

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | FEBRUARY 2021

B Walker Ranch is out to make a profound difference for families whose lives have been touched by **autism**.

B
WALKER
RANCH




Leticia Almaro Nicolini
925.216.7720


The **Almaro** Team

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a free
consultation.
925.216.7720**



The 
Love
doctor
»» is in ««

Not that I am the Dr. of Love or anything like that... But then again, most probably like to believe they are. After all - Love is a many splendid thing. When my husband and I were planning our wedding back in 2001, we decided to reveal to all in

attendance words that would convey our LOVE for each other. My favorite Love Description is from 1 Corinthians 13: Love is patient, love is kind. It does not envy, it does not boast, it is not proud. It is not rude, it is not self-seeking, it is not easily angered, it keeps no record of wrongs. Love does not delight in evil but rejoices with the truth. It always protects, always trusts, always hopes, and always perseveres.

It doesn't matter your 'religious persuasion' to say "yea, that IS a great description of LOVE". I am talking LOVE because February is the **Love** month, rightly celebrated with Valentine's Day.

I could go on with all kinds of examples like – **Love Your Neighbor as Yourself**, even go all business on you with accolades about **how much we love doing business with you, or how much we love your referrals** and more – but, the point is we do love helping people sell and buy real estate. And those people say we are good! (see inside for details)

**Your Referrals Help
The Community!**



B
WALKER
RANCH

WHEN YOU PUT OTHERS FIRST
**GO
SERVE
BIG!**
YOU WILL NEVER BE SECOND

Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate team you can trust!

A real estate team with experience, proven results and a give-back philosophy!



AS YOU KNOW, WE LOVE MAKING GUARANTEES!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like **B Walker Ranch**



Call me today for a free consultation. I am here to help with your real estate needs.

Leticia Almaro Nicolini
925.216.7720

In fact, if it's OK with you, let me focus just a bit on the REFERRAL request.

Please know that my team and I are eager to help anyone you know wanting to make a move so much that we are willing to make an offer **that they will LOVE.**

HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME. EXPERIENCE COUNTS!

As a result of working with over **800** families over a **20-year** time span and through two documented recessions, we have developed a special market-proof program to quickly get an acceptable "cash" offer on any home for market value. So, we are giving Home Owners wanting to make a move a **very special gift** this Valentine's Day.

OUR GUARANTEE to you, your friends and family—

For the month of February, anyone considering making a move that you refer to me, we will guarantee them in writing their home will sell or we'll buy it at a price acceptable to them.

We just need to agree on the price and possession date with the seller.

This is where you can help!

If you or anyone you know is considering making a move, we would like to offer them a **FREE No Obligation Market Analysis** that will give them a real idea of what they can expect to sell their home for.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their home sold!!!

A Real Estate Team that Gives Back



And remember... Your Referrals Really Make a Profound Difference for Those Families Whose Lives Have Been Touched by Autism. Autism spectrum disorder (ASD) is a developmental disability that can cause significant social, communication and behavioral challenges. Just like last year, my team and I are on a mission to raise **\$10,000 for B Walker Ranch**, a day program for adults with autism. We do this by donating to them a portion of our income from homes we sell.

Continued on next page.



Go Serve Big!!! Investing in the People of Our Great Community.

A Real Estate team that Gives Back! *Continued from page 2.*

B Walker Ranch is still on target to be a flagship property that will be a model program that can be duplicated in communities everywhere.

BWR, a 10.63 acre parcel, is developing a variety of programs for adults with autism designed to foster self advocacy by recognizing their individual needs and harvesting a sense of purpose within a farm environment. When our children graduate from high school at 18 they have an opportunity to go onto the next step of their life. There are a few next steps for those children with autism. We have an epidemic in this country as 1.5 million children are turning 22 and aging out of their existing program with little or nowhere to go, is critical.

MAKING A DIFFERENCE

As a 501(c)3 nonprofit, B Walker Ranch survives on Sponsorships and Donations to change and support an idea who's time has come. We proudly donate a portion of our income from real estate sales to B Walker Ranch to help them continue building this program and increase their awareness.

SO, YOUR REFERRALS MAKE A PROFOUND DIFFERENCE FOR THOSE FAMILIES!

Many have no option but to go home putting an additional strain on already overwhelmed families in our community. And when a family suffers... an entire community suffers. According to the Center for Disease Control, 1 out of 59 births is on the autistic spectrum.

REFER YOUR FAMILY & FRIENDS:

Who do you know considering buying or selling a home you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, a very worthy cause will benefit as well. I want to make it easy to refer your friends, neighbors, associates or family members considering making a move, so here are your options:

- You can call me direct at 925-216-7720 with their information or pass on my number.
- If you or someone you know is planning to make a move have them text LETY to 925-392-3202 to get my virtual business card.

... And Tell Them To Start Packing Today!!!

Over the last two decades of helping hundreds of families sell their home and/or buy another, we have met some wonderful, loving, caring people. People like you! Sharing the same values we do!

I hope you and your family are well and this Valentines Season brings you much love and happiness.

Happy Valentine's Day!

Go Serve Big!!!
Leticia Almaro Nicolini
& The Almaro Team
925-216-7720

Leticia



Photo courtesy of B Walker Ranch



When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.

A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

1

If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)

2

You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.

3

You can go to www.ReferralsHelpAutism.com and enter their contact info online or forward the link to who you know is considering a move.

4

Of course you can always call me direct as well at 925-216-7720.

Your Home Sold
GUARANTEED
Or I'll Buy It!*

*Some conditions apply

Contact Us



975 Ygnacio Valley Rd.
Walnut Creek, CA 94596

(925) 216-7720

Visit us on the web at:
www.TheAlmaroTeam.com




TheAlmaroTeam

Leticia Almaro Nicolini

BROKER REALTOR

DRE# 01155073



Why I Give to B Walker Ranch:

I was born and raised in Mexico City. My family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US Citizen.

I am passionate about helping others, when I became aware of the amazing work my colleagues at B Walker Ranch had been doing to support children and young adults with autism, I felt motivated to help. I love that I can utilize a portion of my income to also contribute, in addition to volunteering my time and energy, to further the work and awareness of B Walker Ranch.

Building into the community where we live is very important to me, so bringing together my business, my clients and a worthy cause inspires me to give it my all.

There is so much joy in giving. While my family and work occupy much of my time and resources, I also pay it forward to others by helping make the world a better place.

My team and I are committed to proving outstanding results for buyers and sellers referred to us by our past clients. I know the founders of B Walker Ranch share their similar commitments to their purpose, and since they rely on sponsorship and donations, we are happy to contribute and proud to support them.

I hope you will join me in supporting B Walker Ranch, by referring people ready to make a move— buying or selling. Simply go to: www.ReferralsHelpAutism.com together, we can make a BIGGER difference!



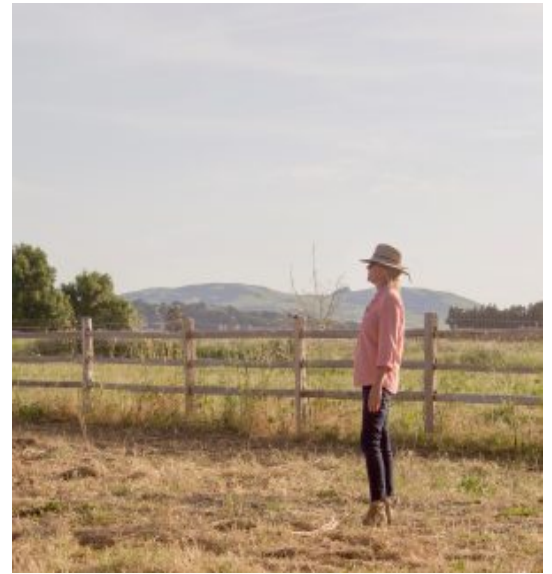
Autism – “A Mother’s Story” (Jeanine Stanley)

If moms are the heart of the family than special needs mothers have to be the enlarged heart! We take on the extra burden of raising children who require more. The colossal task of rearing special needs children is daunting, isolating, overwhelming and yet, ultimately rewarding. Without us even realizing it, the experience changes us profoundly. We don't Sweat the Small Stuff, we just try and survive it and in time learn to celebrate and embrace it.

My son's diagnosis of Autism occurred when he was three years of age. With the diagnosis went a life of dreams that I had for my only boy. I began a time of depression and grief as I ventured into this different world of Special Education.

It was nothing I knew as my two daughters had attended regular schools. I fought the “little yellow bus” with all my being, as it symbolized anything but normalcy. That moment arrived on our first day of school when that bus pulled up to the curb and my son, donning his cutest little Gap outfit, had to get on. He took that big step up, faced the bus driver and asked “will you bring me back to this house with this Mom?” and I beamed as I knew in that instant that I was “special” too.

A year prior when symptoms were just beginning, I remember justifying the different things I saw my son do. I couldn't face the possibility that something might be wrong. Is he just tuning me out because he is preoccupied? Is he relentlessly taping that hanger on the floor because he is going to be a drummer one day? Eventually he was tested and that fateful diagnosis came and my hope for a regular life with a regular boy began to slip away.



What I grieve most is the dream of raising a son who would play team sports, get a drivers license, possibly go to college, get married and eventually allow me grandchildren. I don't know to what extent these events will happen as the story is not yet over, but the reality is many of our children never get these opportunities and mom's lament over these losses.

Surviving the small stuff is the order of the day. We have easily given up the notion of perfection and just pray we don't drown in another day of challenges.

There were too many shopping trips where I would reach to grab some vegetables only to find my son in an instant eating out of the bulk bins. Will the school call with a calamity? “Your son was standing to close to some girls at recess and now the parents want to talk to you”? Do our neighbors want to levy another complaint? Will the cat live through another flight from the second floor? It is all Small stuff yet any one of these things can cause you severe angst and can bring the strongest of us to our knees.