

MAY 2024

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



## CELEBRATE OUR *Moms*



**Leticia Almaro Nicolini**

Selling Your Home and Getting Top Dollar!

Call me TODAY for a free consultation

**925.216.7720**

DRE#01155073

Every May, as I sit down to write Homeward Bound, I reflect on Mother's Day and am both in awe of the incredible commitment being a Mother is, and grateful for how my mother has guided me to become the woman I am today. I could be having the worst day of my life and she can make me smile. Ever observant, she is a trusted confidant and can pull me out of a slump with her ridiculous sense of humor, or at least get me to see the silver lining.

Time reveals, in fact, that just about every caring mother is a wise woman. I can see why we have a special day each year to celebrate them. So here's a 'shout out' to all moms

**- Happy Mother's Day!!**

This year, on May 12, we have an opportunity to celebrate our moms, or those that fill that very special role in our lives. I realize for some, their moms may no longer be living and so to ease whatever feelings of melancholy the holiday might evoke in you, I'd like to share a quote I've hung onto, over the years.

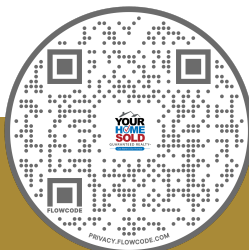
*When we lose someone we love  
We must learn not to live without them,  
But to live with the love they left behind.*

*-Anonymous*

**Check out How I Guarantee Your Sale. Scan the QR Code**



**Benefiting**



**Your Referrals Help The Community!**

Go Serve Big!!! Investing in the People of Our Great Community.



One of our goals in Rotary is to raise enough funds so all who need help can be served.

**OUR GUARANTEE to you, your friends, and family—**

For the month of May, anyone you refer to me who is considering making a move, I will guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

**HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!**

As a result of working with over 5,000 families during my 20+ year career and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable cash offer on any home at market value.

**IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!**

**A real estate team with experience, proven results and a give-back philosophy!**

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it with the least amount of hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!

**AND please remember, your REFERRALS help those in need!**

A Real Estate Team that  
*Gives Back*

Go Serve Big!!! Investing in the People of Our Great Community.



**As you know, we love making guarantees!**

**Like our Buyer Satisfaction Guarantee:**

Love the home, or we'll buy it back!

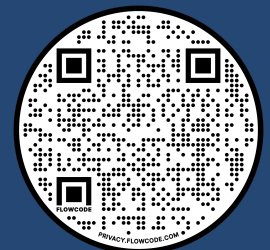
**Or our Seller Guarantee:**

Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like The Rotary Club of Concord

Call me today for a **free consultation**. I am here to help with your real estate needs.

**Leticia Almaro Nicolini**  
**925.216.7720**

Check out the Latest on the Market. Scan the QR Code.





**Rotary is where neighbors, friends and problem-solvers share ideas, join leaders and take action to change lives locally and around the world** **A Real Estate Team that Gives Back!**

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

**To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!**

Not only will they benefit from our award-winning service, but you can rest assured a very worthy cause will benefit as well!

Feel free to call me at any time if you are also interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of active local projects, as well as ways to support our international chapters.

*Leticia*

**Leticia Almaro Nicolini**  
 & The Almaro Team  
 Your Home Sold Guaranteed Realty  
 925-216-7720

**MAKING A DIFFERENCE**

As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!

So When you hear me say  
**"YOUR REFERRAL HELP THE COMMUNITY..."**  
 they really do!

Go Serve Big!!! Investing in the People of Our Great Community.



  
**The Almaro Team**

**When You Put Others First, You Will Never Be Second!**

## Some of our sales



ALGIERS CIRCLE, PACHECO



WOODSIDE LN, SAN JOSE



OAKWOOD RD, ORINDA



CLINTON AVE, RICHMOND



ALCOTT CT, BETHEL ISLAND



MCKISSICK ST, PLEASANT HILL



GOLF CLUB RD, PLEASANT HILL



SHADDICK DR, ANTIOCH



CALIFORNIA ST, RODEO



MARITA DR, ANTIOCH

# OUR CURRENT AND COMING SOON LISTINGS

Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!

Sign Up at [www.bit.ly/38x83mo](http://www.bit.ly/38x83mo) to learn more about this amazing offer!



## Awesome Homes in Bethel Island

Remodeled, 3 beds, 2 baths

Don't miss this opportunity to step into your dream home! Call 925-392-3202

for a Private Showing and More Details.



## Beautiful Family Home in Crockett for Sale

4 beds, 3 baths, 2,176 sqft

Don't miss this opportunity to step into your dream home! Call 925-392-3202

for a Private Showing and More Details.



## Newly Remodeled Home in Pittsburg for Sale

3 Beds, 2 Baths, 1611 sqft

Call 925-392-3202

for a Private Showing and More Details.



## Your Home HERE Coming Soon!

We have ready buyers looking for:

- 3bed, 2 bath home in Dublin, Pleasanton, San Ramon, Fremont to \$1.2M
- 3 bed, 2 bath home in Martinez or Pleasant Hill to \$700K
- 3 bed, 2 bath home in Pinole, El Sobrante, Concord to \$725K

## Contact Us

Your Home Sold  
**GUARANTEED**  
Or I'll Buy It!\*

\*Some conditions apply

(925) 216-7720

Visit us on the web at:  
[www.TheAlmaroTeam.com](http://www.TheAlmaroTeam.com)



TheAlmaroTeam

**Leticia Almaro Nicolini**  
BROKER REALTOR  
DRE# 01155073

**A real estate team with experience,  
proven results and a give-back philosophy!**

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

**Refer your friends, neighbors, associates or family members considering making a move:**

- 1 If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)
- 2 You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- 3 You can go to [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

## **Why I Support the Rotary Club of Concord:**



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) and together, we can make a difference!



# Rotary projects around the globe

by Brad Webber

## Suriname

Passing rates on secondary school entrance exams that have dipped as low as 50 percent have vexed officials in Suriname. The Rotary Club of Paramaribo Residence, whose members include several teachers or retired educators, is aiming to improve those results and reduce dropout rates. In October, the club instituted a mathematics training project for around two dozen teachers at schools serving older children. The program includes courses on topics such as set theory, equations, functions, plane geometry, and trigonometry. "You have to use mathematics at every level of your life, and statistics show that in Suriname kids have low grades" in the subject, says club member Yvonne Mohabir. A retired school dean and Rotarian, Ewald Levens, leads the sessions, which are funded with the support of the Dutch Association of Mathematics Teachers.



## United States

OysterFest has been a calendar highlight of the Pacific Northwest's fishing industry for more than four decades. The two-day festival is hosted by the Rotary Club of Shelton Skookum, Washington. Last year's event, held in October, attracted 13,000 seafood enthusiasts and raised \$170,000 for community organizations. Seasoned seafarers and landlubbers alike got in some serious shelling, as the victor in a speed-shucking competition opened 24 oysters in 73 seconds. The champion in the half-shell — a separate challenge that also accounts for presentation, with penalties for errant cuts — clocked in at an adjusted time of 2 minutes and 10 seconds. "It is quite an event with the crowd cheering on their favorite to win," says Laurie Brown, the club's president-nominee. "Anyone can sign up, but most of the shuckers come from the various shellfish farms or restaurants."

## Macao

The Rotary Club of Macau's meeting place — one of the world's most profitable casinos — has turned out to be an ace in the hole for the club. Sands China, the operator of The Venetian Macao, sponsors the club's signature project, a Christmas party for people with intellectual and developmental disabilities. It supports the gala that is the club's primary fundraiser. And in December, Sands employees were among about 200 volunteers involved in a club effort to assemble 27,000 hygiene kits destined for the Philippines. The packages were provided to an organization that collects bath items from hospitality companies to be recycled and redistributed. Club President João Francisco Pinto says the club's projects align with Sands' philanthropic endeavors.



## Nigeria

Nigeria has one of the world's highest breast cancer mortality rates, a statistic that has not gone unnoticed by the Rotary Club of Ikoyi. "With an incredibly scary rise of the incidence of breast cancer in Nigeria, the club became saddled with the huge responsibility of combating this scourge with every resource available," says club member Winifred Ebiye Imbasi. The club partnered with the Sarah Ayoka Oduwaiye Foundation to conduct free breast cancer screenings for more than 500 women at Lagos Island General Hospital in July 2023 and for 400 women in the neighborhood of Obalende in December. In January, the club held a Jazz Nite concert and awards ceremony at the Alliance Française theater to raise awareness.



The  
**Rotary**  
Foundation  
ARTICLE SOURCE [CLICK HERE](#)



To read more amazing stories like this one and learn how we give back to Rotary Club of Concord simply visit: [www.ReferralsHelpRotary.com](http://www.ReferralsHelpRotary.com) together, we can make a difference.