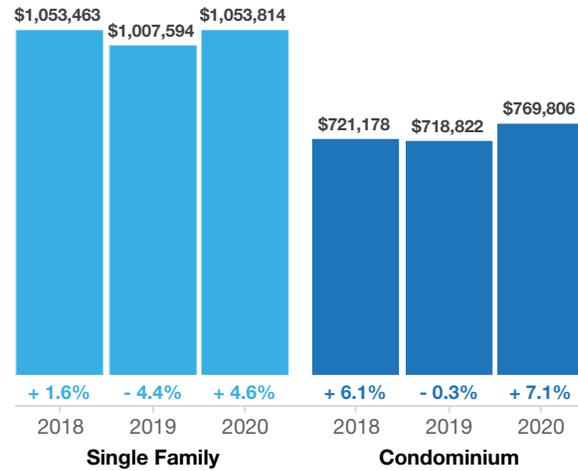
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June



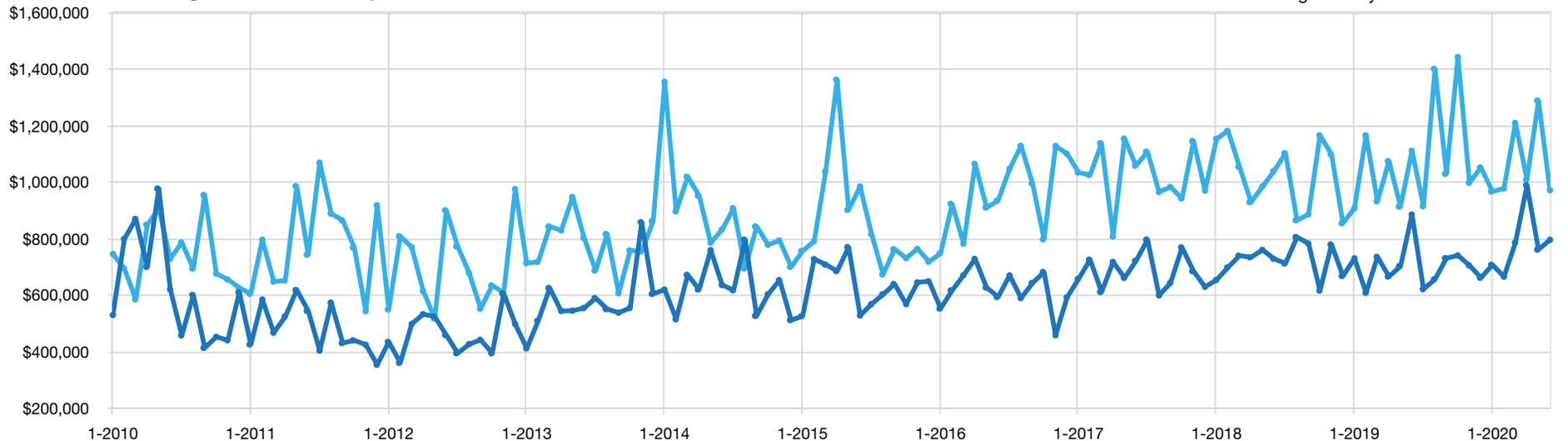
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	\$912,835	- 17.1%	\$619,588	- 12.8%
Aug-2019	\$1,400,132	+ 62.1%	\$654,070	- 18.6%
Sep-2019	\$1,028,130	+ 16.3%	\$729,236	- 6.6%
Oct-2019	\$1,442,323	+ 23.9%	\$738,852	+ 20.3%
Nov-2019	\$996,629	- 9.2%	\$703,717	- 9.5%
Dec-2019	\$1,050,277	+ 23.1%	\$659,594	- 1.0%
Jan-2020	\$965,245	+ 6.5%	\$705,593	- 3.2%
Feb-2020	\$976,365	- 16.2%	\$663,474	+ 9.4%
Mar-2020	\$1,208,440	+ 29.9%	\$784,442	+ 6.9%
Apr-2020	\$1,007,386	- 6.1%	\$987,316	+ 48.6%
May-2020	\$1,287,678	+ 41.2%	\$759,717	+ 8.5%
Jun-2020	\$969,877	- 12.6%	\$794,081	- 10.2%
12-Month Avg*	\$1,107,090	+ 10.8%	\$720,799	- 0.2%

* Avg. Sales Price for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical Average Sales Price by Month



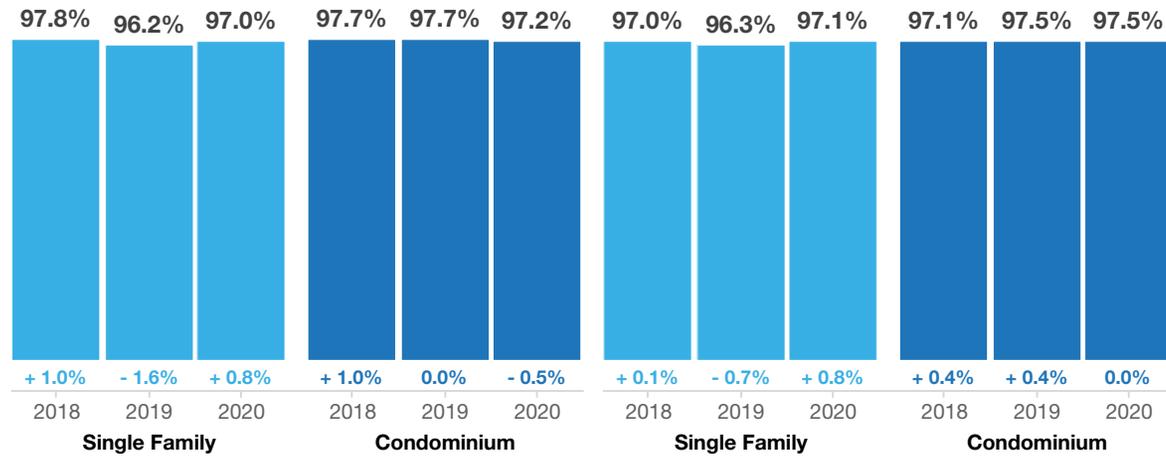
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June

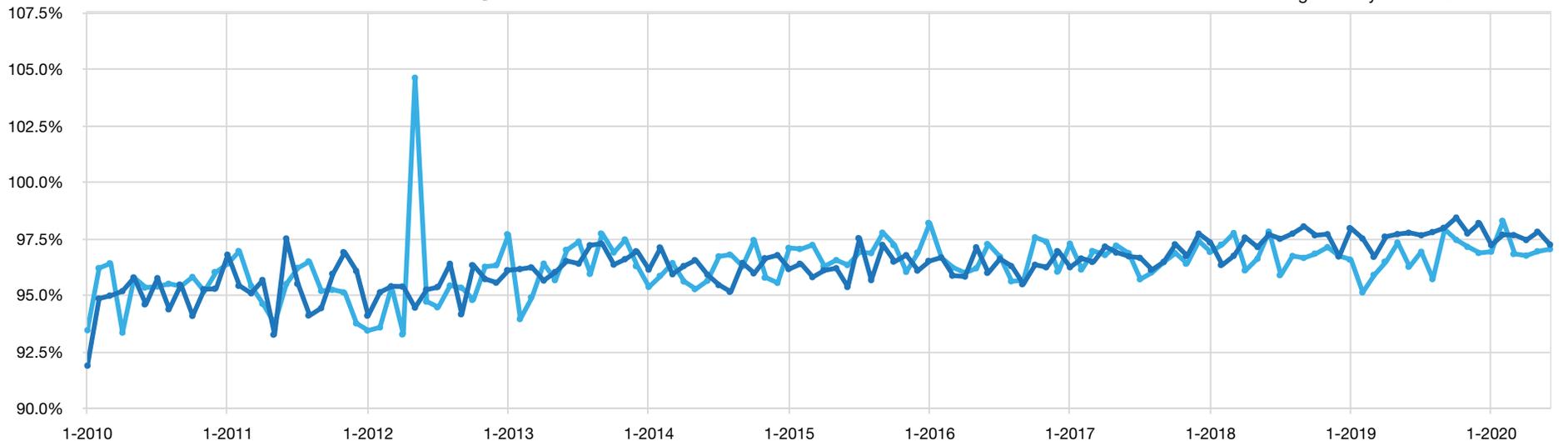
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	96.9%	+ 1.0%	97.6%	+ 0.1%
Aug-2019	95.7%	- 1.0%	97.8%	+ 0.1%
Sep-2019	97.9%	+ 1.3%	98.0%	0.0%
Oct-2019	97.4%	+ 0.6%	98.4%	+ 0.8%
Nov-2019	97.1%	0.0%	97.7%	0.0%
Dec-2019	96.8%	+ 0.1%	98.2%	+ 1.6%
Jan-2020	96.9%	+ 0.3%	97.2%	- 0.7%
Feb-2020	98.3%	+ 3.4%	97.7%	+ 0.2%
Mar-2020	96.8%	+ 0.9%	97.6%	+ 0.9%
Apr-2020	96.7%	+ 0.2%	97.4%	- 0.2%
May-2020	96.9%	- 0.4%	97.8%	+ 0.1%
Jun-2020	97.0%	+ 0.8%	97.2%	- 0.5%
12-Month Avg*	97.1%	+ 0.6%	97.7%	+ 0.2%

* Pct. of List Price Received for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



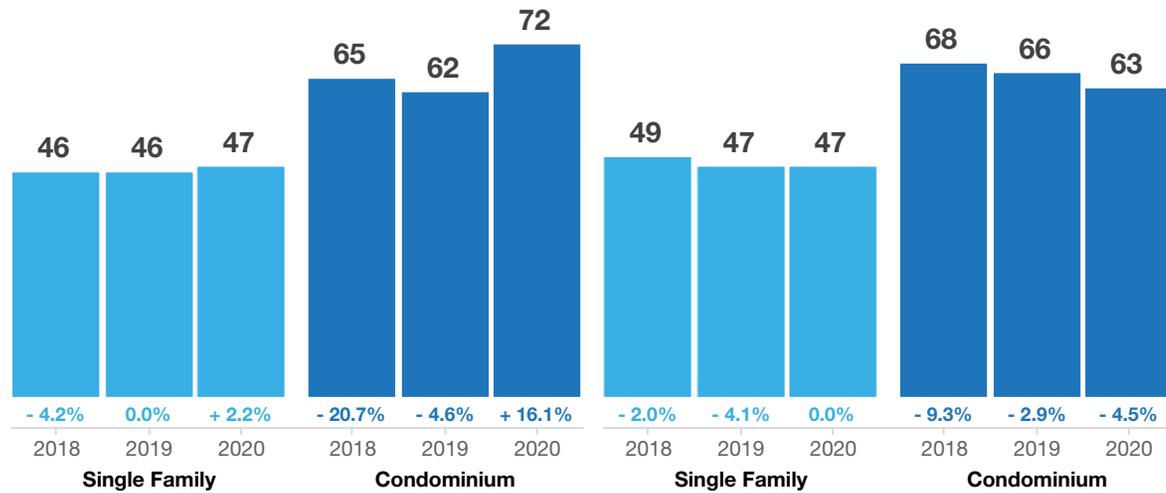
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



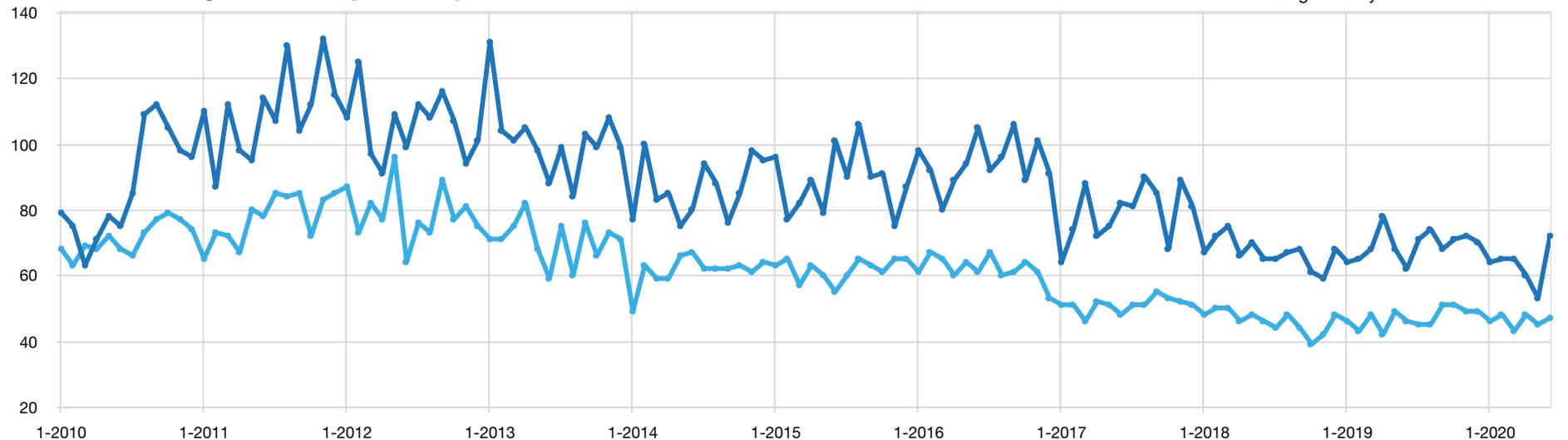
June

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	45	+ 2.3%	71	+ 9.2%
Aug-2019	45	- 6.3%	74	+ 10.4%
Sep-2019	51	+ 15.9%	68	0.0%
Oct-2019	51	+ 30.8%	71	+ 16.4%
Nov-2019	49	+ 16.7%	72	+ 22.0%
Dec-2019	49	+ 2.1%	70	+ 2.9%
Jan-2020	46	0.0%	64	0.0%
Feb-2020	48	+ 11.6%	65	0.0%
Mar-2020	43	- 10.4%	65	- 4.4%
Apr-2020	48	+ 14.3%	60	- 23.1%
May-2020	45	- 8.2%	53	- 22.1%
Jun-2020	47	+ 2.2%	72	+ 16.1%
12-Month Avg	47	+ 4.4%	67	+ 1.5%

Historical Housing Affordability Index by Month

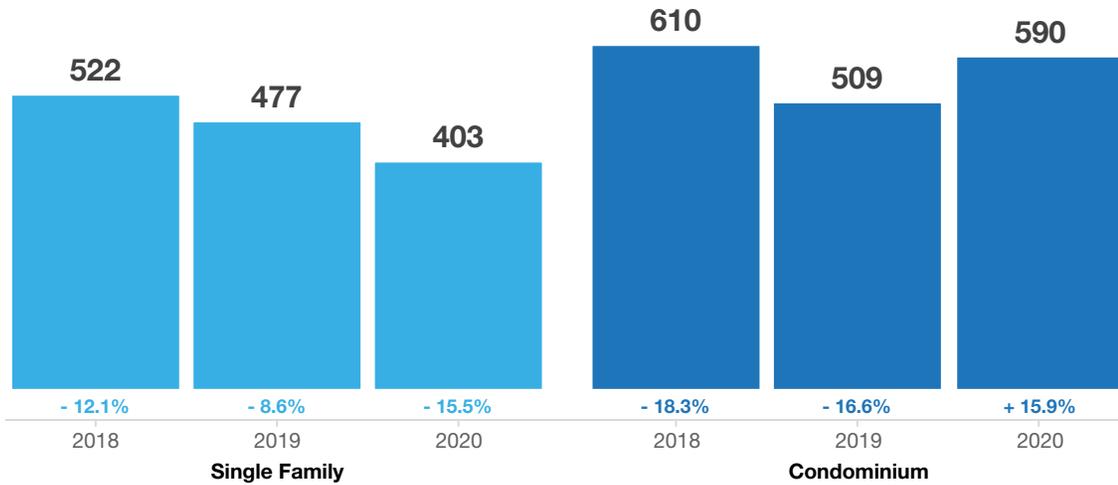


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

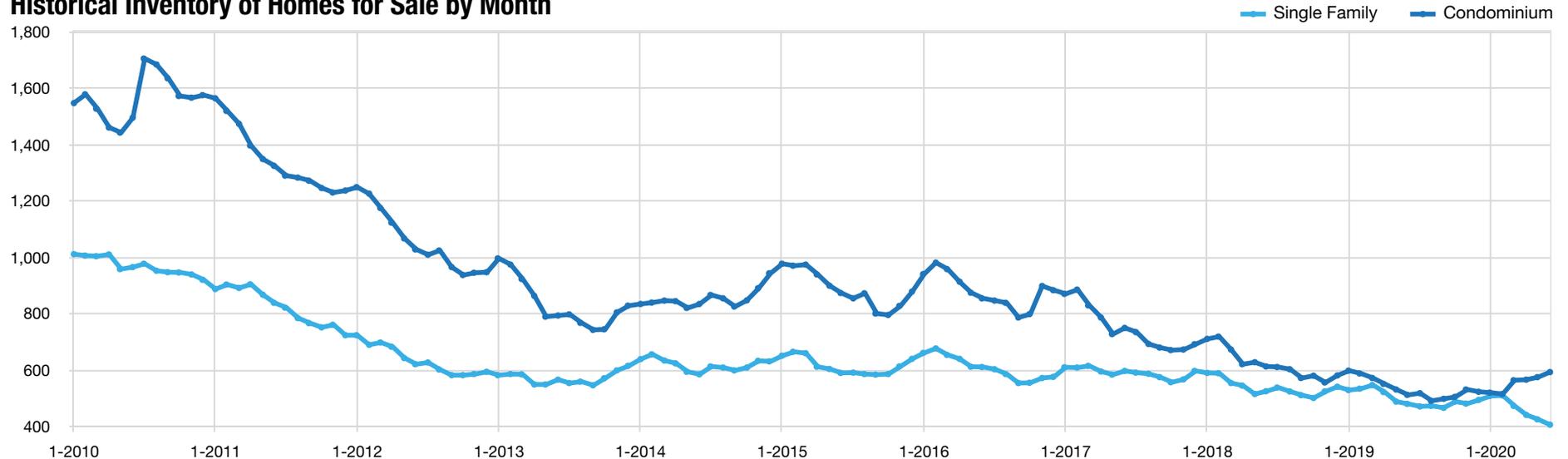


June



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	468	-12.5%	515	-15.3%
Aug-2019	470	-9.8%	488	-18.7%
Sep-2019	463	-8.9%	495	-13.0%
Oct-2019	485	-2.6%	502	-13.0%
Nov-2019	478	-8.3%	528	-4.5%
Dec-2019	491	-8.7%	520	-10.0%
Jan-2020	505	-4.0%	517	-13.1%
Feb-2020	507	-4.5%	512	-12.5%
Mar-2020	470	-13.6%	561	-1.4%
Apr-2020	438	-15.6%	563	+2.7%
May-2020	422	-13.0%	572	+8.3%
Jun-2020	403	-15.5%	590	+15.9%
12-Month Avg	467	-9.7%	530	-6.7%

Historical Inventory of Homes for Sale by Month

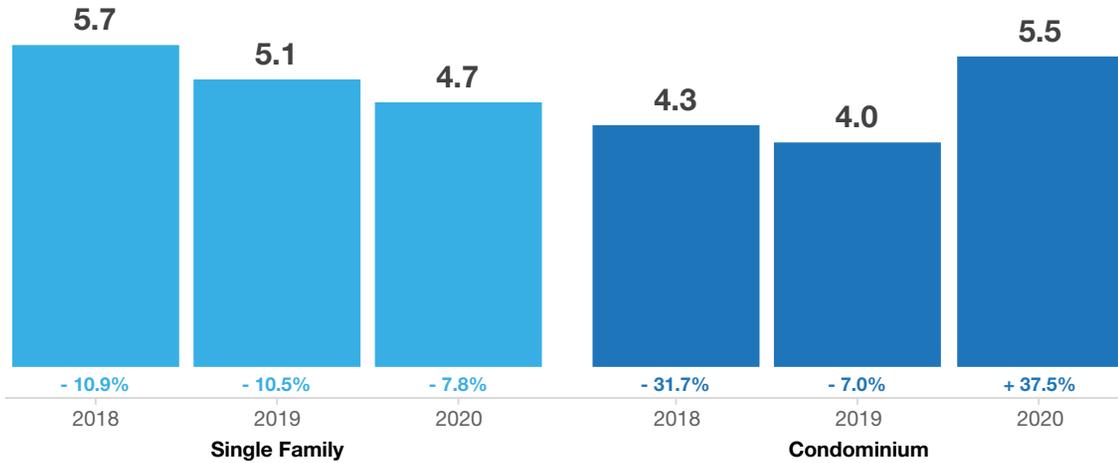


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



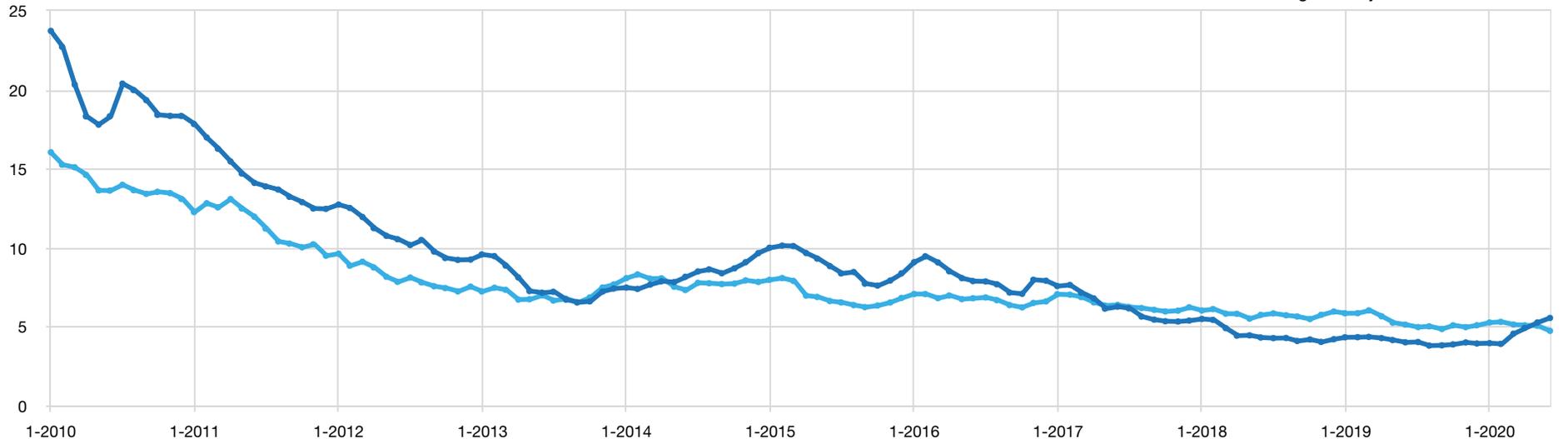
June



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2019	5.0	- 13.8%	4.0	- 7.0%
Aug-2019	5.0	- 12.3%	3.8	- 11.6%
Sep-2019	4.8	- 14.3%	3.8	- 7.3%
Oct-2019	5.1	- 7.3%	3.9	- 7.1%
Nov-2019	5.0	- 12.3%	4.0	0.0%
Dec-2019	5.1	- 15.0%	3.9	- 7.1%
Jan-2020	5.3	- 8.6%	3.9	- 9.3%
Feb-2020	5.3	- 8.6%	3.9	- 9.3%
Mar-2020	5.1	- 15.0%	4.5	+ 4.7%
Apr-2020	5.1	- 10.5%	4.9	+ 14.0%
May-2020	5.0	- 3.8%	5.3	+ 29.3%
Jun-2020	4.7	- 7.8%	5.5	+ 37.5%
12-Month Avg*	5.0	- 11.1%	4.3	+ 2.2%

* Months Supply for all properties from July 2019 through June 2020. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2019	6-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		308	338	+ 9.7%	2,035	1,774	- 12.8%
Pending Sales		234	217	- 7.3%	1,548	1,065	- 31.2%
Closed Sales		228	146	- 36.0%	1,441	1,155	- 19.8%
Days on Market Until Sale		127	154	+ 21.3%	136	152	+ 11.8%
Median Sales Price		\$639,000	\$703,012	+ 10.0%	\$625,000	\$685,000	+ 9.6%
Average Sales Price		\$1,010,408	\$860,840	- 14.8%	\$848,254	\$866,708	+ 2.2%
Percent of List Price Received		97.0%	97.0%	0.0%	96.9%	97.2%	+ 0.3%
Housing Affordability Index		54	51	- 5.6%	55	53	- 3.6%
Inventory of Homes for Sale		1,295	1,287	- 0.6%	—	—	—
Months Supply of Inventory		5.5	6.3	+ 14.5%	—	—	—

Single Family Monthly Sales Volume

June 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2020			May 2020			June 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$4,717,500	\$982,500	2	\$1,630,000	\$815,000	7	\$6,175,000	\$750,000
Hana	1	\$618,000	\$618,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$1,650,000	\$1,650,000	3	\$7,515,000	\$1,900,000	1	\$3,100,000	\$3,100,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	5	\$3,911,000	\$742,000	5	\$3,380,000	\$670,000	13	\$8,484,000	\$630,000
Kapalua	1	\$3,850,000	\$3,850,000	0	--	--	3	\$5,695,000	\$1,995,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	11	\$8,253,400	\$730,000	3	\$4,970,000	\$820,000	13	\$24,631,000	\$755,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	6	\$6,758,110	\$929,500	3	\$2,566,750	\$815,000	7	\$9,256,500	\$1,367,500
Lahaina	2	\$1,480,000	\$740,000	3	\$7,350,000	\$2,850,000	6	\$9,901,000	\$1,025,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	6	\$4,189,250	\$708,250	2	\$2,234,000	\$1,117,000	7	\$4,633,448	\$585,000
Maui Meadows	3	\$4,420,550	\$1,692,000	1	\$1,100,000	\$1,100,000	2	\$1,995,000	\$997,500
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$1,567,890	\$1,567,890	1	\$1,990,000	\$1,990,000	2	\$2,004,000	\$1,002,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	3	\$2,148,333	\$700,333	3	\$2,427,500	\$800,000	4	\$3,180,000	\$702,500
Spreckelsville/Paia/Kuau	2	\$1,775,000	\$887,500	1	\$660,000	\$660,000	1	\$1,452,000	\$1,452,000
Wailea/Makena	3	\$7,660,000	\$2,360,000	1	\$4,360,000	\$4,360,000	2	\$4,155,000	\$2,077,500
Wailuku	20	\$14,962,255	\$714,460	12	\$9,348,205	\$738,178	19	\$13,178,000	\$645,000
Lanai	0	--	--	1	\$4,300,000	\$4,300,000	0	--	--
Molokai	2	\$900,000	\$450,000	1	\$251,000	\$251,000	2	\$930,000	\$465,000
All MLS	71	\$68,861,288	\$761,500	42	\$54,082,455	\$800,000	89	\$98,769,948	\$750,000

Condominium Monthly Sales Volume

June 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2020			May 2020			June 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	10	\$9,684,500	\$762,500	4	\$5,895,000	\$1,567,500	14	\$15,339,167	\$830,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$230,200	\$115,100	1	\$107,500	\$107,500	2	\$432,000	\$216,000
Kapalua	1	\$755,000	\$755,000	2	\$1,544,000	\$772,000	12	\$36,530,000	\$2,147,500
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	19	\$12,166,249	\$470,014	24	\$15,678,930	\$473,750	39	\$20,831,850	\$500,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	13	\$11,611,710	\$823,690	12	\$10,283,310	\$829,050	5	\$2,386,360	\$545,000
Maalaea	0	--	--	2	\$975,000	\$487,500	4	\$1,583,000	\$329,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	8	\$3,753,500	\$524,250	4	\$2,179,000	\$579,500	21	\$8,303,049	\$470,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$852,000	\$852,000	1	\$850,000	\$850,000	2	\$1,240,000	\$620,000
Spreckelsville/Paia/Kuau	1	\$385,000	\$385,000	0	--	--	1	\$510,000	\$510,000
Wailea/Makena	3	\$10,447,500	\$2,782,500	2	\$2,295,000	\$1,147,500	15	\$18,233,000	\$1,180,000
Wailuku	8	\$3,107,748	\$409,924	2	\$1,217,000	\$608,500	8	\$3,320,000	\$431,250
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$210,000	\$210,000	0	--	--	0	--	--
All MLS	67	\$53,203,407	\$503,000	54	\$41,024,740	\$680,000	123	\$108,708,426	\$554,000

Land Monthly Sales Volume

June 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2020			May 2020			June 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	2	\$803,000	\$401,500	0	--	--	6	\$2,824,750	\$378,000
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	2	\$1,203,575	\$601,788	1	\$400,000	\$400,000
Kahakuloa	2	\$830,000	\$415,000	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$1,425,000	\$500,000	3	\$1,235,000	\$415,000	2	\$975,000	\$487,500
Lahaina	0	--	--	1	\$1,504,500	\$1,504,500	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$560,000	\$560,000	1	\$318,000	\$318,000	1	\$1,065,000	\$1,065,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$387,000	\$387,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$1,600,000	\$1,600,000
Wailea/Makena	0	--	--	0	--	--	2	\$14,450,000	\$7,225,000
Wailuku	0	--	--	0	--	--	1	\$0	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	0	--	--	1	\$105,000	\$105,000	1	\$182,500	\$182,500
All MLS	8	\$3,618,000	\$463,750	8	\$4,366,075	\$420,000	16	\$21,884,250	\$425,000

Single Family Sales – Year to Date

June 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-20 YTD Sales	Jun-19 YTD Sales	Unit Change	Percent Change	Jun-20 YTD Average	Jun-19 YTD Average	Dollar Change	Percent Change	Jun-20 YTD Median	Jun-19 YTD Median	Dollar Change	Percent Change	Jun-20 YTD Volume	Jun-19 YTD Volume	Dollar Change	Percent Change
Haiku	38	43	-5	-11.6%	\$1,187,237	\$857,858	+\$329,379	+38.4%	\$962,500	\$808,000	+\$154,500	+19.1%	\$45,115,000	\$36,887,900	+\$8,227,100	+22.3%
Hana	2	4	-2	-50.0%	\$756,500	\$1,270,419	-\$513,919	-40.5%	\$756,500	\$628,339	+\$128,162	+20.4%	\$1,513,000	\$5,081,677	-\$3,568,677	-70.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	13	12	+1	+8.3%	\$2,168,462	\$1,987,583	+\$180,879	+9.1%	\$1,900,000	\$1,717,000	+\$183,000	+10.7%	\$28,190,005	\$23,851,000	+\$4,339,005	+18.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	49	62	-13	-21.0%	\$681,620	\$660,637	+\$20,983	+3.2%	\$675,000	\$647,500	+\$27,500	+4.2%	\$33,399,370	\$40,959,500	-\$7,560,130	-18.5%
Kapalua	4	11	-7	-63.6%	\$3,680,000	\$2,309,456	+\$1,370,544	+59.3%	\$3,150,000	\$2,300,000	+\$850,000	+37.0%	\$14,720,000	\$25,404,020	-\$10,684,020	-42.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	64	83	-19	-22.9%	\$1,112,723	\$1,028,356	+\$84,367	+8.2%	\$821,250	\$798,000	+\$23,250	+2.9%	\$71,214,303	\$85,353,560	-\$14,139,257	-16.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	33	35	-2	-5.7%	\$1,080,720	\$1,105,111	-\$24,391	-2.2%	\$950,000	\$1,108,000	-\$158,000	-14.3%	\$35,663,768	\$38,678,888	-\$3,015,120	-7.8%
Lahaina	18	33	-15	-45.5%	\$1,834,912	\$1,558,273	+\$276,639	+17.8%	\$1,245,000	\$800,000	+\$445,000	+55.6%	\$33,028,418	\$51,422,999	-\$18,394,581	-35.8%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	33	37	-4	-10.8%	\$869,070	\$908,070	-\$39,000	-4.3%	\$730,000	\$680,000	+\$50,000	+7.4%	\$28,679,300	\$33,598,577	-\$4,919,277	-14.6%
Maui Meadows	8	11	-3	-27.3%	\$1,290,694	\$1,478,636	-\$187,943	-12.7%	\$1,215,000	\$1,485,000	-\$270,000	-18.2%	\$10,325,550	\$16,265,000	-\$5,939,450	-36.5%
Nahiku	1	0	+1	--	\$795,000	--	--	--	\$795,000	--	--	--	\$795,000	\$0	+\$795,000	--
Napili/Kahana/Honokowai	14	18	-4	-22.2%	\$1,927,992	\$1,393,652	+\$534,339	+38.3%	\$1,100,000	\$955,000	+\$145,000	+15.2%	\$26,838,890	\$25,085,743	+\$1,753,147	+7.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	27	30	-3	-10.0%	\$756,346	\$766,530	-\$10,184	-1.3%	\$756,000	\$724,000	+\$32,000	+4.4%	\$20,421,333	\$22,995,900	-\$2,574,567	-11.2%
Spreckelsville/Paia/Kuau	8	7	+1	+14.3%	\$1,022,800	\$1,227,732	-\$204,932	-16.7%	\$924,950	\$1,438,125	-\$513,175	-35.7%	\$8,182,400	\$8,594,125	-\$411,725	-4.8%
Wailea/Makena	12	16	-4	-25.0%	\$2,493,333	\$2,755,653	-\$262,320	-9.5%	\$2,480,000	\$1,947,500	+\$532,500	+27.3%	\$29,920,000	\$44,090,450	-\$14,170,450	-32.1%
Wailuku	109	112	-3	-2.7%	\$713,043	\$666,419	+\$46,625	+7.0%	\$721,825	\$647,000	+\$74,825	+11.6%	\$77,721,723	\$74,638,872	+\$3,082,851	+4.1%
Lanai	9	6	+3	+50.0%	\$912,333	\$445,833	+\$466,500	+104.6%	\$445,000	\$418,500	+\$26,500	+6.3%	\$8,211,000	\$2,675,000	+\$5,536,000	+207.0%
Molokai	13	19	-6	-31.6%	\$482,115	\$395,274	+\$86,842	+22.0%	\$475,000	\$300,000	+\$175,000	+58.3%	\$6,267,500	\$7,510,200	-\$1,242,700	-16.5%
All MLS	455	539	-84	-15.6%	\$1,053,814	\$1,007,594	+\$46,220	+4.6%	\$765,173	\$740,000	+\$25,173	+3.4%	\$480,206,560	\$543,093,411	-\$62,886,851	-11.6%

Total Condominium Sales – Year to Date

June 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-20 YTD Sales	Jun-19 YTD Sales	Unit Change	Percent Change	Jun-20 YTD Average	Jun-19 YTD Average	Dollar Change	Percent Change	Jun-20 YTD Median	Jun-19 YTD Median	Dollar Change	Percent Change	Jun-20 YTD Volume	Jun-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	82	73	+9	+12.3%	\$1,379,075	\$1,150,300	+\$228,775	+19.9%	\$1,075,000	\$930,000	+\$145,000	+15.6%	\$113,084,131	\$83,971,917	+\$29,112,214	+34.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	18	15	+3	+20.0%	\$146,789	\$186,583	-\$39,794	-21.3%	\$135,000	\$155,000	-\$20,000	-12.9%	\$2,642,200	\$2,798,750	-\$156,550	-5.6%
Kapalua	13	34	-21	-61.8%	\$1,301,615	\$2,196,426	-\$894,811	-40.7%	\$770,000	\$975,000	-\$205,000	-21.0%	\$16,921,000	\$74,678,500	-\$57,757,500	-77.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	216	318	-102	-32.1%	\$596,540	\$531,586	+\$64,954	+12.2%	\$488,750	\$440,000	+\$48,750	+11.1%	\$128,852,645	\$169,044,388	-\$40,191,743	-23.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	72	48	+24	+50.0%	\$715,244	\$499,057	+\$216,187	+43.3%	\$679,000	\$522,500	+\$156,500	+30.0%	\$51,497,567	\$23,954,756	+\$27,542,811	+115.0%
Maalaea	19	19	0	0.0%	\$410,734	\$456,026	-\$45,292	-9.9%	\$365,000	\$437,000	-\$72,000	-16.5%	\$7,803,950	\$8,664,500	-\$860,550	-9.9%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	98	135	-37	-27.4%	\$541,484	\$455,326	+\$86,157	+18.9%	\$499,700	\$448,888	+\$50,812	+11.3%	\$53,065,422	\$61,469,064	-\$8,403,642	-13.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	3	+2	+66.7%	\$716,400	\$628,333	+\$88,067	+14.0%	\$675,000	\$625,000	+\$50,000	+8.0%	\$3,582,000	\$1,885,000	+\$1,697,000	+90.0%
Spreckelsville/Paia/Kuau	1	3	-2	-66.7%	\$385,000	\$413,667	-\$28,667	-6.9%	\$385,000	\$370,000	+\$15,000	+4.1%	\$385,000	\$1,241,000	-\$856,000	-69.0%
Wailea/Makena	51	83	-32	-38.6%	\$1,650,873	\$1,464,200	+\$186,673	+12.7%	\$1,100,000	\$1,225,000	-\$125,000	-10.2%	\$84,194,500	\$121,528,601	-\$37,334,101	-30.7%
Wailuku	40	68	-28	-41.2%	\$432,242	\$468,755	-\$36,513	-7.8%	\$400,000	\$528,450	-\$128,450	-24.3%	\$17,289,698	\$31,875,345	-\$14,585,647	-45.8%
Lanai	3	1	+2	+200.0%	\$1,136,000	\$155,000	+\$981,000	+632.9%	\$850,000	\$155,000	+\$695,000	+448.4%	\$3,408,000	\$155,000	+\$3,253,000	+2,098.7%
Molokai	12	11	+1	+9.1%	\$187,625	\$154,378	+\$33,247	+21.5%	\$200,000	\$135,000	+\$65,000	+48.1%	\$2,251,500	\$1,698,155	+\$553,345	+32.6%
All MLS	630	811	-181	-22.3%	\$769,806	\$718,822	+\$50,983	+7.1%	\$569,500	\$524,000	+\$45,500	+8.7%	\$484,977,613	\$582,964,976	-\$97,987,363	-16.8%

Fee Simple Condominium Sales – Year to Date

June 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-20 YTD Sales	Jun-19 YTD Sales	Unit Change	Percent Change	Jun-20 YTD Average	Jun-19 YTD Average	Dollar Change	Percent Change	Jun-20 YTD Median	Jun-19 YTD Median	Dollar Change	Percent Change	Jun-20 YTD Volume	Jun-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	73	68	+5	+7.4%	\$1,492,050	\$1,199,808	+\$292,242	+24.4%	\$1,375,000	\$958,084	+\$416,917	+43.5%	\$108,919,631	\$81,586,917	+\$27,332,714	+33.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	18	15	+3	+20.0%	\$146,789	\$186,583	-\$39,794	-21.3%	\$135,000	\$155,000	-\$20,000	-12.9%	\$2,642,200	\$2,798,750	-\$156,550	-5.6%
Kapalua	13	34	-21	-61.8%	\$1,301,615	\$2,196,426	-\$894,811	-40.7%	\$770,000	\$975,000	-\$205,000	-21.0%	\$16,921,000	\$74,678,500	-\$57,757,500	-77.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	211	316	-105	-33.2%	\$602,577	\$531,754	+\$70,822	+13.3%	\$500,000	\$437,500	+\$62,500	+14.3%	\$127,143,645	\$168,034,388	-\$40,890,743	-24.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	71	48	+23	+47.9%	\$723,135	\$499,057	+\$224,077	+44.9%	\$685,000	\$522,500	+\$162,500	+31.1%	\$51,342,567	\$23,954,756	+\$27,387,811	+114.3%
Maalaea	10	12	-2	-16.7%	\$493,395	\$506,625	-\$13,230	-2.6%	\$470,000	\$496,000	-\$26,000	-5.2%	\$4,933,950	\$6,079,500	-\$1,145,550	-18.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	80	117	-37	-31.6%	\$592,405	\$499,701	+\$92,704	+18.6%	\$535,000	\$468,000	+\$67,000	+14.3%	\$47,392,422	\$58,465,015	-\$11,072,593	-18.9%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	3	+2	+66.7%	\$716,400	\$628,333	+\$88,067	+14.0%	\$675,000	\$625,000	+\$50,000	+8.0%	\$3,582,000	\$1,885,000	+\$1,697,000	+90.0%
Spreckelsville/Paia/Kuau	1	3	-2	-66.7%	\$385,000	\$413,667	-\$28,667	-6.9%	\$385,000	\$370,000	+\$15,000	+4.1%	\$385,000	\$1,241,000	-\$856,000	-69.0%
Wailea/Makena	51	83	-32	-38.6%	\$1,650,873	\$1,464,200	+\$186,673	+12.7%	\$1,100,000	\$1,225,000	-\$125,000	-10.2%	\$84,194,500	\$121,528,601	-\$37,334,101	-30.7%
Wailuku	40	68	-28	-41.2%	\$432,242	\$468,755	-\$36,513	-7.8%	\$400,000	\$528,450	-\$128,450	-24.3%	\$17,289,698	\$31,875,345	-\$14,585,647	-45.8%
Lanai	3	1	+2	+200.0%	\$1,136,000	\$155,000	+\$981,000	+632.9%	\$850,000	\$155,000	+\$695,000	+448.4%	\$3,408,000	\$155,000	+\$3,253,000	+2,098.7%
Molokai	11	10	+1	+10.0%	\$196,500	\$163,156	+\$33,345	+20.4%	\$210,000	\$142,500	+\$67,500	+47.4%	\$2,161,500	\$1,631,555	+\$529,945	+32.5%
All MLS	587	778	-191	-24.6%	\$801,220	\$737,679	+\$63,541	+8.6%	\$595,000	\$528,450	+\$66,550	+12.6%	\$470,316,113	\$573,914,327	-\$103,598,214	-18.1%

Leasehold Condominium Sales – Year to Date

June 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-20 YTD Sales	Jun-19 YTD Sales	Unit Change	Percent Change	Jun-20 YTD Average	Jun-19 YTD Average	Dollar Change	Percent Change	Jun-20 YTD Median	Jun-19 YTD Median	Dollar Change	Percent Change	Jun-20 YTD Volume	Jun-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	9	5	+4	+80.0%	\$462,722	\$477,000	-\$14,278	-3.0%	\$420,000	\$340,000	+\$80,000	+23.5%	\$4,164,500	\$2,385,000	+\$1,779,500	+74.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	5	2	+3	+150.0%	\$341,800	\$505,000	-\$163,200	-32.3%	\$270,000	\$505,000	-\$235,000	-46.5%	\$1,709,000	\$1,010,000	+\$699,000	+69.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	0	+1	--	\$155,000	--	--	--	\$155,000	--	--	--	\$155,000	\$0	+\$155,000	--
Maalaea	9	7	+2	+28.6%	\$318,889	\$369,286	-\$50,397	-13.6%	\$299,500	\$325,000	-\$25,500	-7.8%	\$2,870,000	\$2,585,000	+\$285,000	+11.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	18	18	0	0.0%	\$315,167	\$166,892	+\$148,275	+88.8%	\$166,250	\$143,500	+\$22,750	+15.9%	\$5,673,000	\$3,004,049	+\$2,668,951	+88.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$90,000	\$66,600	+\$23,400	+35.1%	\$90,000	\$66,600	+\$23,400	+35.1%	\$90,000	\$66,600	+\$23,400	+35.1%
All MLS	43	33	+10	+30.3%	\$340,965	\$274,262	+\$66,703	+24.3%	\$289,000	\$175,000	+\$114,000	+65.1%	\$14,661,500	\$9,050,649	+\$5,610,851	+62.0%

Land Sales – Year to Date

June 2020 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-20 YTD Sales	Jun-19 YTD Sales	Unit Change	Percent Change	Jun-20 YTD Average	Jun-19 YTD Average	Dollar Change	Percent Change	Jun-20 YTD Median	Jun-19 YTD Median	Dollar Change	Percent Change	Jun-20 YTD Volume	Jun-19 YTD Volume	Dollar Change	Percent Change
Haiku	13	20	-7	-35.0%	\$540,038	\$446,444	+\$93,595	+21.0%	\$409,000	\$462,625	-\$53,625	-11.6%	\$7,020,500	\$8,928,875	-\$1,908,375	-21.4%
Hana	5	6	-1	-16.7%	\$1,134,800	\$669,500	+\$465,300	+69.5%	\$825,000	\$647,500	+\$177,500	+27.4%	\$5,674,000	\$4,017,000	+\$1,657,000	+41.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	6	-1	-16.7%	\$455,715	\$805,417	-\$349,702	-43.4%	\$370,000	\$860,000	-\$490,000	-57.0%	\$2,278,575	\$4,832,500	-\$2,553,925	-52.8%
Kahakuloa	3	1	+2	+200.0%	\$418,333	\$360,000	+\$58,333	+16.2%	\$425,000	\$360,000	+\$65,000	+18.1%	\$1,255,000	\$360,000	+\$895,000	+248.6%
Kahului	1	0	+1	--	\$225,000	--	--	--	\$225,000	--	--	--	\$225,000	\$0	+\$225,000	--
Kapalua	2	2	0	0.0%	\$800,000	\$1,575,000	-\$775,000	-49.2%	\$800,000	\$1,575,000	-\$775,000	-49.2%	\$1,600,000	\$3,150,000	-\$1,550,000	-49.2%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	6	-3	-50.0%	\$523,333	\$729,783	-\$206,450	-28.3%	\$330,000	\$480,850	-\$150,850	-31.4%	\$1,570,000	\$4,378,700	-\$2,808,700	-64.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	17	13	+4	+30.8%	\$478,991	\$484,385	-\$5,393	-1.1%	\$415,000	\$410,000	+\$5,000	+1.2%	\$8,142,850	\$6,297,000	+\$1,845,850	+29.3%
Lahaina	3	6	-3	-50.0%	\$1,143,167	\$1,483,167	-\$340,000	-22.9%	\$1,504,500	\$1,774,500	-\$270,000	-15.2%	\$3,429,500	\$8,899,000	-\$5,469,500	-61.5%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	4	5	-1	-20.0%	\$434,500	\$643,600	-\$209,100	-32.5%	\$430,000	\$533,000	-\$103,000	-19.3%	\$1,738,000	\$3,218,000	-\$1,480,000	-46.0%
Maui Meadows	0	1	-1	-100.0%	--	\$316,000	--	--	--	\$316,000	--	--	\$0	\$316,000	-\$316,000	-100.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	1	5	-4	-80.0%	\$370,000	\$498,900	-\$128,900	-25.8%	\$370,000	\$498,750	-\$128,750	-25.8%	\$370,000	\$2,494,500	-\$2,124,500	-85.2%
Spreckelsville/Paia/Kuau	0	1	-1	-100.0%	--	\$1,600,000	--	--	--	\$1,600,000	--	--	\$0	\$1,600,000	-\$1,600,000	-100.0%
Wailea/Makena	1	7	-6	-85.7%	\$675,000	\$6,140,929	-\$5,465,929	-89.0%	\$675,000	\$950,000	-\$275,000	-28.9%	\$675,000	\$42,986,500	-\$42,311,500	-98.4%
Wailuku	6	8	-2	-25.0%	\$330,750	\$355,904	-\$25,154	-7.1%	\$337,500	\$340,000	-\$2,500	-0.7%	\$1,984,500	\$2,491,330	-\$506,830	-20.3%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	6	4	+2	+50.0%	\$134,917	\$203,333	-\$68,417	-33.6%	\$107,500	\$182,500	-\$75,000	-41.1%	\$809,500	\$720,000	+\$89,500	+12.4%
All MLS	70	91	-21	-23.1%	\$525,320	\$1,062,690	-\$537,370	-50.6%	\$404,500	\$495,000	-\$90,500	-18.3%	\$36,772,425	\$94,689,405	-\$57,916,980	-61.2%