

Monthly Indicators



May 2021

As the weather warms and pandemic restrictions ease across much of the country, the U.S. housing market shows little sign of cooling. Robust buyer demand, fueled by low mortgage rates, continues to outpace supply, which remains near historic lows. Nationwide, inventory remains much lower than it was at this time last year, and sales prices are surging as a result.

New Listings increased 27.7 percent for Single Family homes and 12.3 percent for Condominium homes. Pending Sales increased 57.3 percent for Single Family homes and 231.3 percent for Condominium homes. Inventory decreased 53.9 percent for Single Family homes and 62.2 percent for Condominium homes.

Median Sales Price increased 29.9 percent to \$1,039,000 for Single Family homes but decreased 9.6 percent to \$615,000 for Condominium homes. Days on Market decreased 0.7 percent for Single Family homes and 12.0 percent for Condominium homes. Months Supply of Inventory decreased 66.0 percent for Single Family homes and 74.1 percent for Condominium homes.

With such limited supply of existing homes to purchase, all eyes are on home builders to provide a much-needed boost of inventory to the market to help meet buyer demand. However, increasing material and labor costs, along with supply chain challenges, have contributed to significantly higher construction costs, with builders passing these costs on to homebuyers. And while the warmer temperatures, rising sales prices, and the reopening of the economy may draw more sellers to the market, historically low levels of homes for sale are likely to continue for some time.

Quick Facts

+ 292.3%

Change in Number of
Closed Sales
All Properties

+ 1.3%

Change in Number of
Median Sales Price
All Properties

- 55.5%

Change in Number of
Homes for Sale
All Properties

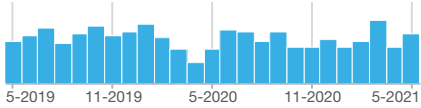
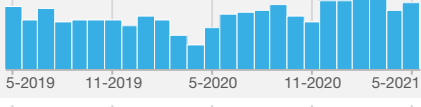
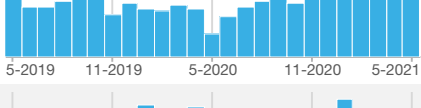
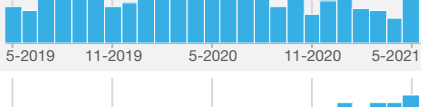

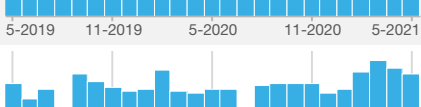
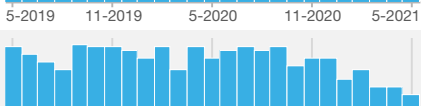
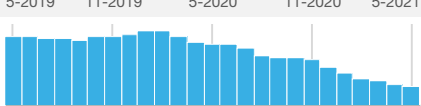
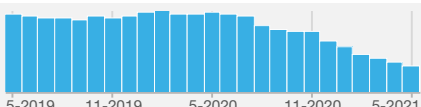

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	5-2020	5-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		101	129	+ 27.7%	545	607	+ 11.4%
Pending Sales		75	118	+ 57.3%	366	622	+ 69.9%
Closed Sales		42	121	+ 188.1%	385	580	+ 50.6%
Days on Market Until Sale		136	135	- 0.7%	142	127	- 10.6%
Median Sales Price		\$800,000	\$1,039,000	+ 29.9%	\$765,173	\$975,000	+ 27.4%
Average Sales Price		\$1,287,678	\$1,739,177	+ 35.1%	\$1,068,412	\$1,730,979	+ 62.0%
Percent of List Price Received		96.9%	97.9%	+ 1.0%	97.1%	98.1%	+ 1.0%
Housing Affordability Index		47	37	- 21.3%	50	40	- 20.0%
Inventory of Homes for Sale		440	203	- 53.9%	—	—	—
Months Supply of Inventory		5.3	1.8	- 66.0%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



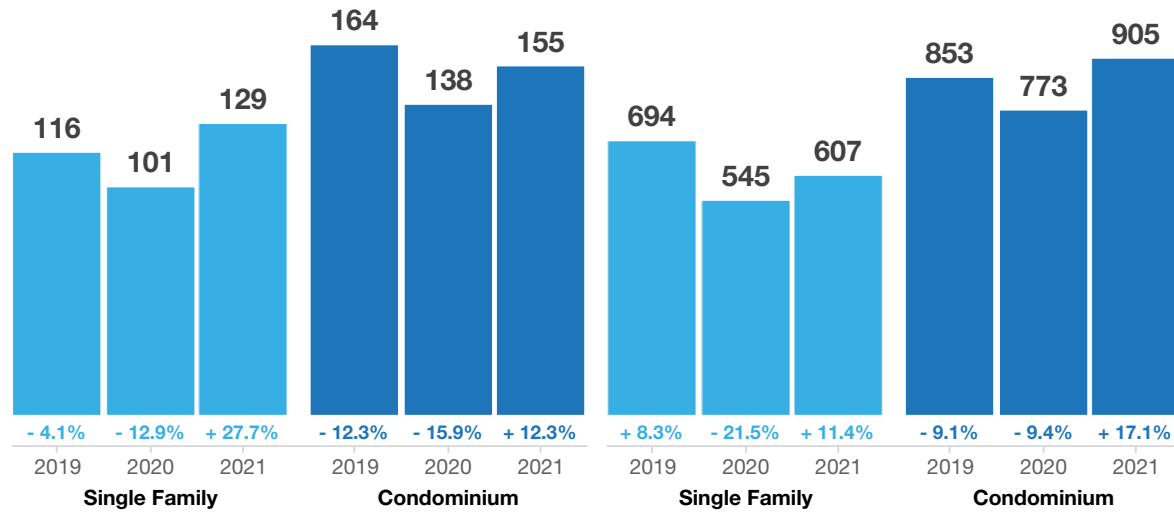
Key Metrics	Historical Sparkbars	5-2020	5-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		138	155	+ 12.3%	773	905	+ 17.1%
Pending Sales		64	212	+ 231.3%	423	1,166	+ 175.7%
Closed Sales		54	241	+ 346.3%	564	1,018	+ 80.5%
Days on Market Until Sale		166	146	- 12.0%	149	144	- 3.4%
Median Sales Price		\$680,000	\$615,000	- 9.6%	\$575,000	\$620,000	+ 7.8%
Average Sales Price		\$759,440	\$1,003,263	+ 32.1%	\$765,818	\$941,133	+ 22.9%
Percent of List Price Received		97.7%	98.4%	+ 0.7%	97.5%	97.8%	+ 0.3%
Housing Affordability Index		56	63	+ 12.5%	66	62	- 6.1%
Inventory of Homes for Sale		593	224	- 62.2%	—	—	—
Months Supply of Inventory		5.4	1.4	- 74.1%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.

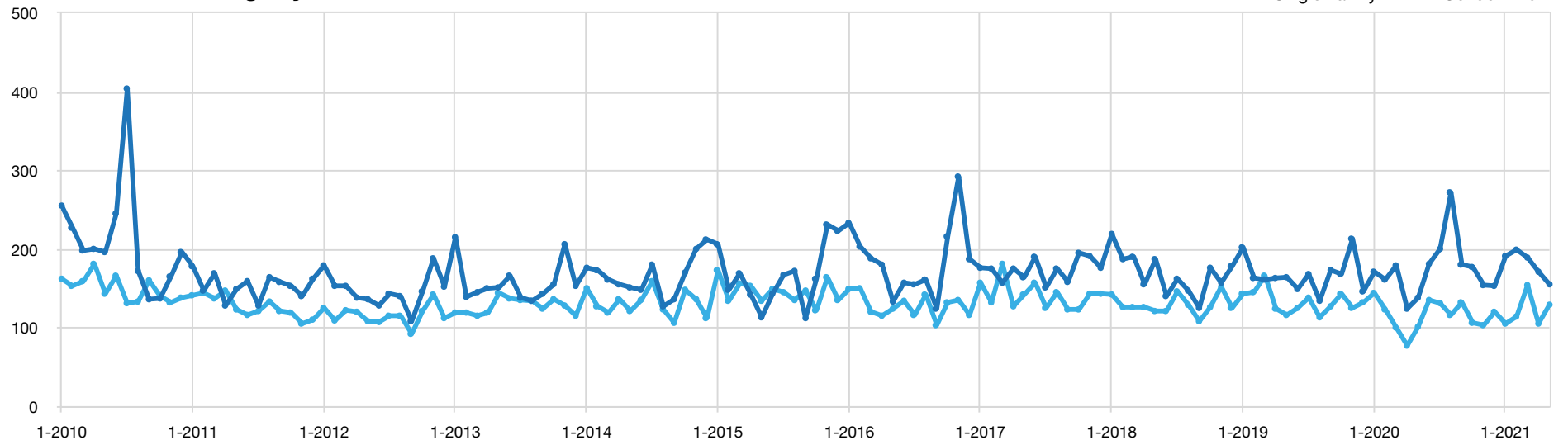


May



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	135	+ 8.0%	181	+ 21.5%
Jul-2020	131	- 5.1%	200	+ 19.0%
Aug-2020	116	+ 2.7%	272	+ 103.0%
Sep-2020	132	+ 3.9%	180	+ 4.0%
Oct-2020	106	- 25.9%	177	+ 5.4%
Nov-2020	103	- 17.6%	154	- 27.7%
Dec-2020	120	- 9.1%	153	+ 4.8%
Jan-2021	105	- 27.1%	191	+ 11.7%
Feb-2021	114	- 7.3%	199	+ 23.6%
Mar-2021	154	+ 54.0%	189	+ 5.6%
Apr-2021	105	+ 36.4%	171	+ 37.9%
May-2021	129	+ 27.7%	155	+ 12.3%
12-Month Avg	121	0.0%	185	+ 15.6%

Historical New Listings by Month



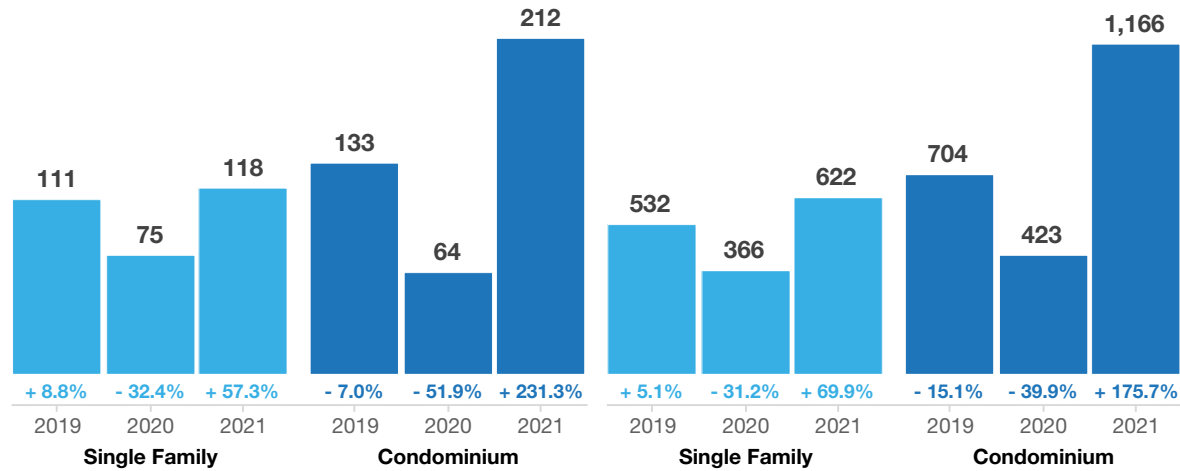
Pending Sales

A count of the properties on which offers have been accepted in a given month.



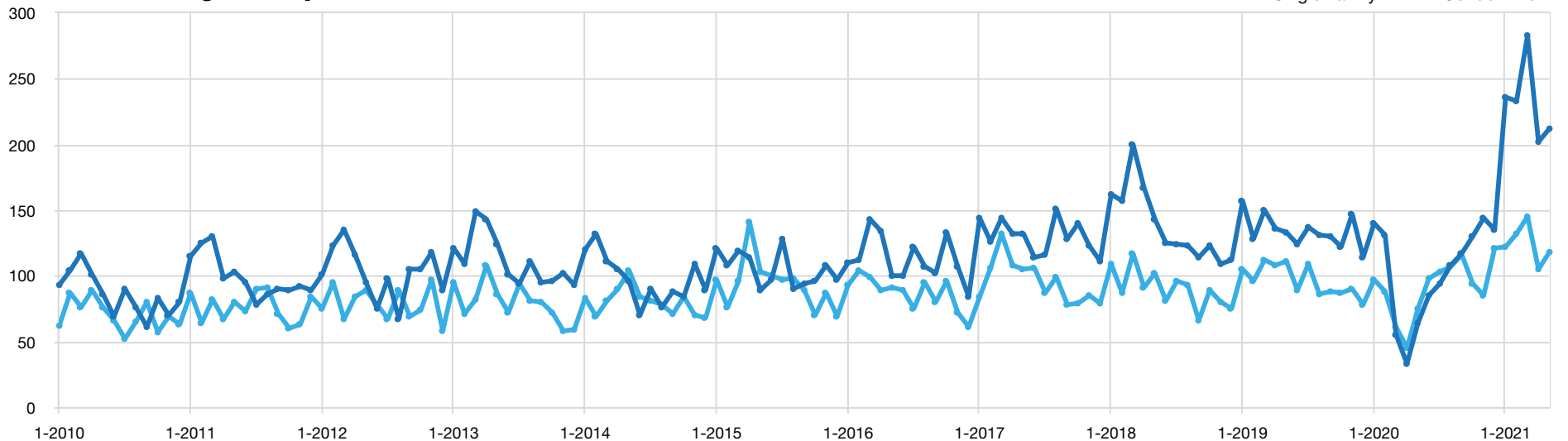
May

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	98	+ 10.1%	85	- 31.5%
Jul-2020	103	- 5.5%	94	- 31.4%
Aug-2020	107	+ 24.4%	108	- 17.6%
Sep-2020	116	+ 31.8%	117	- 10.0%
Oct-2020	94	+ 8.0%	130	+ 6.6%
Nov-2020	85	- 5.6%	144	- 2.0%
Dec-2020	121	+ 55.1%	135	+ 18.4%
Jan-2021	122	+ 25.8%	236	+ 68.6%
Feb-2021	132	+ 50.0%	233	+ 77.9%
Mar-2021	145	+ 137.7%	283	+ 414.5%
Apr-2021	105	+ 133.3%	202	+ 512.1%
May-2021	118	+ 57.3%	212	+ 231.3%
12-Month Avg	112	+ 34.9%	165	+ 48.6%

Historical Pending Sales by Month



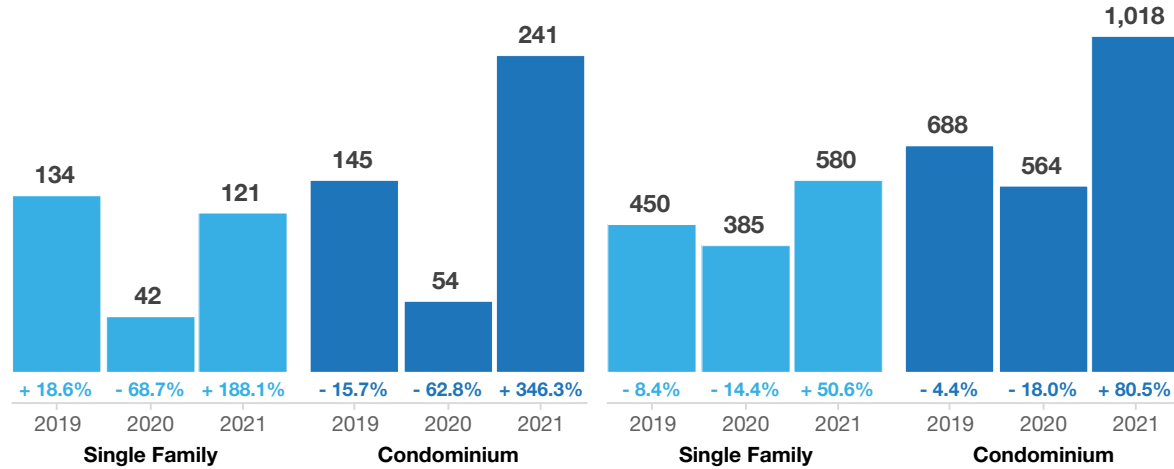
Closed Sales

A count of the actual sales that closed in a given month.



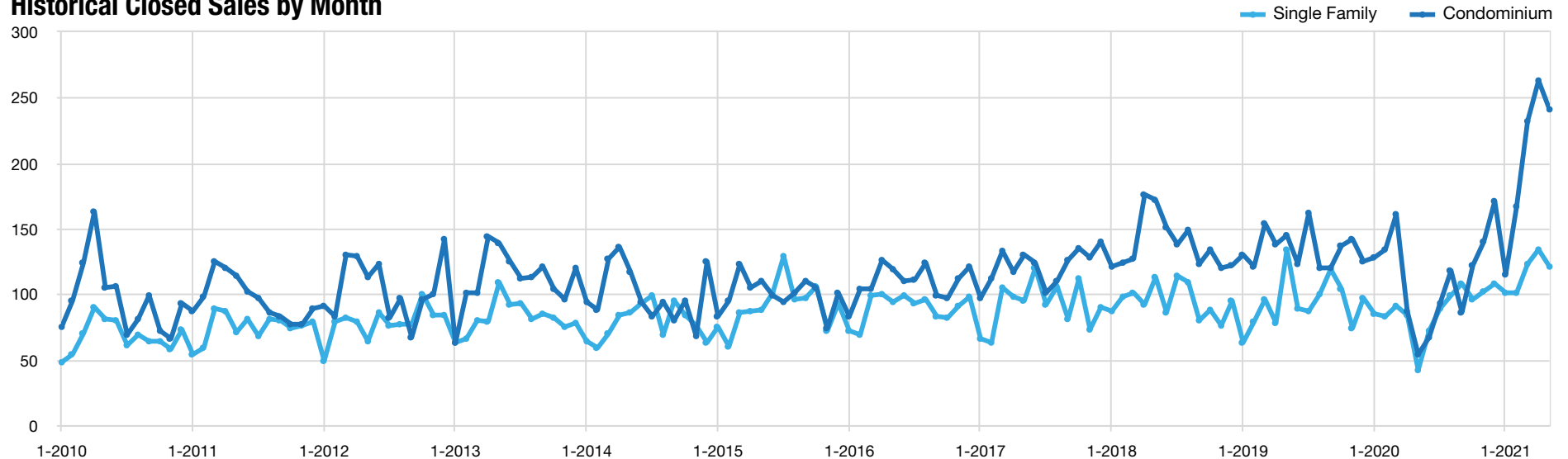
May

Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	72	-19.1%	67	-45.5%
Jul-2020	89	+2.3%	93	-42.6%
Aug-2020	99	-1.0%	118	-1.7%
Sep-2020	108	-9.2%	86	-28.3%
Oct-2020	96	-7.7%	122	-10.9%
Nov-2020	102	+37.8%	140	-1.4%
Dec-2020	108	+11.3%	171	+36.8%
Jan-2021	101	+18.8%	115	-10.2%
Feb-2021	101	+21.7%	167	+24.6%
Mar-2021	123	+35.2%	232	+44.1%
Apr-2021	134	+59.5%	263	+202.3%
May-2021	121	+188.1%	241	+346.3%
12-Month Avg	105	+19.3%	151	+21.8%

Historical Closed Sales by Month

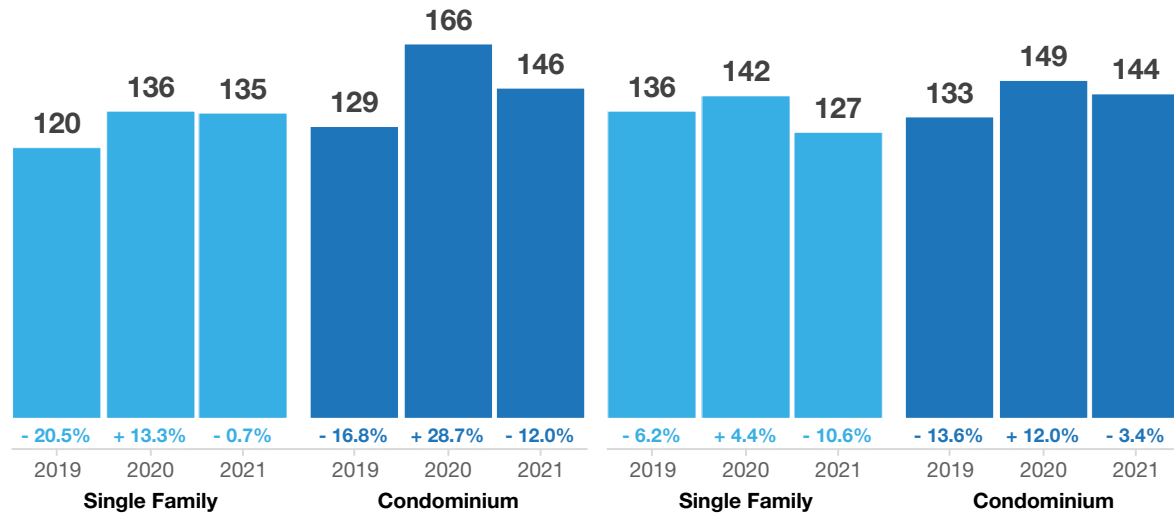


Days on Market Until Sale

Average number of days between when a property is listed and when it closed in a given month.



May

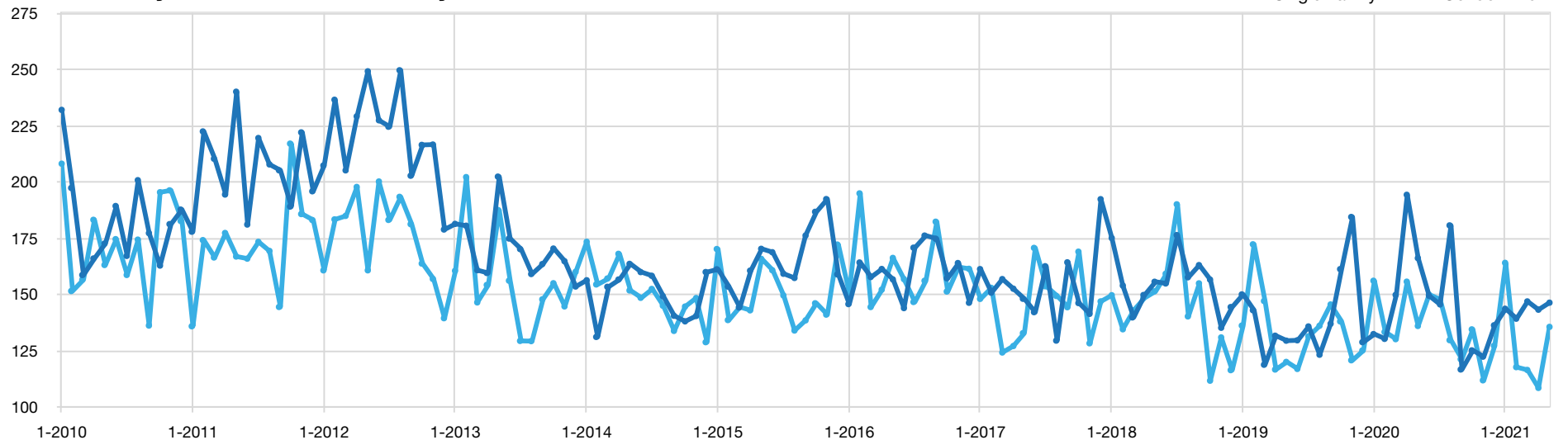


Year to Date

Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	150	+ 28.2%	149	+ 15.5%
Jul-2020	148	+ 13.0%	145	+ 7.4%
Aug-2020	129	- 5.1%	180	+ 46.3%
Sep-2020	121	- 16.6%	116	- 15.3%
Oct-2020	134	- 2.9%	125	- 22.4%
Nov-2020	111	- 7.5%	122	- 33.7%
Dec-2020	127	+ 1.6%	136	+ 6.3%
Jan-2021	164	+ 5.1%	143	+ 8.3%
Feb-2021	117	- 12.0%	139	+ 6.9%
Mar-2021	116	- 10.8%	147	- 2.0%
Apr-2021	108	- 30.3%	143	- 26.3%
May-2021	135	- 0.7%	146	- 12.0%
12-Month Avg*	129	- 5.0%	142	- 2.9%

* Days on Market for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

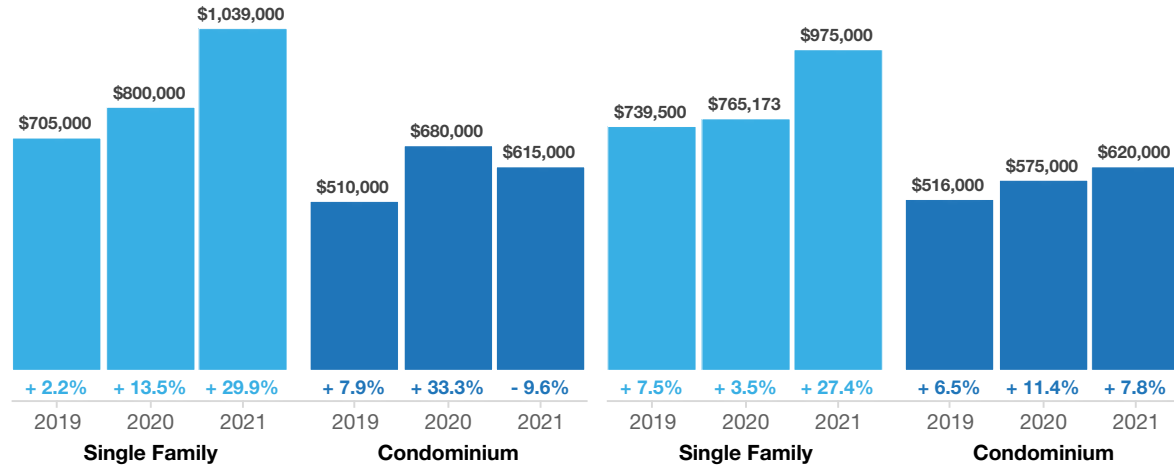


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



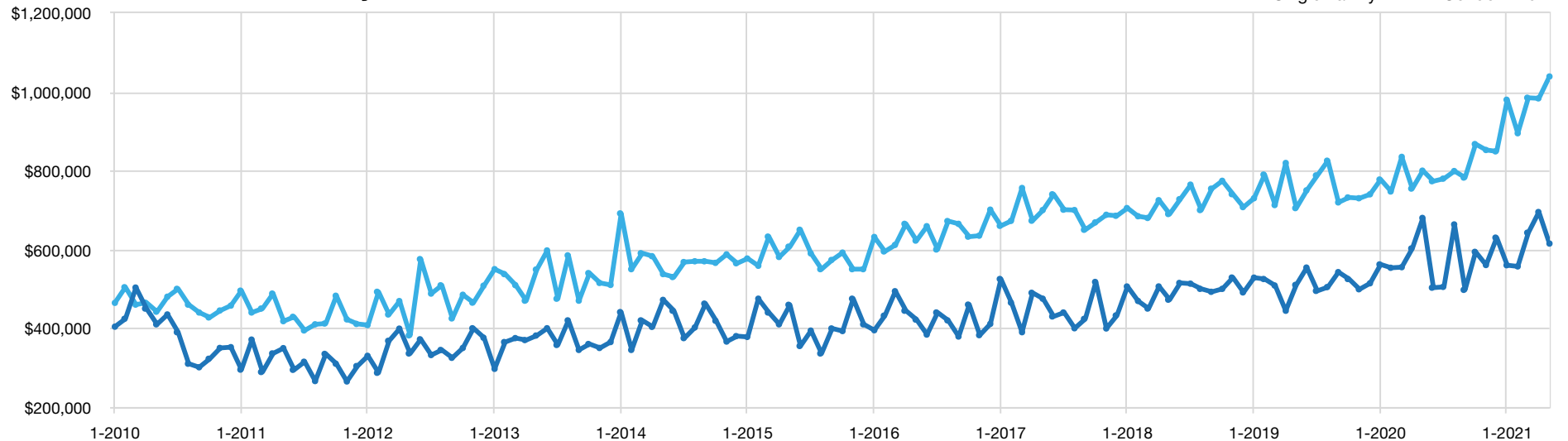
May



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	\$773,250	+ 3.1%	\$503,000	- 9.2%
Jul-2020	\$779,690	- 1.1%	\$505,000	+ 2.0%
Aug-2020	\$799,000	- 3.2%	\$663,500	+ 31.5%
Sep-2020	\$782,500	+ 8.8%	\$497,500	- 8.3%
Oct-2020	\$867,500	+ 18.5%	\$593,900	+ 13.1%
Nov-2020	\$852,500	+ 16.8%	\$560,500	+ 12.3%
Dec-2020	\$849,000	+ 14.7%	\$630,000	+ 22.5%
Jan-2021	\$980,000	+ 26.0%	\$560,000	- 0.4%
Feb-2021	\$895,000	+ 19.8%	\$556,990	+ 0.6%
Mar-2021	\$985,000	+ 18.0%	\$642,500	+ 15.8%
Apr-2021	\$983,500	+ 30.3%	\$695,000	+ 15.4%
May-2021	\$1,039,000	+ 29.9%	\$615,000	- 9.6%
12-Month Avg*	\$869,000	+ 15.1%	\$600,000	+ 12.1%

* Median Sales Price for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

Historical Median Sales Price by Month



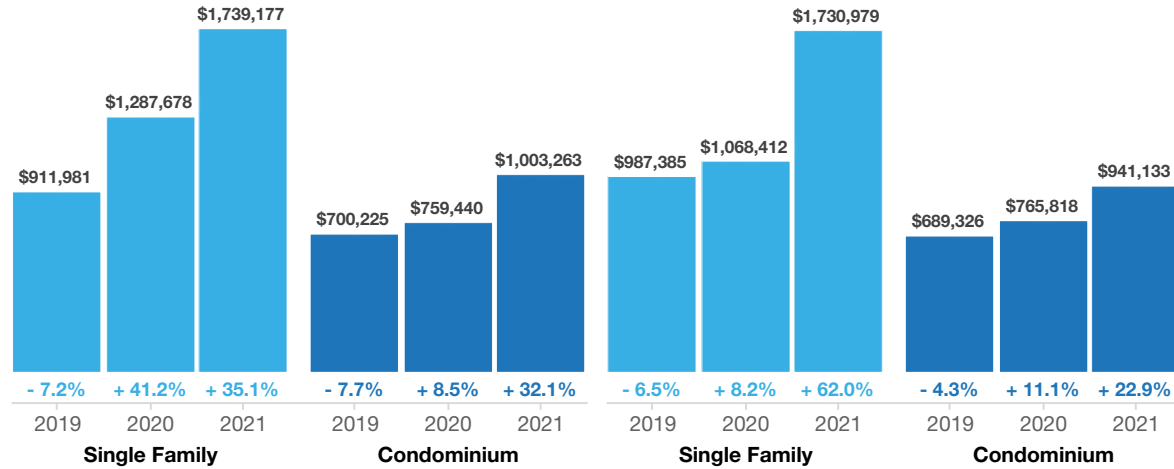
Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



May

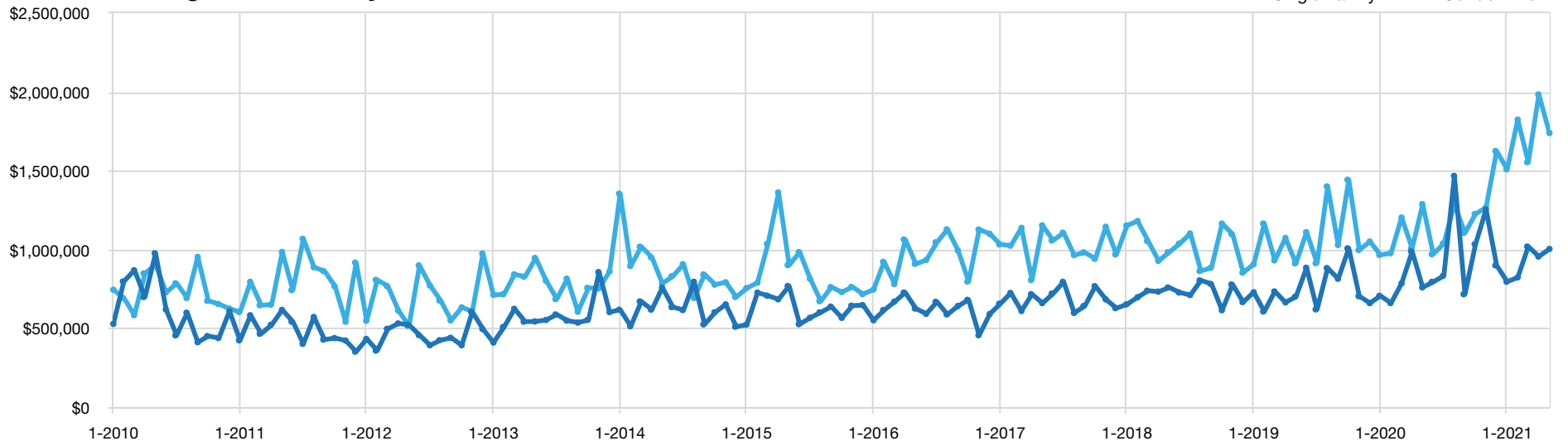
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	\$969,948	- 12.6%	\$794,081	- 10.2%
Jul-2020	\$1,037,229	+ 13.6%	\$832,603	+ 34.4%
Aug-2020	\$1,284,432	- 8.3%	\$1,466,970	+ 66.4%
Sep-2020	\$1,104,911	+ 7.5%	\$716,109	- 12.0%
Oct-2020	\$1,224,740	- 15.1%	\$1,032,909	+ 2.6%
Nov-2020	\$1,266,251	+ 27.1%	\$1,253,660	+ 78.1%
Dec-2020	\$1,624,298	+ 54.7%	\$899,041	+ 36.3%
Jan-2021	\$1,508,568	+ 56.3%	\$795,440	+ 12.7%
Feb-2021	\$1,824,061	+ 86.8%	\$822,458	+ 24.7%
Mar-2021	\$1,553,529	+ 29.2%	\$1,018,389	+ 29.8%
Apr-2021	\$1,983,941	+ 96.9%	\$955,111	- 3.3%
May-2021	\$1,739,177	+ 35.1%	\$1,003,263	+ 32.1%
12-Month Avg*	\$1,463,129	+ 31.1%	\$979,978	+ 25.6%

* Avg. Sales Price for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

Historical Average Sales Price by Month



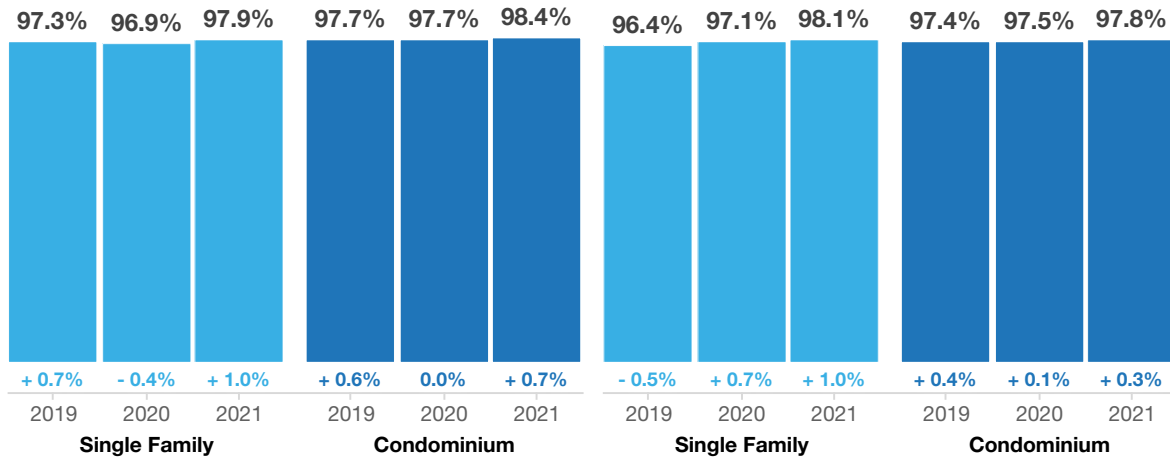
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



May

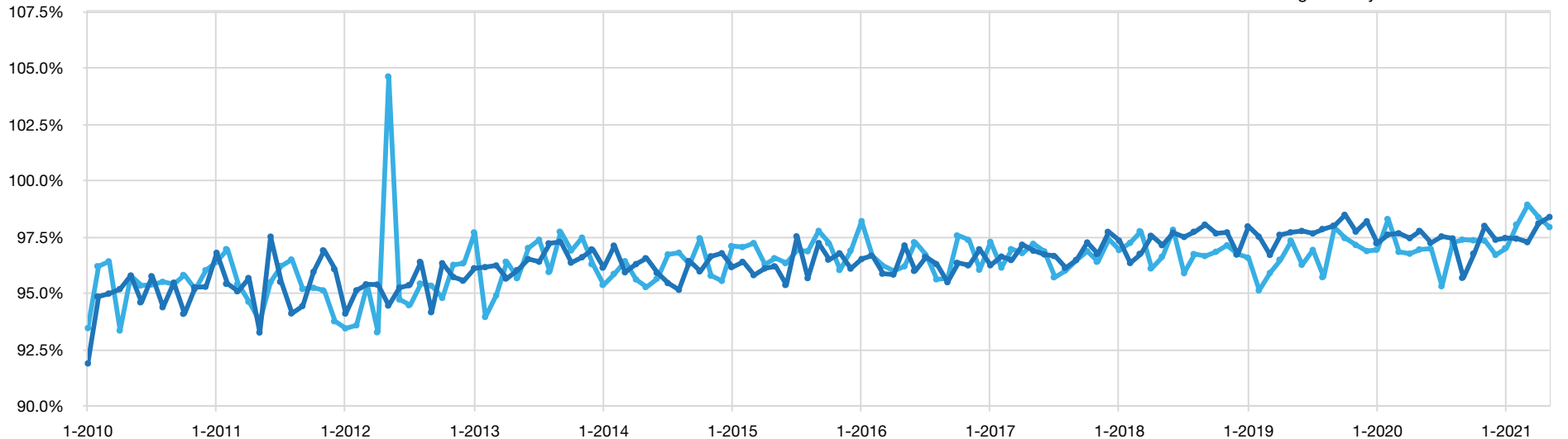
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	97.0%	+ 0.8%	97.2%	- 0.5%
Jul-2020	95.3%	- 1.7%	97.5%	- 0.1%
Aug-2020	97.2%	+ 1.6%	97.4%	- 0.4%
Sep-2020	97.4%	- 0.5%	95.7%	- 2.3%
Oct-2020	97.3%	- 0.1%	96.7%	- 1.8%
Nov-2020	97.3%	+ 0.2%	98.0%	+ 0.3%
Dec-2020	96.7%	- 0.1%	97.3%	- 0.9%
Jan-2021	97.0%	+ 0.1%	97.4%	+ 0.2%
Feb-2021	98.0%	- 0.3%	97.4%	- 0.2%
Mar-2021	98.9%	+ 2.2%	97.2%	- 0.4%
Apr-2021	98.4%	+ 1.8%	98.1%	+ 0.7%
May-2021	97.9%	+ 1.0%	98.4%	+ 0.7%
12-Month Avg*	97.4%	+ 0.5%	97.5%	- 0.3%

* Pct. of List Price Received for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

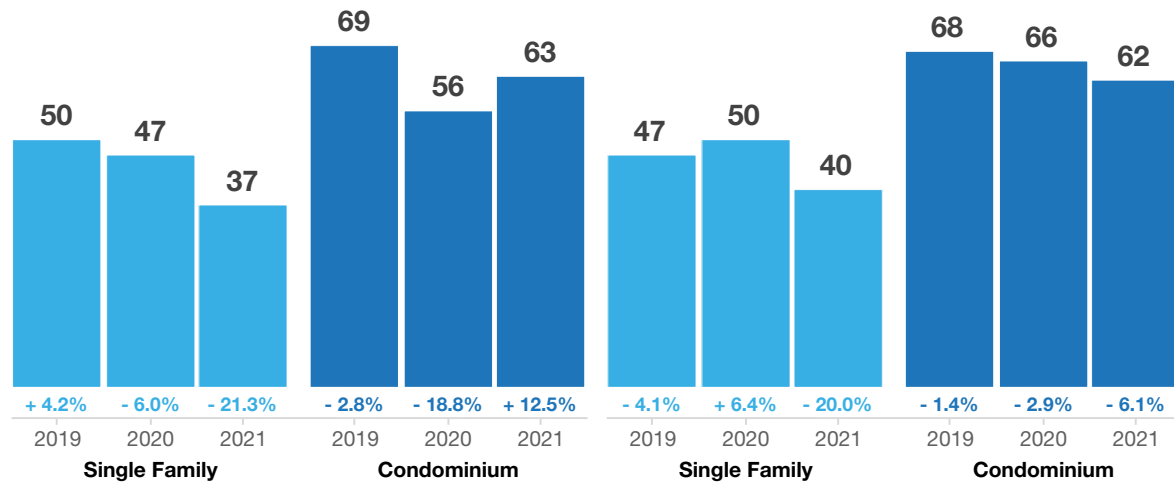


Housing Affordability Index

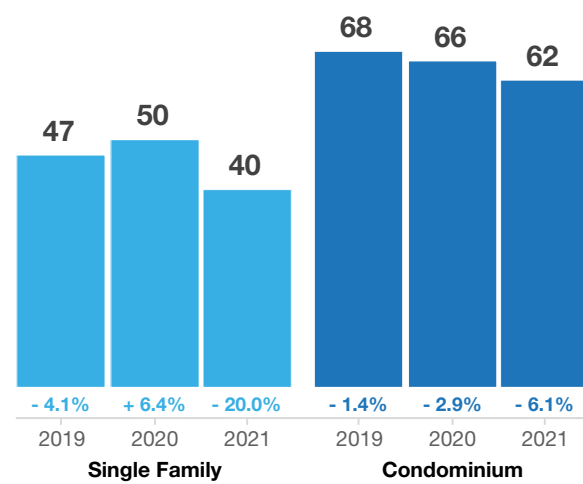
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



May

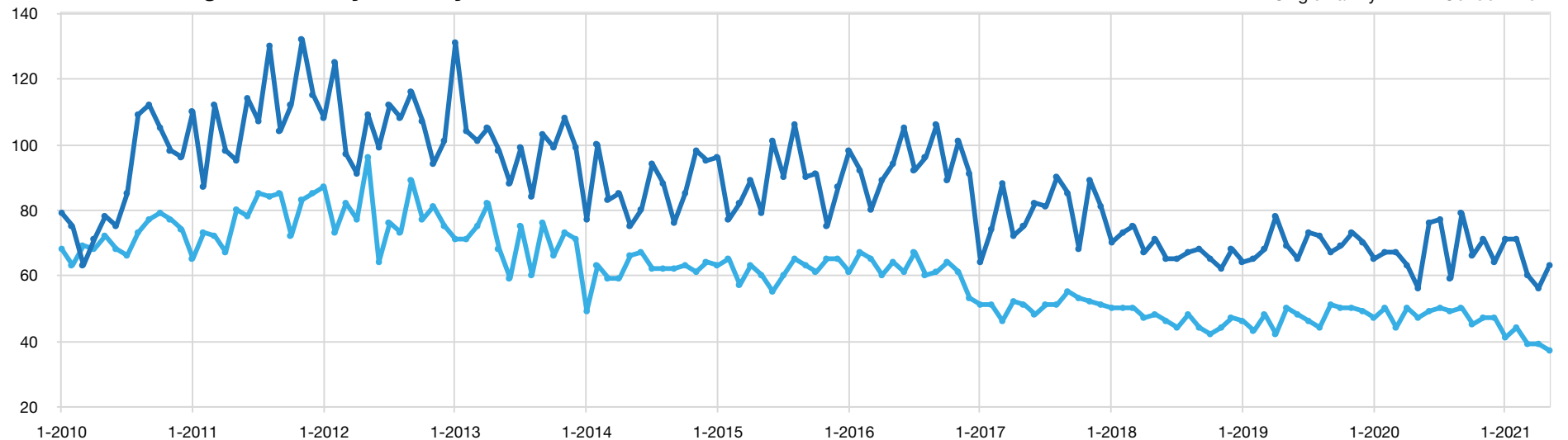


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	49	+ 2.1%	76	+ 16.9%
Jul-2020	50	+ 8.7%	77	+ 5.5%
Aug-2020	49	+ 11.4%	59	- 18.1%
Sep-2020	50	- 2.0%	79	+ 17.9%
Oct-2020	45	- 10.0%	66	- 4.3%
Nov-2020	47	- 6.0%	71	- 2.7%
Dec-2020	47	- 4.1%	64	- 8.6%
Jan-2021	41	- 12.8%	71	+ 9.2%
Feb-2021	44	- 12.0%	71	+ 6.0%
Mar-2021	39	- 11.4%	60	- 10.4%
Apr-2021	39	- 22.0%	56	- 11.1%
May-2021	37	- 21.3%	63	+ 12.5%
12-Month Avg	45	- 6.3%	68	+ 1.5%

Historical Housing Affordability Index by Month

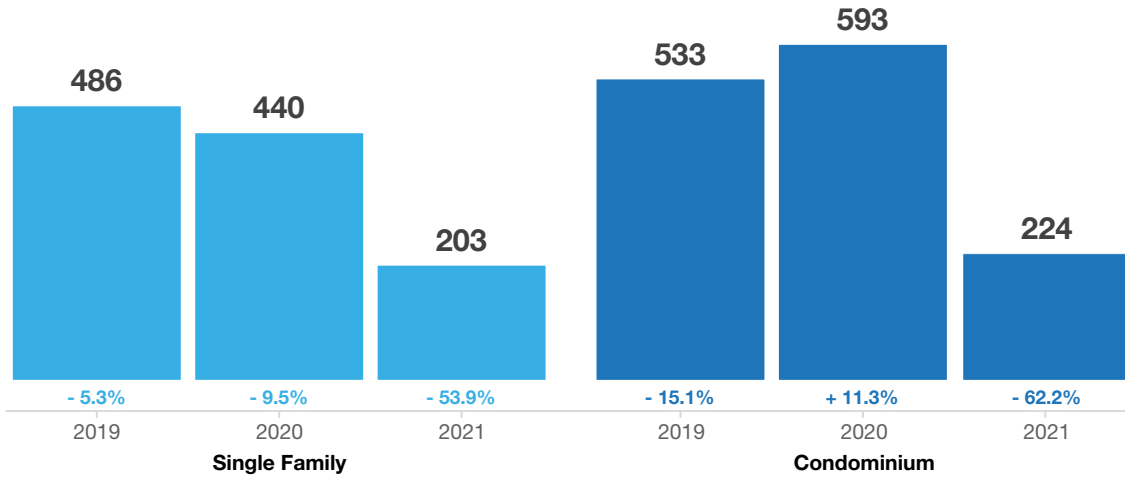


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

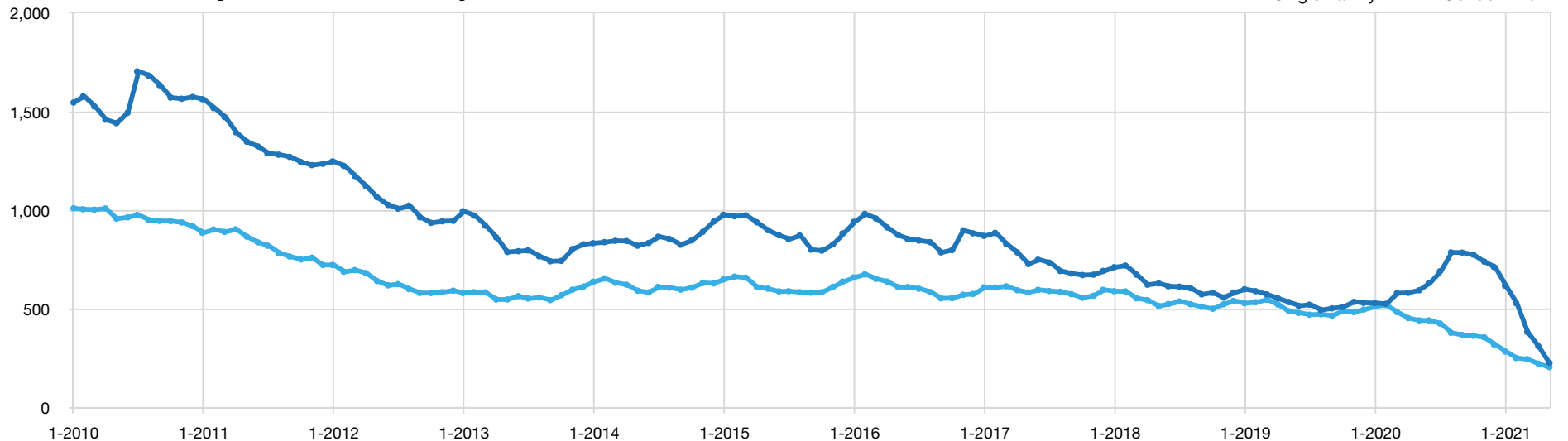


May



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	440	- 7.9%	630	+ 22.6%
Jul-2020	424	- 9.6%	689	+ 32.5%
Aug-2020	377	- 20.0%	785	+ 59.2%
Sep-2020	366	- 21.1%	784	+ 56.5%
Oct-2020	362	- 25.8%	774	+ 52.4%
Nov-2020	354	- 26.6%	738	+ 38.2%
Dec-2020	318	- 35.8%	711	+ 34.4%
Jan-2021	282	- 44.8%	616	+ 16.7%
Feb-2021	249	- 51.9%	527	+ 0.6%
Mar-2021	243	- 49.6%	381	- 34.1%
Apr-2021	220	- 51.3%	309	- 46.7%
May-2021	203	- 53.9%	224	- 62.2%
12-Month Avg	320	- 33.2%	597	+ 11.8%

Historical Inventory of Homes for Sale by Month

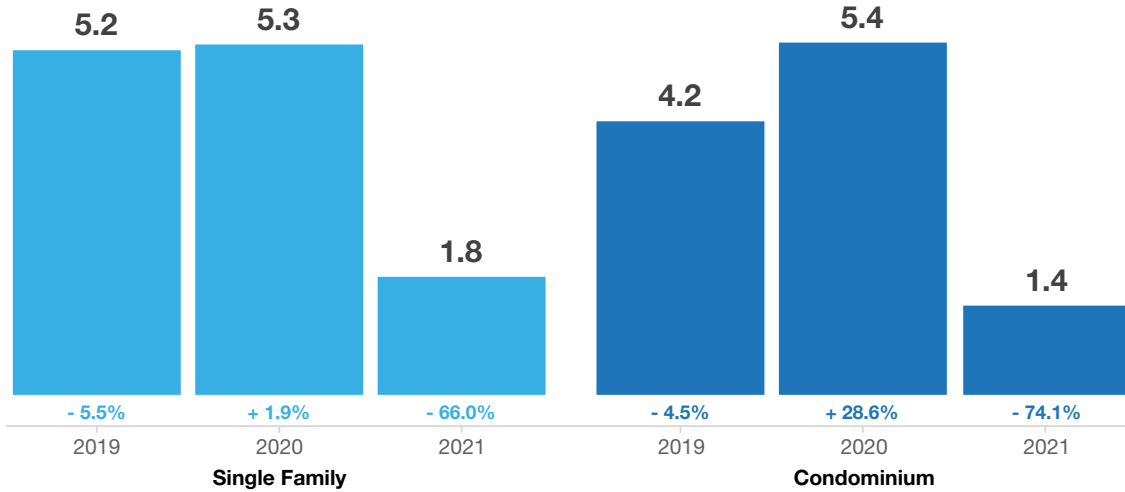


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



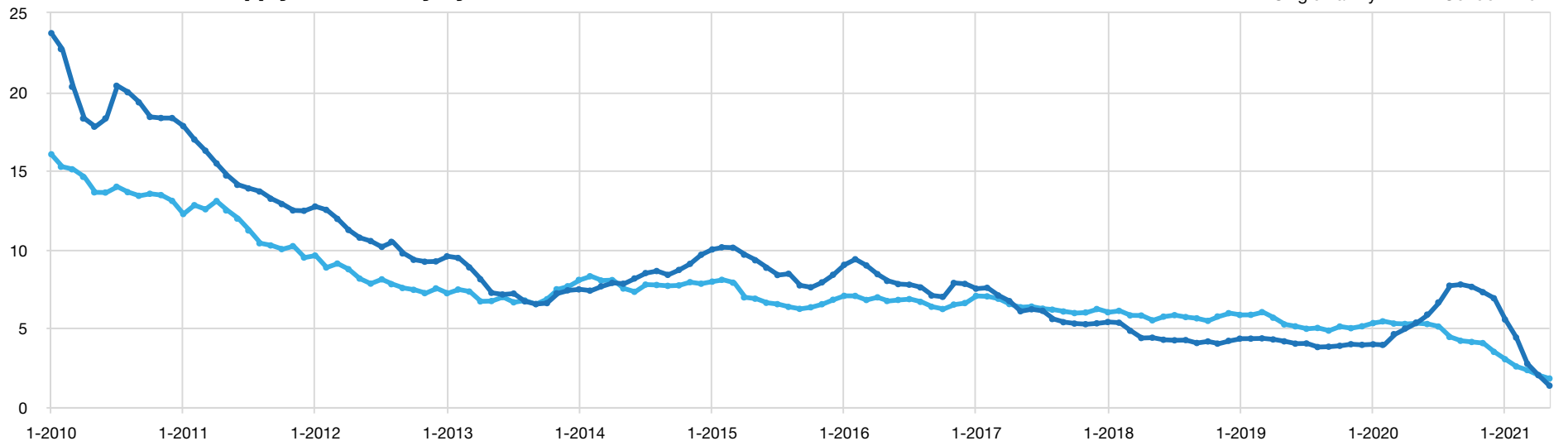
May



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jun-2020	5.3	+ 3.9%	5.9	+ 47.5%
Jul-2020	5.1	+ 2.0%	6.6	+ 65.0%
Aug-2020	4.4	- 12.0%	7.7	+ 102.6%
Sep-2020	4.2	- 14.3%	7.8	+ 105.3%
Oct-2020	4.1	- 19.6%	7.6	+ 94.9%
Nov-2020	4.1	- 18.0%	7.3	+ 82.5%
Dec-2020	3.5	- 31.4%	6.9	+ 76.9%
Jan-2021	3.0	- 43.4%	5.5	+ 37.5%
Feb-2021	2.6	- 51.9%	4.4	+ 12.8%
Mar-2021	2.3	- 56.6%	2.8	- 39.1%
Apr-2021	2.0	- 62.3%	2.0	- 60.0%
May-2021	1.8	- 66.0%	1.4	- 74.1%
12-Month Avg*	3.5	- 31.3%	5.5	+ 30.7%

* Months Supply for all properties from June 2020 through May 2021. This is not the average of the individual figures above.

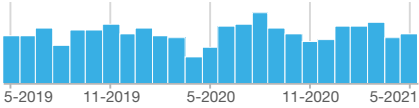
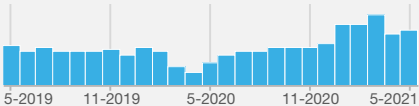
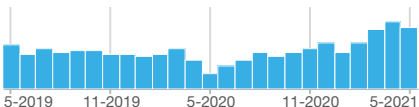
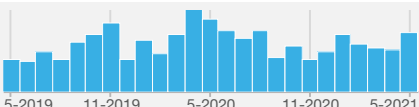


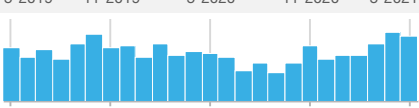
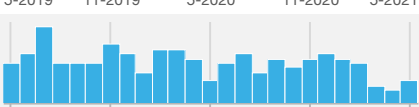
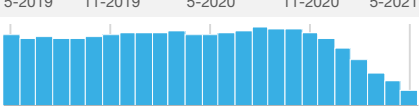

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	5-2020	5-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		258	318	+ 23.3%	1,450	1,709	+ 17.9%
Pending Sales		151	372	+ 146.4%	846	2,011	+ 137.7%
Closed Sales		104	408	+ 292.3%	1,011	1,794	+ 77.4%
Days on Market Until Sale		164	153	- 6.7%	151	144	- 4.6%
Median Sales Price		\$755,338	\$765,000	+ 1.3%	\$680,000	\$769,000	+ 13.1%
Average Sales Price		\$956,330	\$1,205,614	+ 26.1%	\$866,679	\$1,181,944	+ 36.4%
Percent of List Price Received		97.1%	97.9%	+ 0.8%	97.2%	97.6%	+ 0.4%
Housing Affordability Index		50	50	0.0%	56	50	- 10.7%
Inventory of Homes for Sale		1,338	595	- 55.5%	—	—	—
Months Supply of Inventory		6.5	1.9	- 70.8%	—	—	—

Single Family Monthly Sales Volume

May 2021



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	May 2021			April 2021			May 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	9	\$11,284,000	\$1,115,000	7	\$9,302,000	\$950,000	2	\$1,630,000	\$815,000
Hana	1	\$700,000	\$700,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	5	\$9,646,666	\$1,920,000	10	\$22,505,000	\$2,177,500	3	\$7,515,000	\$1,900,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$3,094,000	\$782,000	15	\$12,040,100	\$825,100	5	\$3,380,000	\$670,000
Kapalua	5	\$29,770,000	\$4,150,000	8	\$50,995,000	\$5,315,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	14	\$22,694,999	\$945,000	14	\$22,983,000	\$1,137,500	3	\$4,970,000	\$820,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	8	\$8,082,000	\$910,000	11	\$14,388,500	\$885,000	3	\$2,566,750	\$815,000
Lahaina	8	\$25,953,000	\$3,050,000	10	\$13,899,000	\$1,024,500	3	\$7,350,000	\$2,850,000
Maalaea	1	\$2,475,000	\$2,475,000	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	8	\$5,500,346	\$777,000	2	\$1,730,000	\$865,000	2	\$2,234,000	\$1,117,000
Maui Meadows	3	\$4,660,000	\$1,565,000	7	\$10,691,500	\$1,459,000	1	\$1,100,000	\$1,100,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	5	\$5,910,000	\$1,200,000	7	\$6,742,000	\$975,000	1	\$1,990,000	\$1,990,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	6	\$4,833,000	\$655,000	6	\$5,613,000	\$899,000	3	\$2,427,500	\$800,000
Spreckelsville/Paia/Kuau	2	\$2,385,000	\$1,192,500	3	\$2,770,000	\$865,000	1	\$660,000	\$660,000
Wailea/Makena	5	\$34,325,000	\$2,525,000	10	\$71,753,088	\$4,392,500	1	\$4,360,000	\$4,360,000
Wailuku	31	\$28,232,390	\$796,000	18	\$13,585,925	\$772,500	12	\$9,348,205	\$738,178
Lanai	1	\$600,000	\$600,000	4	\$5,380,000	\$1,525,000	1	\$4,300,000	\$4,300,000
Molokai	5	\$10,295,000	\$2,600,000	2	\$1,470,000	\$735,000	1	\$251,000	\$251,000
All MLS	121	\$210,440,401	\$1,039,000	134	\$265,848,113	\$983,500	42	\$54,082,455	\$800,000

Condominium Monthly Sales Volume

May 2021



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	May 2021			April 2021			May 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	23	\$26,798,000	\$1,040,000	38	\$44,399,500	\$965,000	4	\$5,895,000	\$1,567,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	5	\$1,138,000	\$180,000	1	\$330,000	\$330,000	1	\$107,500	\$107,500
Kapalua	13	\$28,183,000	\$1,285,000	22	\$32,757,500	\$1,030,000	2	\$1,544,000	\$772,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	79	\$50,937,950	\$530,000	83	\$49,154,438	\$535,000	24	\$15,663,930	\$473,750
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	11	\$11,723,570	\$542,070	21	\$16,408,230	\$594,520	12	\$10,283,310	\$829,050
Maalaea	4	\$2,250,000	\$630,500	7	\$3,730,000	\$520,000	2	\$975,000	\$487,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	58	\$33,835,300	\$537,500	38	\$23,083,488	\$546,000	4	\$2,179,000	\$579,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$700,000	\$700,000	0	--	--	1	\$850,000	\$850,000
Spreckelsville/Paia/Kuau	1	\$430,000	\$430,000	0	--	--	0	--	--
Wailea/Makena	30	\$76,060,400	\$1,694,500	40	\$75,859,500	\$1,398,000	2	\$2,295,000	\$1,147,500
Wailuku	11	\$4,483,250	\$400,000	11	\$4,925,999	\$422,999	2	\$1,217,000	\$608,500
Lanai	2	\$4,775,000	\$2,387,500	0	--	--	0	--	--
Molokai	3	\$472,000	\$150,000	2	\$545,500	\$272,750	0	--	--
All MLS	241	\$241,786,470	\$615,000	263	\$251,194,155	\$695,000	54	\$41,009,740	\$680,000

Land Monthly Sales Volume

May 2021



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	May 2021			April 2021			May 2020		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	5	\$3,260,500	\$475,000	9	\$8,028,000	\$725,000	0	--	--
Hana	1	\$537,500	\$537,500	3	\$6,415,000	\$435,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	11	\$7,151,000	\$600,000	6	\$3,729,000	\$567,500	2	\$1,203,575	\$601,788
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	5	\$6,515,000	\$1,300,000	7	\$10,465,000	\$1,400,000	0	--	--
Kaupo	1	\$350,000	\$350,000	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	1	\$512,000	\$512,000	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	9	\$9,885,000	\$995,000	5	\$4,265,585	\$915,585	3	\$1,235,000	\$415,000
Lahaina	1	\$414,000	\$414,000	3	\$3,200,000	\$700,000	1	\$1,504,500	\$1,504,500
Maalaea	0	--	--	1	\$1,100,000	\$1,100,000	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	5	\$2,199,000	\$487,000	1	\$318,000	\$318,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$360,000	\$360,000	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$550,000	\$550,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$950,000	\$950,000	0	--	--	0	--	--
Wailuku	6	\$7,690,000	\$637,500	3	\$2,065,000	\$640,000	0	--	--
Lanai	2	\$2,195,000	\$1,097,500	0	--	--	0	--	--
Molokai	3	\$355,500	\$121,500	4	\$1,034,000	\$179,500	1	\$105,000	\$105,000
All MLS	46	\$39,663,500	\$652,500	48	\$43,562,585	\$645,000	8	\$4,366,075	\$420,000

Single Family Sales – Year to Date

May 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-21 YTD Sales	May-20 YTD Sales	Unit Change	Percent Change	May-21 YTD Average	May-20 YTD Average	Dollar Change	Percent Change	May-21 YTD Median	May-20 YTD Median	Dollar Change	Percent Change	May-21 YTD Volume	May-20 YTD Volume	Dollar Change	Percent Change
Haiku	37	34	+3	+8.8%	\$1,217,027	\$1,188,162	+\$28,865	+2.4%	\$1,110,000	\$951,000	+\$159,000	+16.7%	\$45,030,000	\$40,397,500	+\$4,632,500	+11.5%
Hana	4	1	+3	+300.0%	\$857,500	\$895,000	-\$37,500	-4.2%	\$740,000	\$895,000	-\$155,000	-17.3%	\$3,430,000	\$895,000	+\$2,535,000	+283.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	34	12	+22	+183.3%	\$2,901,961	\$2,211,667	+\$690,294	+31.2%	\$2,292,500	\$2,000,000	+\$292,500	+14.6%	\$98,666,666	\$26,540,005	+\$72,126,661	+271.8%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	52	44	+8	+18.2%	\$769,723	\$670,190	+\$99,533	+14.9%	\$775,000	\$663,825	+\$111,175	+16.7%	\$40,025,600	\$29,488,370	+\$10,537,230	+35.7%
Kapalua	18	3	+15	+500.0%	\$5,312,639	\$3,623,333	+\$1,689,306	+46.6%	\$4,227,500	\$2,450,000	+\$1,777,500	+72.6%	\$95,627,500	\$10,870,000	+\$84,757,500	+779.7%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	88	54	+34	+63.0%	\$1,277,710	\$1,178,904	+\$98,806	+8.4%	\$943,000	\$830,000	+\$113,000	+13.6%	\$112,438,499	\$63,660,803	+\$48,777,696	+76.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	39	27	+12	+44.4%	\$1,305,410	\$1,070,580	+\$234,830	+21.9%	\$1,125,000	\$955,000	+\$170,000	+17.8%	\$50,911,000	\$28,905,658	+\$22,005,342	+76.1%
Lahaina	34	16	+18	+112.5%	\$2,680,651	\$1,971,776	+\$708,875	+36.0%	\$2,112,500	\$1,405,000	+\$707,500	+50.4%	\$91,142,124	\$31,548,418	+\$59,593,706	+188.9%
Maalaea	1	0	+1	--	\$2,475,000	--	--	--	\$2,475,000	--	--	--	\$2,475,000	\$0	+\$2,475,000	--
Makawao/Olinda/Haliimaile	23	27	-4	-14.8%	\$771,770	\$907,039	-\$135,268	-14.9%	\$789,000	\$730,000	+\$59,000	+8.1%	\$17,750,721	\$24,490,050	-\$6,739,329	-27.5%
Maui Meadows	19	5	+14	+280.0%	\$1,490,079	\$1,181,000	+\$309,079	+26.2%	\$1,455,000	\$1,200,000	+\$255,000	+21.3%	\$28,311,500	\$5,905,000	+\$22,406,500	+379.4%
Nahiku	0	1	-1	-100.0%	--	\$795,000	--	--	--	\$795,000	--	--	\$0	\$795,000	-\$795,000	-100.0%
Napili/Kahana/Honokowai	29	13	+16	+123.1%	\$1,267,121	\$1,958,000	-\$690,879	-35.3%	\$1,100,000	\$1,100,000	\$0	0.0%	\$36,746,500	\$25,271,000	+\$11,475,500	+45.4%
Olowalu	2	0	+2	--	\$6,800,000	--	--	--	\$6,800,000	--	--	--	\$13,600,000	\$0	+\$13,600,000	--
Pukalani	29	24	+5	+20.8%	\$1,007,191	\$761,375	+\$245,816	+32.3%	\$888,000	\$770,750	+\$117,250	+15.2%	\$29,208,549	\$18,273,000	+\$10,935,549	+59.8%
Spreckelsville/Paia/Kuau	16	6	+10	+166.7%	\$2,272,000	\$1,067,900	+\$1,204,100	+112.8%	\$1,362,500	\$924,950	+\$437,550	+47.3%	\$36,352,000	\$6,407,400	+\$29,944,600	+467.3%
Wailea/Makena	33	9	+24	+266.7%	\$6,024,529	\$2,473,333	+\$3,551,196	+143.6%	\$3,875,000	\$2,600,000	+\$1,275,000	+49.0%	\$198,809,468	\$22,260,000	+\$176,549,468	+793.1%
Wailuku	94	89	+5	+5.6%	\$830,946	\$705,163	+\$125,783	+17.8%	\$784,888	\$725,000	+\$59,888	+8.3%	\$78,108,885	\$62,759,468	+\$15,349,417	+24.5%
Lanai	7	9	-2	-22.2%	\$1,027,714	\$912,333	+\$115,381	+12.6%	\$700,000	\$445,000	+\$255,000	+57.3%	\$7,194,000	\$8,211,000	-\$1,017,000	-12.4%
Molokai	21	11	+10	+90.9%	\$863,810	\$487,955	+\$375,855	+77.0%	\$470,000	\$475,000	-\$5,000	-1.1%	\$18,140,000	\$5,367,500	+\$12,772,500	+238.0%
All MLS	580	385	+195	+50.6%	\$1,730,979	\$1,068,412	+\$662,567	+62.0%	\$975,000	\$765,173	+\$209,828	+27.4%	\$1,003,968,012	\$412,045,172	+\$591,922,840	+143.7%

Total Condominium Sales – Year to Date

May 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-21 YTD Sales	May-20 YTD Sales	Unit Change	Percent Change	May-21 YTD Average	May-20 YTD Average	Dollar Change	Percent Change	May-21 YTD Median	May-20 YTD Median	Dollar Change	Percent Change	May-21 YTD Volume	May-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	112	72	+40	+55.6%	\$1,199,576	\$1,436,106	-\$236,530	-16.5%	\$957,500	\$1,212,500	-\$255,000	-21.0%	\$134,352,500	\$103,399,631	+\$30,952,869	+29.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	11	17	-6	-35.3%	\$242,545	\$151,412	+\$91,134	+60.2%	\$180,000	\$140,000	+\$40,000	+28.6%	\$2,668,000	\$2,574,000	+\$94,000	+3.7%
Kapalua	59	12	+47	+391.7%	\$1,810,038	\$1,347,167	+\$462,871	+34.4%	\$1,130,000	\$819,500	+\$310,500	+37.9%	\$106,792,250	\$16,166,000	+\$90,626,250	+560.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	333	197	+136	+69.0%	\$613,237	\$592,241	+\$20,996	+3.5%	\$530,000	\$490,000	+\$40,000	+8.2%	\$204,207,908	\$116,671,396	+\$87,536,512	+75.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	87	59	+28	+47.5%	\$769,657	\$676,031	+\$93,625	+13.8%	\$556,990	\$662,190	-\$105,200	-15.9%	\$66,960,145	\$39,885,857	+\$27,074,288	+67.9%
Maalaea	28	19	+9	+47.4%	\$478,300	\$410,734	+\$67,566	+16.5%	\$485,000	\$365,000	+\$120,000	+32.9%	\$13,392,400	\$7,803,950	+\$5,588,450	+71.6%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	171	90	+81	+90.0%	\$585,290	\$547,910	+\$37,380	+6.8%	\$535,000	\$499,200	+\$35,800	+7.2%	\$100,084,585	\$49,311,922	+\$50,772,663	+103.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	4	-1	-25.0%	\$676,667	\$682,500	-\$5,833	-0.9%	\$695,000	\$640,000	+\$55,000	+8.6%	\$2,030,000	\$2,730,000	-\$700,000	-25.6%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$430,000	--	--	--	\$430,000	--	--	--	\$430,000	\$0	+\$430,000	--
Wailea/Makena	145	48	+97	+202.1%	\$2,044,441	\$1,536,396	+\$508,046	+33.1%	\$1,418,000	\$1,025,000	+\$393,000	+38.3%	\$296,444,000	\$73,747,000	+\$222,697,000	+302.0%
Wailuku	51	32	+19	+59.4%	\$449,662	\$443,186	+\$6,476	+1.5%	\$425,000	\$400,000	+\$25,000	+6.3%	\$22,932,739	\$14,181,950	+\$8,750,789	+61.7%
Lanai	2	3	-1	-33.3%	\$2,387,500	\$1,136,000	+\$1,251,500	+110.2%	\$2,387,500	\$850,000	+\$1,537,500	+180.9%	\$4,775,000	\$3,408,000	+\$1,367,000	+40.1%
Molokai	15	11	+4	+36.4%	\$200,235	\$185,591	+\$14,644	+7.9%	\$168,420	\$190,000	-\$21,580	-11.4%	\$3,003,520	\$2,041,500	+\$962,020	+47.1%
All MLS	1,018	564	+454	+80.5%	\$941,133	\$765,818	+\$175,315	+22.9%	\$620,000	\$575,000	+\$45,000	+7.8%	\$958,073,047	\$431,921,206	+\$526,151,841	+121.8%

Fee Simple Condominium Sales – Year to Date

May 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-21 YTD Sales	May-20 YTD Sales	Unit Change	Percent Change	May-21 YTD Average	May-20 YTD Average	Dollar Change	Percent Change	May-21 YTD Median	May-20 YTD Median	Dollar Change	Percent Change	May-21 YTD Volume	May-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	102	66	+36	+54.5%	\$1,256,446	\$1,521,934	-\$265,488	-17.4%	\$1,008,500	\$1,679,500	-\$671,000	-40.0%	\$128,157,500	\$100,447,631	+\$27,709,869	+27.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	11	17	-6	-35.3%	\$242,545	\$151,412	+\$91,134	+60.2%	\$180,000	\$140,000	+\$40,000	+28.6%	\$2,668,000	\$2,574,000	+\$94,000	+3.7%
Kapalua	59	12	+47	+391.7%	\$1,810,038	\$1,347,167	+\$462,871	+34.4%	\$1,130,000	\$819,500	+\$310,500	+37.9%	\$106,792,250	\$16,166,000	+\$90,626,250	+560.6%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	330	192	+138	+71.9%	\$615,903	\$598,762	+\$17,140	+2.9%	\$532,500	\$503,750	+\$28,750	+5.7%	\$203,247,908	\$114,962,396	+\$88,285,512	+76.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	85	59	+26	+44.1%	\$782,690	\$676,031	+\$106,658	+15.8%	\$558,000	\$662,190	-\$104,190	-15.7%	\$66,528,645	\$39,885,857	+\$26,642,788	+66.8%
Maalaea	18	10	+8	+80.0%	\$553,694	\$493,395	+\$60,299	+12.2%	\$525,000	\$470,000	+\$55,000	+11.7%	\$9,966,500	\$4,933,950	+\$5,032,550	+102.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	148	73	+75	+102.7%	\$593,779	\$599,780	-\$6,001	-1.0%	\$540,000	\$530,000	+\$10,000	+1.9%	\$87,879,285	\$43,783,922	+\$44,095,363	+100.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	3	4	-1	-25.0%	\$676,667	\$682,500	-\$5,833	-0.9%	\$695,000	\$640,000	+\$55,000	+8.6%	\$2,030,000	\$2,730,000	-\$700,000	-25.6%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$430,000	--	--	--	\$430,000	--	--	--	\$430,000	\$0	+\$430,000	--
Wailea/Makena	145	48	+97	+202.1%	\$2,044,441	\$1,536,396	+\$508,046	+33.1%	\$1,418,000	\$1,025,000	+\$393,000	+38.3%	\$296,444,000	\$73,747,000	+\$222,697,000	+302.0%
Wailuku	51	32	+19	+59.4%	\$449,662	\$443,186	+\$6,476	+1.5%	\$425,000	\$400,000	+\$25,000	+6.3%	\$22,932,739	\$14,181,950	+\$8,750,789	+61.7%
Lanai	2	3	-1	-33.3%	\$2,387,500	\$1,136,000	+\$1,251,500	+110.2%	\$2,387,500	\$850,000	+\$1,537,500	+180.9%	\$4,775,000	\$3,408,000	+\$1,367,000	+40.1%
Molokai	15	10	+5	+50.0%	\$200,235	\$195,150	+\$5,085	+2.6%	\$168,420	\$205,000	-\$36,580	-17.8%	\$3,003,520	\$1,951,500	+\$1,052,020	+53.9%
All MLS	970	526	+444	+84.4%	\$963,768	\$796,145	+\$167,624	+21.1%	\$633,860	\$595,000	+\$38,860	+6.5%	\$934,855,347	\$418,772,206	+\$516,083,141	+123.2%

Leasehold Condominium Sales – Year to Date

May 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-21 YTD Sales	May-20 YTD Sales	Unit Change	Percent Change	May-21 YTD Average	May-20 YTD Average	Dollar Change	Percent Change	May-21 YTD Median	May-20 YTD Median	Dollar Change	Percent Change	May-21 YTD Volume	May-20 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	10	6	+4	+66.7%	\$619,500	\$492,000	+\$127,500	+25.9%	\$499,500	\$470,000	+\$29,500	+6.3%	\$6,195,000	\$2,952,000	+\$3,243,000	+109.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	5	-2	-40.0%	\$320,000	\$341,800	-\$21,800	-6.4%	\$300,000	\$270,000	+\$30,000	+11.1%	\$960,000	\$1,709,000	-\$749,000	-43.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	2	0	+2	--	\$215,750	--	--	--	\$215,750	--	--	--	\$431,500	\$0	+\$431,500	--
Maalaea	10	9	+1	+11.1%	\$342,590	\$318,889	+\$23,701	+7.4%	\$327,500	\$299,500	+\$28,000	+9.3%	\$3,425,900	\$2,870,000	+\$555,900	+19.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	23	17	+6	+35.3%	\$530,665	\$325,176	+\$205,489	+63.2%	\$300,000	\$167,500	+\$132,500	+79.1%	\$12,205,300	\$5,528,000	+\$6,677,300	+120.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	0	1	-1	-100.0%	--	\$90,000	--	--	--	\$90,000	--	--	\$0	\$90,000	-\$90,000	-100.0%
All MLS	48	38	+10	+26.3%	\$483,702	\$346,026	+\$137,676	+39.8%	\$373,750	\$279,500	+\$94,250	+33.7%	\$23,217,700	\$13,149,000	+\$10,068,700	+76.6%

Land Sales – Year to Date

May 2021 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	May-21 YTD Sales	May-20 YTD Sales	Unit Change	Percent Change	May-21 YTD Average	May-20 YTD Average	Dollar Change	Percent Change	May-21 YTD Median	May-20 YTD Median	Dollar Change	Percent Change	May-21 YTD Volume	May-20 YTD Volume	Dollar Change	Percent Change
Haiku	22	11	+11	+100.0%	\$795,841	\$565,227	+\$230,614	+40.8%	\$592,500	\$409,000	+\$183,500	+44.9%	\$17,508,500	\$6,217,500	+\$11,291,000	+181.6%
Hana	9	5	+4	+80.0%	\$1,060,278	\$1,134,800	-\$74,522	-6.6%	\$537,500	\$825,000	-\$287,500	-34.8%	\$9,542,500	\$5,674,000	+\$3,868,500	+68.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	40	5	+35	+700.0%	\$634,650	\$455,715	+\$178,935	+39.3%	\$550,000	\$370,000	+\$180,000	+48.6%	\$25,386,007	\$2,278,575	+\$23,107,432	+1,014.1%
Kahakuloa	1	1	0	0.0%	\$260,000	\$425,000	-\$165,000	-38.8%	\$260,000	\$425,000	-\$165,000	-38.8%	\$260,000	\$425,000	-\$165,000	-38.8%
Kahului	0	1	-1	-100.0%	--	\$225,000	--	--	--	\$225,000	--	--	\$0	\$225,000	-\$225,000	-100.0%
Kapalua	22	2	+20	+1,000.0%	\$1,167,273	\$800,000	+\$367,273	+45.9%	\$900,000	\$800,000	+\$100,000	+12.5%	\$25,680,000	\$1,600,000	+\$24,080,000	+1,505.0%
Kaupo	1	0	+1	--	\$350,000	--	--	--	\$350,000	--	--	--	\$350,000	\$0	+\$350,000	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	2	3	-1	-33.3%	\$584,750	\$523,333	+\$61,417	+11.7%	\$584,750	\$330,000	+\$254,750	+77.2%	\$1,169,500	\$1,570,000	-\$400,500	-25.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	23	14	+9	+64.3%	\$917,938	\$479,846	+\$438,092	+91.3%	\$915,585	\$405,000	+\$510,585	+126.1%	\$21,112,585	\$6,717,850	+\$14,394,735	+214.3%
Lahaina	7	3	+4	+133.3%	\$1,303,000	\$1,143,167	+\$159,833	+14.0%	\$907,000	\$1,504,500	-\$597,500	-39.7%	\$9,121,000	\$3,429,500	+\$5,691,500	+166.0%
Maalaea	1	0	+1	--	\$1,100,000	--	--	--	\$1,100,000	--	--	--	\$1,100,000	\$0	+\$1,100,000	--
Makawao/Olinda/Haliimaile	19	3	+16	+533.3%	\$645,154	\$392,667	+\$252,488	+64.3%	\$500,000	\$430,000	+\$70,000	+16.3%	\$12,257,934	\$1,178,000	+\$11,079,934	+940.6%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	1	0	+1	--	\$400,000	--	--	--	\$400,000	--	--	--	\$400,000	\$0	+\$400,000	--
Napili/Kahana/Honokowai	2	0	+2	--	\$433,638	--	--	--	\$433,638	--	--	--	\$867,275	\$0	+\$867,275	--
Olowalu	3	0	+3	--	\$1,800,000	--	--	--	\$950,000	--	--	--	\$5,400,000	\$0	+\$5,400,000	--
Pukalani	6	1	+5	+500.0%	\$435,333	\$370,000	+\$65,333	+17.7%	\$422,500	\$370,000	+\$52,500	+14.2%	\$2,612,000	\$370,000	+\$2,242,000	+605.9%
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	3	1	+2	+200.0%	\$1,805,000	\$675,000	+\$1,130,000	+167.4%	\$1,665,000	\$675,000	+\$990,000	+146.7%	\$5,415,000	\$675,000	+\$4,740,000	+702.2%
Wailuku	15	6	+9	+150.0%	\$850,300	\$330,750	+\$519,550	+157.1%	\$640,000	\$337,500	+\$302,500	+89.6%	\$12,754,500	\$1,984,500	+\$10,770,000	+542.7%
Lanai	4	0	+4	--	\$1,198,750	--	--	--	\$1,175,000	--	--	--	\$4,795,000	\$0	+\$4,795,000	--
Molokai	15	6	+9	+150.0%	\$175,700	\$134,917	+\$40,783	+30.2%	\$110,000	\$107,500	+\$2,500	+2.3%	\$2,635,499	\$809,500	+\$1,825,999	+225.6%
All MLS	196	62	+134	+216.1%	\$807,996	\$534,749	+\$273,248	+51.1%	\$620,000	\$397,500	+\$222,500	+56.0%	\$158,367,300	\$33,154,425	+\$125,212,875	+377.7%