

RICK KENDRICK
← Home Selling Team →
CHASEWOOD REALTY, INC ®

AT YOUR PACE TRAINING
PICK A TOPIC YOU NEED HELP WITH & BOOK IT!
TRAINING CUSTOMIZED FOR YOUR NEEDS

Role Play

[Universal Call Back Script](#)
[VIP Buyer Benefits Presentation – Face 2 Face](#)
[VIP Buyer Benefits Presentation – Virtual](#)
[VIP Seller Benefits Presentation – Face 2 Face](#)

VIP Buyer System

[Buyers are NOT LIARS!](#)
[Demonstration of Value](#)
[How to Set, Negotiate & Collect Your Fee](#)
[How to Find Off Market Properties](#)
[Making Stronger Offers to Beat Out other Buyers](#)

VIP Seller System

[Pricing Strategy](#)
[Ultimate Converters: Pre-Selling Techniques](#)

CINC Database Training

[How to Use CINC Mobile App](#)
[Plan Your Day – Launchpad, Saved Filters](#)
[Fish the Pond! Opportunity Time](#)
[Manage Your Pipeline Like a Pro](#)

TECH CORNER

[TEAMS](#)
[OFFICE 365](#)
[FlexMLS](#)
[Transaction Desk](#)
[OneDrive](#)
[Outlook Calendar](#)
[Outlook Email](#)
[Stream Video Site](#)



Paperwork

[Far/Bar Contract Review](#)
[Listing Appointment Packet](#)
[VIP Buyer Meeting Packet Review](#)

Don't See a Training Topic You Want Help With? Let us know!
Want to Teach a Training Class? Let us know!