A Research Tool Provided by the Real Estate Board of Greater Vancouver

REAL ESTATE BOARD

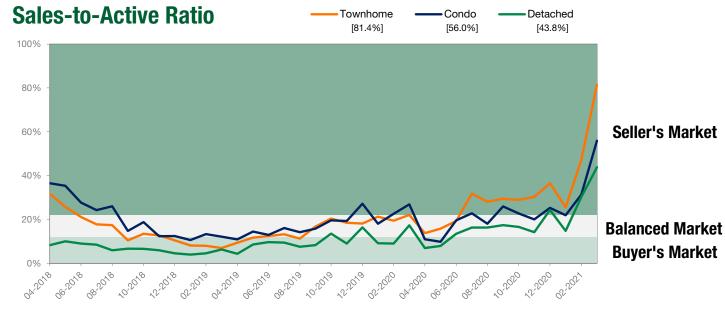
Richmond

March 2021

| Detached Properties | | March | | | February | |
|--------------------------|-------------|-------------|--------------------|-------------|-------------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2021 | 2020 | One-Year Change |
| Total Active Listings | 534 | 557 | - 4.1% | 461 | 596 | - 22.7% |
| Sales | 234 | 96 | + 143.8% | 139 | 53 | + 162.3% |
| Days on Market Average | 47 | 57 | - 17.5% | 61 | 60 | + 1.7% |
| MLS® HPI Benchmark Price | \$1,747,800 | \$1,522,800 | + 14.8% | \$1,651,800 | \$1,506,800 | + 9.6% |

| Condos | March | | | February | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2021 | 2020 | One-Year Change |
| Total Active Listings | 613 | 615 | - 0.3% | 630 | 599 | + 5.2% |
| Sales | 343 | 165 | + 107.9% | 197 | 135 | + 45.9% |
| Days on Market Average | 35 | 43 | - 18.6% | 35 | 31 | + 12.9% |
| MLS® HPI Benchmark Price | \$695,800 | \$655,400 | + 6.2% | \$683,200 | \$641,600 | + 6.5% |

| Townhomes | March | | | February | | |
|--------------------------|-----------|-----------|--------------------|-----------|-----------|--------------------|
| Activity Snapshot | 2021 | 2020 | One-Year Change | 2021 | 2020 | One-Year Change |
| Total Active Listings | 221 | 309 | - 28.5% | 233 | 300 | - 22.3% |
| Sales | 180 | 68 | + 164.7% | 110 | 58 | + 89.7% |
| Days on Market Average | 22 | 48 | - 54.2% | 30 | 49 | - 38.8% |
| MLS® HPI Benchmark Price | \$864,800 | \$789,900 | + 9.5% | \$849,900 | \$780,700 | + 8.9% |



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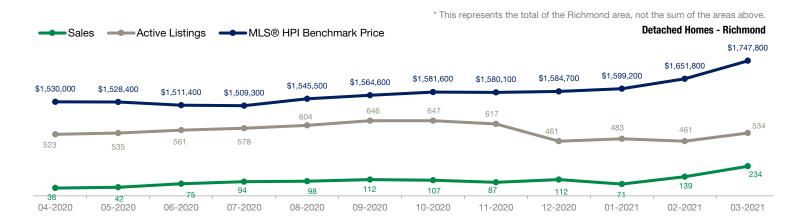


Richmond

Detached Properties Report – March 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 1 | 0 |
| \$200,000 to \$399,999 | 0 | 1 | 0 |
| \$400,000 to \$899,999 | 1 | 1 | 78 |
| \$900,000 to \$1,499,999 | 34 | 66 | 49 |
| \$1,500,000 to \$1,999,999 | 97 | 168 | 29 |
| \$2,000,000 to \$2,999,999 | 90 | 177 | 61 |
| \$3,000,000 and \$3,999,999 | 12 | 77 | 78 |
| \$4,000,000 to \$4,999,999 | 0 | 24 | 0 |
| \$5,000,000 and Above | 0 | 19 | 0 |
| TOTAL | 234 | 534 | 47 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 13 | 18 | \$1,583,200 | + 16.8% |
| Bridgeport RI | 6 | 16 | \$1,501,300 | + 11.7% |
| Brighouse | 1 | 12 | \$0 | |
| Brighouse South | 1 | 3 | \$0 | |
| Broadmoor | 13 | 37 | \$2,089,300 | + 6.9% |
| East Cambie | 9 | 18 | \$1,496,300 | + 13.5% |
| East Richmond | 0 | 15 | \$2,199,600 | + 22.4% |
| Garden City | 12 | 24 | \$1,542,900 | + 14.0% |
| Gilmore | 0 | 7 | \$2,031,800 | + 25.3% |
| Granville | 17 | 54 | \$1,910,000 | + 16.3% |
| Hamilton RI | 3 | 6 | \$1,268,400 | + 21.9% |
| Ironwood | 5 | 22 | \$1,528,700 | + 15.1% |
| Lackner | 11 | 15 | \$1,735,000 | + 16.9% |
| McLennan | 2 | 16 | \$2,016,100 | + 18.5% |
| McLennan North | 4 | 4 | \$1,836,000 | + 7.1% |
| McNair | 21 | 34 | \$1,687,100 | + 16.9% |
| Quilchena RI | 10 | 14 | \$1,723,800 | + 15.9% |
| Riverdale RI | 10 | 37 | \$1,767,900 | + 16.0% |
| Saunders | 14 | 27 | \$1,616,000 | + 10.9% |
| Sea Island | 1 | 3 | \$885,800 | + 14.2% |
| Seafair | 21 | 36 | \$1,630,000 | + 18.5% |
| South Arm | 6 | 15 | \$1,468,800 | + 15.2% |
| Steveston North | 15 | 32 | \$1,478,700 | + 17.6% |
| Steveston South | 6 | 7 | \$1,708,100 | + 16.8% |
| Steveston Village | 5 | 7 | \$1,593,600 | + 17.6% |
| Terra Nova | 6 | 8 | \$2,052,000 | + 18.2% |
| West Cambie | 5 | 16 | \$1,502,100 | + 11.2% |
| Westwind | 5 | 5 | \$1,778,000 | + 15.8% |
| Woodwards | 12 | 26 | \$1,655,600 | + 12.5% |
| TOTAL* | 234 | 534 | \$1,747,800 | + 14.8% |



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Richmond

Condo Report – March 2021

| Price Range | Sales | Active Listings | Avg Days on Market |
|-----------------------------|-------|--------------------|-----------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 1 | 0 | 10 |
| \$200,000 to \$399,999 | 31 | 62 | 47 |
| \$400,000 to \$899,999 | 292 | 421 | 33 |
| \$900,000 to \$1,499,999 | 18 | 100 | 38 |
| \$1,500,000 to \$1,999,999 | 0 | 22 | 0 |
| \$2,000,000 to \$2,999,999 | 0 | 4 | 0 |
| \$3,000,000 and \$3,999,999 | 1 | 3 | 267 |
| \$4,000,000 to \$4,999,999 | 0 | 1 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 343 | 613 | 35 |

| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 7 | 8 | \$474,900 | + 10.9% |
| Bridgeport RI | 5 | 6 | \$764,300 | + 4.5% |
| Brighouse | 138 | 278 | \$658,300 | + 2.4% |
| Brighouse South | 48 | 54 | \$588,600 | + 2.8% |
| Broadmoor | 1 | 3 | \$565,200 | + 18.0% |
| East Cambie | 3 | 1 | \$519,900 | + 0.2% |
| East Richmond | 1 | 4 | \$781,400 | + 2.8% |
| Garden City | 0 | 1 | \$462,400 | + 8.2% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 4 | 14 | \$284,600 | + 11.5% |
| Hamilton RI | 6 | 16 | \$727,800 | + 3.8% |
| Ironwood | 8 | 11 | \$679,400 | + 5.7% |
| Lackner | 0 | 0 | \$0 | |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 14 | 24 | \$755,000 | + 0.9% |
| McNair | 0 | 0 | \$0 | |
| Quilchena RI | 1 | 1 | \$444,200 | + 11.8% |
| Riverdale RI | 11 | 10 | \$563,400 | + 8.9% |
| Saunders | 2 | 1 | \$0 | |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 0 | 0 | \$470,500 | + 10.4% |
| South Arm | 0 | 14 | \$335,600 | + 5.8% |
| Steveston North | 0 | 1 | \$444,500 | + 7.4% |
| Steveston South | 15 | 15 | \$545,200 | + 2.0% |
| Steveston Village | 7 | 14 | \$0 | |
| Terra Nova | 1 | 0 | \$0 | |
| West Cambie | 71 | 137 | \$711,900 | + 4.3% |
| Westwind | 0 | 0 | \$0 | |
| Woodwards | 0 | 0 | \$0 | |
| TOTAL* | 343 | 613 | \$695,800 | + 6.2% |



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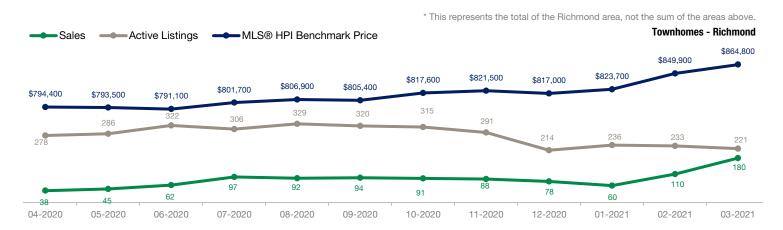


Richmond

Townhomes Report – March 2021

| Price Range | Sales | Active Listings | Days on Market |
|-----------------------------|-------|--------------------|-------------------|
| \$99,999 and Below | 0 | 0 | 0 |
| \$100,000 to \$199,999 | 0 | 0 | 0 |
| \$200,000 to \$399,999 | 0 | 0 | 0 |
| \$400,000 to \$899,999 | 85 | 97 | 18 |
| \$900,000 to \$1,499,999 | 93 | 122 | 25 |
| \$1,500,000 to \$1,999,999 | 2 | 1 | 58 |
| \$2,000,000 to \$2,999,999 | 0 | 0 | 0 |
| \$3,000,000 and \$3,999,999 | 0 | 1 | 0 |
| \$4,000,000 to \$4,999,999 | 0 | 0 | 0 |
| \$5,000,000 and Above | 0 | 0 | 0 |
| TOTAL | 180 | 221 | 22 |

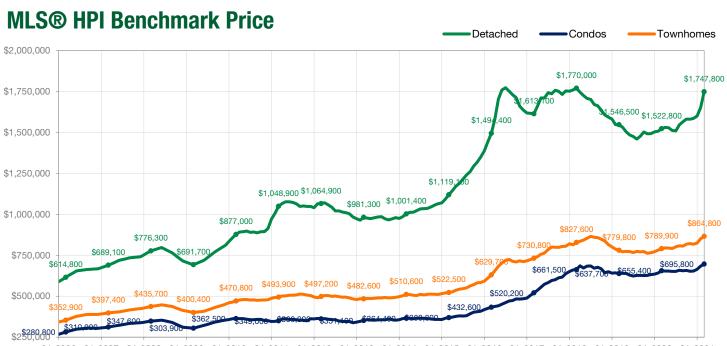
| Neighbourhood | Sales | Active Listings | Benchmark Price | One-Year Change |
|-------------------|-------|--------------------|--------------------|--------------------|
| Boyd Park | 0 | 3 | \$548,500 | + 12.3% |
| Bridgeport RI | 10 | 41 | \$739,300 | + 19.7% |
| Brighouse | 11 | 20 | \$796,200 | + 9.2% |
| Brighouse South | 13 | 15 | \$816,300 | + 7.0% |
| Broadmoor | 9 | 4 | \$1,006,200 | + 5.8% |
| East Cambie | 7 | 6 | \$770,200 | + 6.3% |
| East Richmond | 0 | 0 | \$0 | |
| Garden City | 4 | 2 | \$962,900 | + 5.4% |
| Gilmore | 0 | 0 | \$0 | |
| Granville | 12 | 5 | \$759,400 | + 8.7% |
| Hamilton RI | 25 | 18 | \$704,100 | + 13.9% |
| Ironwood | 4 | 8 | \$720,200 | + 16.9% |
| Lackner | 2 | 1 | \$1,008,100 | + 11.7% |
| McLennan | 0 | 0 | \$0 | |
| McLennan North | 28 | 30 | \$983,900 | + 10.7% |
| McNair | 1 | 1 | \$628,500 | + 19.3% |
| Quilchena RI | 0 | 1 | \$714,800 | + 11.1% |
| Riverdale RI | 3 | 2 | \$893,200 | + 9.9% |
| Saunders | 8 | 13 | \$698,100 | + 5.4% |
| Sea Island | 0 | 0 | \$0 | |
| Seafair | 0 | 0 | \$1,023,100 | + 9.7% |
| South Arm | 2 | 3 | \$706,300 | + 6.4% |
| Steveston North | 4 | 9 | \$703,400 | + 9.4% |
| Steveston South | 8 | 8 | \$984,900 | + 10.2% |
| Steveston Village | 4 | 4 | \$890,300 | + 12.2% |
| Terra Nova | 5 | 3 | \$1,007,700 | + 10.6% |
| West Cambie | 12 | 13 | \$870,000 | + 8.3% |
| Westwind | 1 | 1 | \$878,300 | + 11.1% |
| Woodwards | 7 | 10 | \$841,700 | + 5.2% |
| TOTAL* | 180 | 221 | \$864,800 | + 9.5% |



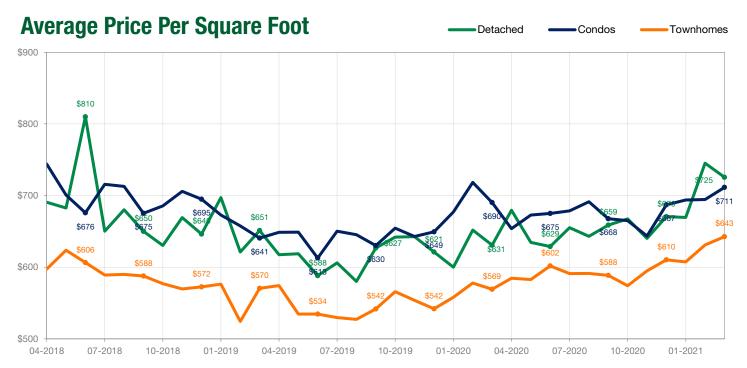
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Richmond

March 2021



01-2006 01-2007 01-2008 01-2009 01-2010 01-2011 01-2012 01-2013 01-2014 01-2015 01-2016 01-2017 01-2018 01-2019 01-2020 01-2021 Note: \$0 means that there is no sales activity, not \$0 as an MLS® HPI Benchmark Price.



Note: \$0 means that there is no sales activity, not \$0 as an Average Price Per Square Foot.