



THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER





Spring is Springing Forward! Yay! I just came inside from shooting a video outside and WOW! It's nice out! Yes I realize that when you get this and read it, it could be cold and rainy, but those cold days are just about over. Everyone loves Spring, primarily because it means... Summer is near!

For many across this great country though, it's still COLD, gray, and snowy! One thing's for sure, this winter season is coming to an end. It does every year without fail.

Some of life's seasons will be **HOT** and others will be **COLD**, some high and some low. The lows we want to move through quickly, while the highs we want to stay in forever. But it's the low points, those tough times, that have taught me the most. All the experiences from all these seasons make me who I am.

Unfortunately, there are some that will have a Spring they would much rather forget. With all the beauty Springtime brings, for some there is also the ugly. Just down the street from where I'm typing this, The Rotary Club of Concord is having to turn some away. For these families, Springtime is the furthest thing from their mind. While these families long to see their kids out in the yard playing or riding their bikes, instead they are praying for help.



Check out How I Guarantee Your Sale. Scan the QR Code.





Leticia Almaro Nicolini 925.216.7720

Selling Your Home and Getting Top Dollar! Call me TODAY for a free consultation. 925.216.7720





Go Serve Big!!! Investing in the People of Our Great Community.



One of our goals in Rotary is to raise enough funds so all who need help can be served.

OUR GUARANTEE to you, your friends, and family-

For the month of March, anyone you refer to me who is considering making a move, will receive a guarantee in writing that their home will sell or we will buy it at a price acceptable to them. We just need to agree on the price and possession date with the seller. This is where you can help!

There is some risk on my part in making such an incredible guarantee, but we are selling just about every home we list for market value, sometimes more, so there is no reason for any homeowner to fret about selling right now.

HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME IS WHERE EXPERIENCE COUNTS!

As a result of working with over 5,000 families during my 20+ year career and through three documented recessions, we have developed a special market-proof program to quickly get an acceptable cash offer on any home at market value.

IF YOU OR A FRIEND ARE THINKING ABOUT SELLING, MAKE SURE TO CHOOSE A REAL ESTATE TEAM YOU CAN TRUST!

A real estate team with experience, proven results and a give-back philosophy!

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a FREE No-Obligation-to-Sell Consultation to discuss just how they can make their move, get what they want and do it with the least amount of hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction to getting their home sold!!!

AND please remember, your REFERRALS help those in need!

A Real Estate Team that Gives Back

SURPERIOR OF ALLEY

As you know, we love making guarantees!

Like our Buyer Satisfaction Guarantee:

Love the home, or we'll buy it back!

Or our Seller Guarantee:

Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like The Rotary Club of Concord!

Call me today for a **free** consultation. I am here to help with your real estate needs.

Leticia Almaro Nicolini 925.216.7720

Check out the Latest on the Market. Scan the QR Code.







Go Serve Big!!! Investing in the People of Our Great Community.



Rotary is where neighbors, friends and problem-solvers share ideas, join leaders and take action to change lives locally and around the world

A Real Estate Team that Cives Back!

As part of our Go Serve Big mission statement, we are on a mission to raise \$10,000 for the Rotary Club of Concord. Whether it's providing food for the struggling and hungry through joint partnership with many food pantries, assisting seniors in their homes with small repairs, distributing dictionaries to 3rd graders, painting USA maps at school yards, helping restore the landscape at the Historical Society or beautifying Newhall Park, Rotary leads the way in restoring lives one person and one community at a time.

For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, save mothers & children, provide clean water and sanitation, support education, grow local economies, protect the environment and fight disease.

Not only will they benefit from our award-winning service, but you can rest assured a very worthy cause will benefit as well!

To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!

Feel free to call me at any time if you are also interested in volunteering with Rotary, either here in Concord or elsewhere. We have a number of active local projects, as well as ways to support our international chapters.

Leticia Almaro Nicolini

& The Almaro Team Your Home Sold Guaranteed Realty 925-216-7720

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Please make sure to read the attached story. You will see why we love supporting Rotary!





When You Put Others First, You Will Never Be Second!

MAKING A DIFFERENCE

As a community non-profit, Rotary depends on Sponsorships and Donations to continue its leadingedge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!

> So When you hear me say "YOUR REFERRALS HELP THE COMMUNITY..." they really do!



Contact Us

Your Home Sold GUARANTEED Or I'll Buy 17!*

*Some conditions apply

(925) 216-7720 Visit us on the web at: www.TheAlmaroTeam.com

YOUR HOME SOLD GUARANTEED REALTY Our Name is Our Promise



The**Almaro**Team Leticia Almaro Nicolini BROKER REALTOR

DRE# 01155073

A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:



If you received this newsletter via email and want to refer a friend, it's easy! Just CLICK HERE!

You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.

You can go to www.ReferralsHelpRotary.com and enter their contact info online or forward the link to who you know is considering a move.

Of course you can always call me direct as well at 925-216-7720.

Why I Support The Rotary Club of Concord:



Born and raised in Mexico City, my family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US citizen.

I am passionate about helping others, so when I began meeting community leaders involved with Rotary, I saw how easily I was a good fit for their "Service Above Self" philosophy.

I was invited to join the club in 2013, and from the very beginning felt at home in the spirit of fellowship and caring the members showed me and one another. Rotarians dedicate themselves to service within their local community and the world at large, not towards self-serving promotion. Quickly, I became involved in a number of civic projects fueled by my passion to serve and a desire to experience a bigger community impact by working shoulder-to-shoulder with others.

The familiar motto: "Changing the world one person at a time", is transformation in action! Rotary is an amazing organization with integrity and purpose values I treasure.

I hope you will join with me in supporting the Rotary Club of Concord, by referring people who are ready to make a move – buying or selling or simply go to www.ReferralsHelpRotary.com and together, we can make a difference!





Rotary projects around the globe

by Brad Webber

Malaysia

While Malaysia's citizens are among the most proficient English speakers in Asia, a gap persists between people in urban and rural areas. The country has pushed in recent years to increase English literacy because of its role in the global economy. Shortly after it was chartered in 2015, the Rotary Club of Kota Kinabalu Pearl began working to reduce the disparity, says Noni Said, a club past president who inaugurated Project REAL. By 2020, the club's initiative operated in 16 rural schools in Sabah state, benefiting some 4,000 students by providing teacher training, books, and equipment. A committee including Rotarians visits schools and meets quarterly with education leaders to monitor progress. Project REAL attracted early financial support from philanthropic organizations and the Australian Embassy. New partnerships with Rotary members in the capital, Kuala Lumpur, and in Taiwan have enabled the club to expand the project to an additional 18 schools.



United States

Members of the Rotary Club of Twin Cities (Centralia-Chehalis), Washington, took to the stage to perform an interactive play, Game of Murder: A Sword and Sorcery Murder Mystery Lunch. A tradition over the past decade, every year's show features a different production with a different cast. The latest show in April sold out and raised \$3,400 for charitable causes, including ramps for disabled access, scholarships for Centralia College, and Dolly Parton's Imagination Library. "We've generally had between 100 and 140 people attend each year," says Catherine Cleveland, who co-wrote the script and was one of six Rotarian thespians who starred in the performance.



Bolivia

Since 2016, the Rotaract Club of Chuquiago Marka has sponsored community events to fund its signature project, providing ocular prosthetics for young eye cancer patients. In November, the club organized a food festival that drew some 4,000 people to Plaza Abaroa in La Paz, the capital. The star attraction was a traditional type of empanada called the salteña. "It is delicious, and people love it," says Pamela Tapia Salazar, the club's president. The event raised \$700 for the vision program and gave a boost to the salteñas companies, still recovering after the COVID-19 pandemic lockdowns.

United Kingdom

To foster connection among older adults who may have felt isolated during the COVID-19 pandemic, the Rotary Club of Kings Lynn Priory worked with a local cinema to offer discounted screenings through a Silver Mondays Cinema Club. Nearly 60 moviegoers turned out in November to watch Matilda the Musical. Club members served as greeters, ticket takers and ushers, says Phil Davies, the club's immediate past president and main organizer of the screenings. "The benefit to the cinemagoers is probably 70 percent the opportunity to socialize and 30 percent the film itself," Davies says.

Spain

Members of the Rotary Club of Punta Prima International, in Torrevieja, sponsored and helped stage the Golf Tour Las Ramblas, a series of fundraisers begun in 2019 near the Mediterranean city. Sponsorships, start fees, and party and dinner tickets from the 2022 competitions brought in more than \$1,500. Rotarians directed some of the funds to a church charity that assists women and children who have fled Ukraine, says Gunnel Thunström, a club member and tournament organizer. She says the partnership is mutually enriching, even if only a handful of the club's members are avid golfers.



To read more amazing stories like this one and learn how we give back to Rotary Club of Concord simply visit: <u>www.ReferralsHelpRotary.com</u> together, we can make a difference.