THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | APRIL 2022

HOMEward Bound

B Walker Ranch is out to make a profound difference for families whose lives have been touched by **autism**



Leticia Almaro Nicolini 925.216.7720



Selling Your Home and Getting Top Dollar! Call me TODAY for a free consultation. 925.216.7720



GIVE ME 30 Seconds AND WE'LL **CHANGE a Kid's Life Together...**

Welcome April! By the time you read this, we will be well into the month and I won't be able to play any April Fool jokes on you! No matter, I've never been much of a fan of those anyway! Once as a teenager, my favorite radio station KHJ in Los Angeles (sister station to KFRC in the San Francisco Bay Area) announced they were going to change their format and start playing elevator music for half the day... So they did....and then announced, "April Fools!"

ANCH

Another BIG deal in April is TAX day! Yep, the pesky deadline for filing income tax returns. I personally don't think most people mind paying taxes as long as they feel they're being put to good use and not wasted.

Both April 1 and April 15 are conversation starters, to be sure, one full of funny stories, the other maybe not so much, but there are few days more memorable than the day you buy your dream home. That day is supposed to be fun, exciting and with a great feeling of accomplishment, therefore......

(see inside for details)

Your Referrals Help The Community!



Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate team you can trust!

A real estate team with experience, proven results and a give-back philosophy!



AS YOU KNOW, WE LOVE MAKING GUARANTEES!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like **B Walker Ranch.**



Call me today for a free consultation. I am here to help with your real estate needs.

Leticia Almaro Nicolini 925.216.7720

We offer guarantees and assurances to our clients.

We call this our Risk Removal System, like, our VIP Buyer Satisfaction Guarantee: If You Are Not Happy With Your Home, We Will Buy It Back!* and our Guaranteed Sale Program: Your Home Sold at a Price Agreeable to You or We'll Buy It* In fact, our Exclusive Seller Agreements Offer 10 Unprecedented Guarantees. In my experience, these guarantees elevate our service and our clients' experience.

By now, four paragraphs into this month's Homeward Bound, you must be wondering how does the headline: Give Me 30 Seconds and We'll Change A Kid's Life Together, tie into any of this? If you're receiving Homeward Bound for the first time, you will notice we give back to those in our community who need help the most, like our friends at **B Walker Ranch**!

Your Referrals Help Continue the Life Changing Work at B Walker Ranch!

The reason for the headline is because 30 seconds is all it takes to think about who you know, that may be considering buying or selling a home and to give us a call. If it's you, then awesome! If it's a friend or family member, that's great too!

A Real Estate Team that Gives Back



Most don't know, however, that B Walker Ranch is a non-profit.

They depend on sponsorships and donations to deliver their life enhancing assistance to our neighbors in need! This year, my team and I are on a mission to raise \$10,000 for B Walker Ranch, a day program for adults with autism. We do this by donating to them a portion of our income from homes we sell.



steps for those children with autism. We have an epidemic in this country as 1.5 million children are turning 22 and aging out of their existing program with little or nowhere to go, it's critical.

A Real Estate Team that Gives Back!

B Walker Ranch is on target to be a model program that can be duplicated in communities anywhere.

MAKING A DIFFERENCE

BWR, a 10.63-acre parcel, is developing a variety of

programs for adults with autism designed to foster

self-advocacy by recognizing their individual needs

and harvesting a sense of purpose within a farm

environment. When our children graduate from

high school at 18 they have an opportunity to go

onto the next stage of their life. There are few next

As a 501(c)3 nonprofit, B Walker Ranch survives on Sponsorships and Donations to change and support an idea who's time has come. We proudly donate a portion of our income from real estate sales to B Walker Ranch to help them continue building this program and increase their awareness.

If you would like to find out more about B Walker Ranch and Sponsorship Opportunities visit their website by clicking **HERE**

Life moves fast and we are eager to make the Home Selling and Buying experience a smooth and rewarding one. Who do you know considering buying or selling a home that you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, but a very worthy cause will too. It is very easy to refer your friends, neighbors, associates or family members who are considering making a move.

Thank you in advance for your referrals!

The best number to reach me: 925-216-7720.

Thank you for reading this month's Homeward Bound and for the many referrals over the years. Rest assured when you refer family and friends they are in good hands, we treat them like our own.

Go Serve Big!!! Leticia Almaro Nicolini & The Almaro Team 925-216-7720

Leticia

SO, YOUR REFERRALS REALLY DO HELP YOUR **NEIGHBORS WHO NEED HELP THE MOST!**



When You Put Others First, You Will Never Be Second!



A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:



If you received this newsletter via email and want to refer a friend, it's easy! Just CLICK HERE!



You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.

You can go to www.ReferralsHelpAutism.com and enter their contact info online or forward the link to who you know is considering a move.



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Of course you can always call me direct as well at 925-216-7720.

Why I Give to B Walker Ranch:

I was born and raised in Mexico City. My family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others. When I became aware of the amazing work my colleagues at B Walker Ranch are doing to support children and young adults with autism, I felt motivated to help. I love that I can utilize a portion of my income to contribute further to the work and awareness of B Walker Ranch, in addition to volunteering my time and energy.

There is so much joy in giving! Helping to build the community where we live is very important to me, so bringing together my business, my clients and a worthy cause inspires me to give it my all and pay it forward to making the world a better place.



My team and I are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I know the founders of B Walker Ranch and share their sense of commitment and purpose in improving our community. They rely on sponsorships and personal donations.

I hope you will join me in supporting B Walker Ranch, by referring people ready to make a move –buying or selling. Simply go to: **www.ReferralsHelpAutism.com** and together, we can make a BIGGER difference!



*Some conditions apply



(925) 216-7720 Visit us on the web at: www.TheAlmaroTeam.com





Leticia Almaro Nicolini BROKER REALTOR DRE# 01155073

B Walker Ranch

B Walker Ranch was born when Jeanine Stanley, mother of a son with autism, began working as the Parent Representative for the Martinez School District.

As well as sitting on the Community Advisory Council for Contra Costa County, Jeanine became painfully aware of the sheer number of autistic children coming through the system with little meaningful programming available when they turned 22 years of age. She joined forces with Pamela Hale Mitchell to create the B Walker Ranch, a Day Program for adults with autism. *It is their mission to create a ranch that will become a model program to be replicated in other communities, meeting the growing number of people with autism.*

The daily tasks of running a ranch offers opportunities for meaningful work and a sense of belonging. Our ranchers will be fully immersed in the responsibilities of running a ranch; learning to care for animals, growing product from seed to harvest, and understanding the process.

The activities become the teaching tool and offer therapeutic benefit. Natural consequences will emerge and the next questions will begin to surface. The ranchers' interest will come forth as they are challenged physically and intellectually through various programming such as Horticulture, Cooking /Nutrition, Animal Therapy, Occupational and Art Therapies. Our trained staff will be sensitive to the capabilities and accomplishment we see coming forth and foster the ranchers' independence.



We are a green model ranch. Energy saving structures, nontoxic materials and organic farming practices support individuals with autism, who are known to be especially sensitive to chemicals and other toxicities. We offer an environment free from these substances where healthy lifestyles will be encouraged. Whether it is gathering eggs or shoveling manure, our ranchers will feel connected to their toxic-free environment and learn to care for it as their own.

B Walker Ranch is a "model" program that will be on the forefront of teaching others how to take this programming into their communities. As well, we will be a bridge to our community where volunteer opportunities will be expanded. Local colleges will be partnered, as we provide the perfect "training ground" for learning and teaching. Community collaboration is vital as we develop relationships that further the understanding and necessity of providing quality Day programming to individuals who have autism.







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