

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | FEBRUARY 2020



Vinny Steo
CEO/Broker

Your Home Sold
GUARANTEED
Or I'll Buy It!™

**Selling Your Home and
Getting Top Dollar!**

**Call me TODAY for a
free consultation.**

410-793-1616



The
**Love
doctor**
»» is in ««

Not that I am the Dr. of Love or anything like that... But then again, most probably like to believe they are. After all - *Love is a many splendid thing.* When my wife and I

were planning our wedding back in 1989 she suggested we reveal to all in attendance words that would convey our LOVE for each other. My favorite Love Description is from 1 Corinthians 13: *Love is patient, love is kind. It does not envy, it does not boast, it is not proud. It is not rude, it is not self-seeking, it is not easily angered, it keeps no record of wrongs. Love does not delight in evil but rejoices with the truth. It always protects, always trusts, always hopes, and always perseveres.*

It doesn't matter your 'religious persuasion' to say "yea, that is a great description of LOVE". I am talking LOVE because February is the **Love** month, rightly celebrated with Valentine's Day.

I could go on with all kinds of examples like – **Love Your Neighbor as Yourself**, even go all business on you with accolades about **how much we love doing business with you**, or **how much we love your referrals** and more – but, the point is we do love helping people sell and buy real estate. And those people say we are good it! (see inside for details)

**Your Referrals
Help The Kids!**



Go Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about selling, make sure to choose a real estate company you can trust!

A real estate company with experience, proven results and a give-back philosophy!

Your Home Sold
GUARANTEED
Or I'll Buy It!™

RE/MAX
Community

AS YOU KNOW, WE LOVE MAKING GUARANTEES!

Like our Buyer Satisfaction Guarantee: Love the home, or we'll buy it back! Or our Seller Guarantee: Your Home Sold or We'll Buy It! And we guarantee that a portion of our income WILL go to a very worthy cause like **Johns Hopkins Children's Center**

Call me today for a free consultation. I am here to help with your real estate needs.

Vinny Steo

410-793-1616

contactus@vinnysteo.com

In fact, if it's OK with you, let me focus just a bit on the REFERRAL request.

Please know that my team and I are eager to help anyone you know wanting to make a move so much so that we are willing to make an offer that they will LOVE.

HAVING PEACE OF MIND AND GETTING TOP DOLLAR FOR YOUR HOME. EXPERIENCE COUNTS!

As a result of working with almost 2,000 families over an 18-year time span, we have developed a special market-proof program to quickly get an acceptable "cash" offer on any home for market value. So, we are giving Home Owners wanting to make a move a **very special gift** this Valentine's Day.

OUR GUARANTEE to you, your friends and family—

For the month of February, anyone considering making a move that you refer to me, we will guarantee them in writing their home will sell or we'll buy it at a price acceptable to them.

We just need to agree on the price and possession date with the seller.

This is where you can help!

If you or anyone you know is considering making a move, we would like to offer them a FREE No Obligation Market Analysis that will give them a real idea of what they can expect to sell their home for.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their home sold!!!

A Real Estate Company that Gives Back

AND remember, your REFERRALS help the Kids!



Just like last year, we are on a mission to raise another \$25,000 for Johns Hopkins Children's Center. We do this by donating a portion of our income from every home sale that is referred to us. As you know Johns Hopkins Children's Center does great work in helping kids fight through and survive nasty life-threatening diseases like cancer, Non-Hodgkin's lymphoma, leukemia and others.

Continued on next page.



Benefiting
JOHNS HOPKINS
CHILDREN'S CENTER

Go Serve Big!!! Investing in the People of Our Great Community.

A Real Estate Company that Gives Back! *Continued from page 2.*

Johns Hopkins Children's Center is Making a Difference Today and for Tomorrow

Who do you know considering buying or selling a home you could refer to my real estate sales team?

As the areas leading non-profit, they depend on sponsorships and donations to continue their leading-edge care and keep family's expenses to a minimum.

MAKING A DIFFERENCE

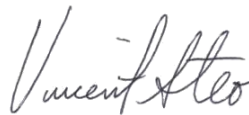
In order to provide their lifesaving work and keep family medical bills to a minimum, Johns Hopkins Children's Center depends on Sponsorship and Donations.

So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

YOUR REFERRALS REALLY DO HELP THE KIDS...

Anyone you know considering buying or selling a home please refer them on over to my real estate sales team. Not only will they benefit from our award-winning service, but a very worthy cause will benefit as well. Simply call our company direct at 410-793-1616 or forward my number on.

As you will see throughout this month's homeward bound, pictures are worth more than words. Whether it's the smiling faces of beautiful young people gaining a chance at long life, or the determined faces of our great company people working to help, we are committed to the mission of Go Serve Big!!!



Vinny Steo
Your Home Sold Guaranteed!

P.S. Do you like stories? Everyone has one. The story of this young person enclosed is a really good one. Read with tissue handy.

P.P.S. It is easy to refer those you know considering buying or selling a home. **Just call me at 410-793-1616 or pass on my number.**

When You Put Others First, You Will Never Be Second!



Go Serve Big!!! Investing in the People of Our Great Community.

A real estate company with experience,
proven results and a give back philosophy!

Over the last 18 years of helping almost 2,000 families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move

1

You can pass along our business card to them. I have enclosed a couple here for that purpose.

2

You can go to www.SteoRewards.com and enter their contact info online or forward the link to someone you know considering a move.

3

Of course you can always call me direct as well at 410-793-1616.

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410-793-1616

ContactUs@vinnysteo.com



Benefiting

JOHNS HOPKINS
CHILDREN'S CENTER



Why I Support Johns Hopkins Children's Center

I remember when I first heard about a young person in our real estate community suffering from a nasty disease and getting treated for that at Johns Hopkins Children's Center. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hardworking health care professionals, most making their home right here in the Greater Baltimore area, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way. Being a local resident, I take pride in supporting in a way that I can the

good work these people do at Johns Hopkins Children's Center. Our company rallies around our goal of raising money and donating portions of our income to help Johns Hopkins Children's Center in their quest to heal young people when they need healing. We are committed to providing outstanding results for buyers and sellers referred to us by our past clients. I have discovered that Johns Hopkins Children's Center shares similar commitments to their patients and since their services survive on sponsorship and donations we are happy to contribute and proud to support them.

Sincerely,
Vinny Steo