# HOMEward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | MARCH 2021

Rotary: CLUB OF CONCORD

Leticia Almaro Nicolini 925.216.7720



Selling Your Home During the Holiday Season and Getting Top Dollar!

Call me TODAY for a free consultation.

925.216.7720



WHO CARES IF THE GROUND HOG GOT IT RIGHT,

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**Spring is Springing!** Yay! I just came inside from shooting a video outside and WOW! It's nice out! Yes I realize that when you get this and read it that it could be cold and rainy, but those cold days are just about over. Everyone loves Spring, primarily because it means... summer is near!

For many across this great country though, it's still **COLD**, grey, and snowy! One thing is for sure, this winter season is coming to an end. It does every year without fail.

Just like the weather seasons come and go, so do the seasons of life. I cannot believe I'm 62! My nieces are 36 and 34 with 4 children each and I still remember when they were little and I used to take them to the park and spend afternoons at the pool during the summer. Are you with me when I say that these seasons seem to come and go faster and faster as well as the time? My husband and I were reminiscing the other night how long we've been married, it will be 20 years this April and it feels like it has been only half the time!

Some of life's seasons will be **HOT** and others will be COLD, some high and some low. The lows we want to move by quickly, the highs we want to stay in forever. But it's the low points, those tough times, that I have learned the most from. All of the experiences through these seasons make me who I am. (see inside for details)

> Your Referrals Help The Community!



Go Serve Big!!! Investing in the People of Our Great Community.

## If you or a friend are thinking about selling, make sure to choose a real estate Team you can trust!

# A real estate Team with experience, proven results and a give-back philosophy!



#### AS YOU KNOW, WE LOVE MAKING GUARANTEES!

Like our **Buyer Satisfaction Guarantee**: Love the home, or we'll buy it back! Or our **Seller Guarantee**: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like Rotary Club of Concord



Call me today for a free consultation. I am here to help with your real estate needs.

> Leticia Almaro Nicolini 925.216.7720

Unfortunately, there are some that will have a Spring Time they would much rather forget.

With all the beauty Spring time brings, there is also the ugly time for some.The Food Bank of Contra Costa and Solano was serving 178,000+ people monthly before COVID-19, now that number has grown significantly. As unemployment numbers have increased, many families are turning for help, asking for food for the first time in their lives. Rotary Club of Concord has been a great supporter of the Food Bank for many years, I am proud to be a Rotarian because together, we can make a difference in people's lives in our community.

## Your Referrals Help Continue the Life Changing Work by Rotary Club Of Concord!

This is where you come in... If you or anyone you know is considering making a move, we would like to offer them a FREE No Obligation to Sell Consultation to discuss just how they can make their move, get what they want and do it with the least hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their home sold!!!

A Real Estate Team that Gives Back



And remember... Your Referrals Help Continue the Life Changing Work by Rotary International!

Just like last year, we are on a mission to raise \$10,000 for **Rotary Club of Concord!** For more than 110 years, Rotary International has bridged cultures and connected continents to champion peace, fight illiteracy and poverty, saving mothers & children, providing clean water and sanitation, supporting education, growing local economies, protecting the environment and fighting disease.

Continued on next page.

### A Real Estate Team that Gives Back! Continued from page 2.

# Rotary is where neighbors, friends, and problem-solvers share ideas, join leaders, and take action to change lives locally and around the world.

With over 1.2M members and 35,000+ clubs, together, we see a world where people unite and take action to create lasting change – across the globe, in our communities, and in ourselves.

Locally, Rotary Club of Concord members pour their passion, integrity, and intelligence into completing projects that have a lasting impact. We persevere until we deliver real, lasting solutions. Our current projects to serve big include the Food Bank, the Salvation Army, "Go Fund Me" account to provide 'Family Food Packages' in Honduras, we focus on education, initiated and supported the development of the Diablo Valley Rotaract Club which is community based and we are exploring more opportunities to serve.

> MAKING A DIFFERENCE - As a leading non-profit, Rotary depends on Sponsorships and Donations to continue its leadingedge service. We proudly donate a portion of our income from real estate sales to Rotary to help them continue serving the needs of those who most need it in our community!

SO, YOUR REFERRALS REALLY DO HELP YOUR NEIGHBORS WHO NEED HELP THE MOST!

## SO, YOUR REFERRALS REALLY DO HELP YOUR NEIGHBORS WHO NEED HELP THE MOST!

Who do you know considering buying or selling a home you could refer to our real estate sales team? Not only will they benefit from our award-winning real estate service, a very worthy cause will benefit as well. To refer anyone considering buying or selling a home contact Leticia or pass her contact info on to them! Thank you in advance for your referrals!

The best number to reach me at is 925-216-7720.

Over the decades of helping thousands and thousands of families sell or buy the place they call home, we have met so many wonderful, loving, caring people. We are so grateful. Thank you for reading over this months Homeward Bound, and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Go Serve Big!!! Leticia Almaro Nicolini & The Almaro Team 925-216-7720

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Please make sure to read the attached story. You will see why we love supporting Rotary!



When You Put Others First, You Will Never Be Second!

Go Serve Big!!! Investing in the People of Our Great Community.

# A real estate team with experience, proven results and a give-back philosophy!

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

# Refer your friends, neighbors, associates or family members considering making a move:



If you received this newsletter via email and want to refer a friend, it's easy! Just CLICK HERE!



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You can pass along my business card to them. Simply text LETY to 925-392-3202 and forward it to them.

You can go to www.ReferralsHelpRotary.com and enter their contact info online or forward the link to who you know is considering a move.



Of course you can always call me direct as well at 925-216-7720.



\*Some conditions apply

## **Contact Us**

Windermere REAL ESTATE

975 Ygnacio Valley Rd. Walnut Creek, CA 94596 (925) 216-7720 Visit us on the web at: www.TheAlmaroTeam.com





Leticia Almaro Nicolini BROKER REALTOR DRE# 01155073

## Why I Support Rotary Club of Concord:



I was born and raised in Mexico City. My family moved to Los Angeles, California when I was fourteen. After obtaining my BS Degree in Accounting in 1981 from USC, I became a US Citizen.

I am passionate about helping others, so when I began to meet many community leaders who were involved with Rotary, it was easy to see that I was a good fit for the "service above self" philosophy embodied by this amazing organization.

I was invited and joined the club in 2013, and from the beginning felt at home with the spirit of fellowship and service that the members shared with each other. Rotary is concerned about caring for the local community and for our world rather than promoting our own business. Building in the community where I live is very important to me, so I quickly got involved in a number of Rotary sponsored community service projects. My activities with the club were fueled by the purpose and passion I've always had for helping others. It was easy to see how much more I could do by working shoulder-to-shoulder with others.

Part of the Rotary outreach involves the familiar "changing the world one person at a time" philosophy. With the support of the Rotary Club, it is amazing how together we can change lives! Rotary is transformation in action, an organization with integrity and purpose—values I treasure.

I hope you will join me in supporting Rotary of Concord, by referring people ready to make a move – buying or selling. Simply go to: <u>www.ReferralsHelpRotary.com</u> together, we can make a difference.

### **ROTARY RAMPS UP COVID-19 VACCINATION EFFORTS**

by Ryan Hyland

**Rotary clubs around the world** are mobilizing in their communities to support the introduction and delivery of COVID-19 vaccinations. Rotary leaders are urging members to connect with their local health agencies to determine how Rotary can support COVID-19 vaccine efforts.

Rotary has decades of experience in supporting the distribution of polio vaccines as well as highlighting their power and efficacy, which is a critical reason why polio is on the brink of eradication. It's this expertise, along with strategic partnerships and innovation, that Rotary members can tap into to protect communities from COVID-19.

#### **Back-up for health officials**



Rotary International President Holger Knaack and Foundation Trustee Chair K.R. "Ravi" Ravindran have called on Rotary mmbers to take action on a number of levels. Rotary members in North Carolina, USA, quickly organized to offer assistance to health officials. District leaders contacted the state's secretary of the Department of Health and Human Services (DHHS) to strategize support efforts.

The six district governors in North Carolina joined the state's health department in conducting a webinar, open to the more than 12,200 Rotary members in North Carolina, to provide information about the available COVID-19 vaccines, how they will be distributed, and answer their questions so they can serve as role models and instill confidence in the vaccines in their community.

"Rotarians are leaders who are looked upon for guidance, and the more information and opportunity to share ideas with health officials, the better," said Dawn Rochelle, governor of Rotary district 7730 (North Carolina).

Nancy Barbee and Rochelle, past governors of the same district, volunteered together during National Immunization Days in India. It's those experiences with mass immunization for polio that helped them identify specific needs for how members can help support COVID-19 vaccinations.

"The polio eradication initiative gives a blueprint that provides strategy that is effective in any community," says Rochelle, who took part in two polio immunization drives in India. "Governments take the lead on immunizations there and here in the U.S., but what's critical to the success is the additional layer of support Rotarians bring. We are here to back-up the frontline workers with anything they need. It's amazing to see the response of North Carolina Rotarians."

#### New joint COVID-19 taskforce gives direction to clubs

At a meeting in December, the Rotary International Board of Directors and Rotary Foundation Trustees created a joint taskforce that will help guide upcoming efforts to distribute the COVID-19 vaccines and advocate for people to get vaccinated. The newly formed group will also share information promoting vaccine acceptance, and encourage service projects to stop the spread of the disease, such as social distancing, wearing masks, and washing hands frequently.

The two Rotary leaders called particular attention to the importance of one specific call to action: combatting vaccine hesitancy. "Help us combat the powerful, growing force of vaccine resistance and misinformation. Our advocacy in our communities will be critical – we need to spread the message about the power of vaccines to save lives," they urged.

Other ways clubs can mobilize around COVID-19 vaccine introduction and delivery at the local level include community education, ensuring equitable distribution of the vaccine, helping stop the continued spread of the disease, and aiding local health authorities to get prepared for mass vaccinations.

The infrastructure created by Rotary and its Global Polio Eradication Initiative (GPEI) partners is already supporting efforts to combat COVID-19. The GPEI recently announced that it is ready to support the rollout of COVID-19 vaccines.



To read more amazing stories like this one and learn how we give back to Rotary Club of Concord

simply visit: <u>www.ReferralsHelpRotary.com</u> together, we can make a difference.