

	SUNDAY	MONDAY	TUESDAY #TechTuesday	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Week 36	29	30	31	1	2	3	4
				1:30 PM Role Play - Microsoft Teams 2:00 PM Buyers: How to Set, Negotiate & Collect Your Fee	9:00 CINC Launchpad - How to Navigate Your Day 11:00 AM Craig Proctor Webinar		
Week 37	5	6	7	8	9	10	11
		Office is Closed for Labor Day Holiday	9:00 Tech: Office 365 - Create, Communicate, Collaborate and Get Work Done 1:30 PM Role Play - Microsoft Teams	1:30 PM Role Play - Microsoft Teams 2:00 PM Buyers: Beat out other Buyers! Strategies for Winning the Bid!	9:00 CINC: Go Fish!!! Work the Pond Like a Pro to Build Your 11:00 AM Craig Proctor Webinar		
Week 38	12	13	14	15	16	17	18
		9:30 AM - Team Meeting in Office Conference Room	9:00 Tech: FlexMLS Tips 1:30 PM Role Play - Microsoft Teams	1:30 PM Role Play - Microsoft Teams 2:00 PM DISC Training: Learn the Golden Rule of Selling!	9:00 CINC: Beyond the Call - Creative Ways to Build Rapport 11:00 AM Craig Proctor Webinar		
Week 39	19	20	21	22	23	24	25
		9:30 AM - Team Meeting in Office Conference Room	9:00 Tech: Microsoft Teams - How to Have a Virtual Meeting 1:30 PM Role Play - Microsoft Teams	1:30 PM Role Play - Microsoft Teams 2:00 PM Sellers: Working with Sellers, Pricing Guide	11:00 AM Craig Proctor Webinar		
Week 40	26	27	28	29	30		
		9:30 AM - Team Meeting in Office Conference Room	9:00 Tech: TransactionDesk 1:30 PM Role Play - Microsoft Teams	1:30 PM Role Play - Microsoft Teams	9:00 CINC: Moving Prospects through the Sales Funnel 11:00 AM Craig Proctor Webinar		