

Monthly Indicators



October 2020

October continued to be busier than the calendar normally suggests. Buyer activity remains higher than normal for this time of year, while in many segments of the market housing supply remains much lower than one year ago. Multiple offers remain a common occurrence in many areas, keeping housing hot while the temperatures continue to fall.

New Listings decreased 29.4 percent for Single Family homes but increased 0.6 percent for Condominium homes. Pending Sales increased 13.8 percent for Single Family homes and 3.3 percent for Condominium homes. Inventory decreased 30.7 percent for Single Family homes but increased 49.2 percent for Condominium homes.

Median Sales Price increased 18.5 percent to \$867,500 for Single Family homes and 12.7 percent to \$587,800 for Condominium homes. Days on Market decreased 2.9 percent for Single Family homes and 18.5 percent for Condominium homes. Months Supply of Inventory decreased 25.5 percent for Single Family homes but increased 94.9 percent for Condominium homes.

Mortgage rates dropped to new record lows again in October, helping to offset the monthly mortgage payment increases caused by the rise in home prices seen in many segments of the market across the country. While prices often dip a bit in the winter months, continued buyer demand may temper any price retreats this year.

Quick Facts

- 2.8%	+ 11.3%	+ 2.2%
Change in Number of Closed Sales All Properties	Change in Number of Median Sales Price All Properties	Change in Number of Homes for Sale All Properties

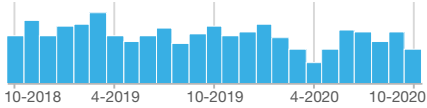
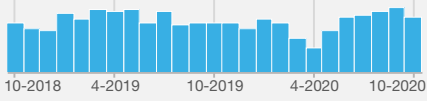
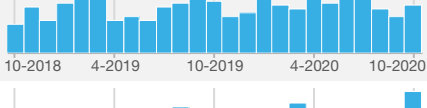
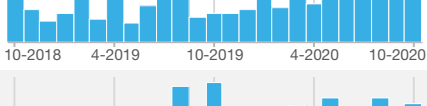
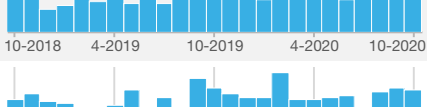
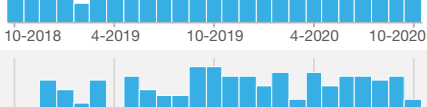
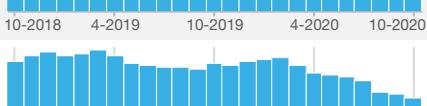
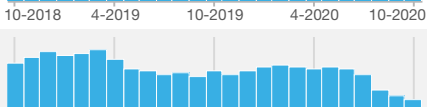
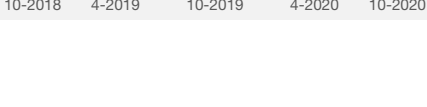
This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.

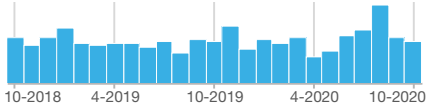
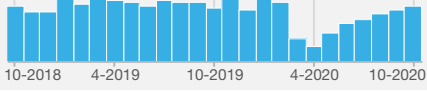
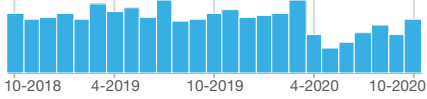
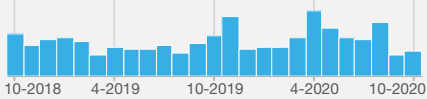
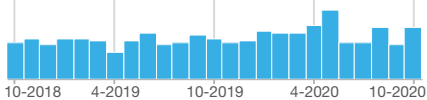
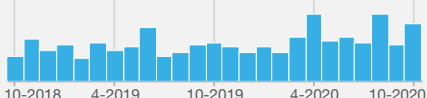



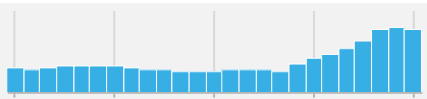


Key Metrics	Historical Sparkbars	10-2019	10-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		143	101	- 29.4%	1,340	1,159	- 13.5%
Pending Sales		87	99	+ 13.8%	991	894	- 9.8%
Closed Sales		104	96	- 7.7%	949	848	- 10.6%
Days on Market Until Sale		138	134	- 2.9%	135	138	+ 2.2%
Median Sales Price		\$732,000	\$867,500	+ 18.5%	\$745,000	\$786,125	+ 5.5%
Average Sales Price		\$1,442,323	\$1,224,740	- 15.1%	\$1,090,487	\$1,104,887	+ 1.3%
Percent of List Price Received		97.4%	97.3%	- 0.1%	96.6%	97.0%	+ 0.4%
Housing Affordability Index		51	44	- 13.7%	50	49	- 2.0%
Inventory of Homes for Sale		488	338	- 30.7%	—	—	—
Months Supply of Inventory		5.1	3.8	- 25.5%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



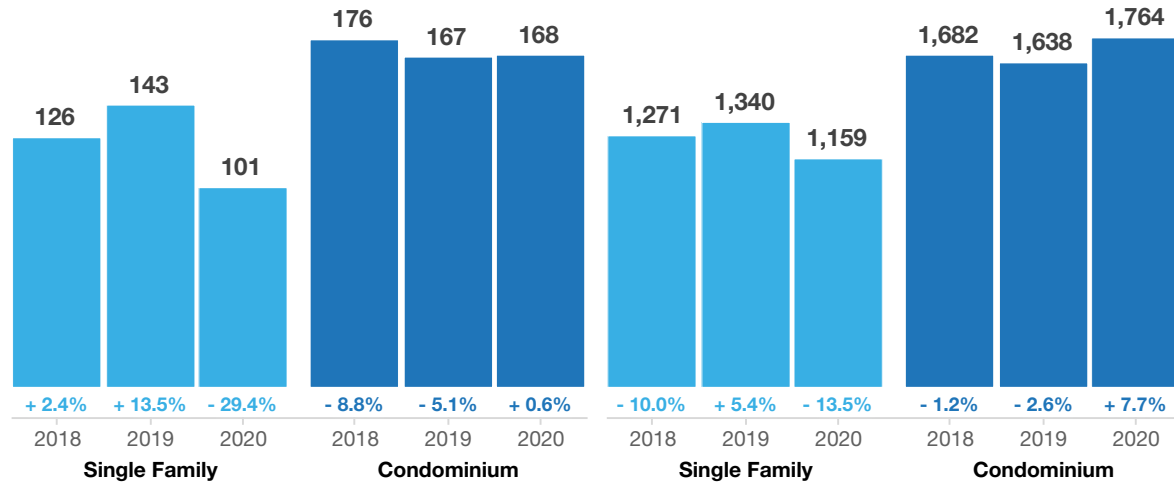
Key Metrics	Historical Sparkbars	10-2019	10-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		167	168	+ 0.6%	1,638	1,764	+ 7.7%
Pending Sales		121	125	+ 3.3%	1,341	944	- 29.6%
Closed Sales		133	121	- 9.0%	1,342	1,036	- 22.8%
Days on Market Until Sale		151	123	- 18.5%	134	146	+ 9.0%
Median Sales Price		\$521,600	\$587,800	+ 12.7%	\$518,000	\$565,000	+ 9.1%
Average Sales Price		\$738,852	\$914,173	+ 23.7%	\$704,106	\$802,326	+ 13.9%
Percent of List Price Received		98.4%	96.7%	- 1.7%	97.7%	97.2%	- 0.5%
Housing Affordability Index		71	65	- 8.5%	71	68	- 4.2%
Inventory of Homes for Sale		508	758	+ 49.2%	—	—	—
Months Supply of Inventory		3.9	7.6	+ 94.9%	—	—	—

New Listings

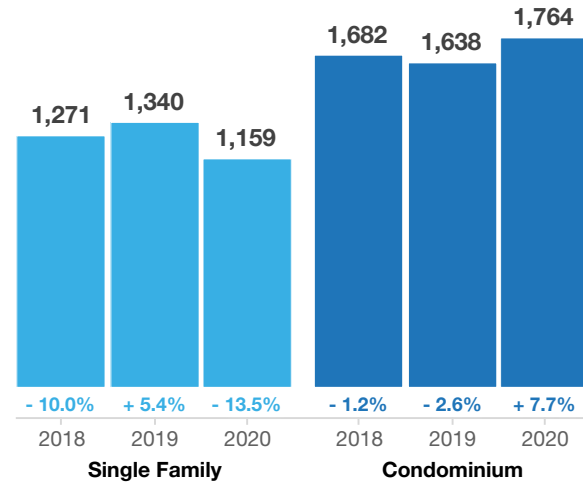
A count of the properties that have been newly listed on the market in a given month.



October

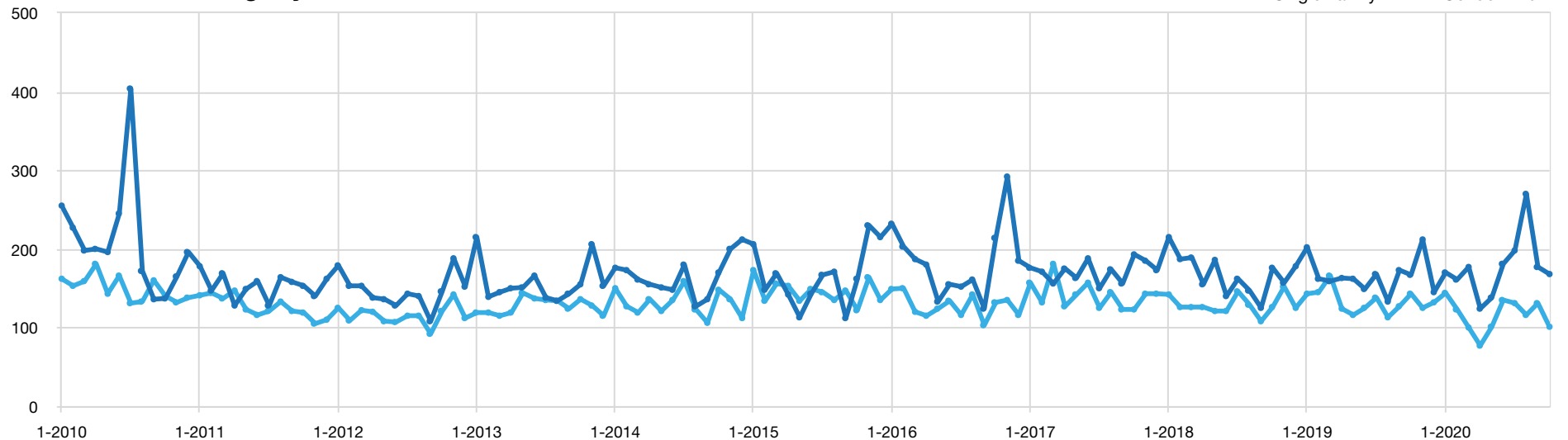


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	125	- 17.8%	212	+ 35.0%
Dec-2019	132	+ 5.6%	145	- 18.5%
Jan-2020	144	+ 0.7%	170	- 15.8%
Feb-2020	123	- 15.2%	161	- 0.6%
Mar-2020	100	- 39.8%	177	+ 11.3%
Apr-2020	77	- 37.9%	124	- 23.9%
May-2020	101	- 12.9%	138	- 14.8%
Jun-2020	135	+ 8.0%	181	+ 21.5%
Jul-2020	131	- 5.1%	198	+ 17.9%
Aug-2020	116	+ 2.7%	270	+ 103.0%
Sep-2020	131	+ 3.1%	177	+ 2.3%
Oct-2020	101	- 29.4%	168	+ 0.6%
12-Month Avg	118	- 12.6%	177	+ 7.9%

Historical New Listings by Month

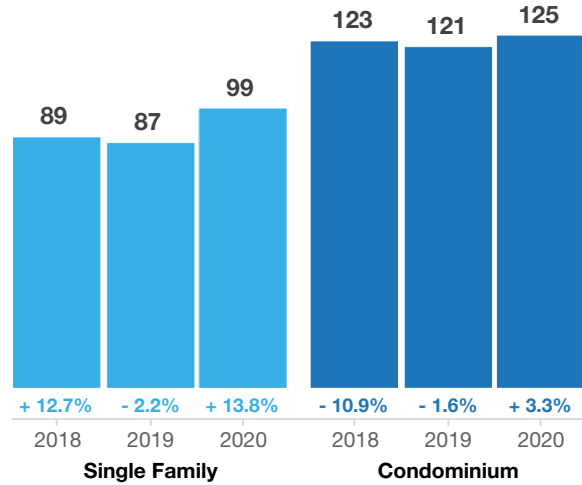


Pending Sales

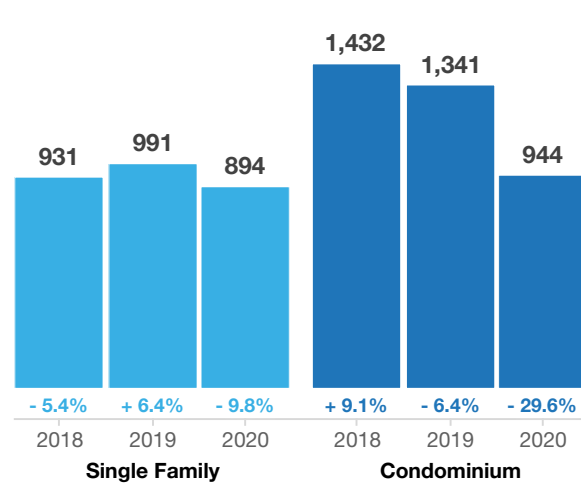
A count of the properties on which offers have been accepted in a given month.



October

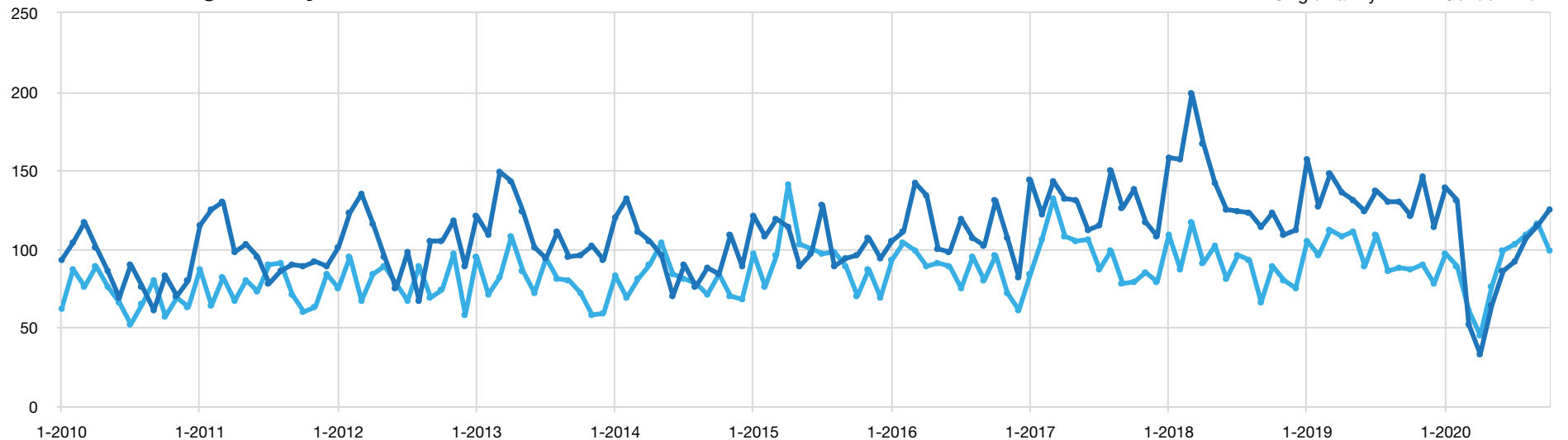


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	90	+ 12.5%	146	+ 33.9%
Dec-2019	78	+ 4.0%	114	+ 1.8%
Jan-2020	97	- 7.6%	139	- 11.5%
Feb-2020	89	- 7.3%	131	+ 3.1%
Mar-2020	61	- 45.5%	52	- 64.9%
Apr-2020	45	- 58.3%	33	- 75.7%
May-2020	76	- 31.5%	64	- 51.1%
Jun-2020	99	+ 11.2%	86	- 30.6%
Jul-2020	103	- 5.5%	92	- 32.8%
Aug-2020	109	+ 26.7%	107	- 17.7%
Sep-2020	116	+ 31.8%	115	- 11.5%
Oct-2020	99	+ 13.8%	125	+ 3.3%
12-Month Avg	89	- 7.3%	100	- 23.1%

Historical Pending Sales by Month

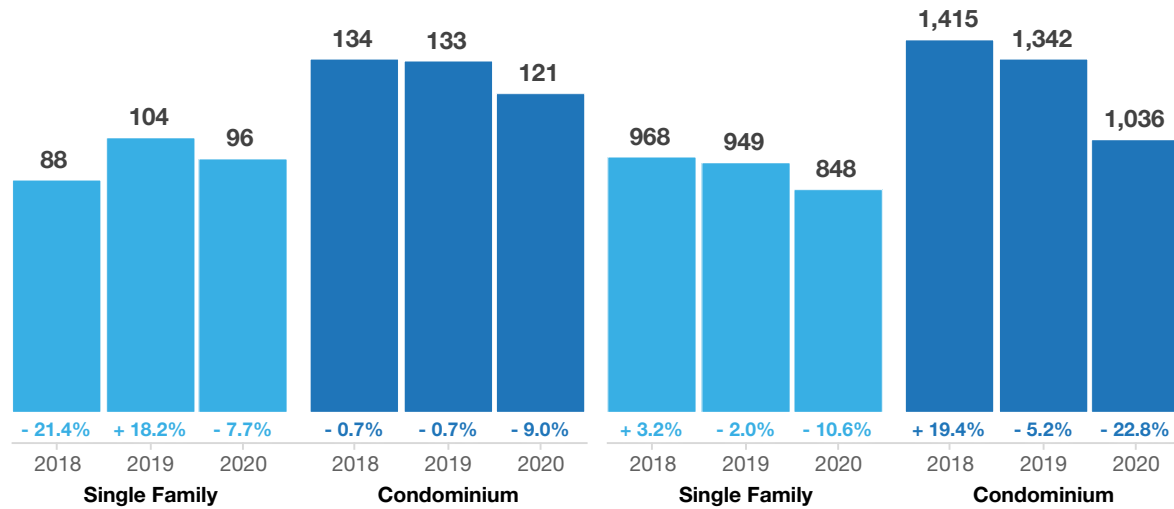


Closed Sales

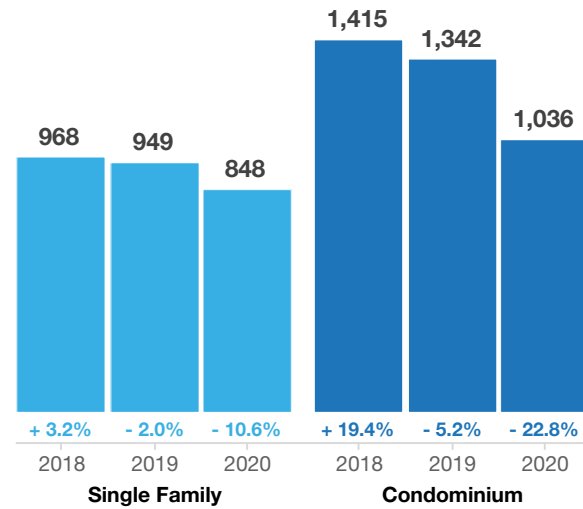
A count of the actual sales that closed in a given month.



October

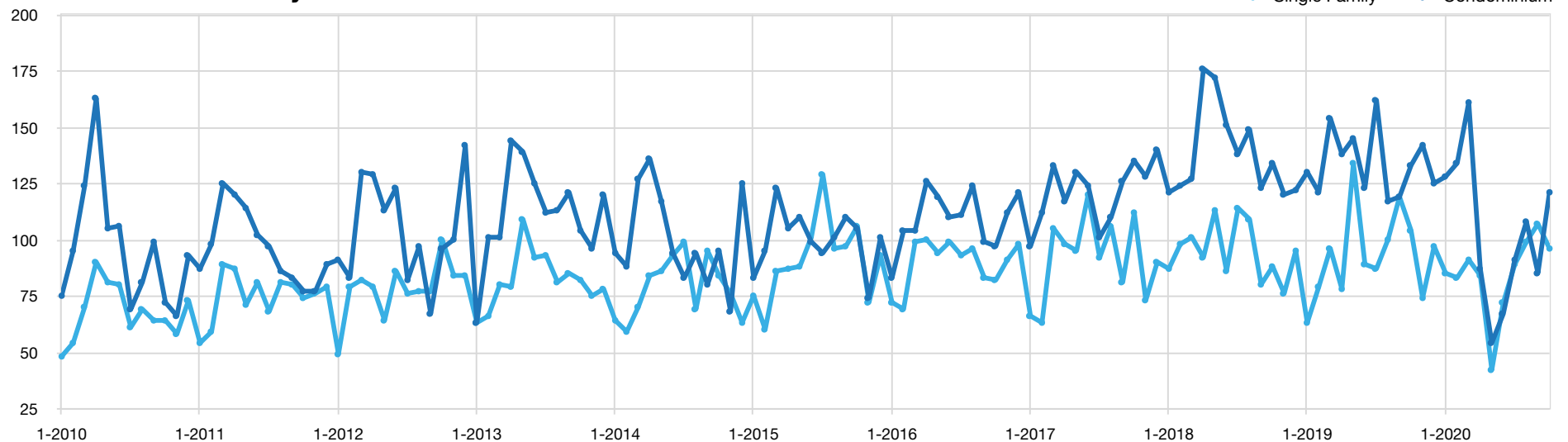


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	74	-2.6%	142	+18.3%
Dec-2019	97	+2.1%	125	+2.5%
Jan-2020	85	+34.9%	128	-1.5%
Feb-2020	83	+5.1%	134	+10.7%
Mar-2020	91	-5.2%	161	+4.5%
Apr-2020	84	+7.7%	87	-37.0%
May-2020	42	-68.7%	54	-62.8%
Jun-2020	72	-19.1%	67	-45.5%
Jul-2020	89	+2.3%	91	-43.8%
Aug-2020	99	-1.0%	108	-7.7%
Sep-2020	107	-10.1%	85	-28.6%
Oct-2020	96	-7.7%	121	-9.0%
12-Month Avg	85	-8.6%	109	-17.4%

Historical Closed Sales by Month

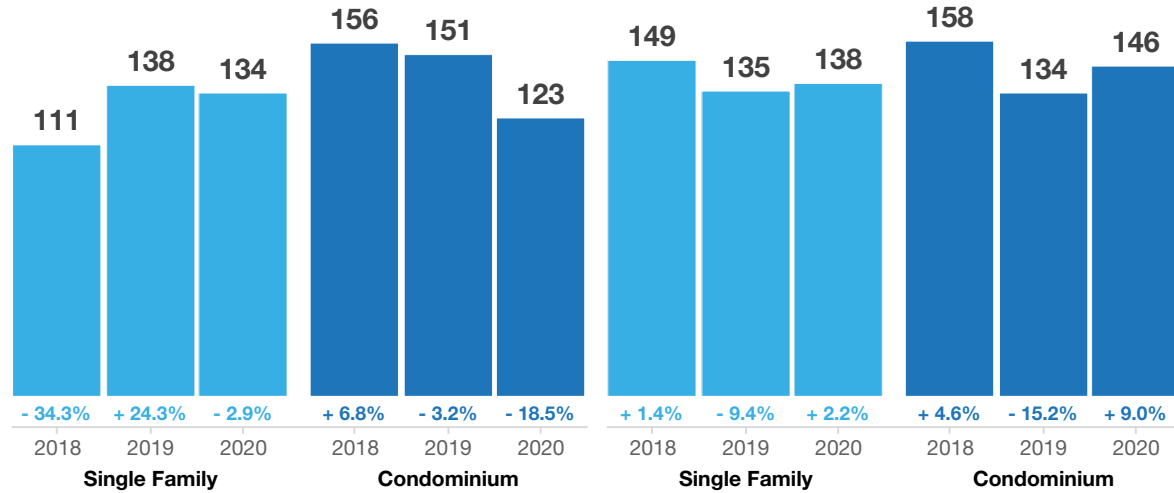


Days on Market Until Sale

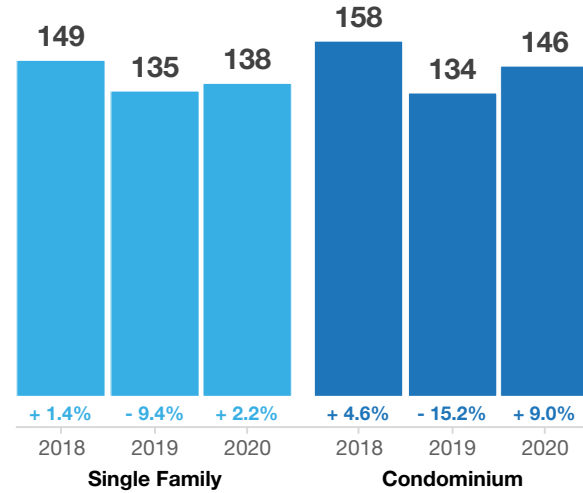
Average number of days between when a property is listed and when it closed in a given month.



October



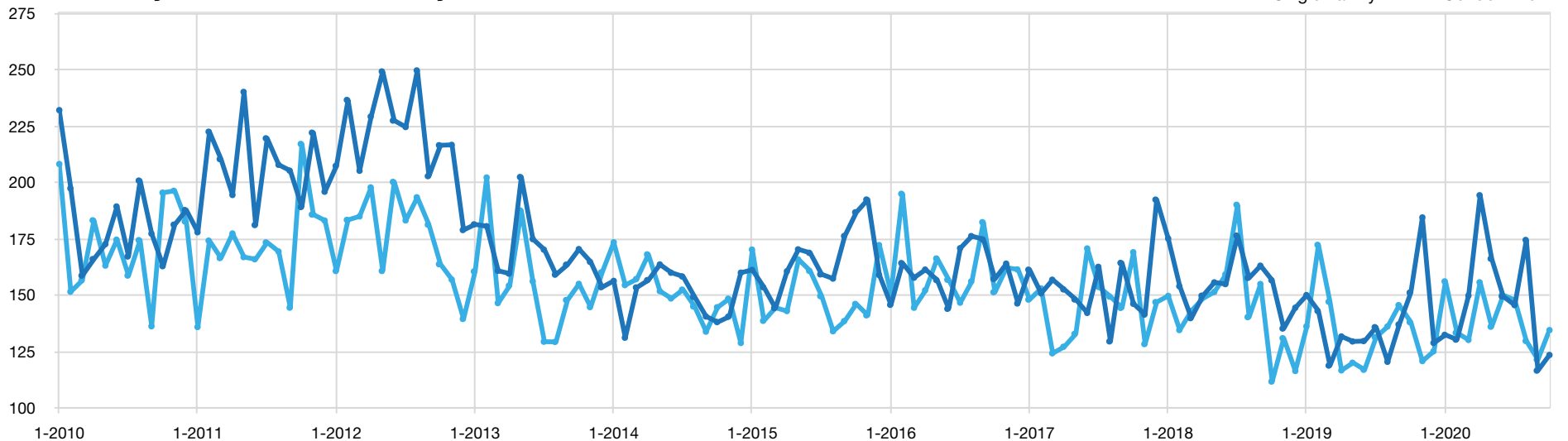
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	120	- 8.4%	184	+ 36.3%
Dec-2019	125	+ 7.8%	128	- 11.1%
Jan-2020	156	+ 14.7%	132	- 12.0%
Feb-2020	133	- 22.7%	130	- 9.1%
Mar-2020	130	- 11.6%	150	+ 27.1%
Apr-2020	155	+ 33.6%	194	+ 48.1%
May-2020	136	+ 13.3%	166	+ 28.7%
Jun-2020	150	+ 28.2%	149	+ 15.5%
Jul-2020	148	+ 13.0%	145	+ 7.4%
Aug-2020	129	- 5.1%	174	+ 45.0%
Sep-2020	121	- 16.6%	116	- 15.3%
Oct-2020	134	- 2.9%	123	- 18.5%
12-Month Avg*	136	+ 1.9%	148	+ 9.9%

* Days on Market for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

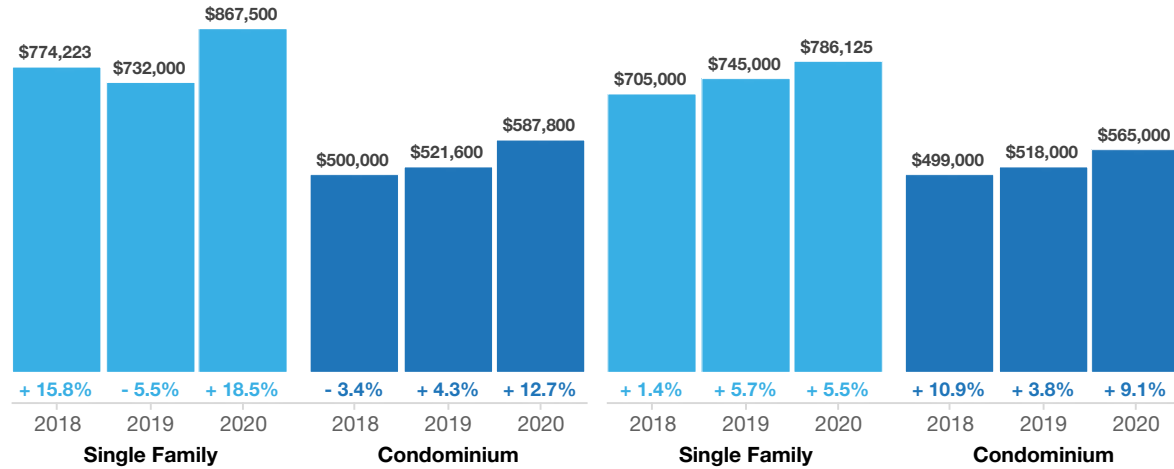


Median Sales Price

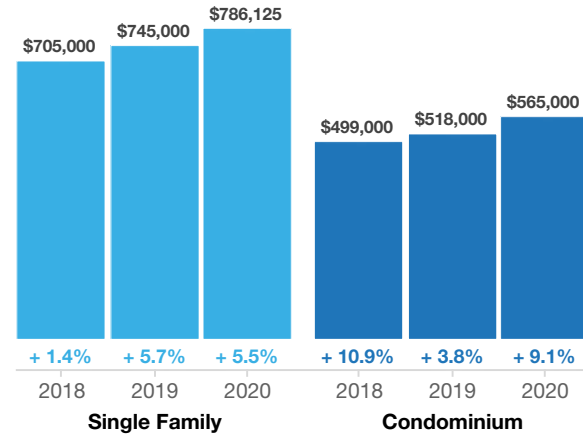
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



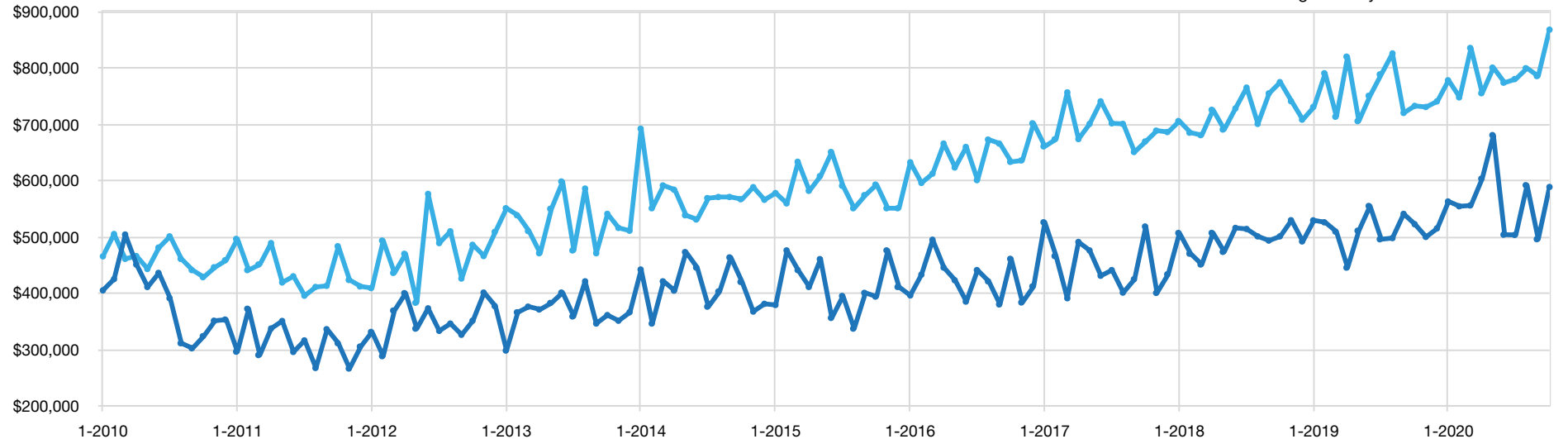
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	\$729,998	- 1.4%	\$499,000	- 5.6%
Dec-2019	\$740,000	+ 4.6%	\$514,120	+ 4.7%
Jan-2020	\$777,500	+ 6.5%	\$562,000	+ 6.3%
Feb-2020	\$747,150	- 5.4%	\$553,500	+ 5.4%
Mar-2020	\$835,000	+ 17.2%	\$555,000	+ 9.1%
Apr-2020	\$754,523	- 7.9%	\$602,494	+ 35.6%
May-2020	\$800,000	+ 13.5%	\$680,000	+ 33.3%
Jun-2020	\$773,250	+ 3.1%	\$503,000	- 9.2%
Jul-2020	\$779,690	- 1.1%	\$502,530	+ 1.5%
Aug-2020	\$799,000	- 3.2%	\$591,000	+ 18.9%
Sep-2020	\$785,000	+ 9.1%	\$495,000	- 8.3%
Oct-2020	\$867,500	+ 18.5%	\$587,800	+ 12.7%
12-Month Avg*	\$776,575	+ 4.9%	\$555,000	+ 7.2%

* Median Sales Price for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Median Sales Price by Month

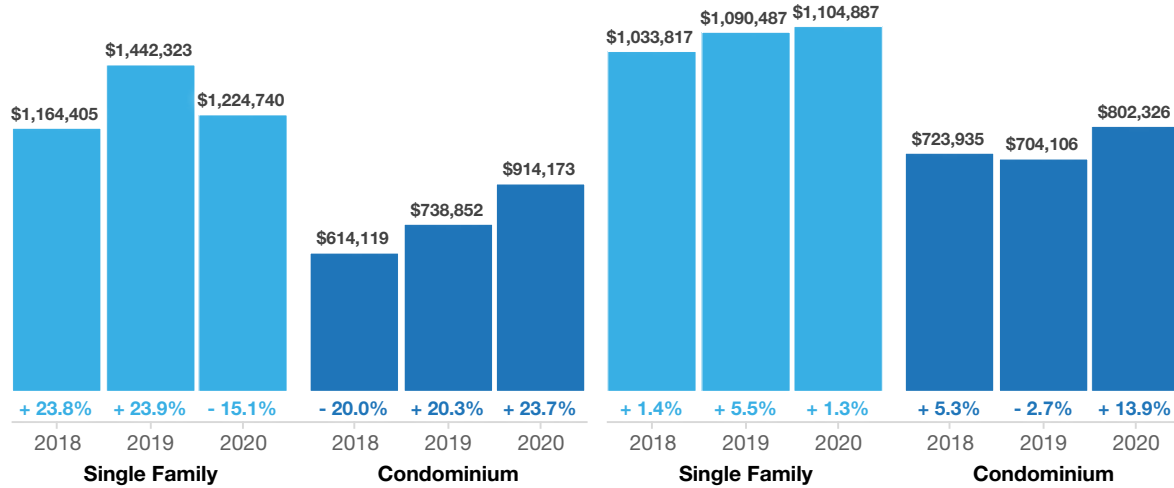


Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions, in a given month.



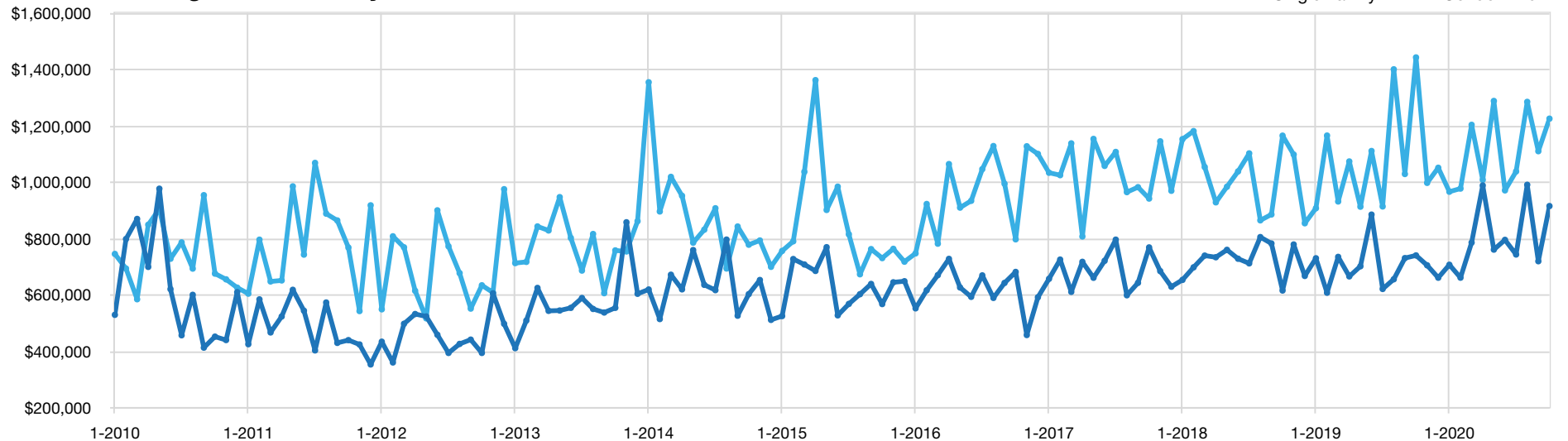
October



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	\$996,629	- 9.2%	\$703,717	- 9.5%
Dec-2019	\$1,050,277	+ 23.1%	\$659,594	- 1.0%
Jan-2020	\$965,245	+ 6.5%	\$705,593	- 3.2%
Feb-2020	\$976,365	- 16.2%	\$659,731	+ 8.8%
Mar-2020	\$1,202,852	+ 29.3%	\$784,442	+ 6.9%
Apr-2020	\$1,007,386	- 6.1%	\$987,316	+ 48.6%
May-2020	\$1,287,678	+ 41.2%	\$759,440	+ 8.5%
Jun-2020	\$969,948	- 12.6%	\$794,081	- 10.2%
Jul-2020	\$1,037,229	+ 13.6%	\$742,111	+ 19.8%
Aug-2020	\$1,284,432	- 8.3%	\$989,748	+ 51.3%
Sep-2020	\$1,109,209	+ 7.9%	\$718,181	- 1.5%
Oct-2020	\$1,224,740	- 15.1%	\$914,173	+ 23.7%
12-Month Avg*	\$1,091,814	+ 2.0%	\$777,887	+ 10.1%

* Avg. Sales Price for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Average Sales Price by Month



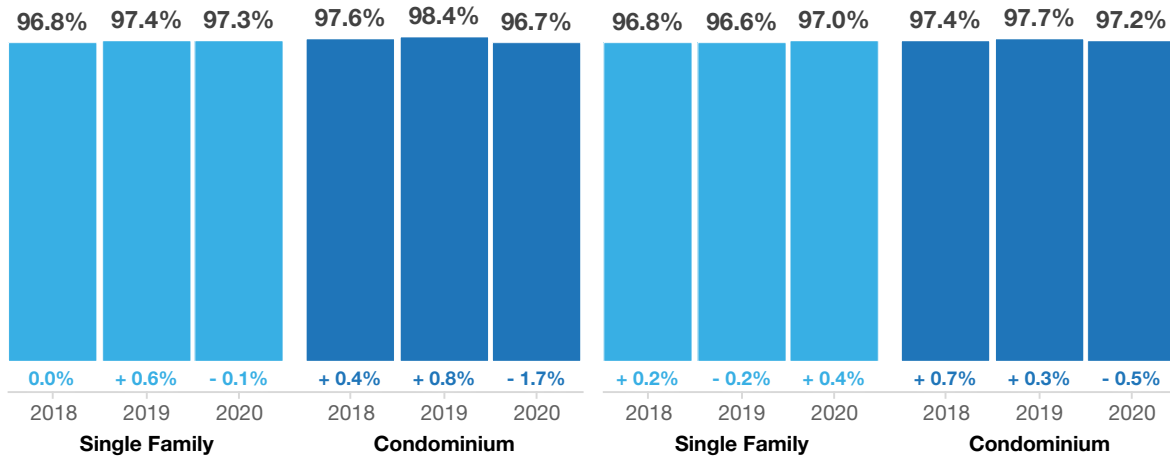
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October

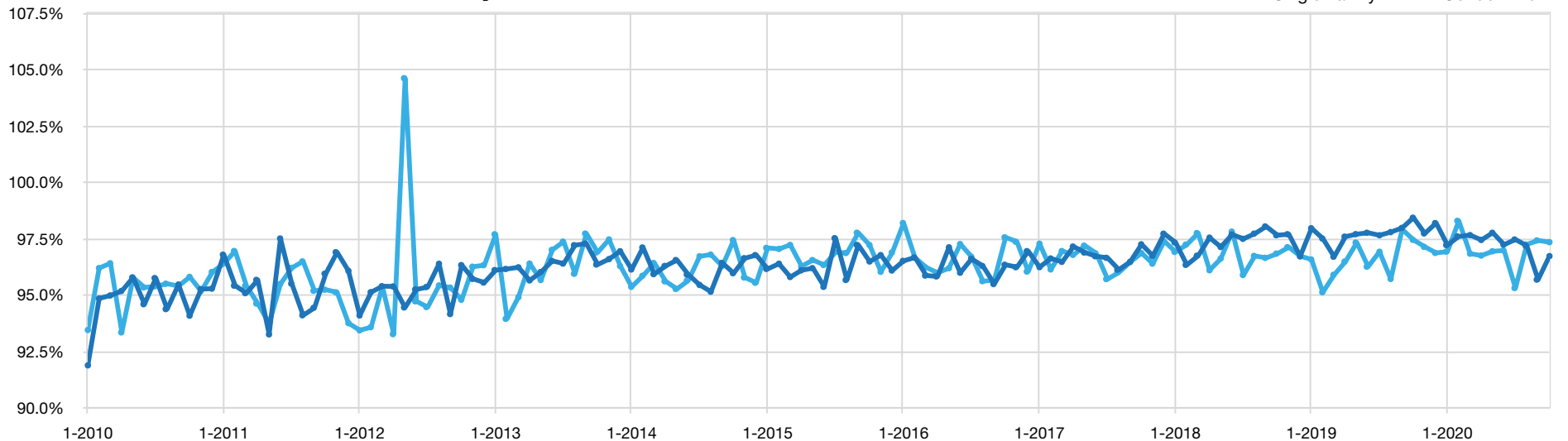
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	97.1%	0.0%	97.7%	0.0%
Dec-2019	96.8%	+ 0.1%	98.2%	+ 1.6%
Jan-2020	96.9%	+ 0.3%	97.2%	- 0.7%
Feb-2020	98.3%	+ 3.4%	97.6%	+ 0.1%
Mar-2020	96.8%	+ 0.9%	97.6%	+ 0.9%
Apr-2020	96.7%	+ 0.2%	97.4%	- 0.2%
May-2020	96.9%	- 0.4%	97.7%	0.0%
Jun-2020	97.0%	+ 0.8%	97.2%	- 0.5%
Jul-2020	95.3%	- 1.7%	97.4%	- 0.2%
Aug-2020	97.2%	+ 1.6%	97.2%	- 0.6%
Sep-2020	97.4%	- 0.5%	95.7%	- 2.3%
Oct-2020	97.3%	- 0.1%	96.7%	- 1.7%
12-Month Avg*	97.0%	+ 0.3%	97.3%	- 0.3%

* Pct. of List Price Received for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



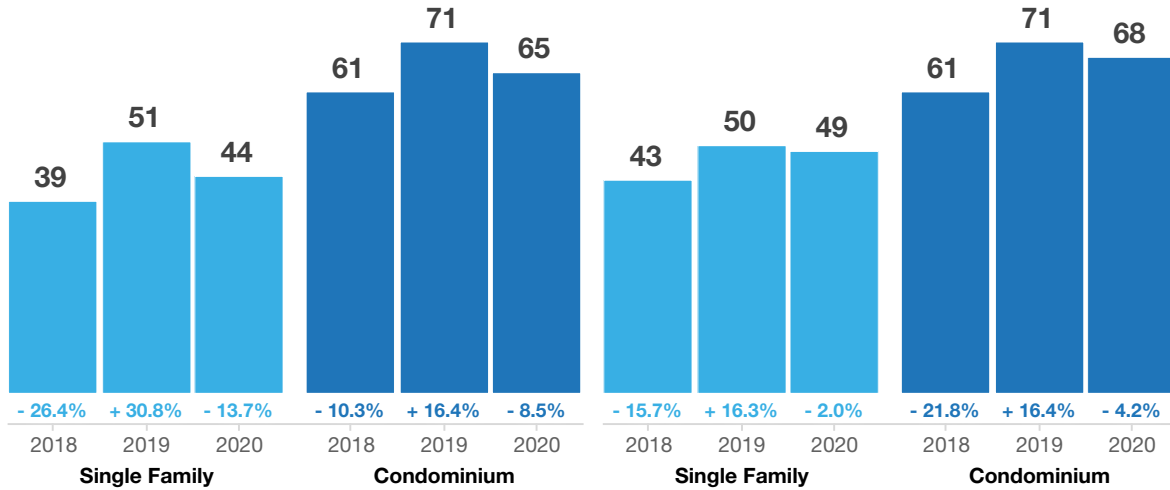
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



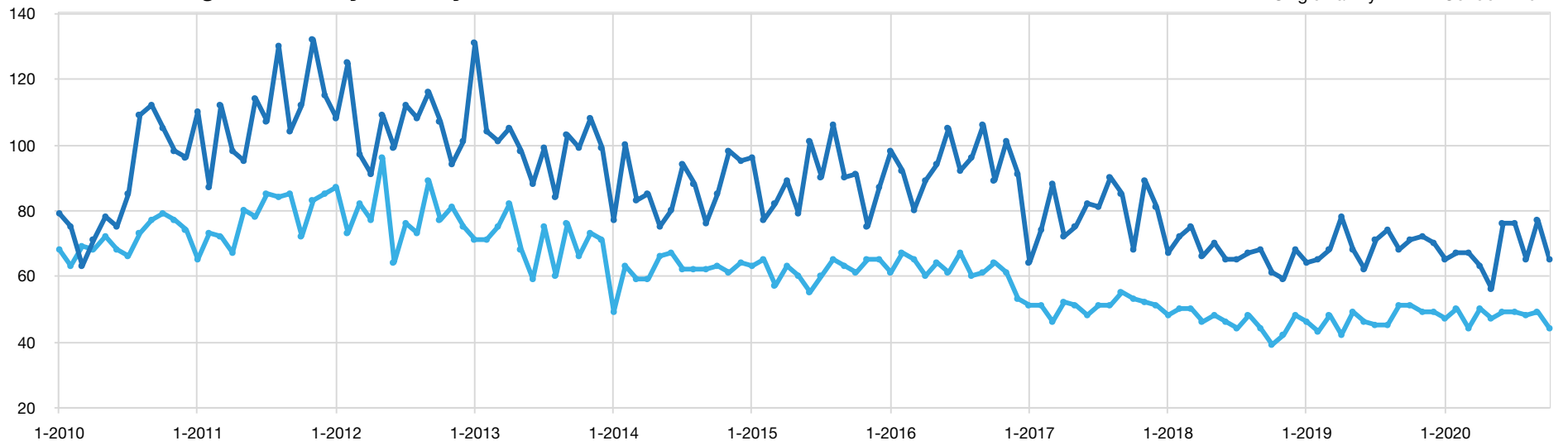
October

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	49	+ 16.7%	72	+ 22.0%
Dec-2019	49	+ 2.1%	70	+ 2.9%
Jan-2020	47	+ 2.2%	65	+ 1.6%
Feb-2020	50	+ 16.3%	67	+ 3.1%
Mar-2020	44	- 8.3%	67	- 1.5%
Apr-2020	50	+ 19.0%	63	- 19.2%
May-2020	47	- 4.1%	56	- 17.6%
Jun-2020	49	+ 6.5%	76	+ 22.6%
Jul-2020	49	+ 8.9%	76	+ 7.0%
Aug-2020	48	+ 6.7%	65	- 12.2%
Sep-2020	49	- 3.9%	77	+ 13.2%
Oct-2020	44	- 13.7%	65	- 8.5%
12-Month Avg	48	+ 4.3%	68	0.0%

Historical Housing Affordability Index by Month

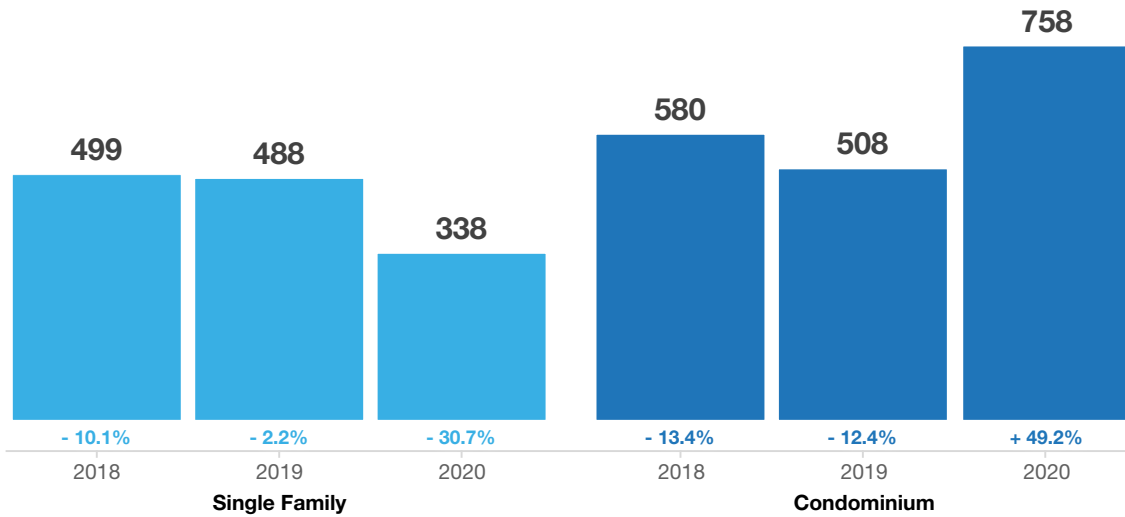


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

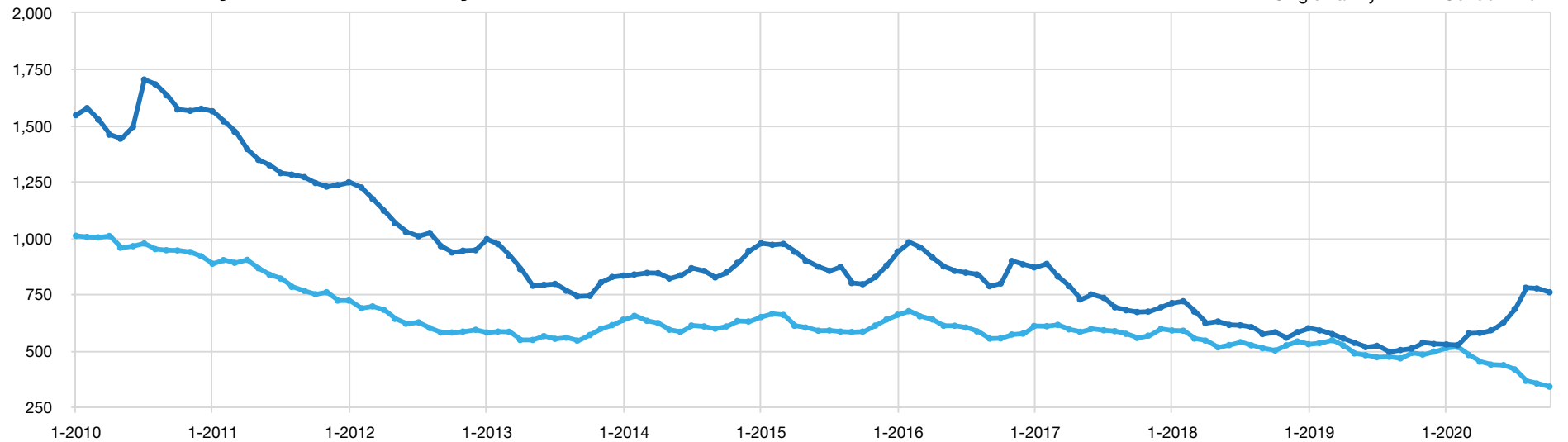


October



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	481	- 7.9%	534	- 4.0%
Dec-2019	494	- 8.3%	528	- 9.1%
Jan-2020	510	- 3.2%	526	- 12.0%
Feb-2020	515	- 3.2%	523	- 11.1%
Mar-2020	479	- 12.1%	575	+ 0.5%
Apr-2020	449	- 13.8%	577	+ 4.5%
May-2020	436	- 10.3%	589	+ 10.5%
Jun-2020	434	- 9.2%	624	+ 21.4%
Jul-2020	415	- 11.5%	683	+ 31.3%
Aug-2020	364	- 22.7%	778	+ 57.8%
Sep-2020	352	- 24.1%	775	+ 54.7%
Oct-2020	338	- 30.7%	758	+ 49.2%
12-Month Avg	439	- 12.9%	623	+ 14.7%

Historical Inventory of Homes for Sale by Month

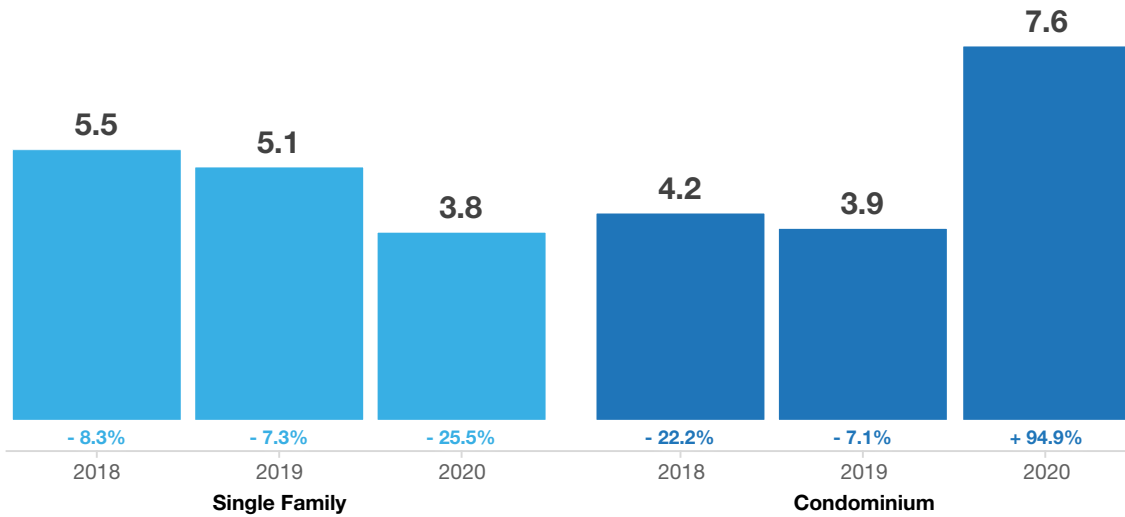


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



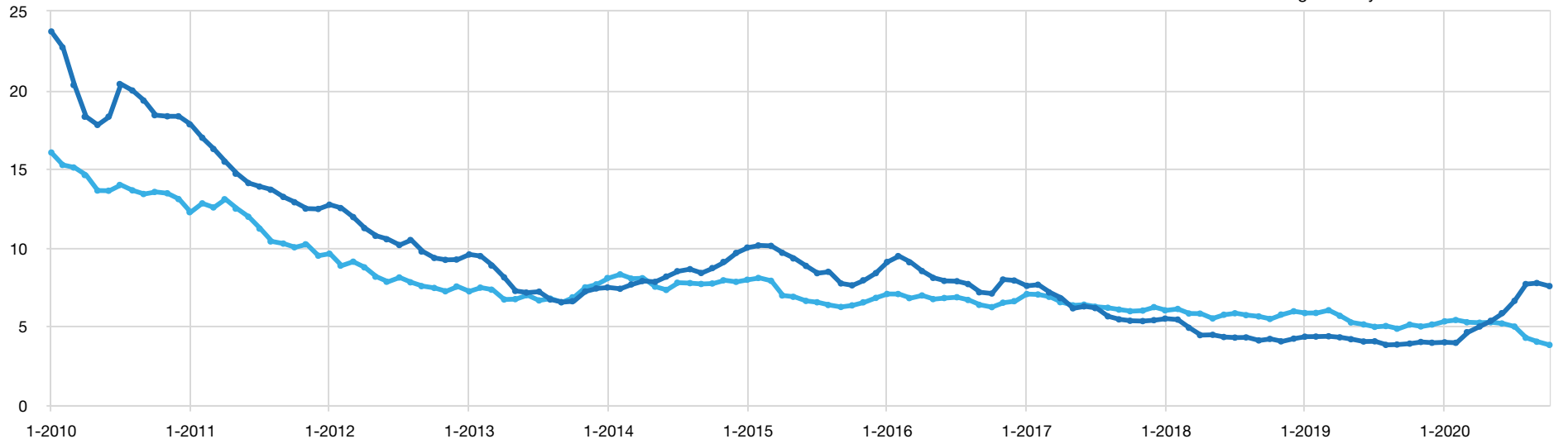
October



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2019	5.0	- 12.3%	4.0	0.0%
Dec-2019	5.1	- 15.0%	4.0	- 4.8%
Jan-2020	5.3	- 8.6%	4.0	- 7.0%
Feb-2020	5.4	- 8.5%	4.0	- 9.1%
Mar-2020	5.3	- 11.7%	4.6	+ 4.5%
Apr-2020	5.2	- 8.8%	5.0	+ 16.3%
May-2020	5.3	+ 1.9%	5.4	+ 28.6%
Jun-2020	5.2	+ 2.0%	5.8	+ 45.0%
Jul-2020	5.0	0.0%	6.6	+ 65.0%
Aug-2020	4.3	- 14.0%	7.7	+ 102.6%
Sep-2020	4.0	- 18.4%	7.8	+ 105.3%
Oct-2020	3.8	- 25.5%	7.6	+ 94.9%
12-Month Avg*	4.9	- 10.0%	5.5	+ 34.1%

* Months Supply for all properties from November 2019 through October 2020. This is not the average of the individual figures above.

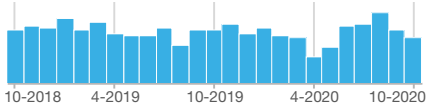
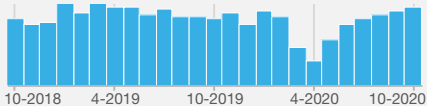
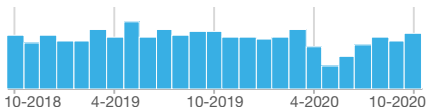
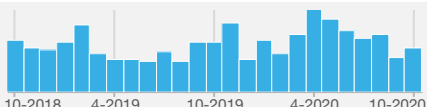



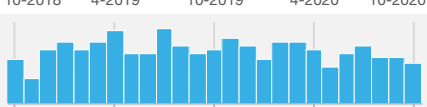
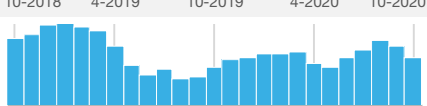
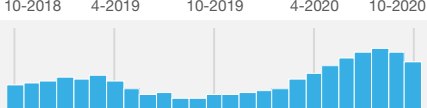
Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2019	10-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		341	303	- 11.1%	3,337	3,222	- 3.4%
Pending Sales		224	262	+ 17.0%	2,490	2,017	- 19.0%
Closed Sales		252	245	- 2.8%	2,447	2,039	- 16.7%
Days on Market Until Sale		145	140	- 3.4%	137	148	+ 8.0%
Median Sales Price		\$670,218	\$746,110	+ 11.3%	\$634,000	\$699,900	+ 10.4%
Average Sales Price		\$1,059,341	\$1,028,059	- 3.0%	\$871,689	\$923,200	+ 5.9%
Percent of List Price Received		98.0%	96.7%	- 1.3%	97.1%	96.9%	- 0.2%
Housing Affordability Index		55	51	- 7.3%	58	55	- 5.2%
Inventory of Homes for Sale		1,330	1,359	+ 2.2%	—	—	—
Months Supply of Inventory		5.5	6.6	+ 20.0%	—	—	—

Single Family Monthly Sales Volume

October 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2020			September 2020			October 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	8	\$11,567,000	\$1,180,000	8	\$6,867,750	\$815,875	5	\$7,045,000	\$1,425,000
Hana	1	\$915,000	\$915,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$5,855,000	\$1,780,000	1	\$1,999,999	\$1,999,999	4	\$9,114,100	\$2,255,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	16	\$13,171,500	\$810,000	13	\$8,529,900	\$675,000	16	\$11,227,400	\$672,000
Kapalua	1	\$3,326,000	\$3,326,000	1	\$15,500,000	\$15,500,000	1	\$6,000,000	\$6,000,000
Kaupo	0	--	--	1	\$230,500	\$230,500	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	13	\$13,338,860	\$940,000	14	\$15,996,750	\$940,000	14	\$12,755,000	\$752,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	10	\$14,109,000	\$1,187,500	8	\$9,560,000	\$1,037,500	8	\$7,708,000	\$969,500
Lahaina	3	\$5,376,888	\$1,725,000	6	\$12,293,000	\$1,596,500	5	\$7,834,000	\$703,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	9	\$6,416,000	\$708,000	9	\$6,744,000	\$625,000	8	\$7,313,000	\$757,000
Maui Meadows	3	\$3,533,000	\$1,150,000	5	\$8,540,250	\$1,620,000	4	\$4,701,000	\$1,187,500
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	1	\$1,550,000	\$1,550,000	2	\$1,840,000	\$920,000	3	\$8,109,999	\$999,999
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	2	\$2,595,000	\$1,297,500	3	\$2,220,000	\$785,000	2	\$1,697,000	\$848,500
Spreckelsville/Paia/Kuau	3	\$2,080,000	\$850,000	2	\$2,502,000	\$1,251,000	1	\$689,000	\$689,000
Wailea/Makena	4	\$20,240,000	\$1,962,500	2	\$2,695,000	\$1,347,500	6	\$48,292,275	\$9,551,176
Wailuku	16	\$12,605,810	\$769,800	27	\$20,165,190	\$719,000	24	\$16,358,850	\$671,395
Lanai	0	--	--	1	\$460,000	\$460,000	1	\$350,000	\$350,000
Molokai	3	\$896,000	\$245,000	4	\$2,541,000	\$662,500	2	\$807,000	\$403,500
All MLS	96	\$117,575,058	\$867,500	107	\$118,685,339	\$785,000	104	\$150,001,624	\$732,000

Condominium Monthly Sales Volume

October 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2020			September 2020			October 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	11	\$9,347,000	\$755,000	10	\$12,694,000	\$942,500	23	\$35,330,000	\$1,890,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$450,500	\$155,000	4	\$679,000	\$132,000	3	\$367,000	\$112,000
Kapalua	5	\$10,685,000	\$2,300,000	1	\$2,850,000	\$2,850,000	1	\$2,850,000	\$2,850,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	41	\$23,764,720	\$538,500	24	\$14,534,600	\$458,750	50	\$30,212,302	\$501,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	15	\$8,743,825	\$539,520	6	\$3,061,000	\$447,500	7	\$4,468,742	\$690,966
Maalaea	2	\$611,000	\$305,500	7	\$4,470,000	\$715,000	4	\$2,137,000	\$543,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	13	\$7,794,000	\$525,000	17	\$8,269,000	\$440,000	26	\$12,717,740	\$473,800
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	2	\$1,205,000	\$602,500	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	19	\$43,792,989	\$1,525,000	5	\$10,540,000	\$1,225,000	3	\$4,265,000	\$1,520,000
Wailuku	8	\$3,890,900	\$403,500	10	\$3,698,800	\$377,500	16	\$5,919,500	\$365,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$330,000	\$165,000	1	\$249,000	\$249,000	0	--	--
All MLS	121	\$110,614,934	\$587,800	85	\$61,045,400	\$495,000	133	\$98,267,284	\$521,600

Land Monthly Sales Volume

October 2020



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2020			September 2020			October 2019		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	6	\$4,035,000	\$515,000	6	\$4,750,000	\$685,000	3	\$1,666,000	\$650,000
Hana	2	\$814,000	\$407,000	1	\$285,000	\$285,000	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	2	\$1,055,000	\$527,500
Kahakuloa	1	\$800,000	\$800,000	0	--	--	0	--	--
Kahului	1	\$280,000	\$280,000	0	--	--	0	--	--
Kapalua	0	--	--	1	\$850,000	\$850,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	1	\$444,000	\$444,000	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	5	\$5,951,000	\$1,295,000	5	\$3,730,000	\$785,000	4	\$4,874,000	\$697,000
Lahaina	0	--	--	0	--	--	1	\$725,000	\$725,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$1,040,000	\$520,000	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	1	\$525,000	\$525,000
Pukalani	1	\$739,500	\$739,500	2	\$840,000	\$420,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	4	\$7,034,000	\$1,799,500	1	\$500,000	--	2	\$8,825,000	\$4,412,500
Wailuku	4	\$2,148,000	\$529,000	3	\$1,621,500	\$553,500	2	\$1,015,000	\$507,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$399,000	\$399,000	1	\$125,000	\$125,000	0	--	--
All MLS	28	\$23,684,500	\$630,000	20	\$12,701,500	\$580,000	15	\$18,685,000	\$600,000

Single Family Sales – Year to Date

October 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-20 YTD Sales	Oct-19 YTD Sales	Unit Change	Percent Change	Oct-20 YTD Average	Oct-19 YTD Average	Dollar Change	Percent Change	Oct-20 YTD Median	Oct-19 YTD Median	Dollar Change	Percent Change	Oct-20 YTD Volume	Oct-19 YTD Volume	Dollar Change	Percent Change
Haiku	76	77	-1	-1.3%	\$1,107,052	\$985,869	+\$121,183	+12.3%	\$872,000	\$815,000	+\$57,000	+7.0%	\$84,135,935	\$75,911,888	+\$8,224,047	+10.8%
Hana	4	7	-3	-42.9%	\$827,000	\$1,112,382	-\$285,382	-25.7%	\$887,500	\$786,677	+\$100,823	+12.8%	\$3,308,000	\$7,786,677	-\$4,478,677	-57.5%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	19	22	-3	-13.6%	\$2,103,684	\$2,045,762	+\$57,922	+2.8%	\$1,900,000	\$1,567,000	+\$333,000	+21.3%	\$39,970,004	\$45,006,772	-\$5,036,768	-11.2%
Kahakuloa	0	1	-1	-100.0%	--	\$695,000	--	--	--	\$695,000	--	--	\$0	\$695,000	-\$695,000	-100.0%
Kahului	99	109	-10	-9.2%	\$705,255	\$673,592	+\$31,663	+4.7%	\$678,900	\$665,000	+\$13,900	+2.1%	\$69,820,270	\$73,421,550	-\$3,601,280	-4.9%
Kapalua	8	18	-10	-55.6%	\$4,743,250	\$2,555,779	+\$2,187,471	+85.6%	\$3,063,000	\$2,450,000	+\$613,000	+25.0%	\$37,946,000	\$46,004,020	-\$8,058,020	-17.5%
Kaupo	1	0	+1	--	\$230,500	--	--	--	\$230,500	--	--	--	\$230,500	\$0	+\$230,500	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	121	141	-20	-14.2%	\$1,060,385	\$975,979	+\$84,406	+8.6%	\$850,000	\$792,500	+\$57,500	+7.3%	\$128,306,613	\$137,613,073	-\$9,306,460	-6.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	64	64	0	0.0%	\$1,136,363	\$1,085,390	+\$50,974	+4.7%	\$976,250	\$1,035,000	-\$58,750	-5.7%	\$72,727,263	\$69,464,935	+\$3,262,328	+4.7%
Lahaina	31	54	-23	-42.6%	\$1,885,599	\$1,478,759	+\$406,839	+27.5%	\$1,422,750	\$844,500	+\$578,250	+68.5%	\$58,453,556	\$79,852,999	-\$21,399,443	-26.8%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	66	66	0	0.0%	\$803,914	\$861,418	-\$57,504	-6.7%	\$687,250	\$700,500	-\$13,250	-1.9%	\$53,058,300	\$56,853,577	-\$3,795,277	-6.7%
Maui Meadows	20	21	-1	-4.8%	\$1,379,640	\$1,371,667	+\$7,973	+0.6%	\$1,215,000	\$1,350,000	-\$135,000	-10.0%	\$27,592,800	\$28,805,000	-\$1,212,200	-4.2%
Nahiku	1	0	+1	--	\$795,000	--	--	--	\$795,000	--	--	--	\$795,000	\$0	+\$795,000	--
Napili/Kahana/Honokowai	21	30	-9	-30.0%	\$2,293,145	\$1,433,681	+\$859,464	+59.9%	\$1,097,500	\$955,000	+\$142,500	+14.9%	\$47,637,890	\$43,010,430	+\$4,627,460	+10.8%
Olowalu	1	0	+1	--	\$1,125,000	--	--	--	\$1,125,000	--	--	--	\$1,125,000	\$0	+\$1,125,000	--
Pukalani	40	53	-13	-24.5%	\$816,521	\$752,748	+\$63,773	+8.5%	\$776,500	\$705,000	+\$71,500	+10.1%	\$32,660,833	\$39,895,650	-\$7,234,817	-18.1%
Spreckelsville/Paia/Kuau	16	14	+2	+14.3%	\$939,650	\$1,786,366	-\$846,716	-47.4%	\$850,000	\$1,411,563	-\$561,563	-39.8%	\$15,034,400	\$25,009,125	-\$9,974,725	-39.9%
Wailea/Makena	28	30	-2	-6.7%	\$3,614,921	\$5,032,011	-\$1,417,090	-28.2%	\$2,625,000	\$2,537,500	+\$87,500	+3.4%	\$101,217,777	\$150,960,322	-\$49,742,545	-33.0%
Wailuku	195	206	-11	-5.3%	\$733,066	\$673,429	+\$59,637	+8.9%	\$726,000	\$673,178	+\$52,823	+7.8%	\$142,947,863	\$138,726,324	+\$4,221,539	+3.0%
Lanai	15	9	+6	+66.7%	\$707,033	\$560,889	+\$146,144	+26.1%	\$440,000	\$450,000	-\$10,000	-2.2%	\$10,605,500	\$5,048,000	+\$5,557,500	+110.1%
Molokai	22	27	-5	-18.5%	\$456,386	\$400,259	+\$56,127	+14.0%	\$470,500	\$319,000	+\$151,500	+47.5%	\$10,040,500	\$10,807,000	-\$766,500	-7.1%
All MLS	848	949	-101	-10.6%	\$1,104,887	\$1,090,487	+\$14,399	+1.3%	\$786,125	\$745,000	+\$41,125	+5.5%	\$937,614,004	\$1,034,872,342	-\$97,258,338	-9.4%

Total Condominium Sales – Year to Date

October 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-20 YTD Sales	Oct-19 YTD Sales	Unit Change	Percent Change	Oct-20 YTD Average	Oct-19 YTD Average	Dollar Change	Percent Change	Oct-20 YTD Median	Oct-19 YTD Median	Dollar Change	Percent Change	Oct-20 YTD Volume	Oct-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	138	132	+6	+4.5%	\$1,385,297	\$1,188,283	+\$197,014	+16.6%	\$1,125,000	\$944,584	+\$180,417	+19.1%	\$191,171,031	\$156,853,416	+\$34,317,615	+21.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	30	26	+4	+15.4%	\$156,457	\$170,202	-\$13,745	-8.1%	\$139,000	\$137,500	+\$1,500	+1.1%	\$4,693,700	\$4,425,250	+\$268,450	+6.1%
Kapalua	24	52	-28	-53.8%	\$1,807,500	\$2,099,010	-\$291,510	-13.9%	\$1,157,500	\$992,500	+\$165,000	+16.6%	\$43,380,000	\$109,148,500	-\$65,768,500	-60.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	341	545	-204	-37.4%	\$591,800	\$527,693	+\$64,107	+12.1%	\$487,500	\$450,000	+\$37,500	+8.3%	\$201,803,725	\$287,592,812	-\$85,789,087	-29.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	123	89	+34	+38.2%	\$672,729	\$560,476	+\$112,253	+20.0%	\$599,000	\$563,850	+\$35,150	+6.2%	\$82,745,612	\$49,882,368	+\$32,863,244	+65.9%
Maalaea	39	28	+11	+39.3%	\$452,832	\$478,411	-\$25,579	-5.3%	\$440,000	\$486,500	-\$46,500	-9.6%	\$17,660,450	\$13,395,500	+\$4,264,950	+31.8%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	148	219	-71	-32.4%	\$525,309	\$460,106	+\$65,204	+14.2%	\$483,750	\$460,000	+\$23,750	+5.2%	\$77,745,797	\$100,763,179	-\$23,017,382	-22.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	7	6	+1	+16.7%	\$683,857	\$630,833	+\$53,024	+8.4%	\$635,000	\$620,000	+\$15,000	+2.4%	\$4,787,000	\$3,785,000	+\$1,002,000	+26.5%
Spreckelsville/Paia/Kuau	2	3	-1	-33.3%	\$461,500	\$413,667	+\$47,833	+11.6%	\$461,500	\$370,000	+\$91,500	+24.7%	\$923,000	\$1,241,000	-\$318,000	-25.6%
Wailea/Makena	90	113	-23	-20.4%	\$1,871,156	\$1,469,164	+\$401,993	+27.4%	\$1,285,000	\$1,245,000	+\$40,000	+3.2%	\$168,404,070	\$166,015,501	+\$2,388,569	+1.4%
Wailuku	73	112	-39	-34.8%	\$427,656	\$424,872	+\$2,784	+0.7%	\$395,000	\$415,000	-\$20,000	-4.8%	\$31,218,898	\$47,585,645	-\$16,366,747	-34.4%
Lanai	3	3	0	0.0%	\$1,136,000	\$691,000	+\$445,000	+64.4%	\$850,000	\$193,000	+\$657,000	+340.4%	\$3,408,000	\$2,073,000	+\$1,335,000	+64.4%
Molokai	18	14	+4	+28.6%	\$181,583	\$153,547	+\$28,037	+18.3%	\$180,000	\$142,500	+\$37,500	+26.3%	\$3,268,500	\$2,149,655	+\$1,118,845	+52.0%
All MLS	1,036	1,342	-306	-22.8%	\$802,326	\$704,106	+\$98,220	+13.9%	\$565,000	\$518,000	+\$47,000	+9.1%	\$831,209,783	\$944,910,826	-\$113,701,043	-12.0%

Fee Simple Condominium Sales – Year to Date

October 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-20 YTD Sales	Oct-19 YTD Sales	Unit Change	Percent Change	Oct-20 YTD Average	Oct-19 YTD Average	Dollar Change	Percent Change	Oct-20 YTD Median	Oct-19 YTD Median	Dollar Change	Percent Change	Oct-20 YTD Volume	Oct-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	123	120	+3	+2.5%	\$1,496,899	\$1,265,458	+\$231,441	+18.3%	\$1,375,000	\$997,500	+\$377,500	+37.8%	\$184,118,531	\$151,854,916	+\$32,263,615	+21.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	30	26	+4	+15.4%	\$156,457	\$170,202	-\$13,745	-8.1%	\$139,000	\$137,500	+\$1,500	+1.1%	\$4,693,700	\$4,425,250	+\$268,450	+6.1%
Kapalua	24	52	-28	-53.8%	\$1,807,500	\$2,099,010	-\$291,510	-13.9%	\$1,157,500	\$992,500	+\$165,000	+16.6%	\$43,380,000	\$109,148,500	-\$65,768,500	-60.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	333	541	-208	-38.4%	\$597,564	\$528,759	+\$68,804	+13.0%	\$490,000	\$450,000	+\$40,000	+8.9%	\$198,988,725	\$286,058,812	-\$87,070,087	-30.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	118	89	+29	+32.6%	\$691,666	\$560,476	+\$131,190	+23.4%	\$623,527	\$563,850	+\$59,677	+10.6%	\$81,616,612	\$49,882,368	+\$31,734,244	+63.6%
Maalaea	21	17	+4	+23.5%	\$547,117	\$513,853	+\$33,264	+6.5%	\$500,000	\$532,000	-\$32,000	-6.0%	\$11,489,450	\$8,735,500	+\$2,753,950	+31.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	119	192	-73	-38.0%	\$580,978	\$497,485	+\$83,494	+16.8%	\$525,000	\$475,390	+\$49,610	+10.4%	\$69,136,422	\$95,517,030	-\$26,380,608	-27.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	7	6	+1	+16.7%	\$683,857	\$630,833	+\$53,024	+8.4%	\$635,000	\$620,000	+\$15,000	+2.4%	\$4,787,000	\$3,785,000	+\$1,002,000	+26.5%
Spreckelsville/Paia/Kuau	2	3	-1	-33.3%	\$461,500	\$413,667	+\$47,833	+11.6%	\$461,500	\$370,000	+\$91,500	+24.7%	\$923,000	\$1,241,000	-\$318,000	-25.6%
Wailea/Makena	90	113	-23	-20.4%	\$1,871,156	\$1,469,164	+\$401,993	+27.4%	\$1,285,000	\$1,245,000	+\$40,000	+3.2%	\$168,404,070	\$166,015,501	+\$2,388,569	+1.4%
Wailuku	73	112	-39	-34.8%	\$427,656	\$424,872	+\$2,784	+0.7%	\$395,000	\$415,000	-\$20,000	-4.8%	\$31,218,898	\$47,585,645	-\$16,366,747	-34.4%
Lanai	3	3	0	0.0%	\$1,136,000	\$691,000	+\$445,000	+64.4%	\$850,000	\$193,000	+\$657,000	+340.4%	\$3,408,000	\$2,073,000	+\$1,335,000	+64.4%
Molokai	16	13	+3	+23.1%	\$193,969	\$160,235	+\$33,734	+21.1%	\$200,000	\$150,000	+\$50,000	+33.3%	\$3,103,500	\$2,083,055	+\$1,020,445	+49.0%
All MLS	959	1,287	-328	-25.5%	\$839,695	\$721,372	+\$118,324	+16.4%	\$590,000	\$525,000	+\$65,000	+12.4%	\$805,267,908	\$928,405,577	-\$123,137,669	-13.3%

Leasehold Condominium Sales – Year to Date

October 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-20 YTD Sales	Oct-19 YTD Sales	Unit Change	Percent Change	Oct-20 YTD Average	Oct-19 YTD Average	Dollar Change	Percent Change	Oct-20 YTD Median	Oct-19 YTD Median	Dollar Change	Percent Change	Oct-20 YTD Volume	Oct-19 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	15	12	+3	+25.0%	\$470,167	\$416,542	+\$53,625	+12.9%	\$410,000	\$345,000	+\$65,000	+18.8%	\$7,052,500	\$4,998,500	+\$2,054,000	+41.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	8	4	+4	+100.0%	\$351,875	\$383,500	-\$31,625	-8.2%	\$285,500	\$354,500	-\$69,000	-19.5%	\$2,815,000	\$1,534,000	+\$1,281,000	+83.5%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	0	+5	--	\$225,800	--	--	--	\$220,000	--	--	--	\$1,129,000	\$0	+\$1,129,000	--
Maalaea	18	11	+7	+63.6%	\$342,833	\$423,636	-\$80,803	-19.1%	\$299,250	\$463,000	-\$163,750	-35.4%	\$6,171,000	\$4,660,000	+\$1,511,000	+32.4%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	29	27	+2	+7.4%	\$296,875	\$194,302	+\$102,573	+52.8%	\$165,000	\$145,000	+\$20,000	+13.8%	\$8,609,375	\$5,246,149	+\$3,363,226	+64.1%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	1	+1	+100.0%	\$82,500	\$66,600	+\$15,900	+23.9%	\$82,500	\$66,600	+\$15,900	+23.9%	\$165,000	\$66,600	+\$98,400	+147.7%
All MLS	77	55	+22	+40.0%	\$336,907	\$300,095	+\$36,812	+12.3%	\$276,000	\$269,000	+\$7,000	+2.6%	\$25,941,875	\$16,505,249	+\$9,436,626	+57.2%

Land Sales – Year to Date

October 2020 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-20 YTD Sales	Oct-19 YTD Sales	Unit Change	Percent Change	Oct-20 YTD Average	Oct-19 YTD Average	Dollar Change	Percent Change	Oct-20 YTD Median	Oct-19 YTD Median	Dollar Change	Percent Change	Oct-20 YTD Volume	Oct-19 YTD Volume	Dollar Change	Percent Change
Haiku	41	32	+9	+28.1%	\$597,392	\$462,809	+\$134,584	+29.1%	\$462,500	\$458,000	+\$4,500	+1.0%	\$24,493,087	\$14,809,875	+\$9,683,212	+65.4%
Hana	8	7	+1	+14.3%	\$846,625	\$752,429	+\$94,196	+12.5%	\$587,000	\$670,000	-\$83,000	-12.4%	\$6,773,000	\$5,267,000	+\$1,506,000	+28.6%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	5	9	-4	-44.4%	\$455,715	\$702,500	-\$246,785	-35.1%	\$370,000	\$695,000	-\$325,000	-46.8%	\$2,278,575	\$6,322,500	-\$4,043,925	-64.0%
Kahakuloa	5	1	+4	+400.0%	\$508,000	\$360,000	+\$148,000	+41.1%	\$442,500	\$360,000	+\$82,500	+22.9%	\$2,540,000	\$360,000	+\$2,180,000	+605.6%
Kahului	2	0	+2	--	\$252,500	--	--	--	\$252,500	--	--	--	\$505,000	\$0	+\$505,000	--
Kapalua	6	2	+4	+200.0%	\$2,025,000	\$1,575,000	+\$450,000	+28.6%	\$825,000	\$1,575,000	-\$750,000	-47.6%	\$12,150,000	\$3,150,000	+\$9,000,000	+285.7%
Kaupo	0	1	-1	-100.0%	--	\$275,000	--	--	--	\$275,000	--	--	\$0	\$275,000	-\$275,000	-100.0%
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	7	-4	-57.1%	\$523,333	\$754,100	-\$230,767	-30.6%	\$330,000	\$486,700	-\$156,700	-32.2%	\$1,570,000	\$5,278,700	-\$3,708,700	-70.3%
Kipahulu	1	0	+1	--	\$444,000	--	--	--	\$444,000	--	--	--	\$444,000	\$0	+\$444,000	--
Kula/Ulupalakua/Kanaio	34	23	+11	+47.8%	\$896,701	\$627,326	+\$269,375	+42.9%	\$561,000	\$420,000	+\$141,000	+33.6%	\$30,487,850	\$14,428,500	+\$16,059,350	+111.3%
Lahaina	3	8	-5	-62.5%	\$1,143,167	\$1,420,188	-\$277,021	-19.5%	\$1,504,500	\$1,693,750	-\$189,250	-11.2%	\$3,429,500	\$11,361,500	-\$7,932,000	-69.8%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	7	7	0	0.0%	\$589,000	\$586,143	+\$2,857	+0.5%	\$430,000	\$460,000	-\$30,000	-6.5%	\$4,123,000	\$4,103,000	+\$20,000	+0.5%
Maui Meadows	1	2	-1	-50.0%	\$455,000	\$470,500	-\$15,500	-3.3%	\$455,000	\$470,500	-\$15,500	-3.3%	\$455,000	\$941,000	-\$486,000	-51.6%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	2	-2	-100.0%	--	\$500,000	--	--	--	\$500,000	--	--	\$0	\$1,000,000	-\$1,000,000	-100.0%
Pukalani	5	7	-2	-28.6%	\$468,900	\$462,071	+\$6,829	+1.5%	\$400,000	\$387,000	+\$13,000	+3.4%	\$2,344,500	\$3,234,500	-\$890,000	-27.5%
Spreckelsville/Paia/Kuau	2	1	+1	+100.0%	\$2,275,000	\$1,600,000	+\$675,000	+42.2%	\$2,275,000	\$1,600,000	+\$675,000	+42.2%	\$4,550,000	\$1,600,000	+\$2,950,000	+184.4%
Wailea/Makena	7	19	-12	-63.2%	\$1,407,333	\$3,593,237	-\$2,185,904	-60.8%	\$767,000	\$1,298,000	-\$531,000	-40.9%	\$8,944,000	\$68,271,500	-\$59,327,500	-86.9%
Wailuku	17	21	-4	-19.0%	\$446,412	\$504,567	-\$58,155	-11.5%	\$375,000	\$507,500	-\$132,500	-26.1%	\$7,589,000	\$10,091,330	-\$2,502,330	-24.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	8	7	+1	+14.3%	\$166,688	\$167,167	-\$479	-0.3%	\$117,500	\$165,250	-\$47,750	-28.9%	\$1,333,500	\$1,113,000	+\$220,500	+19.8%
All MLS	155	156	-1	-0.6%	\$737,078	\$983,749	-\$246,671	-25.1%	\$463,750	\$507,500	-\$43,750	-8.6%	\$114,010,012	\$151,607,405	-\$37,597,393	-24.8%