

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER



THE ROTARY CLUB OF CONCORD

Rotary is a global network of 1.2 million neighbors, friends, leaders and problem-solvers who see a world where people unite and take action to create lasting change – across the globe, in our communities and in ourselves.

ReferralsHelpRotary.com

#WorthyCause



November brings with it a heartfelt opportunity to say 'Thank You' for being a valuable part of our business. As we begin to prepare for the holiday season, plan Thanksgiving get-togethers and reflect on the year, it's so easy to become wrapped up in planning fun, joyful events for all, that we can become overwhelmed and lose sight of gratitude. Remember, Gratitude is an Attitude. The magic of Thanksgiving comes from holding that in our hearts and minds.

Unfortunately, there are many homeowners who are desperate to exit their current home and actually loathe this time of year, as it adds to the frustration of not being settled for the holidays. You may know someone or a family that fits this description.

Here is where you and I can HELP! (see inside for details)

Check out How I Guarantee Your Sale. Scan the QR Code.

**Your Referrals
Help The Community!**



Leticia Almaro Nicolini
925.216.7720

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a free
consultation.**
925.216.7720





As you know, we love making guarantees!

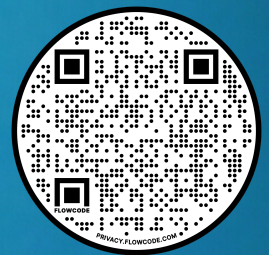
Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back!

Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like The Rotary Club of Concord!

Call me today for a **free consultation**. I am here to help with your real estate needs.

Leticia Almaro Nicolini
925.216.7720

Check out the Latest on the Market.
Scan the QR Code.



OUR GUARANTEE to you, your friends, and family—

For the month of November, anyone you refer to me who is considering making a move, will receive a guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!

As a result of working with over 5,000 families during my 20+ year career and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable cash offer on any home at market value.

IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!

A real estate team with experience, proven results and a give-back philosophy!

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it **with the least amount of hassle.**

Just as we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!

AND remember, your REFERRALS help those in need!

A Real Estate Team that
Gives Back

Go Serve Big!!! Investing in the People of Our Great Community.



Your Referrals Help
The Community!



Rotary is where neighbors, friends and problem-solvers share ideas, join leaders and take action to change lives locally and around the world

A Real Estate Team that Gives Back!

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

Not only will they benefit from our award-winning service, but you can rest assured a very worthy cause will benefit as well!

To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

Feel free to call me at any time if you are also interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of active local projects, as well as ways to support our international chapters.

Leticia Almaro Nicolini
 & The Almaro Team
 Your Home Sold Guaranteed Realty
 925-216-7720

MAKING A DIFFERENCE
As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leading-edge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!

Leticia

Please make sure to read the attached story. You will see why we love supporting Rotary!



So When you hear me say **"YOUR REFERRAL HELP THE COMMUNITY..."** they really do!

When You Put Others First, You Will Never Be Second!

OUR CURRENT AND COMING SOON LISTINGS

Refer your friends and neighbors, associates or family members considering making a move and you can earn \$500 or more!

Sign Up at bit.ly/38x83mo to learn more about this amazing offer!



Charming San Jose Home

4 Beds, 3 Baths, Approx. 1,787 sq. ft.
Lovingly maintained, this home is move-in ready! **Call 925-392-3202**
for a Private Showing and More Details.



Awesome Homes in Bethel Island

Remodeled, 3 Beds, 2 Baths
Don't miss this opportunity to step into your dream home! **Call 925-392-3202**
for a Private Showing and More Details.



Newly Remodeled Home in Pittsburg

3 Beds, 2 Baths, 1611 sqft.
Prepare to be amazed by this fully remodeled, move-in-ready home in Pittsburg
Call 925-392-3202
for a Private Showing and More Details.



Your Home HERE Coming Soon!

We have ready buyers looking for:

- 3bed, 2 bath home in Dublin, Pleasanton, San Ramon, Fremont to \$1.2M
- 3 bed, 2 bath home in Martinez or Pleasant Hill to \$700K
- 3 bed, 2 bath home in Pinole, El Sobrante, Concord to \$725K

Contact Us

Your Home Sold
GUARANTEED
Or I'll Buy It!*

*Some conditions apply

(925) 216-7720
TheAlmaroTeam.com




TheAlmaroTeam

Leticia Almaro Nicolini
BROKER REALTOR
DRE# 01155073

A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

- 1 If you received this newsletter via email and want to refer a friend, it's easy! Just [CLICK HERE!](#)
- 2 You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.
- 3 You can go to ReferralsHelpRotary.com and enter their contact info online or forward the link to who you know is considering a move.
- 4 Of course you can always call me direct as well at 925-216-7720.

Why I Support the Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion.

Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose—values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to ReferralsHelpRotary.com and together, we can make a difference!



Rotary projects around the globe

by Brad Webber

United States

For over 100 years, the grand parade of the Washington State Apple Blossom Festival has been a calendar highlight in Wenatchee. Besides the royalty, the motorcycle drill teams, and the floats with local luminaries, there's another unusual draw: horse manure and, in particular, where it lands. In May, the Rotary Club of Wenatchee Sunrise held a raffle for people to guess where along the parade route the equine excrement would fall first. Those who correctly chose the first "drop zone" were entered into a \$10,000 grand prize drawing; four \$500 consolation prizes were offered for other zones. The concept, adapted from an idea of the Rotary Club of Hailey, Idaho, raised \$14,000 for scholarships, gifts for families in transitional housing, and improvements to a farmers market. "What makes [the event] so fun is the unique and slightly naughty concept for the raffle," says Kathleen McNulty, a club past president. "Selling the raffle tickets gives us the opportunity to talk to our community about the good works of Rotary in a lighthearted way."



Guatemala

The Rotary clubs of Solvang, California, and Escuintla, Guatemala, teamed up to bring safe drinking water to the small town of Nueva Concepción. In February, nine Solvang Rotarians, the daughter of a club member, and a member of another District 5240 club visited the rural community, about a three-hour drive southwest of Guatemala City. They joined a professional crew to help drill a \$6,000 well funded by their club. The Linda Vista Foundation, created by a Rotarian, will match that with a second well in the area. "You're soaking wet and you're dirty, dirty. It's not a pretty job," says Linda Johansen, a past president of the Solvang club. "But when clean water comes out, it's pretty impressive." During the visit, Rotarian dentists provided free dental care to 50 children in a clinic coordinated by the Escuintla club. Rotarians helped conduct classes on hygiene and nutrition and led craft projects.

Germany

After July 2021 floods that killed hundreds of people, leveled homes, and inundated centuries-old buildings in northern Europe, Rotarians committed millions of euros to help rebuild devastated communities. Nearly two years later, Rotary members along the Ahr River, a Rhine tributary, did not forget the river itself or its fish. Over one week in March, the Rotary clubs of Remagen-Sinzig, Adenau-Nürburgring, and Bad Neuenahr-Ahrweiler (all in District 1810) released thousands of salmon smolt in a roughly \$16,200 restocking. In Schuld, the Adenau-Nürburgring club offered fish-shaped baked treats to children, and a fisheries expert explained the day's task. "It is crucial to involve children directly in these activities," says Alex Schoep, a co-president of the Adenau-Nürburgring club. "They have experienced the horrors of the flood catastrophe firsthand, and it is very important that they re-establish a more positive relationship with the Ahr, a river that characterizes and dominates the region."



Barbados

The Rotary Club of Barbados has created a series of financial literacy workshops with the help of club members who are financial professionals, including bankers, insurance agents, actuaries, and wealth managers. Dubbed Save, Spend, Thrive, the program includes classroom sessions, mentorship opportunities, and social media messaging. The workshops began in January with sessions for residents and former clients of a center for people with substance use disorders. The effort expanded in April and May through a collaboration with a church in Bridgetown. Topics include debt management, household budgeting, saving, and retirement planning. "To date we have served approximately 100 people, most of them women," says club member Jamella Forde.



To read more amazing stories like this one and learn how we give back to Rotary Club of Concord simply visit: ReferralsHelpRotary.com together, we can make a difference.