

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | JANUARY 2021



Vinny Steo
Broker/CEO

*Your Home Sold Guaranteed Or I'll Buy It!**



EXCITING NEW YEARS Resolution

Your Home Sold
GUARANTEED
Or I'll Buy It!™

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a
free consultation.**

410-793-1616

As a fellow Lover of Holiday Time, I wanted to share with you some exciting news for the New Year.

It seems most people establish New Year's resolutions, but for whatever reason they fall short of keeping them. Each year I highlight a great book that helped me and my team **dramatically improve our follow through on achieving important goals** and I wanted to share that with you – as sort of a *Happy New Year After Christmas Gift*; more on the book in a moment.

Some of your friends, neighbors, associates or relatives may have a New Year's resolution to make a move. We can help them with that, help you and help the kids at Johns Hopkins Children's Center at the same time. (see inside for details)



**Your Referrals
Help The Kids!**



Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER

Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate company you can

A real estate company with experience, proven results and a give-back philosophy!

Your Home Sold
GUARANTEED
Or I'll Buy It!™

UNSURE ABOUT SELLING DURING THE HOLIDAYS

Some homeowners wanting to enjoy this Holiday season are less than enthusiastic because they feel trapped. They are desperate to exit their current home and give themselves a big Christmas Gift - a NEW place to call home. I am here to help!

HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME. EXPERIENCE COUNTS!

As a result of working with almost 2,000 families over a 18-year time span, we have developed a special market-proof program to quickly get an acceptable "cash" offer on any home for market value. So, we are giving Home Owners wanting to make a move a **very special gift** this holiday season.

OUR GUARANTEE to you, your friends and family—
For the month of December, we will guarantee, in writing, a **CASH Offer within 24 Hours at a Price Acceptable to any Homeowner wanting to sell the place they call home.***

There is some risk on my part to make such an incredible guarantee, but we are selling just about every home we list for the market value price, sometimes even more, so there is no reason for area home owners, your friends and family, to fret about selling right now.

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a **FREE No Obligation to Sell Consultation** to discuss just how they can make their move, get what they want and do it **with the least hassle.**

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their home sold!!!

AND remember...

YOUR referrals help the Community.

Call me today for a free consultation. I am here to help with your real estate needs.

Vinny Steo
410-793-1616

contactus@vinnysteo.com

A Real Estate Company that
Gives Back



Continued on next page.



Benefiting
JOHNS HOPKINS
CHILDREN'S CENTER

Go Serve Big!!! Investing in the People of Our Great Community.

A Real Estate Company that Gives Back! *Continued from page 2.*

Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

Who do you know considering buying or selling a home you could refer to my real estate sales team?

As the areas leading non-profit, they depend on sponsorships and donations to continue their leading-edge care and keep family's expenses to a minimum.

MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on Sponsorship and Donations.

So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

YOUR REFERRALS REALLY DO HELP THE KIDS...

Anyone you know considering buying or selling a home please refer them on over to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call our company direct at 410-793-1616 or forward my number on.

As you will see throughout this month's homeward bound, pictures are worth more than words. Whether it's the smiling faces of beautiful young people gaining a chance at long life, or the determined faces of our great company people working to help, we are committed to the mission of Go Serve Big!!!



Vinny Steo

Your Home Sold Guaranteed!

P.S. Do you like stories? Everyone has one. The story of this young person enclosed is a really good one. Read with tissue handy.

When You Put Others First, You Will Never Be Second!



Go Serve Big!!! Investing in the People of Our Great Community.

A real estate company with experience,
proven results and a give back philosophy!

Over the last 18 years of helping nearly two thousand families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move

1

You can pass along our business card to them. I have enclosed a couple here for that purpose.

2

You can go to www.SteoRewards.com and enter their contact info online or forward the link to someone you know considering a move.

3

Of course you can always call me direct as well at 410-793-1616.

Your Home Sold
GUARANTEED
Or I'll Buy It! *TM

RE/MAX
Community

Contact Us

Your Home Sold Guaranteed Or I'll Buy It!*

RE/MAX COMMUNITY

Proudly Serving Maryland Families For Over 18 Years

2107 Laurel Bush Road, Suite 104

Bel Air, MD 21015

410-793-1616

ContactUs@vinnysteo.com

WHEN YOU PUT OTHERS FIRST
GO
SERVE
BIG!
YOU WILL NEVER BE SECOND



Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking health care professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting in a way that I can the

good work these people do at Johns Hopkins Children's Center. Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to heal young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients and since their services survive on sponsorship and donations we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo